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Gatineau, Québec K1A 0S5

Bid Fax: (819) 997-9776

Revision to a Request for Supply Arrangement - Révision à une demande pour un arrangement en matière d'approvisionnement

The referenced document is hereby revised; unless
otherwise indicated, all other terms and conditions of
the Solicitation remain the same.

Ce document est par la présente révisé; sauf
indication contraire, les modalités de l'invitation
demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Electrical & Electronics Products Division
L'Esplanade Laurier
East Tower, 4th floor,
Ottawa
Ontario
K1A 0S5

Title - Sujet Access Control Systems Systèmes de control d'accès	
Solicitation No. - N° de l'invitation E60HN-200ACS/A	Date 2020-12-07
Client Reference No. - N° de référence du client E60HN-200ACS	Amendment No. - N° modif. 002
File No. - N° de dossier hn460.E60HN-200ACS	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$\$HN-460-79391	
Date of Original Request for Supply Arrangement 2020-12-01 Date de demande pour un arrangement en matière d'app. originale	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Standard Time EST on - le 2021-01-11 Heure Normale du l'Est HNE	
Address Enquiries to: - Adresser toutes questions à: Guertin, Benoit	Buyer Id - Id de l'acheteur hn460
Telephone No. - N° de téléphone (613) 296-3182 ()	FAX No. - N° de FAX () -
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the solicitation. Cette révision ne change pas les besoins en matière de sécurité de l'invitation.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required Accusé de réception requis	Yes - Oui <input type="checkbox"/>	No - Non <input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

This amendment (2) seeks to answer vendors' questions.

1- Questions and answers

Q1- Previous Access Control Standing Offers established a supplier ranking per product vendor. In the new Standing Offer I do not see a supplier ranking approach. Instead it looks like suppliers are qualified for a product, but not ranked. Then for future end user requirements, suppliers qualified for the product will be invited to provide proposals based on requirements, and suppliers will be awarded based on lowest price for each requirement. Is this the correct understanding?

A1- The solicitation is a request for supply arrangement (RFSA) not a standing offer. Once qualified, suppliers will be invited to provide bids based on a client's requirements and region. The supply arrangement (SA) provides instructions depending on the value of the requirement. Those necessitating a competitive process will be issued based on lowest compliant bidders.

Q2- For the submission, each product the supplier is to provide their OEM Letter and a copy of the OEMs MRSP CDN price list. Is there a requirement to provide a table showing discount off MRSP and labour rates for evaluation. I do not see this identified in the RFP document, however wanted to ensure I was not overlooking a requirement for the submission.

A2- As this is a SA, there are no financials per se at this stage. Vendors will be providing their discounts, per diems and/or hourly rates in their bids to clients. For this solicitation, we require the OEM letter (Annex "I") with each MSRP list.

Q3- Annex C (Page 25). Are we to complete Annex C for each product vendor individually?

A3- No, we're requesting that vendors list the OEM that offers product that fall under a subcategory. You can have more than one OEM listed in a subcategory as long as have supplied the Annex "I" for each.

Q4- Can you confirm what is to be included in column 'OEM MSRP'.

A4- We are looking for name and date of MSRPs that will be made available to clients through this SA. To ensure that everyone is on the same page, an OEM's MSRP must be the same for all SA holders offering an OEM.

Q5- Each sub category can include multiple product codes. In the 'OEM MSRP' column do we reference the file name for the OEM's price list or are you looking for the detailed product codes for each sub category.

(End of page)

Solicitation No. - N° de l'invitation
E60HN-200ACS/A
Client Ref. No. - N° de réf. du client
E60HN-200ACS

Amd. No. - N° de la modif.
2
File No. - N° du dossier
HN460.E60HN-200ACS

Buyer ID - Id de l'acheteur
HN460
CCC No./N° CCC - FMS No./N° VME

A5- We're looking for the name and date of the MSRPs.

Ex:

07	Burglar Alarm Control Panels And Associated Components	Control panels	OEM #1	2019-05-05
			OEM #2	2020-03-05
		Zone expanders	OEM #1	2019-05-05
		Keypads	OEM #3	2020-09-05
		Communicators	OEM #1	2019-05-05

Q6- I am attempting to download these forms (9400-3 and 9400-4) and I keep getting this site can't be reached. Is it possible this form can be emailed to me?

A6- The two 9400 documents are for clients to use once the supply arrangements have been issued. Vendors will receive them from clients.

All other terms and conditions remain unchanged.