



SEN-031 20/21

**HP Laptops (Stream 1) and or Peripherals (Stream 2)
Question and Answer # 2**

January 13, 2021

Question 6

RE: Annex A – Statement of Requirement, Point # 4 – Scope of Services

In this section, you provided us the projection of how many laptops you expect to purchase every year. For us to better understand what your procurement cycles are in a typical year, would you please be able to provide us an approximate breakdown of how many laptops you expect to purchase per month?

Example:

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
0	0	110	0	0	50	0	0	50	0	0	50

Answer 6

Following is the approximate breakdown of Laptops the Senate may require per month. The Senate of Canada may find itself in a position where an unanticipated requirement may require it to order a larger quantity at once. I

Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
20	20	20	40	20	20	20	20	40	20	20	00

Question 7

RE: Annex A – Statement of Requirement, Point # 4 – Scope of Services

In this this section, you mentioned that the Senate forecasts to purchase approximately 810 laptops over the next 3 years, which will cover the equipment refresh for almost all of the 855 staff (750 employees and 105 senators). From this, can we deduct that the Senate’s typical laptop refresh lifecycle is 3 years? If not, can you please provide refresh details?

Answer 7

Yes

Question 8

R4. Pre-Imaging of Laptops (p. 20)

In this section, you explain that a bidder may get a maximum of 5 points if they can provide pre-imaging on laptops. Understanding that a service provider that owns and operates its own configuration and imaging facility, and does not sub-contract that service, can provide more service options, flexibility and security around these types of services. Will the Senate provide more points to a provider that owns and operates its own configuration and imaging facility?

Answer 8

No