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TPSGC

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Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

This document contains a security requirement.

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Informatics Professional Services - EL Division/Services
professionnels en informatique - division EL

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Québec

K1A 0S5

Title - Sujet TBIPS - Omnibus	
Solicitation No. - N° de l'invitation E60ZR-192985/A	Amendment No. - N° modif. 009
Client Reference No. - N° de référence du client 20192985	Date 2020-12-14
GETS Reference No. - N° de référence de SEAG PW-\$\$EL-640-38624	
File No. - N° de dossier 640e1.E60ZR-192985	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Standard Time EST on - le 2020-12-30 Heure Normale de l'Est HNE	
F.O.B. - F.A.B.	
Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Pui, Ivy	Buyer Id - Id de l'acheteur 640e1
Telephone No. - N° de téléphone (613) 858-9873 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Bids must be submitted only to the Public Works and Government Services Canada (PWGSC) Bid Receiving Unit via e-post Connect by the date and time indicated on page one of the bid solicitation.

For additional information on the submission of bids using epost Connect, please refer to the RFP.

The purpose of Amendment number 009 is to:

- answer bidders' questions;
- extend the Solicitation closing date; and
- amend the Request for Proposal (RFP).

QUESTION AND ANSWER

Question 49

Please refer to Amendment 007, Article 3.3 which states that "the rate bid for level three must be the same or higher than that bid for level two." There is a concern that this will still allow potential bidders to provide unrealistically low rates for the level two category which would provide them with an unfair advantage and would not provide competitive benefit to the client. We therefore ask if the client would be willing to amend the RFP to include either of the following:

- a. A clause disqualifying bidders who provide a resource rate in Level 2 that is significantly lower than the rate provided in the same role for Level 3 by a predetermined percentage OR;
- b. A requirement that Level 2 resource rates will automatically be determined to be a percentage of the Level 3 resource rates. This is an option that other federal government clients have been using, most recently Treasury Board Secretariat in RFP #24062-200609/A where Level 2 rates were automatically assigned to be 90% of the rate bidders provided for Level 3.

Answer 49

Canada has reviewed the request, however the requirement remains unchanged.

Question 50

Workstream 1:

Regarding requirement R1, if a bidder provides 1,300 billable days of Project Coordinator – Level 3, can the Crown please confirm the bidder would receive 100 points for the Project Coordinator - Level 2 category?

Answer 50

Yes, this is correct. Please refer to the RFP Amendment for the clarification inserted in the Example Evaluation Scenario Table for Criteria ID R.1 under Workstream 1 and 2.

Question 51

Would the Crown please provide a 1 week extension to the RFP closing date to December 28 2020?

Answer 51

The closing date of this solicitation has been extended to December 30, 2020.

Question 52

When a company is limited to using only billable days for the required resource categories within the last 6 years from just 7 contracts to demonstrate compliance with the mandatory and rated criteria, it makes the task unduly complicated.

If this is to be a fair, open and transparent process, eliminating a firm because they need to use one or two legitimate contracts that were awarded outside of the 8 year period doesn't appear to insure a better result, or reflect a more current capability. It also doesn't indicate whether the Bidder was unable to deliver the required service in the last 6 years, because clearly they can, and it doesn't speak to the quality of the work delivered. There is no clear value-add gained by the crown.

Would the crown please either remove the awarded in the last 8 years criteria or provide a clear justification of the benefit gained?

Answer 52

Canada has reviewed the request, please refer to the RFP Amendment for the modification in M.1 and the Bidder Response Table For Billable Days under Workstream 1 and 2.

Question 53

Re: Amendment 8 - Removal of a category by altering the minimum number of resource categories demonstrated (amended to 10 of 11) makes clearing the mandates possible, but still penalizes the company on the rated criteria for not bidding that category. When a company can demonstrate that the work has been delivered in the last six years under legitimate Canadian government contracts, would the crown please allow for work that was billed within the last six years to be recognized and accounted for on contracts where the award date falls outside the last 8 years?

Answer 53

Canada has reviewed the request, please refer to the RFP Amendment for the modification in M.1 and the Bidder Response Table For Billable Days under Workstream 1 and 2.

Question 54

Amendment 8 has been issued on December 11 and contains updates to the corporate criteria tables. This leaves just one (1) week to compile a compliant response and coordinate client references for the 7 qualified contracts. Given that Amendments are still being issued that alter the mandatory and rated evaluation criteria, and as a result, a bidder's evaluation of their ability to qualify, would the crown please provide a two week extension to the solicitation?

Answer 54

The closing date of this solicitation has been extended to December 30, 2020

Question 55

Would the Crown consider granting an extension to January 8, 2021? While we understand and appreciate PSPC's need to evaluate and award this RFP quickly to support existing initiatives we are finding that many clients have taken time off to conduct a quarantine before the holidays and are subsequently not in the office or online to sign and/ or email the client reference letter stipulated to fulfill the requirement of M1/R1.

The pressure of obtaining these signed letters has been compounded with the continued changes to the technical evaluation criteria, leading to uncertainty in vendors responses as each amendment requires us to reassess our approach to ensure that we are engaging the best references to obtain maximum points through the updated evaluation methodology. As a result, and to respect client's time, vendors are not prepared to send out letters until their content is finalized.

Solicitation Number:
E6OZR-192985/A

Amendment Number:
009

Buyer ID:
640EL

We respectfully request PSPC grant the extension to January 8, 2021, thereby allowing firms the appropriate time to contact those critical clients needed to verify completed work.

Answer 55

The closing date of this solicitation has been extended to December 30, 2020

RFP AMENDMENT

1. At Attachment 4.1 – Bid Evaluation Criteria - M.1 and the Bidder Response Table For Billable Days under Workstream 1 and 2:

DELETE in its entirety.

INSERT: see below

2. At Attachment 4.2 – Bid Evaluation Criteria – R.1 and Example Evaluation Scenario for Criteria ID R.1 under Workstream 1 and 2:

DELETE in its entirety.

INSERT: see below

**ATTACHMENT 4.1 BID EVALUATION CRITERIA – WORK STREAM 1
CORPORATE MANDATORY REQUIREMENTS**

**1. Work stream 1 – Business Management
1.1 Corporate Mandatory Evaluation Criteria**

Criteria ID	Mandatory Criteria for Work Stream 1: Business Management	Bidder's Response Substantiation of Technical Compliance	Reference to Additional Documentation within the Bid																								
M.1	<p>The Bidder must demonstrate its experience in delivering informatics professional services supplying a minimum of 10 resource categories (or equivalent resource categories under a different title) listed in the table below for the required minimum billable days per Resource Category and Level. Billable days are defined as days worked and billed to clients, calculated at 7.5 hours or more per day.</p> <table border="1" data-bbox="565 919 943 1812"> <thead> <tr> <th>Resource Category</th> <th>Minimum Billable Days</th> </tr> </thead> <tbody> <tr><td>B1 Business Analyst – Level 3</td><td>880</td></tr> <tr><td>B2 Business Architect – Level 3</td><td>880</td></tr> <tr><td>B4 Business Continuity/Disaster Recovery Specialist – Level 3</td><td>480</td></tr> <tr><td>B.5 Business Process Re-engineering (BPR) Consultant – Level 3</td><td>480</td></tr> <tr><td>B.8 Call Centre Consultant – Level 2</td><td>440</td></tr> <tr><td>P.1 Change Management Consultant – Level 2</td><td>770</td></tr> <tr><td>P.7 Project Coordinator – Level 2</td><td>550</td></tr> <tr><td>P.9 Project Manager – Level 2</td><td>550</td></tr> <tr><td>P.9 Project Manager – Level 3</td><td>880</td></tr> <tr><td>P.10 Project Scheduler – Level 3</td><td>660</td></tr> <tr><td>P.11 Quality Assurance Specialist/Analyst – Level 3</td><td>880</td></tr> </tbody> </table>	Resource Category	Minimum Billable Days	B1 Business Analyst – Level 3	880	B2 Business Architect – Level 3	880	B4 Business Continuity/Disaster Recovery Specialist – Level 3	480	B.5 Business Process Re-engineering (BPR) Consultant – Level 3	480	B.8 Call Centre Consultant – Level 2	440	P.1 Change Management Consultant – Level 2	770	P.7 Project Coordinator – Level 2	550	P.9 Project Manager – Level 2	550	P.9 Project Manager – Level 3	880	P.10 Project Scheduler – Level 3	660	P.11 Quality Assurance Specialist/Analyst – Level 3	880	<p>The Bidder's substantiation of technical compliance with Criteria ID M.1 must be demonstrated by completing the 2 Bidder Response Tables - Appendix A and B to Attachment 4.1.</p> <p>Any referenced contract that does not meet the requirements established in Criteria ID M.1 will not be considered and evaluated.</p>	
Resource Category	Minimum Billable Days																										
B1 Business Analyst – Level 3	880																										
B2 Business Architect – Level 3	880																										
B4 Business Continuity/Disaster Recovery Specialist – Level 3	480																										
B.5 Business Process Re-engineering (BPR) Consultant – Level 3	480																										
B.8 Call Centre Consultant – Level 2	440																										
P.1 Change Management Consultant – Level 2	770																										
P.7 Project Coordinator – Level 2	550																										
P.9 Project Manager – Level 2	550																										
P.9 Project Manager – Level 3	880																										
P.10 Project Scheduler – Level 3	660																										
P.11 Quality Assurance Specialist/Analyst – Level 3	880																										
	<p>To qualify:</p> <ul style="list-style-type: none"> The Bidder must use a maximum of 7 contracts to demonstrate all the required minimum billable days for a minimum of 10 Resource Categories and their level identified in the above table. The Bidder must not submit more than 7 contracts. If more than 7 contracts are provided, only the first 7 contracts, in order of presentation, will be evaluated; Each of the 7 identified contracts, demonstrating billable days experience, must have been awarded within the 10 years prior to the solicitation posting date; and the demonstrated billable days must fall within the 6 years prior to the solicitation posting date; The Bidder must provide a letter signed by the client, or an email confirmation from the client, not by the Bidder, to certify that the tasks performed by the Resource Category (or Categories) and Level under each of the identified contract(s) include the first 3 corresponding tasks (Task No. 1, 2 and 3) identified in Article 3.2 of Annex A – Statement of Work. Please refer to Section 3: Tasks Performed in Appendix B to Attachment 4.1 (Bidder Response Table) for details; and Complete the 2 Bidder Response Tables – Appendix A and B to Attachment 4.1 to provide information identified in the 2 tables. 																										

**ATTACHMENT 4.2 BID EVALUATION CRITERIA – WORK STREAM 1
CORPORATE POINT-RATED REQUIREMENTS**

1.2 Corporate Point-Rated Evaluation Criteria

Criteria ID	Criteria for Work Stream 1: Business Management	Max Points	Bidder's Response Substantiation of Technical Compliance	Reference to Additional Documentation within the Bid
R.1	<p>The Bidder should use the same 7 contracts (maximum) identified in Criteria ID M.1 to demonstrate its billable days experience in excess of the minimum billable days required in Criteria ID M.1.</p> <p>The Bidder will be awarded points for billable days in excess of the minimum billable days identified in the table of Criteria ID M.1, as demonstrated in the example evaluation scenario below.</p> <p>The Bidder will score 0 point in column (D) for the resource category with no minimum billable days demonstrated in M.1. Bidder Score is calculated as follows: BIDDER SCORE = SUM of (D) for all 11 categories / 11</p>	100	<p>The Bidder's substantiation of technical compliance with Criteria ID R.1 should be demonstrated using the 2 Bidder Response Tables - Appendix A and B to Attachment 4.1, completed by the Bidder to substantiate its compliance with Criteria ID M.1.</p> <p>Any referenced contract that does not meet the requirements established in Criteria ID M.1 will not be considered and evaluated for Criteria ID R.1.</p> <p>Criteria ID R.1 will be evaluated using the information contained in the completed Bidder Response Tables - Appendix A and B to Attachment 4.1.</p>	

Example Evaluation Scenario for Criteria ID R.1				
Resource Category	(A)	(B)	(C)	(D)
Business Management	BILLABLE DAYS PROVIDED BY BIDDER	MINIMUM BILLABLE DAYS IDENTIFIED UNDER M1	BIDDER EXCESS (C)=(A)-(B)	BIDDER % INCREASE TO A MAXIMUM OF 100 (D)=((C)/(B))*100
B1 Business Analyst – Level 3	1,200	880	320	36
B2 Business Architect – Level 3	1,475	880	595	68
B4 Business Continuity/Disaster Recovery Specialist – Level 3	734	480	254	53
B.5 Business Process Re-engineering (BPR) Consultant – Level 3	614	480	134	28
B.8 Call Centre Consultant – Level 2	832	440	392	89
P1 Change Management Consultant - Level 2	1,200	770	430	56
P.7 Project Coordinator – Level 2	625	550	75	14
P.9 Project Manager – Level 2	1,134	550	584	106 (100 maximum)
P.9 Project Manager – Level 3	1,745	880	865	98
P.10 Project Scheduler – Level 3	1,015	660	355	54
P.11 Quality Assurance Specialist/Analyst – Level 3	985	880	105	12
BIDDER SCORE = SUM OF (D) FOR ALL 11 CATEGORIES / 11				55
In this example, the Bidder would score 55 points out of a possible 100 points.				

**APPENDIX A TO ATTACHMENT 4.1 – WORK STREAM 1
 BIDDER RESPONSE TABLE FOR BILLABLE DAYS**

Bidder's Name: _____

The Bidder must use a maximum of 7 contracts to demonstrate the number of billable days for a minimum of 10 Resource Categories (or equivalent resource categories under a different title) identified in the table. Each of the referenced contract(s) must have been awarded within **10 years** prior to the solicitation posting date. All demonstrated billing periods and billable days must fall within the 6 years prior to the solicitation posting date for a minimum of 10 Resource Categories (or equivalent resource categories under a different title) identified in the table. Enter '0' Billable Day if the referenced contract(s) does/do not provide services of any Resource Categories (or equivalent resource categories under a different title) identified in the table.

RESOURCE CATEGORY	NUMBER OF BILLABLE DAYS							Total Billable Days For Each Resource Category	Dollar Value of Total Billable Days For Each Resource Category
	Cross Reference to Contract Reference # _____ Billing Period: ____/____/____ (dd/mm/yy) To ____/____/____ (dd/mm/yy)	Cross Reference to Contract Reference # _____ Billing Period: ____/____/____ (dd/mm/yy) To ____/____/____ (dd/mm/yy)	Cross Reference to Contract Reference # _____ Billing Period: ____/____/____ (dd/mm/yy) To ____/____/____ (dd/mm/yy)	Cross Reference to Contract Reference # _____ Billing Period: ____/____/____ (dd/mm/yy) To ____/____/____ (dd/mm/yy)	Cross Reference to Contract Reference # _____ Billing Period: ____/____/____ (dd/mm/yy) To ____/____/____ (dd/mm/yy)	Cross Reference to Contract Reference # _____ Billing Period: ____/____/____ (dd/mm/yy) To ____/____/____ (dd/mm/yy)	Cross Reference to Contract Reference # _____ Billing Period: ____/____/____ (dd/mm/yy) To ____/____/____ (dd/mm/yy)		
Business Management									
Business Analyst – Level 3									
Business Architect – Level 3									
Business Continuity/Disaster Recovery Specialist – Level 3									
Business Process Re-engineering (BPR) Consultant – Level 3									
Call Centre Consultant – Level 2									
Change Management Consultant – Level 2									
Project Coordinator – Level 2									
Project Manager – Level 2									
Project Manager – Level 3									
Project Scheduler – Level 3									
Quality Assurance Specialist/Analyst – Level 3									
Total Billable Days For Each Resource Category (a minimum of 10 categories) demonstrated under compliant contracts will be used to evaluate Point-rated Criteria ID R.1									
Dollar Value of Total Billable Days for a minimum of 10 Resource Categories demonstrated under compliant contracts will be used to evaluate Point-rated Criteria ID R.2									\$_____
Total:									

**ATTACHMENT 4.1 BID EVALUATION CRITERIA – WORK STREAM 2
CORPORATE MANDATORY REQUIREMENTS**

2. Work stream 2 – ERP Systems

2.1 Corporate Mandatory Evaluation Criteria

Criteria ID	Mandatory Criteria for Work Stream 2: ERP Systems	Bidder's Response Substantiation of Technical Compliance	Reference to Additional Documentation within the Bid																								
M.1	<p>The Bidder must demonstrate its experience in delivering informatics professional services supplying a minimum of 10 resource categories (or equivalent resource categories under a different title) listed in the table below for the required minimum billable days per Resource Category and Level. Billable days are defined as days worked and billed to clients, calculated at 7.5 hours or more per day.</p> <table border="1" data-bbox="532 892 917 1822"> <thead> <tr> <th>Resource Category</th> <th>Minimum Billable Days</th> </tr> </thead> <tbody> <tr><td>A.1 Application/Software Architect – Level 3</td><td>880</td></tr> <tr><td>A.2 Enterprise Resource Planning (ERP) Functional Analyst – Level 2</td><td>750</td></tr> <tr><td>A.2 Enterprise Resource Planning (ERP) Functional Analyst – Level 3</td><td>880</td></tr> <tr><td>A4 ERP System Analyst – Level 3</td><td>880</td></tr> <tr><td>A5 ERP Technical Analyst – Level 3</td><td>880</td></tr> <tr><td>B.5 Business Process Re-engineering (BPR) Consultant – Level 3</td><td>480</td></tr> <tr><td>I.1 Data Conversion Specialist – Level 3</td><td>880</td></tr> <tr><td>I.2 Database Administrator – Level 3</td><td>880</td></tr> <tr><td>I.4 Database Modeller / IM Modeller – Level 3</td><td>880</td></tr> <tr><td>I.5 IM Architect – Level 3</td><td>880</td></tr> <tr><td>I.11 Technology Architect – Level 3</td><td>550</td></tr> </tbody> </table>	Resource Category	Minimum Billable Days	A.1 Application/Software Architect – Level 3	880	A.2 Enterprise Resource Planning (ERP) Functional Analyst – Level 2	750	A.2 Enterprise Resource Planning (ERP) Functional Analyst – Level 3	880	A4 ERP System Analyst – Level 3	880	A5 ERP Technical Analyst – Level 3	880	B.5 Business Process Re-engineering (BPR) Consultant – Level 3	480	I.1 Data Conversion Specialist – Level 3	880	I.2 Database Administrator – Level 3	880	I.4 Database Modeller / IM Modeller – Level 3	880	I.5 IM Architect – Level 3	880	I.11 Technology Architect – Level 3	550	<p>The Bidder's substantiation of technical compliance with Criteria ID M.1 must be demonstrated by completing the 2 Bidder Response Tables - Appendix C and D to Attachment 4.1.</p>	
Resource Category	Minimum Billable Days																										
A.1 Application/Software Architect – Level 3	880																										
A.2 Enterprise Resource Planning (ERP) Functional Analyst – Level 2	750																										
A.2 Enterprise Resource Planning (ERP) Functional Analyst – Level 3	880																										
A4 ERP System Analyst – Level 3	880																										
A5 ERP Technical Analyst – Level 3	880																										
B.5 Business Process Re-engineering (BPR) Consultant – Level 3	480																										
I.1 Data Conversion Specialist – Level 3	880																										
I.2 Database Administrator – Level 3	880																										
I.4 Database Modeller / IM Modeller – Level 3	880																										
I.5 IM Architect – Level 3	880																										
I.11 Technology Architect – Level 3	550																										
	<p>To qualify:</p> <ul style="list-style-type: none"> The Bidder must use a maximum of 7 contracts to demonstrate all the required minimum billable days for a minimum of 10 Resource Categories and their level identified in the above table. The Bidder must not submit more than 7 contracts. If more than 7 contracts are provided, only the first 7 contracts, in order of presentation, will be evaluated; Each of the 7 identified contracts, demonstrating billable days experience, must have been awarded within the 10 years prior to the solicitation posting date; and the demonstrated billable days must fall within the 6 years prior to the solicitation posting date; The Bidder must provide a letter signed by the client, or an email confirmation from the client, not by the Bidder, to certify that the tasks performed by the Resource Category (or Categories) and Level under each of the identified contract(s) include the first 3 corresponding tasks (Task No. 1, 2 and 3) identified in Article 3.2 of Annex A – Statement of Work. Please refer to Section 3: Tasks Performed in Appendix D to Attachment 4.1 (Bidder Response Table) for details; and Complete the 2 Bidder Response Tables – Appendix C and D to Attachment 4.1 to provide information identified in the 2 tables. 																										

ATTACHMENT 4.2 BID EVALUATION CRITERIA – WORK STREAM 2

CORPORATE POINT-RATED REQUIREMENTS

2.1 Corporate Point-Rated Evaluation Criteria

Criteria ID	Criteria for Work Stream 2: ERP Systems	Max Points	Bidder's Response		Reference to Additional Documentation within the Bid
			Substantiation of Technical Compliance		
R.1	<p>The Bidder should use the same 7 contracts (maximum) identified in Criteria ID M.1 to demonstrate its billable days experience in excess of the minimum billable days required in Criteria ID M.1.</p> <p>The Bidder will be awarded points for billable days in excess of the minimum billable days identified in the table of Criteria ID M.1, as demonstrated in the example evaluation scenario below.</p> <p>The Bidder will score 0 point in column (D) for the resource category with no billable days demonstrated in M.1. Bidder Score is calculated as follows: BIDDER SCORE = SUM of (D) for all 11 categories / 11</p>	100	<p>The Bidder's substantiation of technical compliance with Criteria ID R.1 should be demonstrated using the 2 Bidder Response Tables - Appendix C and D to Attachment 4.1, completed by the Bidder to substantiate its compliance with Criteria ID M.1.</p> <p>Any referenced contract that does not meet the requirements established in Criteria ID M.1 will not be considered and evaluated for Criteria ID R.1.</p> <p>Criteria ID R.1 will be evaluated using the information contained in the completed Bidder Response Tables - Appendix C and D to Attachment 4.1.</p>		

Resource Category ERP Systems	BILLABLE DAYS			
	(A)	(B)	(C)	(D)
A.1 Application/Software Architect – Level 3	1150	880	270	31
A.2 Enterprise Resource Planning (ERP) Functional Analyst – Level 2	1575	750	825	110 (100 maximum)
A.2 Enterprise Resource Planning (ERP) Functional Analyst – Level 3	1,200	880	320	36
A4 ERP System Analyst – Level 3	1864	880	984	112 (100 maximum)
A5 ERP Technical Analyst – Level 3	1945	880	1065	121 (100 maximum)
B.5 Business Process Re-engineering (BPR) Consultant – Level 3	682	480	202	42
I.1 Data Conversion Specialist – Level 3	1,200	880	320	36
I.2 Database Administrator – Level 3	900	880	20	2
I.4 Database Modeller / IM Modeller – Level 3	1,015	880	135	15
I.5 IM Architect – Level 3	985	880	105	12
I.11 Technology Architect – Level 3	900	550	350	64
BIDDER SCORE = SUM OF (D) FOR ALL 11 CATEGORIES / 11 In this example, the Bidder would score 49 points out of a possible 100 points.				

**APPENDIX C TO ATTACHMENT 4.1 – WORK STREAM 2
 BIDDER RESPONSE TABLE FOR BILLABLE DAYS**

Bidder's Name: _____

The Bidder must use a maximum of 7 contracts to demonstrate the number of billable days for a minimum of 10 Resource Categories (or equivalent resource categories under a different title) identified in the table. Each of the referenced contract(s) must have been awarded within 10 years prior to the solicitation posting date. All demonstrated billing periods and billable days must fall within the 6 years prior to the solicitation posting date for a minimum of 10 Resource Categories (or equivalent resource categories under a different title) identified in the table. Enter '0' Billable Days if the referenced contract(s) does/do not provide services of any Resource Categories (or equivalent resource categories under a different title) identified in the table.

RESOURCE CATEGORY	NUMBER OF BILLABLE DAYS							Dollar Value of Total Billable Days For Each Resource Category
	Cross Reference to Contract Reference #	Billing Period: (dd/mm/yy) To (dd/mm/yy)	Cross Reference to Contract Reference #	Billing Period: (dd/mm/yy) To (dd/mm/yy)	Cross Reference to Contract Reference #	Billing Period: (dd/mm/yy) To (dd/mm/yy)	Cross Reference to Contract Reference #	
ERP Systems								
Application/Software Architect – Level 3								
ERP Functional Analyst – Level 2								
ERP Functional Analyst – Level 3								
ERP System Analyst – Level 3								
ERP Technical Analyst – Level 3								
Business Process Re-engineering (BPR) Consultant – Level 3								
Data Conversion Specialist – Level 3								
Database Administrator – Level 3								
Database Modeller / IM Modeller – Level 3								
IM Architect – Level 3								
Technology Architect – Level 3								
Total Billable Days For Each Resource Category (a minimum of 10 categories) demonstrated under compliant contracts will be used to evaluate Point-rated Criteria ID R.1								
Dollar Value of Total Billable Days for a minimum of 10 Resource Categories demonstrated under compliant contracts will be used to evaluate Point-rated Criteria ID R.2								\$ _____
Total :								