



National Defence

Défense nationale

National Defence Headquarters
Ottawa, Ontario
K1A 0K2

Quartier général de la Défense nationale
Ottawa (Ontario)
K1A 0K2

**REQUEST FOR PROPOSAL
DEMANDE DE PROPOSITION**

**AMENDMENT NO. 001
N° DE LA MODIFICATION 001**

**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À :**

Email: John.Caldwell@forces.gc.ca
Courriel: John.Caldwell@forces.gc.ca

Proposal To: National Defence Canada

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein, or attached hereto, the goods and services listed herein and on any attached sheets at the price(s) set out therefore.

Proposition à : Défense nationale Canada

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens et services énumérés ici et sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments – Commentaires

**Solicitation Closes –
L’invitation prend fin**

At: – à : 14h00
Time Zone: Eastern Time (ET)
Fuseau horaire : Heure de l’Est (HE)

On: – le : 12 January 2021
12 janvier 2021

Title – Titre .338 Lapua Magnum Armour Piercing Incendiary Sniper Cartridge	Solicitation No. – N° de l’invitation W8476-206308/A
Date of Amendment – Date de modification 10 December 2020	
Address Enquiries to: – Adresser toutes questions à : John Caldwell (by Email to john.caldwell@forces.gc.ca)	
Telephone No. – N° de telephone By Email	FAX No. – N° de fax By Email
Destination See Annex B to Part 6 – Basis of Payment Voir les détails en annexe B de la partie 6 – Base de paiement	

Instructions: Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a separate item.

Instructions : Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés « rendu droits acquittés », tous frais de livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente harmonisée doit être indiqué séparément.

Delivery Required – Livraison exigée See herein: Voir ici:
Vendor Name and Address – Raison sociale et adresse du fournisseur
Name and title of person authorized to sign on behalf of vendor (type or print) – Nom et titre de la personne autorisée à signer au nom du fournisseur (caractère d'imprimerie) Name – Nom _____ Title – Titre _____ Signature _____ Date _____

Request for Proposal – Department of National Defence (DND) Requirement – .338 Lapua Magnum Armour Piercing Incendiary Sniper Ammunition

The subject Request for Proposal, (RFP), is amended as detailed below. This amendment to the RFP includes the following:

- Publication of questions submitted by bidders and answers to the submitted questions; and,
- Modifications to the Request for Proposal.

1.0 Questions and Answers

Question 1: Given that many of the mandatory requirements require certifications/declarations of conformity, attesting that the proposed ammunition will work with the C21 military platform, which has not yet been selected, can you please indicate whether any of the references to the C21 can be replaced with; "a .338 sniper rifle such as a SAKO or Accuracy International .338 Sniper Rifle system"?

Answer 1: The Canadian Free Trade Agreement, (CFTA), which applies to this procurement, requires that the technical specifications for goods or services being procured be set out in terms of performance and functional requirements, rather than design or descriptive characteristics. As such, referencing specific products is to be avoided.

With respect to the C21, the selected C21 Multi-Caliber Weapon System is specified to be an off-the-shelf, bolt action, precision sniper weapon compatible with the .338 Lapua Magnum caliber. During the selection period for the C21, weapons will be subjected to extreme temperature operation, endurance, reliability and precision trials utilizing match quality .338 Lapua magnum ammunition natures that are in accordance with the Commission internationale permanente pour l'épreuve des armes à feu portatives (CIP) standard. When the C21 rifle is finally selected, it is fully expected that other match quality .338 Lapua Magnum cartridges will cycle and fire safely and reliably from this weapon provided they meet the CIP standard themselves and the weapon is serviceable.

Question 2: As the calibre of the ammunition is under 0.50, we believe that the requirement should not be subject to Controlled Goods regulations. Could you please review this requirement?

Answer 2: It has been confirmed that Controlled Goods Regulations do not apply to this requirement.

2.0 Modifications to the Request for Proposal

2.1 REFERENCE: Table of Contents, Part 6 - Resulting Contract Clauses
DELETE: The following text, in its entirety:

"PART 6 – RESULTING CONTRACT CLAUSES		PAGE
6.13	Liability	28
6.14	Controlled Goods Program	28
6.15	Packaging Requirements	28"

INSERT: The following text, as a replacement for the above deletion:

"PART 6 – RESULTING CONTRACT CLAUSES		PAGE
6.13	Liability	28
6.14	Intentionally left blank	
6.15	Packaging Requirements	28"

2.2 REFERENCE: Part 2 of Bid Solicitation W8476-206308/A – Bid Preparation Instructions,
Clause 2.1.1 SACC Manual Clauses
DELETE: Clause 2.1.1 – SACC Manual Clauses, in its entirety.
INSERT: Clause 2.1.1 – SACC Manual Clauses, as follows:

"2.1.1 SACC Manual Clauses
B1000T (2014-06-26), Condition of Material – Bid
A9033T (2012-07-16), Financial Capability"

2.3 REFERENCE: Part 6 of Bid Solicitation W8476-206308/A – Resulting Contract Clauses,
Clause 6.14 Controlled Goods Program
DELETE: Clause 6.14 Controlled Goods Program, in its entirety.

2.4 REFERENCE: Annex B to Part 6 of Bid Solicitation W8476-206308/A – Basis of Payment
DELETE: Annex B – Basis of Payment, in its entirety.
INSERT: Annex B – Basis of Payment, as attached:

ALL OTHER TERMS, CONDITIONS AND REQUIREMENTS OF THIS REQUEST FOR PROPOSAL REMAIN UNCHANGED

Annex B – Basis of Payment

1. For the satisfactory performance of all the Work detailed in Annex A-1 – Statement of Work, including all of its Appendices and Annexes, but excluding options, the Contractor will be paid the Firm Lot Price, as follows:

Table B.1

Item	Description	Controlled Goods (CTAT or ITAR)	Security Requirement	Quality Assurance Code	Firm Lot Price	Delivery ¹ (No Later Than)
1	<p>Performance of all the Work detailed in Annex A-1 to Part 6 – Statement of Work, including all of its Appendices and Annexes, but excluding options.</p> <p>and,</p> <p>Delivery of .338 Lapua Magnum Armour Piercing Incendiary Sniper Cartridges (Production Version in accordance with Annex A-1) to Canadian Forces Ammunition Depot (CFAD) Angus, CFAD Dundurn, and CFB Valcartier) as follows:</p> <p>CFAD Angus – 4,000 Units CFAD Dundurn -- 6,000 Units CFAD Valcartier – 9,000 Units</p>	No	No	C	\$ _____	30 November 2021
Destination Addresses The destination addresses for cartridge deliverables are:				Invoicing Address The address to which invoices are to be sent is:		
<u>CFAD Angus W2493</u> Borden, Ontario L0M 1C0 Canada ATTN: _____ ICS Supervisor Tel: (705) 424-1200 Ext: _____ Fax: (705) 423-_____ E-mail: _____	CFB Valcartier W0106 Courcellette, Quebec G0A 4Z0 Canada ATTN: _____, Ammunition Technician Tel: (418)844-5000 Ext: _____ Fax: (418) 844-_____ E-mail: _____	<u>CFAD Dundurn W1955</u> Dundurn, Saskatchewan S0K 1K0 Canada ATTN: _____ Inventory Control Section Tel: (306) 492-2135 Ext: _____ Fax: (306) 492-_____ E-mail: _____	Department of National Defence Directorate of Land Procurement DLP _____ DGLEPM/DLP Address: 101 Colonel By Drive, Ottawa, Ontario K1A 0K2 Phone: 819-939-_____ E-mail: _____@forces.gc.ca			

Annex B – Basis of Payment

1. (continued)

Table B.1 (continued)

Destination Addresses The destination address for CDRL deliverables is:	Terms: 1 The Delivery Date specified above is the date by which all Work is required to be performed, and, or delivered to the destinations, and meet the requirements of the Contract. The required delivery dates for individual CDRL items are detailed in Annex A-1 to Part 6 – Statement of Work, Appendix 1 – Contract Deliverable Requirements List. The required delivery date for all production version sniper cartridges to all destinations is 01 November 2021. All work must be delivered by 30 November 2021. The Date of Contract is shown on Page 1 of the Contract and represents the date of Contract award.
DSSPM 9 Project Manager – PMO Sniper Systems National Defence Headquarters MGen George R Pearkes Building 101 Colonel By Drive Ottawa, Ontario K1A 0K2	

Annex B – Basis of Payment

2. Options

For the satisfactory performance of Options that may be exercised by Canada, the Contractor will be paid the firm unit prices as follows:

Table B.2

Column 1	Column 2	Column 3	Column 4	Column 5	Column 6	Column 7
Work Description/Period	Option Quantity Range (Number of Units)	Destination and Firm Unit Prices	Destination and Firm Unit Prices	Controlled Goods (CTAT or ITAR)	Security Requirement	Quality Assurance Code
Options for the delivery of .338 Lapua Magnum API Sniper Cartridges, (Production Version in accordance with Annex A-1) within the following periods.		CFAD Dundurn	CFAD Angus			
For options exercised no earlier than 01 December 2022, and for Delivery ¹ to the specified destination(s) no later than 01 November 2023	1 to 5,000 5,001 to 10,000 10,001 to 15,000 15,001 to 20,000 20,001 to 25,000	\$CAD _____ \$CAD _____ \$CAD _____ \$CAD _____ \$CAD _____	\$CAD _____ \$CAD _____ \$CAD _____ \$CAD _____ \$CAD _____	No	No	C
For options exercised no earlier than 01 December 2023, and for Delivery ¹ to the specified destination(s) no later than 01 November 2024	1 to 5,000 5,001 to 10,000 10,001 to 15,000 15,001 to 20,000 20,001 to 25,000	\$CAD _____ \$CAD _____ \$CAD _____ \$CAD _____ \$CAD _____	\$CAD _____ \$CAD _____ \$CAD _____ \$CAD _____ \$CAD _____			
Destination Address: 1 The destination address for CFAD Dundurn is: <u>CFAD Dundurn W1955</u> Dundurn, Saskatchewan S0K 1K0 Canada ATTN: _____ Inventory Control Section Tel: (306) 492-2135 Ext: _____ Fax: (306) 492- _____ E-mail: _____			Destination Address: 2 The destination address for CFAD Angus is: <u>CFAD Angus W2493</u> Borden, Ontario L0M 1C0 Canada Ext: _____ ATTN: _____ ICS Supervisor Tel: (705) 424-1200 Fax: (705) 423- _____ E-mail: _____			
¹ For option(s) exercised, delivery (in full) of the specified number of units to either or both destinations is required within _____ (to be specified by the bidder) _____ , weeks after the option has been exercised.						