



**REQUEST FOR PROPOSAL /  
DEMANDE DE PROPOSITION**

**RETURN BIDS TO:  
RETOURNER LES SOUMISSIONS À:**

Issam Bakhti  
[Issam.Bakhti@forces.gc.ca](mailto:Issam.Bakhti@forces.gc.ca)

**Proposal To: National Defence Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods and services listed herein and on any attached sheets at the price(s) set out therefore.

**Proposition à : Défense nationale Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens et services énumérés ici et sur toute feuille ci-annexée, au(x) prix indique(s).

**Solicitation Closes –  
L'invitation prend fin**

At – à : 14 :00

On - le : October 1<sup>st</sup> 2020

<b>Title/Titre:</b> Sierra Wireless Equipment	<b>Solicitation No – N° de l'invitation</b> W6369-210216/A
<b>Amendment No</b> 001	
<b>Date of Solicitation – Date de l'invitation</b> Friday August 7th, 2020	
<b>Address Enquiries to – Adresser toutes questions à</b> Issam Bakhti <a href="mailto:Issam.Bakhti@forces.gc.ca">Issam.Bakhti@forces.gc.ca</a>	
<b>Telephone No. – N° de téléphone</b> N/A	<b>FAX No – N° de fax</b> N/A
<b>Destination</b> Uplands Drive  320 Paul Benoit Drive, Bldg 475  Ottawa ON, K1A 0K9  Canada	

**Instructions:**

**Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a separate item.**

**Instructions: Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés « rendu droits acquittés », tous frais de livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente harmonisée doit être indiqué séparément.**

Delivery required - Livraison exigée 2021-03-31	Delivery offered - Livraison proposée
Vendor Name and Address - Raison sociale et adresse du fournisseur	
Name and title of person authorized to sign on behalf of vendor (type or print) - Nom et titre de la personne autorisée à signer au nom du fournisseur (caractère d'imprimerie)	
Name/Nom _____	Title/Titre _____
Signature _____	Date _____

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Amd. No. - N° de la modif.  
001

Buyer ID - Id de l'acheteur  
C2E

Client Ref. No. - N° de réf. du client  
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File No. - N° du dossier CCC No./N°  
W6369-210216

CCC - FMS No./N° VME

### AMENDMENT NO. 001

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This amendment is raised to revise the RFP and answer Bidder's questions.

#### RFP REVISIONS:

#### 1- At: ANNEX "A" STATEMENT OF REQUIREMENT

**Delete: Line item Details in its entirety and insert:**

Item	Part Numbers	Or Equivalent If offering an equivalent specify below	Description	Unit of Issue	Quantity	Destination Address	Quality Assurance Code (QAC)	Controlled Goods (CTAT or ITAR)
001	1103052		NSN: 7025-20-010-8802  Manufacturer: Sierra Wireless  Name: AirLink Raven RV50X LTE Gateway Router	EA	20	Bldg 475 320 Paul Benoit Drive, Uplands Site Ottawa, on, Canada K1A 0K9  J6 Section: Deployed Light Tel :613-998-5287 POC : Wanda Arsenault	C	DMC A
002	2000579		NSN : 6130-20-A0T-6455  Manufacturer : Sierra Wireless  Name : AC-12VDC Adapter	EA	25	Bldg 475 320 Paul Benoit Drive, Uplands Site Ottawa, on, Canada K1A 0K9  J6 Section: Deployed Light Tel :613-998-5287 POC : Wanda Arsenault	C	DMC A

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003	6001110		NSN: N/A Manufacturer: Sierra Wireless Name: AirLink® Antenna: Paddle Cellular	EA	80	Bldg 475 320 Paul Benoit Drive, Uplands Site Ottawa, on, Canada K1A 0K9 J6 Section: Deployed Light Tel :613-998-5287 POC : Wanda Arsenault	N/A	N/A
004	1103045		NSN: 7010-20-011- 2706 Manufacturer: Sierra Wireless Name: AirLink Raven RV50X LTE Advance Industrial Router	EA	5	Bldg 475 320 Paul Benoit Drive, Uplands Site Ottawa, on, Canada K1A 0K9 J6 Section: Deployed Light Tel :613-998-5287 POC : Wanda Arsenault	<u>C</u>	DMC A

## **QUESTIONS AND ANSWERS:**

### **Question 1:**

Can you please advise submissions can be submitted in Canadian \$ or US \$?

### **Answer 1:**

SACC Manual Clause A0222T used on page 5 of the RFP provides direction to Bidders regarding the use of foreign currency.

*“Unless the bid solicitation specifically requires bids to be submitted in Canadian currency, bids submitted in foreign currency will be converted to Canadian currency for evaluation purposes. The rate given by the Bank of Canada in effect on the bid solicitation closing date, or on another date specified in the bid solicitation, will be applied as a conversion factor to the bids submitted in foreign currency.”*

Since we do not specify that CAD currency must be used in the RFP a Bidder is able to submit their bid in the currency of their choosing. If the Bidder chooses to submit their bid in a foreign currency, their bid will be converted to CAD on the date of bid closing for financial evaluation purposes.

### **Question 2:**

Please give us some information about:

- a) the application use case,
- b) the region of deployment,
- c) the potential data usage, and
- d) the cellular carrier you're looking to use.

### **Answer 2:**

- a) Device is used as part of an Authorized Communications Kit.
- b) Product variants; for North America and EMEA
- c) Usage as per specs and capabilities of requested device.
- d) Part Number: 1103052

### **Question 3:**

“One item is QAC “Q”. Is this correct when all others are “C”?”

### **Answer 3:**

Item 004, QAC should have been specified as “C” as shown in the RFP revision above.

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.**