



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau, Québec K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise
indicated, all other terms and conditions of the Solicitation
remain the same.

Ce document est par la présente révisé; sauf indication contraire,
les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Industrial Vehicles & Machinery Products Division

11 Laurier St./11, rue Laurier

7B1, Place du Portage, Phase III

Gatineau

Québec

K1A 0S5

Title - Sujet CHER-RFI	
Solicitation No. - N° de l'invitation W8476-185840/A	Amendment No. - N° modif. 026
Client Reference No. - N° de référence du client W8476-185840	Date 2020-10-06
GETS Reference No. - N° de référence de SEAG PW-\$\$HS-634-74903	
File No. - N° de dossier hs651.W8476-185840	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2020-11-02	Time Zone Fuseau horaire Eastern Standard Time EST
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Veronica Vallejo	Buyer Id - Id de l'acheteur hs651
Telephone No. - N° de téléphone (613) 297-3978 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Amendment 026

This amendment is raised to provide information about the timeframes associated with armour testing duration and the bid validity period of the Request for Proposal (RFP). The intent of this amendment is also to publish questions that were asked to industry related to the Common Heavy Equipment Replacement (CHER) project as follows:

1. Questions to Industry

- 1.1 If Canada does not mandate joint ventures as per our normal terms and conditions, how can we protect ourselves from companies that use bait-and-switch?
- 1.2 How can we protect ourselves from subcontractors that abandon the contract and seek a sole source contract with Canada, putting Canada at a very weak negotiating position?
- 1.3 If Canada implemented a prompt payment requirement on the contractor, requiring the contractor to pay its first tier subcontractors within 7 days of receipt of payment from Canada, how would this impact you?
- 1.4 One of the mitigations Canada is required to consider for every procurement is third-party performance guarantees such as an irrevocable letter of credit, etc. With the risk of subcontractor non-performance, there is also consideration of having this flowed down so the subcontractors would also have to provide a performance guarantee to the prime contractor. Please provide comments on these possible mitigations.
- 1.5 One of the mitigations we are considering is arbitration between Canada and the prime contractor, and flowing this down to mandate that the prime contractor and subcontractors also include arbitration for dispute resolution. Please provide comments on this possible mitigation.
- 1.6 As a joint venture is jointly and severally liable in our terms and conditions, would this be more acceptable if this was changed to only severally liable?
- 1.7 Please provide your thoughts on Canada mandating that the bidder must include the Original Equipment Manufacturer for the equipment (under a joint venture, it could also include other companies).

The industry is invited to provide comments and/or answers regarding the above mentioned questions until the closing date of this RFI.

2. Armour Testing Duration

Please be informed that the duration for the testing of the armored protection kits may take up to 12 months.

3. Bid Validity Period

Please be informed that, in the worst case scenario, the bid validity period of the RFP may be extended up to 18 months.

All other terms and conditions remain unchanged.