

ACAN # 20-58053 for Original Equipment Manufacturer preventative maintenance and service support for 2 MoFlo Astrios EQ cell sorters located at Royalmount (Montreal) and M54 (Ottawa).

1. ACAN

An Advance Contract Award Notice (ACAN) allows departments and agencies to post a notice, for no less than fifteen calendar days, indicating to the supplier community that it intends to award a good, service or construction contract to a pre-identified contractor. If no other supplier submits, on or before the closing date, a statement of capabilities that meets the requirements set out in the ACAN, the competitive requirements of the government's contracting policy have been met. Following notification to suppliers not successful in demonstrating that their statement of capabilities meets the requirements set out in the ACAN, the contract may then be awarded using the Treasury Board's electronic bidding authorities.

If other potential suppliers submit statements of capabilities during the fifteen calendar day posting period, and meet the requirements set out in the ACAN, the department or agency must proceed to a full tendering process on either the government's electronic tendering service or through traditional means, in order to award the contract.

Description of the Work

2. Definition of the requirement

The National Research Council of Canada (NRC) requires OEM preventative maintenance and service support for 2 MoFlo Astrios EQ cell sorters located at Royalmount (Montreal) and M54 (Ottawa). These two instruments are proprietary to Beckman Coulter Inc. These instruments are critical for Human Health Therapeutics (HHT) ability to meet its deliverables for both internal and external Clients and proactive servicing and instrument support are an essential element for their continued operation. These equipment are complex instruments requiring precise calibration and operating specifications and service engineers must be factory trained and certified to work on them using specialized equipment specifically designed for these instruments. All parts required and installed need to be OEM parts.

3. Criteria for assessment of the Statement of Capabilities (minimal essential requirements)

- The service contract would require you to be able to work on and maintain 2 MoFlo Astrios EQ, 3 laser, 6 way sorting flow cytometry sorters located in Ottawa and Montreal.
- You must be factory trained and certified to perform all service reparations and be up to date in all aspects of the latest instrument technologies, product improvements, software, and accessories.
- You must be able to perform cleaning, inspection, adjustments, and calibration to factory specifications as well as the capability of performing instruments repairs if so identified to prevent catastrophic failures.
- You must be able to provide web based instrument support.
- You must be able to provide privileged call centre instrument support
- You must carry an on-site inventory of specific parts for routine maintenance thus avoiding repeat visitations and servicing delays.
- You must be able to access and acquire OEM instrument parts and provide them at a 20% discount to the OEM list price. Generic parts are unacceptable.
- You must have a service engineer located within the province of Quebec or Ontario deemed "local service".
- You must be able to provide emergency repair service within 1 hour response time.

4. Justification for the Pre-Identified Supplier

Beckman Coulter Inc. is the OEM for the above identified systems. These instruments are highly complex and require

an extensive knowledge and experience base in order to perform servicing to factory specifications. All Beckman Coulter service engineers are factory trained and certified to perform instruments service and repairs. Not only does the service contract stipulate the requirement for service engineer certification, it also requires access to both web-based and priority telephone support with certified instrument technicians to troubleshoot instrument issues in real time. The contract also stipulates that the service engineer needs to be in possession of an inventory of the most well identified OEM parts at the time of the site visit and to be able to access and obtain the complete OEM parts inventory in the most expedient time possible to limit critical instrument downtime. It is of the opinion that these requirements can only be met by the OEM certified service engineers together with the full weight of the OEM support. Intimate knowledge and experience with the identified instruments, along with seamless access to OEM parts, will ensure servicing, repairs, and pre-emptive solutions will be performed in the most efficient manner possible thus limiting critical instrument downtime and HHT's ability to reach defined project goals.

5. Government Contracts Regulations Exception

The following exception(s) to the Government Contracts Regulations is invoked for this procurement under subsection 6(d) - "only one person is capable of performing the work".

6. Period of the proposed contract or delivery date

- The requirements for the service contract is 5 years. Commencing on Sept, 2020 ending Sept, 2025.

7. Cost estimate of the proposed project

The level of effort for this contract is estimated up to \$1,200,000.00, plus applicable taxes

8. Name and address of the pre-identified supplier

BECKMAN COULTER CANADA LP

7075 FINANCIAL DRIVE

MISSISSAUGA, ONTARIO L5N 6V8

9. Suppliers right to submit a statement of capabilities

- Suppliers who consider themselves fully qualified and available to provide the services/goods described herein, may submit a statement of capabilities in writing to the contact person identified in this Notice on or before the closing date

of this Notice. The statement of capabilities must clearly demonstrate how the supplier meets all of the advertised requirements.

10. Closing date for the submission of a statement of capabilities

- Sept 9, 2020 14:00 eastern time

11. Inquiries and submission of statement of capabilities

Directed to: Steve Cassidy

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