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K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

This document contains a security requirement.

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

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K1A 0S5

Title - Sujet TBIPS - COBOL software	
Solicitation No. - N° de l'invitation E60ZR-202861/A	Amendment No. - N° modif. 002
Client Reference No. - N° de référence du client 20202861	Date 2020-08-12
GETS Reference No. - N° de référence de SEAG PW-\$\$EL-640-38367	
File No. - N° de dossier 640e1.E60ZR-202861	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2020-08-26	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B.	
Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Pui, Ivy	Buyer Id - Id de l'acheteur 640e1
Telephone No. - N° de téléphone (613) 858-9873 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

The purpose of Amendment number 002 is to:

- answer bidders' questions; and
- amend the Request for Proposal (RFP).

QUESTION AND ANSWER

Question 2

We have question with respect to the wording on R2 **and** R3 and the years of experience required by the resources identified to demonstrate this experience. Both requirements are worded similarly so for the purpose of the question we are providing R3 as an example:

*Other than the 2 System Analysts identified in M.2, the Bidder should demonstrate its experience in providing additional System Analyst(s) at Level 2 or Level 3, within the last 10 years prior to the solicitation issue date, **performing one of the following tasks for a minimum of 5 years:***

- o Develop requirements, feasibility studies, cost, design, and specification documents for systems; or*
- o Translate business requirements into systems design and specifications*

*For the experience to be considered, the Programmer(s)/Analyst(s) should have worked on the reference contract for a **minimum duration of 6 consecutive months.....***

Based on the initial statement it is clear that the resource(s) used to demonstrate these requirements must have been on the contract for a period of **5 years**. Can the Crown please confirm that for both R2 and R3, the 2nd part of this requirement should therefore read "For the experience to be considered, the Programmer(s)/Analyst(s) should have worked on the reference contract for a **minimum duration of 60 consecutive months.....**" in order to be consistent with the 5 years being requested in the initial paragraphs of these two requirements?

Answer 2

Canada has modified the Corporate Point-rated Criteria R2 and R3 to add clarification. Please refer to the RFP Amendment below for details.

Question 3

For R3 where it states: For the experience to be considered, the Programmer(s)/Analyst(s) should have worked on the reference contract for a minimum duration of 6 consecutive months....." can the Crown please confirm that it should read: "For the experience to be considered, the System Analyst(s) should have worked on the reference contract for a minimum duration of 6 consecutive months....."

Answer 3

Canada has amended the typo. Please refer to the RFP Amendment below for the amendment.

Question 4

With regards to R1, we note that some of the contracts awarded to support large COBOL application environments are usually long term (6+ years) and only few have been awarded in the past 10 years involving a limited number of clients. It is therefore difficult for bidders who do hold/or have held contracts specifically for this type of resources to demonstrate 2 contracts **awarded** within the past 10 years, given this type of skills set is less in demand currently than it used to be 10-15 years ago.

Would the Crown please amend R1 to accept 2 contracts that were "**active** within the past 10 years and where the bidder delivered these services consistently for at least 1 year"? This wording would be similar

to the current wording used in M1. It would still ensure that Bidders have experience within the 10 years' timeframe and in addition, it would allow bidders that hold/have held multi-year large contracts to compete with bidders that have held small/shorter contracts.

Alternatively, if the above suggestion is not acceptable, would the Crown please extend the timeframe for awarded contracts to 12 years, as these types of contracts are less prevalent now than they used to be.

Answer 4

Canada has reviewed the request, please refer to the RFP Amendment below for the modification in Corporate Point-rated Criterion R1.

Question 5

Re: Corporate Point-Rated Requirement R1 of the RFP

To provide consistency and clarity during evaluation, please confirm that Bidders can demonstrate substantiation of contracts relevant to R1 using Appendix A to Attachment 4.1 Bidder Response Table.

Answer 5

The Appendix A to Attachment 4.1 (Bidder Response Table) was created specific to the requirements identified in Mandatory Corporate Criterion M.1. The requirements under Corporate Mandatory Criterion M.1 and Corporate Point-rated Criterion R1 are not identical. Bidders should demonstrate their experience in accordance with the requirements identified in R1.

Question 6

Re: Corporate Point Rated Requirements R2 and R3 of the RFP

To provide consistency and clarity during evaluation, please confirm that Bidders can demonstrate substantiation of contracts relevant to R2 and R3 using Appendix B to Attachment 4.1 Bidder Response Table.

Answer 6

The Appendix B to Attachment 4.1 (Bidder Response Table) was created specific to the requirements identified in Mandatory Corporate Criterion M.2. The requirements under Corporate Mandatory Criterion M.2 and Corporate Point-rated Criteria R.2 and R.3 are different. Bidders should demonstrate their experience in accordance with the requirements identified in R2 and R3.

Question 7

Re: Corporate Point Rated Requirements R2 and R3 of the RFP; and Appendix B to Attachment 4.1 Bidder Response Table of the RFP

*"...the Bidder should demonstrate its experience in providing additional [Programmer/Analyst(s) / System Analyst(s)] at Level 2 or Level 3, within the last 10 years prior to the solicitation issue date, performing one of the following tasks **for a minimum of 5 years**"*

Would Canada please confirm that Bidders should add an additional "Row C" to the Bidder Response Template to demonstrate that the named resources have a minimum 5 years of experience with the required tasks?

Answer 7

The Appendix B to Attachment 4.1 (Bidder Response Table) was created specific to the requirements identified in Mandatory Corporate Criterion M.2. The requirements under Corporate Mandatory Criterion M.2 and Corporate Point-rated Criteria R2 and R3 are different. Bidders should demonstrate their

experience in accordance with the requirements identified in R2 and R3. The Appendix B to Attachment 4.1 (Bidder Response Table) remains unchanged.

Question 8

Re: Mandatory Corporate Requirement M.2 on page 68 of the RFP

“The bidder must demonstrate that the resource performed at least 80% of the tasks identified in Article 4 – Tasks, of the Statement of Work by indicating the number of the task performed in the response form.”

As this bid solicitation is being issued to satisfy a requirement under the TBIPS SA EN578-170432, please confirm that if resources were contracted in the TBIPS A7. Programmer/Analyst and A8. System Analyst categories, Canada will automatically consider these categories to be 80% aligned with the SOW tasks of this requirement and no further substantiation will be required.

Answer 8

The Tasks identified in Article 4 of the Statement of Work are not always identical to the Responsibilities/Tasks identified in the corresponding Resource Category under the TBIPS SA EN578-170432. Therefore, Canada do not accept that resources who were contracted under TBIPS categories A7 Programmer/Analyst and A8 System Analyst as an equivalency to have performed at least 80% of the Tasks identified in Article 4 of the Statement of Work.

To qualify, Bidders must indicate in Row B of Appendix B to Attachment 4.1 (Bidder Response Table) which task numbers were performed by the named resource; and the named resource must have performed at least 80% of the tasks identified in the Article 4 of Annex A - Statement of Work. No further substantiation is required.

RFP AMENDMENT

1. At Attachment 4.2 – Bid Evaluation Criteria – Corporate Point-rated Requirements:

DELETE in its entirety.

INSERT:

ATTACHMENT 4.2
BID EVALUATION CRITERIA
CORPORATE POINT-RATED REQUIREMENTS

Point Rated Criteria	Points	Cross Reference to Proposal
<p>R1 The bidder should demonstrate it had been awarded IT professional services contract(s), that were active within the last 10 years prior to solicitation issue date, for the development and operational support of a COBOL application in a large IT environment*.</p> <p>To qualify, the services for the development and operational support of a COBOL application in a large IT environment* should be delivered consecutively for a minimum of one year in the reference contract(s).</p> <p>*Large IT environment is defined as over 1000 users.</p> <p>Maximum points: 25</p> <p>The demonstrated contract(s) will include the following information:</p> <ul style="list-style-type: none"> o Name of the client organization; o Contract/Project start and end dates (MM/YYYY to MM/YYYY); o Description of the deliverables provided to client; and o Client Reference: name, title, telephone number and email address of the client Technical/Project Authority. 	<p>1 contract = 10 points 2 contracts = 20 Points</p> <p>Additional 5 points if at least one contract was awarded by a government organization.</p>	

Point Rated Criteria	Points	Cross Reference to Proposal
<p>R2 Other than the 2 Programmers/Analysts identified in M.2, the Bidder should demonstrate its experience in providing additional Programmer(s)/Analyst(s) at Level 2 or Level 3, within the last 10 years prior to the solicitation issue date.</p> <p>To qualify:</p> <p>1) the named Resource(s) should have performed one of the following tasks for a minimum of 5 years:</p> <ul style="list-style-type: none"> ○ Creating and modifying software in a COBOL application; or ○ Creating and modifying screens and reports in a COBOL application. <p>AND</p> <p>2) the services demonstrated in 1) should be delivered for a minimum duration of 6 consecutive months under a contract awarded to the Bidder.</p> <p>The demonstrated contract(s) should include the following information:</p> <ul style="list-style-type: none"> ○ Name of the Programmers/Analysts ○ Start and end date of the work for the named resource on the reference contract ○ Number of the reference contract ○ Name of the client organization ○ Start and end date of the reference contract ○ Client Reference: name, title, telephone number and email address of the client Technical/Project Authority. <p>Maximum points: 20</p>	<p>1 Resource = 10 points 2 Resources = 20 points</p>	

Point Rated Criteria	Points	Cross Reference to Proposal
<p>R3 Other than the 2 System Analysts identified in M.2, the Bidder should demonstrate its experience in providing additional System Analyst(s) at Level 2 or Level 3, within the last 10 years prior to the solicitation issue date.</p> <p>To qualify:</p> <p>1) the named Resource(s) should have performed one of the following tasks for a minimum of 5 years:</p> <ul style="list-style-type: none"> o Develop requirements, feasibility studies, cost, design, and specification documents for systems; or o Translate business requirements into systems design and specifications. <p>AND</p> <p>2) the services demonstrated in 1) should be delivered for a minimum duration of 6 consecutive months under a contract awarded to the Bidder.</p> <p>For the experience to be considered, the Programmer(s)/Analyst(s) should have worked on the reference contract for a minimum duration of 6 consecutive months.</p> <p>The demonstrated contract should include the following information:</p> <ul style="list-style-type: none"> o Name of the System Analysts o Start and end date of the work for the named resource on the reference contract o Number of the reference contract o Name of the client organization o Start and end date of the reference contract o Client Reference: name, title, telephone number and email address of the client Technical/Project Authority. <p>Maximum points: 20</p>	<p>1 Resource = 10 points 2 Resources = 20 points</p>	

Solicitation Number:
E60ZR-202861/A

Amendment Number:
002

Buyer ID:
640EL

Point Rated Criteria	Points	Cross Reference to Proposal
MAXIMUM AVAILABLE POINTS	65	
MINIMUM POINTS REQUIRED	39	
POINTS ACHIEVED		

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED