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K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Informatics Professional Services Division / Division  
des services professionnels en informatique

Les Terrasses de la Chaudière

10, rue Wellington, 4ième

étage/Floor

Gatineau

Québec

K1A 0S5

<b>Title - Sujet</b> TBIPS PSAB: IMS Service Delivery	
<b>Solicitation No. - N° de l'invitation</b> 21120-204341/A	<b>Amendment No. - N° modif.</b> 006
<b>Client Reference No. - N° de référence du client</b> 3274341	<b>Date</b> 2020-07-13
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$ZM-625-38036	
<b>File No. - N° de dossier</b> 625zm.21120-204341	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2020-07-27</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Haroutounian, Rosanna	<b>Buyer Id - Id de l'acheteur</b> 625zm
<b>Telephone No. - N° de téléphone</b> (873) 354-5346 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**AMENDMENT NO. 006**

This amendment is raised to revise the solicitation and to answer bidders' questions.

**SOLICITATION REVISIONS:**

**Revision 29: At ATTACHMENT 4.1 TECHNICAL CRITERIA**

**WORKSTREAM 5 – CYBER PROTECTION SERVICES  
PART B: POINT RATED CORPORATE EXPERIENCE – THE BIDDER  
RTC1**

Delete: In its entirety.

Insert:

RTC#	Rated Technical Criteria	Maximum Points	Points Allocation	Bidder's Response (Reference to Substantiating Materials Included in Bid)
RTC1	<p><b>BILLABLE DAYS: NETWORK SECURITY ANALYST AND PRIVACY IMPACT ASSESSMENT SPECIALIST</b></p> <p>Using the contract(s) the Bidder referenced in response to MTC1-A and MTC1-B:</p> <ol style="list-style-type: none"><li>The Bidder should demonstrate that the services provided by the resource in the Bidder's response to MTC1-A that is the same or similar to a Network Security Analyst, exceeds the 120 billable day minimum specified in MTC1-A. The Bidder may use one additional Contract to demonstrate that a single resource that is the same or similar to a Network Security Analyst in each contract exceeds the 120 billable day minimum specified in MTC1-A. The Bidder must demonstrate that the second Contract for this resource category meets the requirements of MTC1-A. The information for the second Contract for this resource category should be submitted</li></ol>	10	<p><b>Network Security Analyst:</b></p> <ul style="list-style-type: none"><li>121 days to 220 days = 2 points</li><li>221 days to 320 days = 4 points</li><li>321 days to 420 days = 6 points</li><li>421 days to 520 days = 8 points</li><li>521 days or more = 10 points</li></ul> <p><b>Privacy Impact Assessment Specialist:</b></p> <ul style="list-style-type: none"><li>121 days to 220 days = 2 points</li></ul>	

RTC#	Rated Technical Criteria	Maximum Points	Points Allocation	Bidder's Response (Reference to Substantiating Materials Included in Bid)
	<p>using Form MTC1-A. The services must have been provided in the past five years as of the initial publication date of this solicitation.</p> <p>2. The Bidder should demonstrate that the services provided by the resource in the Bidder's response to MTC1-A that is the same or similar to a Privacy Impact Assessment Specialist, exceeds the 120 billable day minimum specified in MTC1-A. The Bidder may use one additional Contract to demonstrate that a single resource that is the same or similar to a Privacy Impact Assessment Specialist in each contract exceeds the 120 billable day minimum specified in MTC1-A. The Bidder must demonstrate that the second Contract for this resource category meets the requirements of MTC1-A. The information for the second Contract for this resource category should be submitted using Form MTC1-A. The services must have been provided in the past five years as of the initial publication date of this solicitation.</p> <p>The information listed above should be submitted with the bid using Form R1.</p> <p>In situations where a resource was replaced, the Bidder must include the names of the replacement resources, the start and end dates of each resource (DD/MM/YYYY), and the respective billable days.</p> <p>For the purpose of this criterion, a single resource is defined as one position for that resource</p>		<ul style="list-style-type: none"> <li>• 221 days to 320 days = 4 points</li> <li>• 321 days to 420 days = 6 points</li> <li>• 421 days to 520 days = 8 points</li> <li>• 521 days or more = 10 points</li> </ul>	

RTC#	Rated Technical Criteria	Maximum Points	Points Allocation	Bidder's Response (Reference to Substantiating Materials Included in Bid)
	category which multiple individuals may fill, but not simultaneously.  <b>Note to Bidder:</b> The reference Contract(s) must have been contracted with the Bidder submitting a bid for this requirement. "Bidder" means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to perform a Contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors.			

### **QUESTIONS AND ANSWERS**

**Question 18:** In regard to the ask within MTC1- A (ALL WORKSTREAMS), for each of the workstreams, whereby the contract have an initial minimum value of \$1,000,000.00 (CDN) excluding applicable taxes, not including amendments.

Contract Authorities often award initial contract values aligned to government fiscal year periods (i.e. March 31) which can be below this RFP request of an initial minimum contract value of \$1,000,000.00 (CDN). Only to shortly thereafter increase the contract value to include amendments allowing the contract to be well over \$1,500,000.00 (CDN).

Amending the initial contract value downwards (due to restrictive government financial policies) while ensuring the overall contract value is above \$1,000,000.00 (CDN) will enable qualified Bidders to respond while still honoring the intent of this criterion to evaluate Bidders' capacity to provide resources in excess of the minimum billable day requirement described in MTC1-A.

As this RFP is under the PBSA, Aboriginal Set Aside Program, which already limits the number of qualified Bidders who can submit a proposal we thus, respectively request the Crown to consider the overall value of the contract be \$1,500,000.00 (CDN) including amendments to demonstrate Bidder experience providing requested professional services.

**Answer 18:** Your request was considered but the requirement remains unchanged.

**Question 19:** Under MTC1-B (WORKSTREAM 4) - Using the reference Contract(s) in MTC1-A, the Bidder must demonstrate in its bid that the reference Contract(s) have a cumulative total of at least 2,000 billable days for the resource categories including Enterprise Architect and Project Manager covering a period *not more than three years*.

- a) We are trying to understand the interpretation of this requirement, is this to mean if a Bidder demonstrates two contracts qualifying for MTC1-A and they must have a

cumulative total of at least 2,000 billable days, does the timeframe used for both of these contracts have to be identical? Meaning the same exact three year period (month and year) must be used for each of the two contracts?

- b) And if so, we would like to understand why it is required to only show no more than the three year period as opposed to showing the full five year period (as requested in MTC1-A), which would show greater capacity of a Bidder to provide capability of resources on long term contracts.
- c) In addition, it is unclear if the resource category(ies) billable days to be included on the contract which covers the period can be outside of the Enterprise Architect and Project Manager resource categories under the particular Workstream. As an example, can they include the additional categories listed in the respective Workstream to meet the 2,000 billable days (i.e. Workstream 4 - Change Management Consultant, Organizational Development Consultant, Project Executive, Project Leader, Project Manager and QA Specialist/Analyst)?

**Answer 19:**

- a) The three year period in which the billable days were completed in one reference contract may or may not be the same as the three year period in which the billable days were completed in the second reference contract. Therefore, the Bidder must specify the start and end date of the three-year period in which the billable days were completed for each contract. Please see Solicitation Revision 28 and Question and Answer 17 in Solicitation Amendment 005.
- b) Your request was considered but the requirement remains unchanged. Please see Solicitation Revision 28 and Question and Answer 17 in Solicitation Amendment 005.
- c) The 2,000 billable days is for all of the resource categories in the referenced contracts including the two resource categories specified in the criterion for each workstream covering a period not more than three years in each contract. Please see Question and Answer 7 b) in Solicitation Amendment 002, and Solicitation Revision 28 and Question and Answer 17 in Solicitation Amendment 005.

**Question 20:** Based on amendment #3, Question and Answer #11 regarding RTC-1, multiple individuals who filled one position for that resource category, as long as their billable days were not acquired concurrently, Bidders cannot use billable days for resources that are concurrently working in same role and/or on same project.

Clients request resource(s) and category (ies) for various projects and/or programs within their portfolio. This can mean that Clients are requesting several of the requested resource categories within MTC1-A (i.e. Enterprise Architects and/or Project Managers) for various projects/programs and thus one resource category is used concurrently for multiple resources. This is extremely restrictive on Bidders when contracts cannot be used for this criterion due to multiple resources who fill one position on a contract who are required by the Client to work concurrently.

We request that that the Crown *accept contracts to be demonstrated for this criterion whereby* multiple resources filling a position on a contract concurrently be accepted.

**Answer 20:** Your request was considered but the requirement remains unchanged. The intent of the criterion is to evaluate Bidders' capacity to provide resources in the specified resource categories who worked during a period of time that is in excess of the minimum 120 billable days,

and not to evaluate Bidders' capacity to provide resources who worked cumulatively in those resource categories during the same period of time.

**Question 21:** Reference : Workstream 5: Cyber Protection Services; RTC1 – Network Security Analyst Billable days requirement. The work required of most Security Resource's is short term; not more than a few months at a time. Given we can only submit one resource for this category, can the Crown please consider reducing the number of billable days required to score maximum points (similarly as done for the PIA Specialist – Amd 002 Q&A #9) for RTC1 for the Network Security Analyst?

**Answer 21:** The criterion has been revised. Please see Solicitation Revision 29. As noted in the criterion, the Bidder may use one additional Contract to the contract referenced in MTC1-A to demonstrate that a single resource in each contract, defined as one position for that resource category which multiple individuals may fill, but not simultaneously, that is the same or similar to a Network Security Analyst exceeds the 120 billable day minimum specified in MTC1-A. The Bidder must demonstrate that the second Contract for this resource category meets the requirements of MTC1-A.

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.**

**NOTE:** A BID ALREADY SUBMITTED MAY BE AMENDED PRIOR TO THE CLOSING DATE. AMENDING CORRESPONDENCE MUST ADDRESS THE SOLICITATION NUMBER AND THE CLOSING DATE.

BIDS MUST BE SUBMITTED ONLY TO THE PUBLIC WORKS AND GOVERNMENT SERVICES CANADA (PWGSC) BID RECEIVING UNIT VIA E-POST CONNECT.

Note: For bidders needing to register with epost Connect the email address is: [tpsgc.dgareceptiondessoumissions-abbidreceiving.pwgsc@tpsgc-pwgsc.gc.ca](mailto:tpsgc.dgareceptiondessoumissions-abbidreceiving.pwgsc@tpsgc-pwgsc.gc.ca). Interested Bidders must register as early as possible, and in any case, at least six business days prior to the solicitation closing date and time (in order to ensure a response). Requests to open an epost Connect conversation received after that time may not be answered.