

**RETURN BIDS TO:**

## RETOURNER LES SOUMISSIONS À:

## Bid Receiving - PWGSC / Réception des soumissions - TPSGC

**11 Laurier St. / 11, rue Laurier**

### Place du Portage, Phase III

## Core 0B2 / Noyau 0B2

Gatineau

Québec

**K1A 0S5**

**Bid Fax: (819) 997-9776**

## SOLICITATION AMENDMENT

## MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

## Comments - Commentaires

This requirement contains a security requirement.

**Vendor/Firm Name and Address**

Raison sociale et adresse du fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Informatics Professional Services Division / Division  
des services professionnels en informatique  
Les Terrasses de la Chaudière  
10, rue Wellington, 4ième  
étage/Floor  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> TBIPS-Application Services		
<b>Solicitation No. - N° de l'invitation</b> G9292-203481/D		<b>Amendment No. - N° modif.</b> 003
<b>Client Reference No. - N° de référence du client</b> ESDC PReq 100013481		<b>Date</b> 2020-07-30
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$ZM-380-38312		
<b>File No. - N° de dossier</b> 380zm.G9292-203481	<b>CCC No./N° CCC - FMS No./N° VME</b>	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2020-08-20</b>		<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>		
<b>Address Enquiries to: - Adresser toutes questions à:</b> Cook, Gail		<b>Buyer Id - Id de l'acheteur</b> 380zm
<b>Telephone No. - N° de téléphone</b> (613) 858-9369 ( )		<b>FAX No. - N° de FAX</b> (819) 956-2675
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>  EMPLOYMENT AND SOCIAL DEVELOPMENT CANADA		

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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## AMENDMENT NO. 003

This amendment is raised to answer Bidders' questions.

### QUESTIONS AND ANSWERS:

**Question 11:**

MTC1 requires two separate IM/IT contracts in the last five years that meet the strict criteria outlined in (a) to (f). Given that contracts of this nature are relatively rare, requiring two separate contracts will limit the pool of qualified bidders. In order to ensure a competitive procurement process, will ESDC reduce the number of contracts required in MTC1 to one?

**Answer 11:**

Your recommendation was considered but MTC1 will remain unchanged.

**Question 12:**

**RE: RTC1: Bidder's Corporate Experience Providing Additional Application Resources states:**

*"In order to obtain the points allotted, using IM/IT contracts which provided Application Services for clients as described in Annex A Statement of Work (SOW) of this requirement, the Bidder must demonstrate the number of resources provided within the last 5 years as of the bid solicitation publication date for each resource category."*

As written, RTC1 currently has no limitation to the number of contracts that Bidders can use for substantiation. This could result in the Crown evaluating as many as 34 different reference contracts per response. In a scenario where the Crown receives 10 compliant bids (which, in our experience over the last 6-12 months, is the average for GoC procurements), this could result in the Crown evaluating as many as 340 reference contracts. The impact to the Crown in this scenario would be an unreasonable and unnecessary level of effort and a significant delay in contract award.

To reduce the amount of effort required to evaluate and time to award for this contract, please confirm that the Crown will amend RTC1 to limit Bidders to using a maximum of **fifteen (15)** reference contracts. This change would have the additional benefit of ensuring that all successful Bidders have demonstrated experience providing teams of relevant resources, which aligns to the purpose of this RFP.

**Answer 12:**

Your recommendation was considered but RTC1 will remain unchanged.

**Question 13:**

We are a Tier 2 qualified supplier and have all of the listed categories. However we have 2 different supply arrangements and one of them is missing 1 category. It is certainly harsh requirement to ask the supplier to be qualified in all of the categories in order to submit a bid.

Is it possible to add some flexibility to have maybe 90% of the categories instead of all or maybe issuing multiple contracts.

Asking for all of the categories seem to indicate favouritism towards the incumbents.

**Answer 13:**

ESDC has a requirement for all the resource categories and therefore will not change the number of required categories. At the time of publishing this RFP, there were over 100 qualified TBIPS SA Holders.

Solicitation No. - N° de l'invitation  
G9292-203481/D

Amd. No. - N° de la modif.  
003

Buyer ID - Id de l'acheteur  
380zm

Client Ref. No. - N° de réf. du client  
G9292-203481

File No. - N° du dossier  
380zmG9292-203481

CCC No./N° CCC - FMS No/ N° VME

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**Question 14:**

**RE: MTC3: Client Manager states:**

*"The Bidder must provide a designated Client Manager, including name and position title, with demonstrated experience providing contract management services to clients for a minimum of 2 years in the last 5 years as of the bid solicitation publication date."*

In order to ensure successful bidders demonstrated ongoing commitment and continuous improvement to the management of the contract, would the client insert a requirement for the bidder's Client Manager to have successfully completed applicable staffing and recruitment certifications such as:

- Certified Temporary Staffing Specialist (CTS)
- Certified Personnel Consultant (CPC)
- Green Belt Recruiter (iPASS)
- Certified Staffing Professional (CSP)

**Answer 14:**

Your recommendation was considered but MTC3 will remain unchanged.

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.**