



AMENDMENT 003

The objective of Amendment 003 is to bring the following changes/additions to the Request for Proposals (RFP):

- A. RFP Changes
- B. Questions/Responses 5 - 9

A. RFP Amendments

Appendix 1, just **R2 and R3** of 1.2 Evaluation of Rated Criteria is revised as follows:

R2	<p><u>BATTERY SUPPLY CHAIN EXPERIENCE</u></p> <p>The Bidder shall provide five (5) project examples demonstrating its knowledge of the battery supply chain, as identified in S.W. 4.0 of the SOW.</p> <p>Please include the following for each project example:</p> <p>Required :</p> <ol style="list-style-type: none"> 1. Project title (or work name); 2. The start and end dates of the project (or work); and 3. A detailed summary of the project/report demonstrating analysis and/or findings (three pages max). <i>If available, please provide a list of links to all submitted reports as an appendix to the RFP.</i> <p>Optional*:</p> <ol style="list-style-type: none"> 1. Name(s), email addresses, and telephone numbers of the client organization AND its project authority to whom the Bidder reported; or 2. a client or employer reference affirming the services claimed as rendered by the bidder. <p>*Providing contact details is optional. The point total will not be impacted whether such details are included or excluded. Note: NRCan reserves the right to terminate the contract at any time if it is discovered that the bidder did not conduct the work as described in the project samples submitted.</p> <p>Evaluation of the project examples will reflect the following ELEMENTS:</p> <ul style="list-style-type: none"> • E1: Did the body of submitted project examples, collectively, identify ALL segments of the battery supply chain per section S.W. 4.0 of the SOW? • E2: Was each project example completed within the last five years? • E3: Did the project examples display global market expertise, including demand, supply, prices of materials and products along the battery supply chain? • E4: Did the project examples include analyses of options or strategies for
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overcoming real or perceived barriers to companies seeking to improve their competitiveness in the global battery supply chain?

- **E5:** Did the project examples undertake a critical assessment of national or regional government efforts/strategies to develop, support or advance their domestic battery supply chain?

Up to **ten (10) points** are available for **each element** for a total maximum score of **fifty (50) points**.

Points are awarded as follows:

Full Score: (10 points for each element above)

- All project examples address the element being assessed

Medium Score: (7 points for each element noted above)

- 3 - 4 project examples address the element being assessed

Low Score: (5 points for each element noted above)

- 1 – 2 project examples address the element being assessed

No Score: (0 points)

- No project example addresses the element being assessed

Elements	Full (10 pts)	Medium (7 pts)	Low (5 pts)	No (0 pts)	Total
E1					
E2					
E3					
E4					
E5					

R3

BATTERY STAKEHOLDER EXPERIENCE

Within the last **ten (10) years**, the Bidder has provided services for battery supply chain stakeholders belonging to the following categories:

1. Mineral exploration companies
2. Mining companies
3. Battery material manufacturers
4. Battery cell & pack manufacturers
5. Automotive manufacturers
6. Large capital investors (raised or invested at least \$100K+ in battery-related projects)

Broader stakeholder experience will award higher points:

- *Engaged no category of stakeholders = 0 points*
- *Engaged stakeholders within only **one** category = 4 points*
- *Engaged stakeholders across **two** categories = 8 points*
- *Engaged stakeholders across **three** categories = 12 points*
- *Engaged stakeholders across **four** categories = 16 points*
- *Engaged stakeholders across **five** categories = 20 points*
- *Engaged stakeholders across **six** categories = 24 points*



Additional Points for Canadian Stakeholder Experience:

If the Bidder demonstrates that it provided services to at least one stakeholder who; (1) *maintains battery-related operations within Canada AND* (2) *is at least 50% Canadian-owned, eight (8) bonus points* will be applied.

**Experience with Canadian Battery Stakeholders includes:*

- *A project team member(s) that has worked with any of the Canadian battery stakeholders noted above; or*
- *The Bidder has subcontracted or has experience entering into a Joint-venture with a Canadian-based firm to collect or undertake a study on Canada’s battery-value chain in the past.*

****Bidders are not required to name or specify the stakeholder(s) with whom they engaged. However, they must:**

- **Declare the stakeholder category for which services were directly given;**
- **Declare client as either Canadian or Foreign Owned or Foreign Operating;**
- **Declare that services were rendered within the last 10 years; and**
- **Declare the nature of those services.**

Optional:

- **Bidders may indicate the stakeholder category and client(s) engaged from their submitted project samples. If not possible, bidders may state achievements for those services claimed to the extent to which such information may be disclosed (no more than two paragraphs).**

NRCAN reserves the right to terminate the awarded contract if declarations are discovered not to be the work or property of the submitting bidder.

***** In the event of a tie score, NRCAN reserves the right to select the Bidder who has provided services to the highest number of Canadian stakeholders identified in this item.**

Number of Stakeholders Engaged	Foreign-Owned OR Maintains Operations Abroad (4 points per stakeholder group)	Canadian Owned AND Domestically Based? (8 bonus points)	Total Points Awarded
1 Stakeholder	4 Points	8 Points	12 Points
2 Stakeholders	8 Points	8 Points	16 Points
3 Stakeholders	12 Points	8 Points	20 Points



4 Stakeholders	16 Points	8 Points	24 Points
5 Stakeholders	20 Points	8 Points	28 Points
6 Stakeholders	24 Points	8 Points	32 Points

Scenario Examples:

Bidder A: Experience with 6 stakeholders. None are Canadian-owned and operating within Canada:

- Six stakeholders = 24 points
- No stakeholder is Canadian owner nor operate in Canada = 0 bonus points
- = 24 total points.

Bidder B: Experience with 2 stakeholders. One is Canadian-owned and operating within Canada.

- Two stakeholders = 8 points.
- One of these stakeholders is Canadian-based and operating within Canada = 8 bonus points
- = 16 total points

Bidder C: Experience with 4 stakeholders. Two are Canadian-owned and operating within Canada.

- Four stakeholders = 16 points
- Two of these stakeholders are Canadian-owned and operating within Canada = 8 bonus points
- = 24 total points

B. Questions/Responses

Question #5

Can you please confirm that proposal should be submitted in three (separate Sections) files by Email. Can we zip if files are too large?

RESPONSE:

Yes as indicated in 3.1 in the RFP and files can be Zipped.

The electronic mail system has a limit of 1GB per single message posted and a limit of 20GB per conversation. It is the Bidder's responsibility to ensure it's bid is received at the email address provided on page one of this bid solicitation prior to the closing date and time of the bid solicitation. To ensure delivery, follow the instructions found at 2.2 Submission of Bids

Question #6

Do we need a procurement business number and reference it in the proposal?

RESPONSE:

No, not required.



Question #7

Can we use academics (university professors and research fellows) as team members?

RESPONSE:

We'll accept university professors and research fellows.

Question #8

What do you mean by "Canada requests....use a numbering system that corresponds to the bid solicitation."

RESPONSE:

If possible, use a format that is similar. When the layout is similar, it is easier for the Evaluation team to follow when evaluating.

Question #9

Is the deadline still July 20th at 2pm Eastern time?

RESPONSE:

Amendment 1 posted on Buy & Sell extends the closing date to July 27th, at 2pm Eastern time.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED