



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC
11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

**Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution
Ship Refits and Conversions / Radoubss et
modifications de navires and / et
11 Laurier St. / 11, rue Laurier
6C2, Place du Portage
Gatineau, Québec K1A 0S5

Title - Sujet DND R&O of Small Service Boats	
Solicitation No. - N° de l'invitation W8482-195079/A	Amendment No. - N° modif. 007
Client Reference No. - N° de référence du client W8482-195079	Date 2020-08-10
GETS Reference No. - N° de référence de SEAG PW-\$\$MD-041-27627	
File No. - N° de dossier 041md.W8482-195079	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2020-10-27	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Pourmand, Mastaneh	Buyer Id - Id de l'acheteur 041md
Telephone No. - N° de téléphone (819) 420-5487 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation Amendment No. 007

Solicitation Amendment No. 007 is issued to:

1. **Extend the Bid Closing Date.**
2. **Provide clarification with respect to Q&A # 17 discussed in Amendment 004**
3. **Address Bidders' questions, and as the result:**
 - **Amend the Solicitation document's Tables O-1 and P-1, where required.**
 - **Provide the Tables that are part of the solicitation document, affected by this Amendment and require completion by the Bidder, in editable MS Excel format, as separate attachments.**

1. The Bid Closing Date is extended:

At cover page – Solicitation Closes

Delete: 2020-08-27

Insert: 2020-10-27

2. Clarification with respect to Q&A # 17 discussed in Amendment 004

The following corrections is applied to the Bidder's question number 17 and its Canada's response:

Delete:

« **Q # 17** : In order to ensure a fair and open competition, we request additional volume throughput data, in particular by region. We have identified that this tender is similar in nature to W8482-129012/001/MD which awarded \$21,476,250.00 over approximately 7 years. Can CANADA confirm that this level of effort is expected under this tender? Also, please provide a split between the service locations outlined in the RFP?

A # 17 : Although this solicitation is similar in nature to the Invitation To Tender (ITT) W8482-129012, Canada cannot confirm that the same level of effort would be expected. However, the best estimate of the anticipated volume of work for the various regions are listed below. Please note these are strictly estimations and subject to change.

- a) Coastal Locations:
 - British Columbia – 77% (95% overhaul, 5% repair)
 - Nova Scotia –15.5% (all repair work)
 - New Brunswick – 0.5% (all repair work)
 - Newfoundland and Labrador – 0.5% (all repair work)
 - Prince Edward Island – 0.5% (all repair work)
- b) Prairies – 1% (all repair work)
- c) Quebec – 2% (all repair work)
- d) Ontario – 3% (all repair work) »

Insert:

« **Q # 17 :**

- 1) In order to ensure a fair and open competition, we request additional volume throughput data, in particular by region.
- 2) We have identified that this tender is similar in nature to W8482-129012/001/MD which awarded \$21,476,250.00 over approximately 7 years. Can CANADA confirm that this level of effort is expected under this tender?
- 3) Also, please provide a split between the service locations outlined in the RFP?

A # 17 :

- 1) The best estimate of the anticipated volume and origin of work from various regions are listed below. Please note these are strictly estimations and subject to change.
 - a) Coastal Locations:
 - British Colombia (Victoria/Vancouver) – 52% (repair and overhaul)
 - Nova Scotia – 45.5% (repair and overhaul)
 - New Brunswick – 0.5% (all repair work)
 - Newfoundland and Labrador – 0.5% (all repair work)
 - Prince Edward Island – 0.5% (all repair work)
 - b) Prairies – 1% (all repair work)
 - c) Quebec – 2% (all repair work)
 - d) Ontario – 3% (all repair work)
- 2) Although this solicitation is similar in nature to the Invitation to Tender (ITT) W8482-129012, Canada cannot confirm that the same level of effort would be expected.
- 3) It is not possible to provide an estimate of the anticipated volume of work for various service locations and regions as it may depend on the Contractor's service locations. »

3. Bidders Questions and Canada's Answers:

Note : Q&A # 1 to 4, Q&A # 5 to 14, Q&A # 15 to 23, Q&A # 24 to 26, Q&A # 27 to 29 are presented in previously published Amendments 002, 003, 004, 005, and 006 respectively.

Q # 30 : In order to allow Canadian subject matter experts (SMEs) time to liaise and develop a truly Trans Canadian solution we are requesting a two-month extension for this RFP.

A # 30 : Please see section 1 of this Amendment no. 007.

Q # 31 : We would like to request an extension to the RFP closing date on this solicitation by 6 weeks, to October 8th, 2020. We find that we're requiring additional time to collect qualifications for the bid requirements with varying levels of shutdowns across Canada due to COVID-19, has caused a significant delay in response. We're requesting this extension of time to build a proposal of maximum Canadian Content Value and will need this time to gather the appropriate supporting bids.

A # 31 : Please see section 1 of this Amendment no. 007.

Q # 32 : The mandatory requirements (Annex O) requiring a specific number of invoices has no bearing on the capability or quality of the work to be provided. Furthermore, if a company can show that they build various types of boats from original design that meet Transport Canada, Lloyd's and ABYC stringent requirements, they can certainly repair them. Therefore, we request the requirement for 50 invoices be removed from Annex O.

A # 32 : The requirement for providing 50 separate invoices can't be removed. However, item 1 of Table O-1 is modified to allow for alternative options to prove the required capability. Therefore:

In Annex O, Table O-1:

Delete:

Item No.	Description of Requirements & References in Solicitation Documents	Objective Evidence Required to Prove Compliance
1	The Bidder must demonstrate proven capability in providing Repair and Overhaul (R&O) services to DND and/or Other Government Departments (OGD) Inflatable Rubber Boats (IRBs) and Rigid hulled Inflatable Boats (RIBS) of up to a length of 11m. Ref.: SOW Section 2 Table 1, and Section 4	The Bidder must provide, at the minimum, 50 separate work order invoices within five (5) years prior to the bid closing date, in support of these criteria. The work order invoice must include dates when the work was performed, work description, models of vessels and customers' contact information.

Insert:

Item No.	Description of Requirements & References in Solicitation Documents	Objective Evidence Required to Prove Compliance
1	The Bidder must demonstrate proven capability in providing Repair and Overhaul (R&O) services to DND and/or Other Government Departments (OGD) Inflatable Rubber Boats (IRBs) and Rigid hulled Inflatable Boats (RIBs) of up to a length of 11m. Ref.: SOW Section 2, Table 1, and Section 4	The Bidder must provide, the following evidence of work within five (5) years prior to the bid closing date, at the minimum: a) 50 separate work order invoices, in support of these criteria for IRBs and RIBs; or b) Proofs of 10 separate complete overhauls of RIBs and IRBs – where overhaul refers to Category 2 Work. The above proofs, substantiations and work order invoice must include dates when the work was performed, work description, models of vessels and customers' contact information.

In Annex P:

Delete:

« **Note:** Please follow the instruction notes provided for item 29 of Table P-1, and items 7 to 10 of Table P-2 in completing these tables. »

Insert:

« **Note:** Please follow the instruction notes provided for items 10 and 29 of Table P-1, and items 7 to 10 of Table P-2 in completing these tables. »

In Annex P, Table P-1:

Delete:

Item	Description	Completed and Attached
10	A minimum of 50 separate work order invoices, from the Bidder, to prove R&O capability as per Annex "O", item 1 of Table O-1	

Insert:

Item	Description	Completed and Attached
10	The Bidder must submit, as per Annex "O", item 1 of Table O-1, a minimum of:	
	A 50 separate work order invoices, in support of these criteria for IRBs and RIBs. Please indicate attached, or "Not Applicable" if item 10.B is provided.	
	B Proofs of 10 separate complete overhauls of RIBs and IRBs – where overhaul refers to Category 2 Work. Please indicate attached, or "Not Applicable" if item 10.A is provided.	

End of Solicitation Amendment No. 007.

All other terms and conditions remain the same.