



**ITQ # BPM010792/A**  
**AMENDMENT NO. 001**

**ADDRESS RESPONSES TO:**  
**ADRESSER LES RÉPONSES**

À: **James Graves** (Contracting Authority/  
autorité contractante) 180 Kent Street, 13th Floor  
/ 180 rue Kent, 13e étage Ottawa, Ontario, K1P  
0B6 Email: [james.graves2@canada.ca](mailto:james.graves2@canada.ca)

**INVITATION TO QUALIFY**

**INVITATION À SE QUALIFIER**

**Comments - Commentaires**

**Vendor/Firm Name and address Raison  
sociale et adresse du fournisseur/de  
l'entrepreneur**

**Issuing Office – Bureau de distribution**  
Services Canada / Services partagés Canada  
Procurement and Vendor Relations / Acquisitions  
et relations avec les fournisseurs 180 Kent Street  
13th Floor Ottawa, Ontario, K1P 0B6

**INVITATION TO QUALIFY/  
INVITATION À SE QUALIFIER (ISQ)**

<b>Title – Sujet</b> Invitation to Qualify (ITQ) for Enterprise Build Voice Services (EBVS) Cisco, Avaya & Equivalents	
<b>Solicitation No. – No de l'invitation</b> BPM010792/A	<b>Date</b> October 19, 2020
<b>Client Reference No. – N° référence du client :</b> P2P 72860	
<b>GETS Reference No. – N° de référence de SEAG</b> PW-20-00929902	
<b>File No. – N° de dossier :</b> P2P 72860	<b>CCC No. / N° CCC - FMS No. / N° VME</b> NA
<b>Closing date – Date de fermeture</b>  <b>On – le</b> <b>October 30, 2020</b> <b>At – À</b> <b>2:00 P.M.</b>  <b>Time zone – Fuseau horaire:</b> EDT	
<b>D.D.P.</b> <b>Plant-Usine:</b> <b>Destination:</b> <b>Other-Autre:</b>	
<b>Address Inquiries to : - Adresser toutes questions à:</b> James Graves	<b>Buyer Id – Id de l'acheteur</b> CDI
<b>Telephone No. – N° de téléphone :</b> 613-668-9563	<b>Email – Courriel</b> <a href="mailto:james.graves2@canada.ca">james.graves2@canada.ca</a>
<b>Destination - Destination</b> See herein / Voir dans ce document	

<b>Delivery required - Livraison exigée</b> N/A	<b>Delivery Offered – Livraison proposée</b> N/A
--	---

## ITQ AMENDMENT #002

### REASONS FOR AMENDMENT

1. This Amendment No. 001 to ITQ No. BPM010792/A is issued to answer questions to the Invitation to Quality (ITQ).

#### 1. Questions & Answers Q&A:

	ITQ EBVS
Q1	<p>At Annex B, Requirement #3: One (1) client must have at least 35 locations, geographically distributed in at least 6 provinces, states or territories.</p> <p>Can this requirement be waived?</p>
A1	<p>Canada requires companies demonstrate they have the breadth necessary to support existing enterprise systems on a national basis. Canada will not modify this criteria.</p>
Q2	<p>Will Canada please explain how a Standing Offer model will work for these voice environments with more than one company involved in each stream? Typically when a system is under maintenance, any future sales/maintenance/PS work will need to be done through the same company to ensure they can continue to support the system. The SA structure could lead to multiple companies being asked to do work on the same system. That's not a structure our company works under, especially if any SLA's are included.</p>
A2	<p>Canada is still reviewing the framework of a Standing Offer in this voice environment. This will be addressed in the next phase of the EBVS procurement</p>
Q3	<p>Due to the requirement to provide multiple primary and secondary references contact information, we'll need more time to seek permission from our customer references. Will Canada please extend the bid closing date by at least two additional weeks?</p>
A3	<p>Canada is reviewing this request. No extension will be granted at this time.</p>
Q4	<p>To allow bidders sufficient time to complete their due diligence and provide all mandatory detailed information as requested within this ITQ, we respectfully request an extension of the closing date to November 13th.</p>
A4	<p>Canada is reviewing this request. No extension will be granted at this time.</p>

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED**