



ITQ # BPM010792/A
AMENDMENT NO. 002

ADDRESS RESPONSES TO:
ADRESSER LES RÉPONSES

À: **James Graves** (Contracting Authority/
autorité contractante) 180 Kent Street, 13th Floor
/ 180 rue Kent, 13e étage Ottawa, Ontario, K1P
0B6 Email: james.graves2@canada.ca

INVITATION TO QUALIFY

INVITATION À SE QUALIFIER

Comments - Commentaires

**Vendor/Firm Name and address Raison
sociale et adresse du fournisseur/de
l'entrepreneur**

Issuing Office – Bureau de distribution
Services Canada / Services partagés Canada
Procurement and Vendor Relations / Acquisitions
et relations avec les fournisseurs 180 Kent Street
13th Floor Ottawa, Ontario, K1P 0B6

**INVITATION TO QUALIFY/
INVITATION À SE QUALIFIER (ISQ)**

Title – Sujet Invitation to Qualify (ITQ) for Enterprise Build Voice Services (EBVS) Cisco, Avaya & Equivalents	
Solicitation No. – No de l'invitation BPM010792/A	Date October 27, 2020
Client Reference No. – N° référence du client : P2P 72860	
GETS Reference No. – N° de référence de SEAG PW-20-00929902	
File No. – N° de dossier : P2P 72860	CCC No. / N° CCC - FMS No. / N° VME NA
Closing date – Date de fermeture On – le November 6, 2020 At – À 2:00 P.M. Time zone – Fuseau horaire: EDT	
D.D.P. Plant-Usine: Destination: Other-Autre:	
Address Inquiries to : - Adresser toutes questions à: James Graves	Buyer Id – Id de l'acheteur CDI
Telephone No. – N° de téléphone : 613-668-9563	Email – Courriel james.graves2@canada.ca
Destination - Destination See herein / Voir dans ce document	

Delivery required - Livraison exigée N/A	Delivery Offered – Livraison proposée N/A
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ITQ AMENDMENT #002

REASONS FOR AMENDMENT

1. Extend the ITQ closing date from October 30, 2020 to November 6, 2020
2. Answer questions relating to the Invitation to Quality (ITQ)

1. At ITQ Front Page, Closing Date and Time:

DELETE: October 30, 2020 @2pm

INSERT: November 6, 2020 @2pm

2. Questions & Answers Q&A:

Q&A AMD 001 – October 19, 2020	
Q1	At Annex B, Requirement #3: One (1) client must have at least 35 locations, geographically distributed in at least 6 provinces, states or territories. Can this requirement be waived?
A1	Canada requires companies demonstrate they have the breadth necessary to support existing enterprise systems on a national basis. Canada will not modify this criteria.
Q2	Will Canada please explain how a Standing Offer model will work for these voice environments with more than one company involved in each stream? Typically when a system is under maintenance, any future sales/maintenance/PS work will need to be done through the same company to ensure they can continue to support the system. The SA structure could lead to multiple companies being asked to do work on the same system. That's not a structure our company works under, especially if any SLA's are included.
A2	Canada is still reviewing the framework of a Standing Offer in this voice environment. This will be addressed in the next phase of the EBVS procurement
Q3	Due to the requirement to provide multiple primary and secondary references contact information, we'll need more time to seek permission from our customer references. Will Canada please extend the bid closing date by at least two additional weeks?
A3	Canada is reviewing this request. No extension will be granted at this time.
Q4	To allow bidders sufficient time to complete their due diligence and provide all mandatory detailed information as requested within this ITQ, we respectfully request an extension of the closing date to November 13th.
A4	Canada is reviewing this request. No extension will be granted at this time.

Q&A Amd 002 – October 27, 2020	
Q5	“Example 2: where it is a Standing Offer (SO) or Supply Arrangement (SA), each Department or Agency authorized to use the SO/SA (independently of Shared Services Canada) can be used by the Respondent as a separate project reference with the department as the customer. EVBS ITQ BPM010792A Instructions, Section 4.8 item j ii) states “Example 2: where it is a Standing Offer (SO) or Supply Arrangement (SA), each Department or Agency authorized to use the SO/SA (independently of Shared Services Canada) can be used by the Respondent as a separate project reference with the department as the customer. “ Please clarify “independently of Shared Services Canada”. If an existing SO or SA is with Shared Services Canada as the Contract Authority and Technical Authority, is the Bidder able to use each client department (e.g RCMP, CRA, CFIA) that has ordered services through SSC’s SO/SA as individual project references.
A5	If the Contract/Contract vehicle is managed by SSC but allows for Authorized Users to procure independently of SSC, those departments/agencies can be used as references. If the Contract/Contract vehicle is managed solely by SSC with no provisions for independent authorized users, SSC can only be considered as the sole reference.
Q6	Is the broader public sector considered Public sector, for example would a registered corporation with a single share holder being a city qualify? Would a university, school board be considered public sector?
A6	Yes. Broader public sector clients, such as the examples provided, would be deemed as acceptable references.
Q7	If an organization that is funded by the Ministry of Health and long term care for the province of ON be considered a public sector reference?
A7	No. References are not considered public sector solely on the basis of funding provided by Ministry of Health and Long Term Care for the province of Ontario.
Q8	Please clarify where the separate form is located in pertaining to Annex E Security Requirements Checklist?
A8	Annex E is attached as part of the ITQ package, entitled "Annex E – Security Requirements Check List (SRCL) Stream 1" and can be found on Buy&Sell and P2P.
Q9	It does not seem to allow us to upload the responses. Do we need to be invited for us to upload the responses?
A9	Yes, respondents will need to be invited. Viewing the ITQ documents is open to all interested respondents and can be seen through Buy&Sell and P2P without registering in P2P. However, the respondent will need to be registered in P2P and invited to respond to the specific ITQ to submit a response. Please inform the Contracting Authority by email to confirm your intent to respond and they will invite your company in the P2P portal.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED