



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC  
11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau  
Québec  
K1A 0S5  
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Informatics Professional Services Division / Division  
des services professionnels en informatique  
Les Terrasses de la Chaudière  
10, rue Wellington, 4ième  
étage/Floor  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> TBIPS - Tier 2 - Two Workstreams Provision of Professional Services for ESDC Interoperability	
<b>Solicitation No. - N° de l'invitation</b> G9292-223847/A	<b>Amendment No. - N° modif.</b> 005
<b>Client Reference No. - N° de référence du client</b> G9292-223847	<b>Date</b> 2020-11-16
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$ZM-625-38587	
<b>File No. - N° de dossier</b> 625zm.G9292-223847	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> Eastern Standard Time EST <b>on - le 2020-12-08</b> Heure Normale de l'Est HNE	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Haroutounian, Rosanna	<b>Buyer Id - Id de l'acheteur</b> 625zm
<b>Telephone No. - N° de téléphone</b> (873) 354-5346 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

## AMENDMENT NO. 005

This amendment is raised to answer bidders' questions.

### **QUESTIONS AND ANSWERS**

#### **Question 16: Definition of Bidder**

Bidder is currently defined as "the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to perform a contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors." The current definition of bidder limits this solicitation to select firms and precludes others based solely on their legal structure.

Consequently, global organizations are at a distinct disadvantage due to their organizational and legal structures, as we are unable to reference the highly relevant, current and global experience gained within our organizations. ESDC will greatly benefit from the expertise and knowledge gained from global experience where similar solutions were implemented for government entities similar in size and scope to ESDC. This depth of global knowledge and breadth of experience will be essential to the success of ESDC's requirement. Assuming it isn't ESDC's intention to limit competition for this requirement to bidders based solely on their legal structure, and that ESDC is interested in allowing all capable and qualified suppliers invited to submit a bid to do so, we request ESDC considers revising the definition of bidder and allowing firms to cite experience gained by their global affiliates.

**Answer 16:** Your recommendation was considered but the requirement remains unchanged.

#### **Question 17: Extension of Time and Standard Procurement Timelines**

The amount of information being requested for references which can total over 38 references, some with signed attestations in such a small period of time is overly burdensome and does not compare to the amount of time given on similar Government of Canada RFPs. Assuming it isn't ESDC's intention to limit competition for this requirement to bidders based on extremely short notice period, we request an extension of an additional 5 weeks.

**Answer 17:** The solicitation closing date has been extended to December 8, 2020. Please see Amendment 004, Solicitation Revision 13.

#### **Question 18: Flexibility on Task Authorization Pricing**

Please confirm that ESDC will allow for time and materials (T&M) as well as fixed fee pricing for Task Authorizations (TAs) under the proposed contract. This will be beneficial to the Crown, as fixed pricing transfers risk to the contractor, the Crown can be guaranteed the work is completed (regardless of the time it takes) for the price quoted.

**Answer 18:** No. Under the proposed contract(s), in accordance with a validly issued Task Authorization, Canada will pay the Contractor, in arrears, up to the Maximum Price for the TA, for actual time worked and any resulting deliverables in accordance with the firm all-inclusive per diem rates set out in Annex B, Basis of Payment, Applicable Taxes extra.

#### **Question 19: Reference Contact Information Volumes**

Bidders must include Contact information of client project representative and a signed attestation from the Project Authority or Technical Authority for the contract certifying that the contract information provided is

accurate for some criteria. This requirement is overly burdensome for both Bidders and their respective clients. A Bidder may be required to provide up to 38 client contacts and up to 7 signed attestations. Could the Crown please change the requirements to require contact information for a minimum of 1 referenced project per criteria and eliminate the signed attestations considering the clients can be contacted?

**Answer 19:** Your recommendation was considered but the requirement remains unchanged.

**Question 20:** May we request for an extension for the closing date?

**Answer 20:** The solicitation closing date has been extended to December 8, 2020. Please see Amendment 004, Solicitation Revision 13.

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.**

**NOTE:** A BID ALREADY SUBMITTED MAY BE AMENDED PRIOR TO THE CLOSING DATE. AMENDING CORRESPONDENCE MUST ADDRESS THE SOLICITATION NUMBER AND THE CLOSING DATE.

BIDS MUST BE SUBMITTED ONLY TO THE PUBLIC WORKS AND GOVERNMENT SERVICES CANADA (PWGSC) BID RECEIVING UNIT VIA E-POST CONNECT.

Note: For bidders needing to register with epost Connect the email address is: [tpsgc.dgareceptiondessomissions-abbidreceiving.pwgsc@tpsgc-pwgsc.gc.ca](mailto:tpsgc.dgareceptiondessomissions-abbidreceiving.pwgsc@tpsgc-pwgsc.gc.ca). Interested Bidders must register as early as possible, and in any case, at least six business days prior to the solicitation closing date and time (in order to ensure a response). Requests to open an epost Connect conversation received after that time may not be answered.