



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC

11 Laurier St./ 11 rue, Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau, Québec K1A 0S5

FAX pour soumissions: (819) 997-9776

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Scientific, Medical and Photographic Division /  
Division de l'équipement scientifique, des produits  
photographiques et pharmaceutiques  
L'Esplanade Laurier  
140 O'Connor Street,  
East Tower, 7th Floor  
Ottawa  
Ontario  
K1A 0S5

<b>Title - Sujet</b> Gants en nitrile - COVID -19	
<b>Solicitation No. - N° de l'invitation</b> 6D024-202672/A	<b>Amendment No. - N° modif.</b> 006
<b>Client Reference No. - N° de référence du client</b> 6D024-202672	<b>Date</b> 2020-08-14
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$\$PV-949-78974	
<b>File No. - N° de dossier</b> pv949.6D024-202672	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2020-08-18</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Heure Avancée de l'Est HAE
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Carpentier, Patricia	<b>Buyer Id - Id de l'acheteur</b> pv949
<b>Telephone No. - N° de téléphone</b> (514) 641-6573 ( )	<b>FAX No. - N° de FAX</b> (819) 997-9776
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> PHAC GTA Ontario (will be confirmed 15 days prior shipping / sera confirmé 15 jours avant la livraison).	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

Amendment 006 has been raised to publish all answers to questions received to-date.

## **A. QUESTIONS AND ANSWERS**

**Q40.** Length of gloves in RFP is unclear between 9" (230mm) and "mid forearm" which is longer – typically 285-300mm-12". The 12" gloves are more expensive, but offer more protection. Would you like us to quote on both lengths (if available) or will you be purchasing the minimal cost compliant product – at which point it only makes sense to quote 230mm.

**A40.** Nitriles gloves procured will be majority 9" but some 12" will be procured for different activities.

**Q41.** There is no specification of nominal glove thickness in requirements. Is any thickness that is Health Canada approved considered acceptable? Will preference be given to any particular target thickness or will the award go to the lowest cost minimally compliant product?

**A41.** 4 -12 MIL will be considered for thickness as the end users will require different thickness for different activities.

**Q42.** Would you consider quotes for industrial gloves as well as medical gloves for the non-medical requirements mentioned in the contract?

**A42.** All the nitrile gloves procured will be medical gloves with a class II medical device established license.

**Q43.** Is there a preferred delivery timeline within the November – March timeline? For example, does the government prefer deliveries to be spread evenly through the delivery window or does it prefer the deliveries to be front-end loaded? How will this factor in to the final decision?

**A43.** Delivery preferred would be spread out evenly through November 2020 – March 2021.

**Q44.** For the storage option will the Bidder still be required to shipped within the GTA, or they are simply storing and phac wil pick up from warehouse

**A44.** If the supplier choose the storage option, the shipping will be to their facilities within Canada. If the supplier didn't choose (or wasn't selected for) the delivery option, PHAC will pick up the good from the warehouse(s).

**Q45.** For Article 3 it states to provide estimate of the costs per delivery by truck. So should we provided the cost per province for 1 FTL and the number of the gloves each FTL contains?

**A45.** Yes

**Q46.** From distribution to other provinces, how will we determine the shipping cost for each location if we do not have the quantities?

**A46.** See question 45 and its answer.

**Q47.** Will be able to provide a minimum order quantity for small orders?

**A47.** The deliveries are for the provinces/territories; we don't expect small orders.

**Q48.** Also can you provide the provinces to be shipped?

**A48.** The provinces are: British-Columbia, Alberta, Saskatchewan, Manitoba, Ontario, Quebec, Nova-Scotia, New-Brunswick, Prince Edward Island, Newfoundland and Labrador. The territories are: Northwest Territories, Nunavut and Yukon.

**Q49.** Is a Procurement Business Number required for submission of the bid?

**A49.** No, the PBN isn't required for submitting your bid. However, you may register online through the website mentioned in the RFP document. This will make is easier for awarding the contract.

**Q50.** The payment terms under 6.6 appear to be unclear. Payment is to be made "in consideration of the contractor satisfactorily completing all of its obligations under the contract..." If read literally, this means that the contractor will only be paid after delivery of all of the contracted product (i.e. not until March 2021) even though product should start to flow in November. Is that the intent or will the contractor be paid as gloves are delivered over the course of the contract?

**A50.** As mentioned in the RFP under the general terms and conditions (2010A – 15 – Payment period) as well as under article 6.2.2 Method of Payment (Multiple payment), we will pay the supplier for each delivery, once received and accepted, after receiving the invoice, in NET 30 days.

**Q51.** The glove manufacturers typically require a down payment of 30-50% of the purchase price with the remainder payable upon shipment from the factory. Given the size of the potential award, the current payment terms place a large and perhaps insurmountable burden on small and mid-sized business to finance the transaction. Will the government accept proposals with alternate payment terms that would align with the cash outflow of us to our suppliers?

**A51.** Only the terms and conditions of the RFP are accepted.

**Q52.** The first part of the bid states GTA DC and GTA outbound shipping (1.2 Requirement and Annex A page 18). However, it then infers shipments outbound to support all Provinces and Territories?

**A52.** The delivery to the GTA is for the nitrile gloves only, if you don't choose the other options. This is with respect to the delivery schedule that you must submit with your proposal.

If you choose the "delivery option", it means that you accept to deliver the products to the provinces and territories, as per PHAC directives. We don't have the quantities nor the addresses nor the timeline for this option yet.

**Q53.** What are the / are there plans to leverage the Logistics and Storage solution(s) in Solicitation No. 6D024-202295/A (Extended Logistics Services) to move/store the product(s) in this RFP?

**A53.** Canada will determine what the approach will be. We could use this, but cannot confirm it at this point.

**Q54.** Would it be acceptable to only bid on the distribution/storage portion of this RFP and not place a bid for the gloves?

**A54.** No. The main purpose of this tender is to purchase nitrile gloves. The supplier must bid on the nitrile gloves to also be able to bid on one of the options (storage and/or delivery to P/T).

**Q55.** Can a non-canadian based company bid for this tender? Are there any special requirements for non-Canadian based bidders?

**A55.** Any company may submit a bid for this tender. You need to make sure to respect all the requirement mentioned in the RFP.

- Q56.** I'm unsure of is in the first amendment as there is a reply that states the supplier requires an MDL + MDEL license. We have an MDEL number, and an MDL number for our private label Nitrile Gloves. The product would be in the manufacturer's boxes with their name on it to which we have their MDL certificate, but should we change our packaging to our "Private Label" brand for which we have a Nitrile Glove MDL? It would involve a packaging change at the manufacturer. Can we give you our MDL certificate for the Private Label Nitrile and keep it in the manufacturers boxes? It would be an added cost to us for the change.
- A56.** An MDEL holder cannot "private label"/"over-label" a class II medical device with their brand name without a private label MDL.  
You indicate that you have a private label MDL; if that is the case, then you should already have the appropriate packaging for your brand.  
If you are a supplier of the original manufacturer's gloves (i.e. hold an MDEL that covers the import and distribution of class II devices) and the original manufacturer holds a valid MDL, then you should be referencing the original manufacturer's MDL and indicating that you are covered to distribute the product as stated previously.
- Q57.** Does Canada pay suppliers 30 days after receipt of goods?
- A57.** Please refers to the general conditions 2010A in the solicitation document.
- Q58.** How would an American company deal with the sales tax issues?
- A58.** There is no tax for an American company?
- Q59.** Do the gloves need to be labeled in both French and English?
- A59.** It's preferable to be, but we will accept labeling in English only.
- Q60.** As indicated on page 30, Annex C on the bid. What exactly is the model/part number? Is this referring to the barcode number on the glove boxes, or the specific identifier for that product used by the manufacturer, or something else?
- A60.** This is the identification product number.
- Q61.** You mention in your request for proposal that Annex D - Electronic payment must be completed. However, Annex D relates to the list of directors. Nowhere in the proposal, except in the table of contents, is this list mentioned.
- A61.** This is a typo. The Annex D is the list of directors. The electronic payment refers to the attachment to part 3 of the bid solicitation.

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**Q62.** If a Joint Venture submits a bid for the gloves, do both parties have to hold the MDEL certification?

**A62.** An MDEL is insufficient for gloves. The gloves require a full medical device license or Interim Order authorization.

In terms of the distribution piece, whomever is going to be distributing the products will require an MDEL \*in addition\* to the IO or MDL authorization.

**Q63.** Can you provide the destination delivery addresses and/or postal codes?

**A63.** For the transportation option, we currently don't have that information.

**Q64.** A0222T seems to disadvantage Canadian bidders because C3011T requires Canadian bidders to take on the currency risk while a foreign bidder can bid in US Dollars, eliminating this risk, and you will simply convert it to Canadian funds for financial evaluation. In effect you are allowing foreign bidders to bid in US funds but not domestic bidders.

**A64.** The risk remains the same. We will evaluate and pay in \$CND.

**ALL OTHER TERMS AND CONDITIONS OF THE REQUEST  
FOR PROPOSAL REMAIN UNCHANGED.**