



## RETURN BIDS TO:

## RETOURNER LES SOUMISSIONS À:

Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions  
Travaux publics et Services gouvernementaux  
Canada

Pacific Region

401 - 1230 Government Street  
Victoria, B.C.

V8W 3X4

Bid Fax: (250) 363-3344

## REQUEST FOR PROPOSAL DEMANDE DE PROPOSITION

### Proposal To: Public Works and Government Services Canada

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

### Proposition aux: Travaux Publics et Services Gouvernementaux Canada

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

### Comments - Commentaires

### Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

### Issuing Office - Bureau de distribution

Public Works and Government Services Canada - Pacific  
Region  
401 - 1230 Government Street  
Victoria, B. C.  
V8W 3X4

<b>Title - Sujet</b> Industrial Induction Heater	
<b>Solicitation No. - N° de l'invitation</b> W3555-212170/A	<b>Date</b> 2020-11-12
<b>Client Reference No. - N° de référence du client</b> W3555-212170	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$VIC-216-8093	
<b>File No. - N° de dossier</b> VIC-0-43034 (216)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> Pacific Standard Time PST <b>on - le 2020-12-17</b> Heure Normale du Pacifique HNP	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Thorne, Darlene	<b>Buyer Id - Id de l'acheteur</b> vic216
<b>Telephone No. - N° de téléphone</b> (250) 216-3168 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> DEPARTMENT OF NATIONAL DEFENCE CAPE BRETON ATTN CONTRACT OFF. STN FORCES P.O.BOX 17000 VICTORIA British Columbia V9A7N2 Canada	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b> See Herein – Voir ci-inclus	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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## PART 1 - GENERAL INFORMATION

### 1.1 Security Requirements

There are no security requirements associated with this solicitation/contract.

### 1.2 Requirement

The requirement is detailed under Article 6.2 of the resulting contract clauses.

### 1.3 Debriefings

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days from receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

### 1.4 epost Connect service

Due to the impacts of the COVID-19 Pandemic and limited staff available at the specified bid receiving unit, bidders are required to transmit their bids electronically using the epost Connect service instead of any of the other methods of bid deliver that are available for this solicitation.

"This bid solicitation allows bidders to use the epost Connect service provided by Canada Post Corporation to transmit their bid electronically. Bidders must refer to Part 2 entitled Bidder Instructions, and Part 3 entitled Bid Preparation Instructions, of the bid solicitation, for further information."

## PART 2 - BIDDER INSTRUCTIONS

### 2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The [2003](#) (2020-05-28), Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

Subsection 5.4 of [2003](#), Standard Instructions - Goods or Services - Competitive Requirements, is amended as follows:

Delete: 60 days

Insert: 90 days

### 2.2 Submission of Bids

Only bids submitted using epost Connect service will be accepted. The Bidder must send an email requesting to open an epost Connect conversation to the following address:  
TPSGC.RPRceptiondessoumissions-PRBidReceiving.PWGSC@tpsgc-pwgsc.gc.ca

Note: Bids will not be accepted if emailed directly to this email address. This email address is to be used to open an epost Connect conversation, as detailed in Standard Instructions [2003](#), or to send bids through an epost Connect message if the bidder is using its own licensing agreement for epost Connect.

It is the Bidder's responsibility to ensure the request for opening an epost Connect conversation is sent to the email address above at least six days before the solicitation closing date.

Bids transmitted by facsimile or hardcopy to PWGSC will not be accepted.

### 2.3 Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than ten (10) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all Bidders. Enquiries not submitted in a form that can be distributed to all Bidders may not be answered by Canada.

### 2.4 Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in British Columbia.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Bidders.

### 2.5 Bid Challenge and Recourse Mechanisms

- (a) Several mechanisms are available to potential suppliers to challenge aspects of the procurement process up to and including contract award.
- (b) Canada encourages suppliers to first bring their concerns to the attention of the Contracting Authority. Canada's [Buy and Sell](#) website, under the heading "[Bid Challenge and Recourse Mechanisms](#)" contains information on potential complaint bodies such as:
  - Office of the Procurement Ombudsman (OPO)
  - Canadian International Trade Tribunal (CITT)
- (c) Suppliers should note that there are **strict deadlines** for filing complaints, and the time periods vary depending on the complaint body in question. Suppliers should therefore act quickly when they want to challenge any aspect of the procurement process.

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## **PART 3 - BID PREPARATION INSTRUCTIONS**

### **3.1 Bid Preparation Instructions**

The Bidder must submit its bid electronically in accordance with section 08 of the 2003 Standard Instructions. The epost Connect system has a limit of 1GB per single message posted and a limit of 20GB per conversation.

The bid must be gathered per section and separated as follows:

Section 1: Technical Bid  
Section 2: Financial Bid  
Section 3: Certifications

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Bids transmitted by facsimile or hardcopy will not be accepted.

#### **Section I: Technical Bid**

In their technical bid, Bidders must demonstrate their compliance with the Minimum Mandatory Performance Specifications as set out in Annex "A" by providing substantial information describing completely and in detail how the requirement is met or addressed. Simply repeating the statement contained in the bid solicitation is not sufficient.

Bidders should also indicate clearly in their technical bid where the substantial information for all of the technical evaluation criteria against which the bid will be evaluated can be found in their bid.

#### **Section II: Financial Bid**

Bidders must submit their financial bid in accordance with the Basis of Payment.

##### **3.1.1 Electronic Payment of Invoices – Bid**

If you are willing to accept payment of invoices by Electronic Payment Instruments, complete Annex "C" Electronic Payment Instruments, to identify which ones are accepted.

If Annex "C" Electronic Payment Instruments is not completed, it will be considered as if Electronic Payment Instruments are not being accepted for payment of invoices.

Acceptance of Electronic Payment Instruments will not be considered as an evaluation criterion.

##### **3.1.2 Exchange Rate Fluctuation**

C3011T (2013-11-06), Exchange Rate Fluctuation

#### **Section III: Certifications**

Bidders must submit the certifications and additional information required under Part 5.

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## PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

### 4.1 Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

#### 4.1.1 Technical Evaluation

##### 4.1.1.1 Mandatory Technical Criteria

See Minimum Mandatory Performance Specifications as set out in Annex "A".

#### 4.1.2 Financial Evaluation

An aggregate price of all items listed in Annex "B" will be utilized for evaluation purposes. The extended price is Quantity multiplied by the Firm Unit Price for each item listed. The resulting extended prices will be added together to calculate the total assessed bid price.

SACC *Manual* Clause [A0220T](#) (2014-06-26), Evaluation of Price-Bid

### 4.2 Basis of Selection

A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

## PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION

Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by Bidders to Canada are subject to verification by Canada at all times. Unless specified otherwise, Canada will declare a bid non-responsive, or will declare a contractor in default if any certification made by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

### 5.1 Certifications Required with the Bid

Bidders must submit the following duly completed certifications as part of their bid.

#### 5.1.1 Integrity Provisions - Declaration of Convicted Offences

In accordance with the Integrity Provisions of the Standard Instructions, all bidders must provide with their bid, **if applicable**, the declaration form available on the [Forms for the Integrity Regime](http://www.tpsgc-pwgsc.gc.ca/ci-if/declaration-eng.html) website (<http://www.tpsgc-pwgsc.gc.ca/ci-if/declaration-eng.html>), to be given further consideration in the procurement process.

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## 5.2 Certifications Precedent to Contract Award and Additional Information

The certifications and additional information listed below should be submitted with the bid, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the bid non-responsive.

### 5.2.1 Integrity Provisions – Required Documentation

In accordance with the section titled Information to be provided when bidding, contracting or entering into a real property agreement of the [Ineligibility and Suspension Policy](http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html>), the Bidder must provide the required documentation, as applicable, to be given further consideration in the procurement process.

### 5.2.2 Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list available at the bottom of the page of the [Employment and Social Development Canada \(ESDC\) - Labour's](https://www.canada.ca/en/employment-social-development/programs/employment-equity/federal-contractor-program.html#) website (<https://www.canada.ca/en/employment-social-development/programs/employment-equity/federal-contractor-program.html#>).

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of contract award.

### 5.2.3 Additional Certifications Precedent to Contract Award

#### 5.2.3.1 Bona fide agent/Distributor certification

Bidders who are not the original equipment manufacturer for the goods/services offered must complete the following:

The Bidder certifies that it is a bona fide agent/distributor authorized by the original equipment manufacturer (OEM) to supply, install, and provide the training and warranty services for all equipment and services offered in accordance with the requirement detailed at Annex "A" - Requirement, and at Annex "B" - Basis of Payment.

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Signature

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Name (Print)

---

Date

## PART 6 - RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

### 6.1 Security Requirements

6.1.1 There is no security requirement applicable to the Contract.

## 6.2 Requirement

The Contractor must provide the items detailed under the Requirement at Annex "A".

## 6.3 Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

### 6.3.1 General Conditions

[2010A](#) (2020-05-28), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

## 6.4 Term of Contract

### 6.4.1 Period of the Contract

The period of the Contract is from date of Contract to March 31, 2022, inclusive.

### 6.4.2 Delivery Date

While complete delivery of the firm requirement is mandatory by February 28, 2021, the best delivery that could be offered is \_\_\_\_\_ weeks after receipt of order (BIDDER TO FILL IN).

### 6.4.3 Optional Goods and/or Services

The Contractor grants to Canada the irrevocable option to acquire the goods, services or both described at Annex "A" of the Contract under the same conditions and at the prices and/or rates stated in the Contract. The option may only be exercised by the Contracting Authority and will be evidenced, for administrative purposes only, through a contract amendment.

The Contracting Authority may exercise the option within 12 months after contract award by sending a written notice to the Contractor.

### 6.4.4 Delivery Points

Delivery of the requirement will be made to delivery point(s) specified at Annex "B" of the Contract.

## 6.5 Authorities

### 6.5.1 Contracting Authority

The Contracting Authority for the Contract is:

Name: Darlene Thorne  
Title: Supply Officer  
Public Works and Government Services Canada  
Acquisitions Branch  
Address: 401-1230 Government Street



Solicitation No. - N° de l'invitation  
W3555-212170/A  
Client Ref. No. - N° de réf. du client  
W3555-212170/A

Amd. No. - N° de la modif.  
File No. - N° du dossier  
VIC-0-43034

Buyer ID - Id de l'acheteur  
vic216  
CCC No./N° CCC - FMS No./N° VME

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Victoria, BC V8W 3X4

Telephone: 250-216-3168

E-mail address: [Darlene.Thorne@tpsgc-pwgsc.gc.ca](mailto:Darlene.Thorne@tpsgc-pwgsc.gc.ca)

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

In the event that you are unable to contact the above noted Authority, please contact:  
PAC.VICCA@pwgsc-tpsgc.gc.ca.

### 6.5.2 Project Authority

The Project Authority for the Contract is:

(To be inserted at contract award).

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority, however the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

### 6.5.3 Contractor's Representative

Bidder to complete:

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Telephone: \_\_\_\_\_

Email: \_\_\_\_\_

## 6.6 Payment

### 6.6.1 Basis of Payment

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a firm price, as specified in Annex B for a cost of \$ \_\_\_\_\_ (amount to be inserted contract award). Customs duties are included and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

## 6.6.2 Limitation of Price

SACC Manual clause C6000C (2017-08-17), Limitation of Price

## 6.6.3 Method of Payment

H1001C (2008-05-12), Multiple Payments

## 6.6.4 SACC Manual Clauses

C2000C (2007-11-30), Taxes – Foreign-based Contractor

## 6.6.5 Electronic Payment of Invoices – Contract

The Contractor accepts to be paid using any of the following Electronic Payment Instrument(s):

- a. Visa Acquisition Card;
- b. MasterCard Acquisition Card;
- c. Direct Deposit (Domestic and International);
- d. Electronic Data Interchange (EDI);
- e. Wire Transfer (International Only);
- f. Large Value Transfer System (LVTS) (Over \$25M)

## 6.7 Invoicing Instructions

1. The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.
2. Invoices must be distributed as follows:
  - a. The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.
  - b. One (1) copy must be forwarded to the Contracting Authority identified under the section entitled "Authorities" of the Contract.

## 6.8 Certifications and Additional Information

### 6.8.1 Compliance

Unless specified otherwise, the continuous compliance with the certifications provided by the Contractor in its bid or precedent to contract award, and the ongoing cooperation in providing additional information are conditions of the Contract and failure to comply will constitute the Contractor in default. Certifications are subject to verification by Canada during the entire period of the Contract.

## 6.9 Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in \_\_\_\_\_ (*insert the name of the province or territory as specified by the Bidder in its bid, if applicable*).

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## 6.10 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) the general conditions 2010A (2020-05-28), General conditions: Goods (medium complexity);
- (c) Annex A, Requirement;
- (d) Annex B, Basis of Payment;
- (e) the Contractor's bid dated \_\_\_\_\_ (*insert date of bid*)

## 6.11 Defence Contract

SACC Manual clause [A9006C](#) (2012-07-16), Defence Contract

## 6.12 SACC Manual Clauses

[B1501C](#) (2018-06-21), Electrical Equipment

[B7500C](#) (2006-06-16), Excess Goods

[G1005C](#) (2016-01-28), Insurance – No Specific Requirement

## 6.13 Shipping Instructions – Delivery at Destination

Goods must be consigned to the destination specified in the Contract and Delivered Duty Paid (DDP) Victoria, BC, Incoterms 2000 for shipments from a commercial contractor.

## 6.14 Dispute Resolution

- (a) The parties agree to maintain open and honest communication about the Work throughout and after the performance of the contract.
- (b) The parties agree to consult and co-operate with each other in the furtherance of the contract and promptly notify the other party or parties and attempt to resolve problems or differences that may arise.
- (c) If the parties cannot resolve a dispute through consultation and cooperation, the parties agree to consult a neutral third party offering alternative dispute resolution services to attempt to address the dispute.
- (d) Options of alternative dispute resolution services can be found on Canada's Buy and Sell website under the heading "[Dispute Resolution](#)".

## ANNEX "A"

### REQUIREMENT

#### Overview;

The following is the minimum Government of Canada requirements for one (1) induction heating system unit to be used in the Electrical Shop at Fleet Maintenance Facility CAPE BRETON (FMF CB). The induction heating system is required mainly for the purpose of weld preheat treatment, specifically on submarine cable glands, and stress relief of various metals.

Item	Minimum Mandatory Requirements	Comments	Bid Ref. Page #	Pass / Fail
<b>REGULATORY REQUIREMENTS</b>				
1.1	Unit must be in compliance with the Standard Acquisition Clauses and Conditions (SACC) Manual, Section 5.B.B1501C which states:  "All electrical equipment supplied under the Contract must be certified or approved for use in accordance with the Canadian Electrical Code, Part 1, before delivery, by a certification organization accredited by the Standards Council of Canada."			
1.2	Contractor must demonstrate conformance of the electrical certification as per Item 1.1 (above) prior to shipping of the unit to FMF CB. A picture of the tally plate with appropriate certification mark/sticker sent to the contract's Technical Authority is adequate.			
<b>UNIT REQUIREMENTS</b>				
1.3	Unit must be a mobile induction heating system;			
1.4	Supplier must provide the following unit information: Make: Model:			
1.5	Unit must have a rated output power of at least 30kW at 100% duty cycle;			
1.6	Unit must have a maximum preheat temperature capability of at least 1450°F (787°F);			
1.7	Unit must be able to operate on 460V, 3 phase, 60Hz power;			
1.8	Unit's input power requirement must not exceed 55A while operating at 460V, 3 phase, 60 Hz power;			
1.9	Unit must be able to be used within the ambient temperature range of -5°C through 40°C;			
1.10	Unit must not exceed the following dimensions:			
1.10.1	• Height: 28" (711 mm);			
1.10.2	• Width: 24" (610 mm);			

1.10.3	• Depth: 38" (965 mm), and			
1.10.4	• Weight: 250 lb. (113 kg)			
<b>ACCESSORIES</b>				
1.11	Unit must come with the following equipment accessories:			
1.11.1	• One (1) cooler system which consists of a 2.5 Gallon (9.5 L) polyethylene tank, a pump, and a blower.			
1.11.2	• One (1) Thermocouple extension cable, 50 ft. (15.2 m). The Thermocouple extension cable must have terminals for six (6) thermocouple connections;			
1.11.3	• Three (3) Liquid-Cooled heating cables, 30 ft. (9.1 m);			
1.11.4	• Two (2) Output extension cables, 25ft. (7.6 m), to connect the liquid-cooled heating cable to the power source. Each Output extension cable must come with two (2) coolant jumpers;			
1.11.5	• One (1) remote hand control used to adjust the induction heater's heat output, and start / stop the heating process. Remote hand control must come with 100 ft. (30.5 m) of cable.			
1.11.6	• One (1) Type K Thermocouple wire, 500 ft.;			
1.11.7	• One (1) Thermocouple attachment unit;			
1.11.8	• Ten (10) Type K Thermocouple connectors;			
1.11.9	• Four (4) Contact Thermocouple Sensors for a maximum temperature rating of 500°F (260°C)			
1.11.10	• One (1) set of Running Gear which consists of four (4) lockable swivel casters that can be mounted to the bottom of the induction heater unit or cooler system;			
1.12	All supplied equipment accessories must be compatible with the induction heater. Any required hardware to utilize equipment accessories must be included.			
<b>SAFETY REQUIREMENTS</b>				
1.13	Any pinch points, hazard areas, operator safety concerns, and moving components are clearly labeled in English.			
<b>ADDITIONAL REQUIREMENTS</b>				
1.14	The supplied unit must include maintenance and operation manuals for the as built unit. Manuals should be provided in both hard copy and digital format (CD or DVD only). Manuals must be printed in English and French. A minimum of two (2) hard copies of the manuals must be provided. A minimum of one (1) digital copy of the manuals must be provided. Manuals must include vendor recommended installation instructions/drawings, maintenance schedules, applicable hydraulic schematics, applicable electrical schematics, applicable Material Safety Data Sheets (MSDS) and a spare parts list; at a minimum.			
1.15	Operating instruction labels must be clearly identified and printed in English.			
1.16	Supplier must provide technical support via phone and email			

	within warranty period.			
<b>DELIVERY REQUIREMENTS</b>				
1.17	The Contractor must contact the DND Technical Authority (TA) to coordinate delivery with at least five (5) business days of the shipment arriving at FMF CB, CFB Esquimalt, Victoria, BC. This is to ensure DND has appropriate equipment and personnel available to offload the shipment upon delivery.  All deliveries to occur within working hours in a normal work week being, Monday through Friday, 0800 PST through to 1600 PST, excluding federally observed statutory holidays.			
1.18	All items in the shipment must be delivered on a truck that can be offloaded using a pallet jack or forklift. Pallet jack or forklift pockets must be clearly identified and accessible. Pallet jack or forklift pockets must fit standard fork sizes. Items to be lifted by forklift must not exceed 8,000 lbs.			
1.19	Supplier must provide the shipping weights and dimensions of units within 2 weeks of contract award.			

Item	Options Requirements – FMF CAPE BRETON			
2.0	DND to be able to exercise option to purchase one (1) induction heater and equipment accessories within 12 months of contract award for delivery to FMF CB in Victoria, BC.  Delivery address: Fleet Maintenance Facility CAPE BRETON Canadian Forces Base Esquimalt (Dockyard) - Building D250 - Door 33 1600 Esquimalt Road Victoria, BC V9A 7N2 Canada			
2.1	DND to be able to exercise option to purchase up to an additional 24 months of parts and labour warranty in addition to the parts and labour warranty detailed in terms and conditions within one year of contract award.			

Item	Options Requirements – FMF CAPE SCOTT			
3.0	DND to be able to exercise option to purchase one (1) induction heater and equipment accessories within 12 months of contract award for delivery to FMF CAPE SCOTT (FMFCS) in Halifax, NS.  Delivery address: Fleet Maintenance Facility CAPE SCOTT Canadian Forces Base Halifax - Building D200 - Door 13 2365 Provo Wallis Street Halifax, Nova Scotia B3J 3Y5 Canada			
3.1	DND to be able to exercise option to purchase up to an additional 24 months of parts and labour warranty in addition to the parts and labour warranty detailed in terms and conditions within one year of contract award for the FMFCS exercised option units.			

## ANNEX "B"

### BASIS OF PAYMENT

The unit prices shall be firm and in Canadian funds including customs duties, excise taxes, delivery charges which are to be Delivered Duty Paid (DDP) to destination as indicated herein.

#### Firm Requirement - FMF CAPE BRETON

Item	Description	Qty	UOI	Firm Unit Price	Extended Price
1	<p>Induction heater conforming to Minimum Mandatory Requirements in Annex "A" delivered Incoterms 2000 DDP destination address: Central Storage Facility Fleet Maintenance Facility, CAPE BRETON CFB Esquimalt (Dockyard) Building D250 - Door 33 1600 Esquimalt Road Victoria, BC V9A 7N2</p> <p>Make and Model offered: _____</p>	1	Each	\$	\$
<b>Accessory list as per Annex "A":</b>		<b>Qty</b>	<b>UOI</b>	<b>Firm Unit Price</b>	<b>Extended Price</b>
2	Cooler System consisting of a 2.5 Gallon (9.5 L) polyethylene tank; pump and blower PN:	1	Each	\$	\$
3	Thermocouple Extension Cable, 50 ft (15.2 m) with terminals for six (6) thermocouple connections PN:	1	Each	\$	\$
4	Liquid-Cooled heating cable, 30 ft (9.1 m) PN:	3	Each	\$	\$
5	Output extension cable, 25 ft (7.6 m), with two (2) coolant jumpers PN:	2	Each	\$	\$
6	Remote hand control, with 100 ft (30.5 m) of cable PN:	1	Each	\$	\$
7	Thermocouple wire, Type K, 500 ft (152.4 m) PN:	1	Each	\$	\$
8	Thermocouple attachment unit PN:	1	Each	\$	\$
9	Thermocouple connectors, Type K PN:	10	Each	\$	\$

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Item	Description	Qty	UOI	Firm Unit Price	Extended Price
10	Contact Thermocouple Sensor, maximum temperature rating 500°F (260°C) PN:	4	Each	\$	\$
11	Running Gear consisting of four (4) lockable swivel casters PN:	1	Each		
Sub-total:					\$
GST:					\$
TOTAL:					\$

While complete delivery is mandatory by February 28, 2021, the best delivery that could be offered is \_\_\_\_\_ weeks after receipt of order (BIDDER TO FILL IN).



**Canada's option to purchase: FMF CAPE BRETON**

**The Contracting Authority may exercise the option within 12 months after contract award by sending a written notice to the Contractor.**

Item	Description	Qty	UOI	Firm Unit Price	Extended Price
1	<p>The Industrial Induction Heater, complying with the Mandatory Minimum Requirements in Annex "A" – delivered Incoterms 2000 DDP to the destination address:</p> <p>Central Warehouse Fleet Maintenance Facility, CAPE BRETON Esquimalt Graving Dock Building D250 – Gate 33 1600 Esquimalt Road</p> <p>Manufacturer and model offered: _____</p>	1	Each	\$	\$
<b>Accessory list as per Annex "A"</b>		<b>Qty</b>	<b>UOI</b>	<b>Firm Unit Price</b>	<b>Extended Price</b>
2	Cooler System consisting of a 2.5 Gallon (9.5 L) polyethylene tank, pump and blower PN:	1	Each	\$	\$
3	Thermocouple Extension Cable, 50 ft (15.2 m) with terminals for six (6) thermocouple connections PN:	1	Each	\$	\$
4	Liquid-Cooled heating cable, 30 ft (9.1 m) PN:	1	Each	\$	\$
5	Output extension cable, 25 ft (7.6 m), with two (2) coolant jumpers PN:	1	Each	\$	\$
6	Remote hand control, with 100 ft (30.5 m) of cable PN:	1	Each	\$	\$
7	Thermocouple wire, Type K, 500 ft (152.4 m) PN:	1	Each	\$	\$
8	Thermocouple attachment unit PN:	1	Each	\$	\$
9	Thermocouple connectors, Type K PN:	1	Each	\$	\$
10	Contact Thermocouple Sensor, maximum temperature rating 500°F (260°C) PN:	1	Each	\$	\$

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Item	Description	Qty	UOI	Firm Unit Price	Extended Price
1	<p>The Industrial Induction Heater, complying with the Mandatory Minimum Requirements in Annex "A" – delivered Incoterms 2000 DDP to the destination address:</p> <p>Central Warehouse Fleet Maintenance Facility, CAPE BRETON Esquimalt Graving Dock Building D250 – Gate 33 1600 Esquimalt Road</p> <p>Manufacturer and model offered:</p> <p>_____</p>	1	Each	\$	\$
11	Running Gear consisting of four (4) lockable swivel casters PN:	1	Each	\$	\$
12	Option to purchase up to an additional 24 months of parts and labour warranty in addition to the parts and labour warranty detailed in terms and conditions within one year of contract award for the FMFCS exercised option units	1	Each	\$	\$
				<b>Sub-total:</b>	<b>\$</b>
				<b>GST:</b>	<b>\$</b>
				<b>TOTAL:</b>	<b>\$</b>

### Optional Unit- FMF CAPE SCOTT

The Contracting Authority may exercise the option within 12 months after contract award by sending a written notice to the Contractor.

Item	Description	Qty	UOI	Firm Unit Price	Extended Price
1	<p>Induction heater conforming to Minimum Mandatory Requirements in Annex "A", delivered Incoterms 2000 DDP destination address:</p> <p>Fleet Maintenance Facility CAPE SCOTT CFB Halifax, Bldg. D200 Door 13 2365 Provo Wallis Halifax NS B3K 5X5</p> <p>Make and Model offered:</p> <p>_____</p>	1	Each	\$	\$
<b>Accessory list as per Annex "A"</b>		<b>Qty</b>	<b>UOI</b>	<b>Firm Unit Price</b>	<b>Extended Price</b>
2	Cooler System consisting of a 2.5 Gallon (9.5 L) polyethylene tank, pump and blower PN:	1	Each	\$	\$
3	Thermocouple Extension Cable, 50 ft (15.2 m) with terminals for six (6) thermocouple connections PN:	1	Each	\$	\$
4	Liquid-Cooled heating cable, 30 ft (9.1 m) PN:	1	Each	\$	\$
5	Output extension cable, 25 ft (7.6 m), with two (2) coolant jumpers PN:	1	Each	\$	\$
6	Remote hand control, with 100 ft (30.5 m) of cable PN:	1	Each	\$	\$
7	Thermocouple wire, Type K, 500 ft (152.4 m) PN:	1	Each	\$	\$
8	Thermocouple attachment unit PN:	1	Each	\$	\$

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9	Thermocouple connectors, Type K PN:	1	Each	\$	\$
10	Contact Thermocouple Sensor, maximum temperature rating 500°F (260°C) PN:	1	Each	\$	\$
11	Running Gear consisting of four (4) lockable swivel casters PN:	1	Each	\$	\$
12	Option to purchase up to an additional 24 months of parts and labour warranty in addition to the parts and labour warranty detailed in terms and conditions within one year of contract award for the FMFCS exercised option units	1	Each	\$	\$
Sub-total:					\$
GST:					\$
TOTAL:					\$

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## **ANNEX "C" to PART 3 OF THE BID SOLICITATION**

### **ELECTRONIC PAYMENT INSTRUMENTS**

The Bidder accepts any of the following Electronic Payment Instrument(s):

- ☐ ( ) VISA Acquisition Card;
- ☐ ( ) MasterCard Acquisition Card;
- ☐ ( ) Direct Deposit (Domestic and International);
- ☐ ( ) Electronic Data Interchange (EDI);
- ☐ ( ) Wire Transfer (International Only);
- ☐ ( ) Large Value Transfer System (LVTS) (Over \$25M)