



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving Public Works and Government
Services Canada/Réception des soumissions/Travaux
publics et Services gouvernementaux Canada
See herein for bid submission
instructions/

Voir la présente pour les
instructions sur la présentation
d'une soumission

NA
Ontario

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise
indicated, all other terms and conditions of the Solicitation
remain the same.

Ce document est par la présente révisé; sauf indication contraire,
les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Public Works and Government Services / Travaux
publics et services gouvernementaux
Kingston Procurement
Des Acquisitions Kingston
86 Clarence Street, 2nd floor
Kingston
Ontario
K7L 1X3

Title - Sujet Advanced Lifting Sling for Aircraft	
Solicitation No. - N° de l'invitation W3474-210209/A	Amendment No. - N° modif. 003
Client Reference No. - N° de référence du client W3474-21-0209	Date 2020-12-22
GETS Reference No. - N° de référence de SEAG PW-\$KIN-555-8209	
File No. - N° de dossier KIN-0-54064 (555)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Standard Time EST on - le 2021-01-13 Heure Normale de l'Est HNE	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Webster, Sean	Buyer Id - Id de l'acheteur kin555
Telephone No. - N° de téléphone (873) 354-9545 ()	FAX No. - N° de FAX (613) 545-8067
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Aerospace and Telecommunication Engineering Support Squadron 8 Wing / CFB Trenton Astra, ON K0K 3W0	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Amendment 003 – Cat III Lifting Set is being issued in response to questions from Suppliers and a change to the Mandatory Technical Criteria.

Reference: Page 1, Solicitation Closing Date

DELETE: “2021-01-04”

INSERT: “2021-01-13”

REFERENCE: Part 2, Section 2.4 Applicable Laws

Q1: Considering that our company is not Canadian, but this Clause only refers to Canadian provinces or territories, we have opted for the laws in force in Ontario. Is this OK?

A1: Yes, any Canadian province or territory is acceptable.

REFERENCE: Part 3, Section 3.1 Bid Preparation Instructions

Q2: While the bid will consist of two sections (Financial and Certifications), where would we include technical information and catalogues of the product?

A2: While we do encourage bidders to supply us with additional technical information or catalogues demonstrating their proposed product, it is not a mandatory part of this bid submission so there are no requirements for where or how it is included in the bid. Such additional information may be included in whatever way the bidder chooses and its presence (or lack thereof) will have no impact on the bid evaluation.

REFERENCE: Part 5, Section 5.1 Certifications Required with the Bid

Q3: Are any other certifications required than mentioned in the solicitation? E.g. Quality Management (DIN EN ISO?)

A3: We require our equipment to be at minimum CE and ISO 9001 Certified in accordance with industry standards.

DELETE: Part 4 – Evaluation Procedures and Basis of Selection in its entirety.

INSERT:

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

4.1 Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.
- (c) The evaluation team will determine if there are two (2) or more bids with a valid Canadian content certification with the bids coming from two or more Bidders that are not affiliated within the meaning used in the Competition Act, R.S.C., 1985, c. C-34. In that event, only those bids with a valid certification will be eligible to be awarded a contract; otherwise, all bids will be eligible. If at any point in the evaluation process it is found, whether by determination of invalidity of certifications, determination that bids are non-responsive or withdrawal of bids by Bidders, that there are no longer two (2) or more responsive bids with a valid certification, then all responsive bids will be eligible to be awarded a contract. Canada may conduct the validation of Canadian content certifications at any time in the evaluation process including doing so concurrently with other steps.

4.1.1 Technical Evaluation

4.1.1.1 Mandatory Technical Criteria

Mandatory Technical Criteria	
M1	The bidder must demonstrate that the product manufacturer is ISO 9001 certified.
M2	The bidder must demonstrate that the product is CE certified.

4.1.2 Financial Evaluation

4.1.2.1 Mandatory Financial Requirement

The Bidder must provide pricing for all items in Annex "B" without changing the format of the pricing.

4.1.2.2 Calculation of Evaluated Price

The price of the bid will be evaluated in Canadian dollars, applicable taxes excluded, DDP shipping terms, Canadian customs duties and excise taxes included.

The Extended Price will be calculated by multiplying the quantity (in Pricing Basis A) or the annual estimated quantity (in Pricing Basis B) in Annex "B" by the applicable Firm Unit Price (In Pricing Basis A) or Firm Yearly Unit Price (in Pricing Basis B). The evaluated price will be the sum of all of the Extended Prices.

4.2 Basis of Selection

4.2.1 Basis of Selection

SACC Manual Clause A0069T (2007-05-25), Basis of Selection

REFERENCE: Section 6, Section 6.4.2 Delivery Date

Q4: When would the expected contract be awarded, given the deadline set for 21/DEC/2020?

A4: Based on the solicitation closing date on December 21st, 2020, we expect the contract to be awarded in early January 2021.

REFERENCE: Annex A, Section 2.1 CAT III Lifting Set

Q5: In order to suggest optional items of the lifting system, in which Section of the quote would we include them?

A5: As bids will be evaluated according to the evaluation procedures laid out in Part 4 of the RFP, the evaluation is only able to take into account, and a contract will only be awarded for, the goods and prices listed in Annex B. While additional goods or services presented as optional by a supplier in any supporting technical information may be used when determining future requirements, we are unable to include them in this contracting process.

REFERENCE: Annex A, Section 2.3 Delivery

Q6: As a non-Canadian manufacturer, we have no possibility to claim costs for import clearance and customs duties. Would DAP (Incoterms 2020) be acceptable? We could deliver to Toronto Airport, for instance.

A6: DDP Incoterms 2010 shipping terms make up a part of the requirement for this solicitation. As per solicitation section 6.6.1 – Basis of Payment Bidders will need to include customs duties in the price of their bid.

REFERENCE: Cover page, Solicitation Closing Date

Q7: In response to subject solicitation we are interested in participating and would like to kindly ask for two weeks extension to the deadline in order to prepare a competitive proposal financially and technically.

A7: A solicitation amendment extending the solicitation closing date to January 13th 2021 has since been issued.

Solicitation No. - N° de l'invitation
W3474-210209/A
Client Ref. No. - N° de réf. du client
W3474-21-0209

Amd. No. - N° de la modif.
003
File No. - N° du dossier
KIN-0-54064

Buyer ID - Id de l'acheteur
KIN555
CCC No./N° CCC - FMS No./N° VME

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED