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**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

This document contains a security requirement.

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Title - Sujet TBIPS - Omnibus	
Solicitation No. - N° de l'invitation E60ZR-192985/A	Amendment No. - N° modif. 011
Client Reference No. - N° de référence du client 20192985	Date 2020-12-18
GETS Reference No. - N° de référence de SEAG PW-\$\$EL-640-38624	
File No. - N° de dossier 640e1.E60ZR-192985	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Standard Time EST on - le 2020-12-30 Heure Normale de l'Est HNE	
F.O.B. - F.A.B.	
Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Pui, Ivy	Buyer Id - Id de l'acheteur 640e1
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Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Bids must be submitted only to the Public Works and Government Services Canada (PWGSC) Bid Receiving Unit via e-post Connect by the date and time indicated on page one of the bid solicitation.

For additional information on the submission of bids using epost Connect, please refer to the RFP.

The purpose of Amendment number 001 is to:

- answer bidders' questions; and
- amend the Request for Proposal (RFP).

QUESTION AND ANSWER

Question 57

We understand the intent of allocating higher points to the most used categories, however, it has the opposite effect in pricing as vendors are driven to discount those important/most used categories in order to maximize their score. We ask the Crown to follow the best practice in TBIPS Tier 2 to score all categories evenly.

Answer 57

Canada has reviewed the request, however the point allocations remain unchanged.

Question 58

In workstream 2, there are 4 ERP-related categories:

- ERP Functional Analyst (Level 2)
- ERP Functional Analyst (Level 3)
- ERP System Analyst (Level 3)
- ERP Technical Analyst (Level 3)

However, there is very little mention of specific ERP technologies in the RFP and no mention of specific ERP technologies in the grids. For the most part Workstream 2 is referred to as "Workstream 2 – ERP Systems", but on page 100 it is referred to as "Workstream 2 – Peoplesoft ERP Systems". There is also one mention of MS Dynamics in the Application/Software Architect (Level 3) Statement of Work. Otherwise, specific ERPs are not mentioned by name.

Since there is no mention of specific ERP technologies in the resource grids, there are significant obstacles to accurately interpreting market rates and pricing each category with rates that are viable. For example, the market rates for ERP Functional Analysts differ greatly depending on whether candidates work primarily with Peoplesoft, Dynamics, SAP, or other technologies.

It is our understanding that the intention behind this RFP is to result in a contract with rates that are sufficiently high, in order to attract talented resources with ERP technology experience (such as SAP, Peoplesoft, and MS Dynamics), and to be comparable with other contracts in the GoC that are drawing on those same resources. Our concern is that without naming these technologies, vendors will interpret the categories more generically and bid prices that are lower than what the market demands and are therefore unsustainable.

Taking the above factors into consideration, our question is as follows:

Can PSPC please clarify which ERP technologies are being used on the contract that this RFP is replacing, as well as the technologies that will be called upon by the crown for these four ERP

categories? Is it the PSPC's intention for these ERP categories to support consultants who have expertise in SAP, PeopleSoft, or MS Dynamics?

In order to ensure that the crown receives viable financial bids that are based on a sound understanding of the market, we also ask that these specific ERP technologies be listed in the Resource grids for those categories.

Answer 58

Canada is looking for resources who have expertise in MS Dynamics CRM, PeopleSoft, SAP or similar software not known at this time under the ERP categories. The precise breakdown of the forecast to specific software is not known at this time. The ERP software will be specified at the time of issuing the Task Authorization. There will be no difference in the per diem rate of a resource based on the ERP software.

Please refer to the RFP Modification for the modification in the following sections:

- Annex A – Statement of Work (3.2 Task and Responsibilities; and Task # 29 under 3.2.2.1 A.1 Application/Software Architect – Level 3); and
- Appendix C to Annex A – Resources Assessment Criteria and Response Table (the word 'PeopleSoft' is removed from Workstream 2 heading).

RFP AMENDMENT

1. At Annex A – Statement of Work – 3.2 Tasks and Responsibilities:

DELETE: in its entirety.

INSERT:

3.2 Tasks and Responsibilities

The following subsections describe the categories of resources that DSB anticipates requiring and outline the basic responsibilities for each of the categories.

The Task Authorizations will identify which ERP technologies and experience are required from the resources for the ERP categories under Workstream 2.

2. At Annex A – Statement of Work – 3.2.2 Workstream 2 – ERP Systems – 3.2.2.1 A.1 Application/Software Architect – Level 3

DELETE: in its entirety.

INSERT:

3.2.2.1 A.1 Application/Software Architect – Level 3

The Application/Software Architect will be required to perform any combination of the following, without limitation:

- 1. Develop technical architectures, frameworks and strategies, either for an organization or for a major application area, to meet the business and application requirements;**

2. **Evaluate existing procedures, processes and methods, identify and document database content, structure, and application sub-systems, and develop data dictionary;**
3. **Document future view of the Enterprise Integration Applications (EIA) and a strategy to optimize interfaces between legacy applications suites or components or application systems and Enterprise Resource Planning (ERP);**
4. Identify the policies and requirements that drive out a particular solution;
5. Analyze and evaluate alternative technology solutions to meet business problems;
6. Monitor industry trends to ensure that solutions fit with government and industry directions for technology;
7. Analyze functional requirements to identify information, procedures and decision flows;
8. Define and document interfaces of manual to automated operations within application sub-systems, to external systems and between new and existing systems;
9. Define input and output sources, including detailed plan for technical design phase, and obtain approval of the system proposal;
10. Identify and document system specific standards relating to programming, documentation and testing, covering program libraries, data dictionaries, naming conventions, etc.;
11. Ensure the integration of all aspects of technology solutions by designing, implementing and integrating architecture using products from multiple vendors;
12. Research, analyze, evaluate and monitor industry trends to ensure that solutions fit with government and industry directions for technology;
13. Contribute to the design, implementation and integration of technical architecture solutions;
14. Create an application component roadmap - roadmap to align business vision and functional coverage to IT vision;
15. Create an application architecture framework;
16. Analyze, evaluate, develop and document current (AS-IS) and target (TO-BE) Enterprise wide application architecture models, frameworks, roadmaps for (business or applications) transformation and strategies for large organizations to address new and existing business issues and IM/IT requirements;
17. Identify the policies and business requirements that drive out the strategic recommendations for the Enterprise application architecture;
18. Define and document interfaces of manual to automated operations and processes within application sub-systems, to external systems and between new and legacy systems;
19. Analyze business models, define and describe applications (or systems) components functionality and identify logical applications which can be acquired or developed;
20. Define the suite of applications required to support the Enterprise target business and information models;
21. Propose strategies to leverage security architectures to support specific business requirements and application architecture models at the enterprise level;
22. Define and document the future view of the application interfaces;
23. Ensure application architecture models alignment with business objectives and business requirements;
24. Advise senior management and executives on Enterprise wide application architecture solutions, and ensure that proposed solutions fit with government and industry trends, directions and strategies for application architecture models at an enterprise wide level;
25. Support projects by developing application architecture models and ensuring alignment with enterprise standards and strategies;
26. Create presentations and present to various stakeholders, and facilitate meetings and discussions to leverage existing enterprise architecture, application suites and systems;

- 27. Coach, mentor and train the organization to perform any of the assigned activities, as required;
- 28. Ensure the integration of all aspects of applications or systems solutions at an Enterprise level;
and
- 29. Perform fit-gap analysis of business requirements with MS Dynamics CRM, SAP, PeopleSoft or similar ERP software to determine the degree of fit.

**3. At Appendix C to Annex A – Resources Assessment Criteria and Response Table –
Workstream 2 Heading (original RFP page 100 of 147):**

DELETE: 2. Workstream 2 – PeopleSoft ERP Systems

INSERT: 2. Workstream 2 – ERP Systems

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED