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TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau, Québec K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise
indicated, all other terms and conditions of the Solicitation
remain the same.

Ce document est par la présente révisé; sauf indication contraire,
les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Defence Communications Division. (QD)

11 Laurier St./11, rue Laurier

Place du Portage, Phase III, 8C2

Gatineau, Québec K1A 0S5

Title - Sujet Tactical Air Coordination Suite	
Solicitation No. - N° de l'invitation W8476-185751/C	Amendment No. - N° modif. 008
Client Reference No. - N° de référence du client 6000412936	Date 2020-11-30
GETS Reference No. - N° de référence de SEAG PW-\$\$QD-036-27880	
File No. - N° de dossier 036qd.W8476-185751	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Standard Time EST on - le 2021-01-15 Heure Normale de l'Est HNE	
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Briere-Provost, Mathieu	Buyer Id - Id de l'acheteur 036qd
Telephone No. - N° de téléphone (891) 790-1635 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

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Amd. No. - N° de la modif.
008
File No. - N° du dossier
036qd. W8476-185751

Buyer ID - Id de l'acheteur
036qd
CCC No./N° CCC - FMS No./N° VME

This RFP Amendment 008 is raised to:

1. Update Annex F0 – Compliance Evaluation Matrix;
2. Modify the RFP's end date; and
3. Provide answers to Industry's questions.

2: At page 1, delete in its entirety:

**Solicitation Closes - L'invitation prend fin
at - à 02:00 PM
on - le 2020-12-15**

Replace with:

**Solicitation Closes - L'invitation prend fin
at - à 02:00 PM
on - le 2021-01-15**

Answers to Industry's questions :

1	Is the intention of this requirement that for each potential correlation identified by the tracker, the user is presented with the decision to correlate or not? If yes, an example of this in action could be that the user is presented with many decisions on-screen, potentially totaling the product of total radars multiplied by the number of tracks.	It's the intention of this requirement that for each each potential correlation case the operator is presented with the decision options. Operationally, operator can activate this functionality as the rule for interested area / zone or track properties based on the set of filters.
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2	<p>As the contract will be in Canadian Dollars, there is no advantage for us to bid now in (another currency), therefore we decided to provide the bid in Canadian Dollars. In order to limit the exchange rate risk, we would like to fill in the Exchange Rate Fluctuation Mitigation form (attached) and we list an exchange rate to convert our (another currency) price to Canadian Dollars, which is some days in advance of the bid closing date (in order to be able to finish the proposal).</p> <p>Neither in the Exchange rate Fluctuation Mitigation form nor in the T&Cs or somewhere is it specified where we can fix the exchange rate which we have used. We need this in order to be able to make a claim later on fluctuation (in case in exceeds 2%).</p> <p>The question is, which exchange rate (date and source) shall we use or the other way round the confirmation we would like to get is, if it is okay for the Procurement Agency, that we use an exchange rate close to the submission date and that we will state in our proposal which rate (date and source) we used as a reference?</p>	<p>Bidders will identify the items they would like foreign exchange protection on and bid a base price for such items/services (probably in Euro or US\$).</p> <p>Example – item 001 = €5,500</p> <p>This €5,500 value will then be converted into CDN\$ for evaluation at bid closure, and should the bidder be successful, the €5,500 would form the base price to translate into CDN\$ when delivered.</p> <p>Which fx rate is used? (i.e. what numbers are we going to use to do that math to get the Euros into CDN\$?)</p> <p>As per C3015C – the standard procedure is that we would use the closing fx rate as published by the Bank of Canada on the day that the solicitation closes. So in effect, the bidder will not know their CDN\$ bid value when they submit their bid – as the calculation will not be confirmed until the date on the solicitation close date. This is how it usually works and is consistent with the existing solicitation 'Financial Evaluation' section 4.2.2 para 04 and the 3010 and 3015 clauses.</p> <p>The interpretation is that (Company) is saying/asking if they can know the fx rate or choose an fx rate that will be utilized to convert (another currency) to CDN\$ well before we submit our bid. The answer to the this question is no. As is stands the fx rates utilized will be the solicitation closing date values (i.e. 15 December 2020). Bidders will submit €/USD prices and Canada will evaluate them using the 15 December values.</p> <p>Bidders cannot choose their own fx rates to translate into CAD\$. Canada must publish the date that will determine what fx rates will be used to calculate foreign currency bids so that all foreign currency bids from all bidders are evaluated fairly/at the same rates. As it stands, even if a bidder were to submit a bid with its own fx rates in it, Canada would ignore them and evaluate the foreign prices using the actual fx rate on the solicitation close date.</p>
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3	Could CANADA confirm that the version of the TACS software delivered at IOC will only be used in a Training / Evaluation setting?	The software delivery at P1 may be used more broadly than training, such as live Joint-EX.
4	Annex D basis of payment states that the monthly program management rate must be independent of the number of licenses including training licenses acquired through acquisition and ISS contract. The contractor believes that by default, if Canada purchases additional TACS operational licenses, then the monthly program management rate would increase due to the fact that there would be more users, ultimately requiring more technical support. Could Canada provide clarity as to how such increase in technical support would be captured?	The successful bidder will support the equipment management team within DND, rather than the individual users. As the bidder's support will be to one single entity, it is expected to be independent of the number of total users.
5	CAT 007 is for directed interrogations. Requirement 6.7.1.22.1. is only addressing reception and processing of CAT 007. There are no requirements to transmit CAT-07 messages (queries) to the sensors. In what context will the ASCC only receive CAT-007 messages?	When the SSR report is available on a Combined Radar interface or when ASCC interface and receive data from a SSR.
6	There are several demo requirements that are asking for more than one capability. As an example, Bid Demo requirement 17.8.1 asks for both ACO and ATOs which are different capabilities. Bid Demo requirement 15.15. asks for tracks and intel tracks. Bid Demo requirement 17.18.1. asks for configuration and monitoring. Can the Crown split the demo points between capabilities as was done in Amendment 7 for some proposal points?	The existing demonstration requirements and point allocations (related to system readiness at contract award) have been selected intentionally, and will not be broken up.
7	The text for Bid Demo requirement corresponds to Annex A1, requirement 6.7.3.13, whereas the matrix indicates that the Bid Demo requirement corresponds to Annex A1, requirement 6.7.3.14. Which Annex A1 requirement corresponds to Bid Demo requirement 16.8?	Correct - bid demonstration requirement 16.8 should refer to requirement 6.7.3.13 in Annex A1. An updated Annex F0 will be released with amendment 008.

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8	<p>The response to Amendment 7, Item 4 states that CAT062 will be used for "...sharing of system track by the mean of Cat062 message is targeted for the LCSS consumers...". However, requirement 6.7.1.22, 6.7.1.22.5 and 6.7.2.2 are also asking for the receiving and processing of CAT062 by the LAPM and the RAPM. In what context will the LAPM and the RAPM receive and process CAT062 messages?</p>	<p>The RAPM receive CAT062 from LAPM for the RAP compilation. In an organic deployment, the upper LAPM (Brigade) can also receive CAT062 from another lower LAPMs (Battle Grp).</p>
9	<p>The response to Amendment 7, Item 11 states that "...all the symbols and all their modifiers/amplifiers in both the standards listed in requirement must be supported...". Our understanding of the response is that it applies to the entities (tracks, PPLIs, Sensors) supported by the LAPM and the RAPM but not for all possible symbols in the entire standards. Please confirm.</p>	<p>The tactical symbol standards must be applied for the tactical objects displayed on the GUI, and it must not be limited to tracks, PPLIs and Sensors.</p>

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.