



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St., / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

This document contains a security requirement.

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Informatics Professional Services - EL Division/Services
professionnels en informatique - division EL

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Québec

K1A 0S5

Title - Sujet TBIPS - Omnibus	
Solicitation No. - N° de l'invitation E60ZR-192985/A	Amendment No. - N° modif. 007
Client Reference No. - N° de référence du client 20192985	Date 2020-12-09
GETS Reference No. - N° de référence de SEAG PW-\$\$EL-640-38624	
File No. - N° de dossier 640e1.E60ZR-192985	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Standard Time EST on - le 2020-12-21 Heure Normale de l'Est HNE	
F.O.B. - F.A.B.	
Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Pui, Ivy	Buyer Id - Id de l'acheteur 640e1
Telephone No. - N° de téléphone (613) 858-9873 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

The purpose of Amendment number 007 is to:

- answer bidders' questions; and
- amend the Request for Proposal (RFP).

QUESTION AND ANSWER

Question 41

The current state of the financial evaluation does not include a provision for the Variation in Resource Rates By Level (see clause below). This clause is pretty standard and found in a majority of PWGSC Tier 2 solicitations. Without this clause bidders will be permitted to bid higher rates for level 2 and/or 1 resources than level 3. This creates an environment that allows for median rates to be manipulated in a manner that does not reflect real market conditions.

Variation in Resource Rates By Level: Where the financial tables provided by Canada allow different firm rates to be charged for different levels of experience within the same resource category and time period, for any such resource category and time period:

- (i) the rate bid for level three must be the same or higher than that bid for level two, and*
- (ii) the rate bid for level two must be the same or higher than the rate bid for level one.*

Can PWGSC please confirm that it is acceptable to submit a financial bid where level 2 rates are higher than level 3 in the same category?

Answer 41

No, it is not acceptable. Please refer to the RFP Amendment for the insertion of the following 2 clauses under Article 3.3 Section II: Financial Bid:

- (b) Variation in Resource Rates by Time Period; and
- (c) Variation in Resource Rates by Level.

Question 42

For WS1 and WS2, M1, R1, and R2 requirements, one of our reference contracts is extended on a yearly basis, with both parties signing the extension. Our client's internal administrative process is to allocate a new number to the contract extension each year. To be clear, the contract is not re-competed, nor renegotiated, and there is no procurement process associated with the extension. Our client has agreed to be a reference to us, as long as we show the different numbers they have internally allocated to the agreement.

Would PSPC accept this as a compliant contract, providing we specify in our response how the different numbers are associated to our client's internal process?

Answer 42

To be deemed compliant, a contract must demonstrate compliance with the requirements identified in M1, R1 and R2. The 'Contract Period' clause under a contract is used to determine the duration of a contract, i.e., the initial contract period plus option period(s), if any, that can be exercised to extend the contract end date. If a reference contract used to demonstrate the required experience was allocated a new number to the contract each time it was extended, the bidders must prove that all contract extensions are an extension of the reference contract by submitting the following with the bid:

- 1) The original contract with the Contract Period clause;
- 2) The contract amendment(s) identifying the contract extension(s) with the new number(s); and
- 3) A letter from the client to confirm the different extension numbers are in fact associated to the reference contract.

RFP AMENDMENT

1. At Article 3.3 Section II: Financial Bid:

DELETE in its entirety.

INSERT:

3.3 Section II: Financial Bid

- (a) **Pricing:** Bidders must submit their financial bid in accordance with the Pricing Schedule provided in Attachment "4.3". The total amount of Applicable Taxes must be shown separately, if applicable. Unless otherwise indicated, bidders must include a single, firm, all-inclusive per diem rate quoted in Canadian dollars in each cell requiring an entry in the pricing tables.
- (b) **Variation in Resource Rates By Time Period:** For any given resource category, where the financial tables provided by Canada allow different firm rates to be charged for a resource category during different time periods:
 - (i) the rate bid must not increase by more than 5% from one time period to the next, and
 - (ii) the rate bid for the same resource category during any subsequent time period must not be lower than the rate bid for the time period that includes the first month of the Initial Contract Period.
- (c) **Variation in Resource Rates By Level:** Where the financial tables provided by Canada allow different firm rates to be charged for different levels of experience within the same resource category and time period, for any such resource category and time period:
 - (i) the rate bid for level three must be the same or higher than that bid for level two.
- (d) **All Costs to be Included:** The financial bid must include all costs for the requirement described in the bid solicitation for the entire Contract Period, including any option periods. The identification of all necessary equipment, software, peripherals, cabling and components required to meet the requirements of the bid solicitation and the associated costs of these items is the sole responsibility of the Bidder.
- (e) **Blank Prices:** Bidders are requested to insert "\$0.00" for any item for which it does not intend to charge or for items that are already included in other prices set out in the tables. If the Bidder leaves any price blank, Canada will treat the price as "\$0.00" for evaluation purposes and may request that the Bidder confirm that the price is, in fact, \$0.00. No bidder will be permitted to add or change a price as part of this confirmation. Any bidder who does not confirm that the price for a blank item is \$0.00 will be declared non-responsive.

Note to Bidders: *If Canada receives 4 or fewer Bids [the same number of bids as in the article entitled "Phased Bid Compliance Process"] by the bid solicitation closing date, the above sub-article entitled "Blank Prices" will not apply.*

- (f) **Electronic Payment of Invoices – Bid:** If you are willing to accept payment of invoices by Electronic Payment Instruments, complete Attachment "3.2" Electronic Payment Instruments, to identify which ones are accepted. If Attachment "3.2" Electronic Payment Instruments is not completed, it will be considered as if Electronic Payment Instruments are not being accepted for payment of invoices. Acceptance of Electronic Payment Instruments will not be considered as an evaluation criterion.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED