



National Defence                      Défense nationale  
 National Defence                    Quartier général de Défense  
 nationale  
 Headquarters                      Ottawa (Ontario)  
 Ottawa, Ontario                      K1A 0K2  
 K1A 0K2

**RETURN BIDS TO:  
 RETOURNER LES SOUMISSIONS À :**

Bid Receiving – PWGSC  
 Réception des soumissions - TPSGC

**SPECIAL INSTRUCTIONS**  
 Bid receiving unit will be closed to  
 receive the Public during COVID 19.

Bidders must submit their bid  
 electronically through either:

**Epost Connect**  
**Fax: (819) 997-9776**

**REQUEST FOR PROPOSAL  
 DEMANDE DE PROPOSITION**

Proposal: We hereby offer to sell to the Department  
 of National Defence, in accordance with the terms  
 and conditions set out herein, referred to herein or  
 attached hereto, the goods listed herein and on any  
 attached sheets at the price(s) set out therefor.

Proposition: Nous offrons par la présente de vendre  
 au  
 ministère de la défense Nationale, aux conditions  
 énoncées ou incluses par référence dans la présente  
 et aux annexes ci-jointes, les biens énumérés sur  
 toute feuille ci-annexée, au(x) prix indiqué(s).

**Comments – Commentaires**

<b>Title/Titre</b> Cellular Airborne Sensor for Search and Rescue (CASSAR) Procurement	
<b>Solicitation No – N° de l'invitation</b> W8485-216254/DAP4/A	<b>Date</b> 23 January 2021
<b>Solicitation Closes - L'invitation prend fin</b>  at - à 14h00 on - le 26 January 2021	<b>Time Zone</b> Fuseau horaire EST
<b>Address Enquiries to – Adresser toutes questions à :</b>	
<b>Department of National Defence</b> <b>National Defence Headquarters</b> <b>MGen George R Pearkes Bldg</b> <b>101 Colonel By Drive</b> <b>Ottawa, ON K1A 0K2</b>	<b>Ministere de la Defense Nationale</b> <b>Quartier-General de la Defense Nationale</b> <b>Edifice Mgen George R Pearkes</b> <b>101 Promenade du Colonel By</b> <b>Ottawa, ON K1A 0K2</b>
<b>Name : Jessica Lepinski</b> <b>Attn: Directorate Aerospace Procurement (DAP) 4-2-7</b> <b><a href="mailto:Jessica.lepinski@forces.gc.ca">Jessica.lepinski@forces.gc.ca</a></b>	
<b>Destination of Goods and Services – Destination des biens et services :</b>	
19 OSS SAR Plans, 19 Wing Comox, P.O. Box 1000, Stn Main, Lazo, BC V0R 2K0.	
<b>Instructions / Instructions: Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a separate item.</b>	
<b>Instructions: Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés « rendu droits acquittés », tous frais de livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente harmonisée doit être indiqué séparément.</b>	
<b>Vendor/Firm Name and Address - Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
Telephone No. - no de téléphone: _____	
Delivery required / Livraison exigée: 10 weeks after contract award	
Delivery offered / Livraison proposée:	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) - Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur caractère d'imprimerie)</b>	
Name/Nom _____	
Title/Titre _____	
Signature _____	Date _____

**Amendment four (004) to the Request for Proposal (RFP) W8485-216254/DAP4/A is raised to:**

- A. Provide a response to **bidder questions**;
- B. Amend **RFP, Annex B – Basis of Payment, Section 2.0 System Unit Price and Table 1 CASSAR Systems**; and
- C. Amend **RFP, Annex C- Evaluation Plan, Mandatory Privacy Specification SOW paragraph reference numbers**.

**Part A:**

Question from Bidder:

**1. What should be included in the firm prices in the financial bid tables? It is not completely clear whether [the bidder] should include FOB (with or without Delivery) or DDP (Custom Duties included). [Should the unit prices also include] other taxes (Excise, HST, GST, PST...)?**

Answer from Contracting Authority (CA):

As per the recent amendment 003 to RFP W8485-216254/DAP4/A posted on Buy and Sell, on 22 January 2021 to the section 4.1.2, *the bidder must include a firm-all inclusive price, (including but not limited to, Delivery Duty Paid, all delivery charges, Canadian Customs Duties and Excise Taxes. Applicable Taxes are extra*".

**4.1.2 Financial Evaluation**

*Bidders must submit their financial bid in accordance with RFP Annex B – Basis of Payment. Unless otherwise indicated, bidders must include a firm all-inclusive price (including but not limited to Delivery Duty Paid, all delivery charges, Canadian Customs Duties and Excise Taxes). **Applicable taxes are extra.***

*Bids will be evaluated in Canadian dollars. Bids submitted in foreign currency will be converted to Canadian currency for evaluation purposes. The rate given by the Bank of Canada in effect on the bid solicitation closing date will be applied as a conversion factor to the bids submitted in foreign currency.*

Furthermore, In RFP, Annex B – Basis of Payment, the Instructions to the Bidder (section 1.1 to 1.1.3) outline the process for completing the financial bid. The section 2.0, System Unit Price, indicates how the bidder should complete the Table 1, 2 and 3 (if applicable). Furthermore, section 4.0 Deliverable Payments specifies the Incoterm 2010 DDP. An amendment has been made to the Annex B – Basis of Payment to indicate the unit prices should include DDP, with applicable taxes extra.

**2. It is shown in RFP Annex D that Annex G is mandatory to be included, however, it seems that Annex G is only applicable for a company which have be charged or convicted. Should [the bidder] include this Annex G in the Section III-Certifications [if they do not have a criminal conviction or charge]?**

Answer from CA:

RFP, Annex G, Integrity Designation Form must be submitted with every bid as stated RFP, *Part 5 – Certifications and Additional Information, section 5.1.1 Integrity Provisions- Declaration of Criminal Offences*. This Integrity Designation Form must be completed so Canada can complete an independent Integrity Regime check within our database prior to Contract award.

**3. Regarding Annex F, it appears in Annex D as mandatory but in section 5.2 [of the RFP, it says it should] be provided prior to Contract Award, not in the Bid process. Also [is this Annex applicable to foreign and/or domestic countries] delivering products?**

Answer from CA:

Annex F, Federal Contractors Program for Employment Equity - Certification should be completed at time of bid submission as per the RFP *Part 5 – Certifications and Additional Information, section 5.2, Certifications Precedent to Contract Award* which states:

***Certifications Precedent to Contract Award and Additional Information***

*The certifications and additional information listed below should be submitted with the bid but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame specified will render the bid non-responsive.*

Furthermore, Annex F is applicable to both foreign and domestic countries and should be included with the bid.

**4. In RFP section 7.12 appears the priority list. What does it refer to with the option (a) Articles of Agreement?**

Answer from CA:

The Articles of Agreement specified in RFP, *PART 7 Resulting Contract Clauses, section 7.12, Priority of Documents* is referring to the resulting Contract clauses in the RFP.

**5. What would be the standard timelines between the bid process end and contract award?**

Answer from CA:

As stated in the Notice of Proposed Procurement on Buy and Sell, the anticipated timeframe for Contract Award is February 2021.

**PART B:**

Delete in its entirety, RFP, Annex B – Basis of Payment, System Unit Price section 2.0 and Table 1, CASSAR Systems, and replace with the following:

**2.0 System Unit Price**

**2.1** The System Unit Price(s) specified herein are applicable to Table 1, Table 2 and Table 3. In consideration of the Contractor satisfactorily completing the obligations under the resulting Contract, the Contractor will be paid a firm price, customs duties included and applicable taxes extra.

**2.2** For the firm price of the Work only, Canada will not pay the Contractor for any design changes, modifications, or interpretations of the Work unless approved in advance by the Contracting Authority in writing before their incorporation into the Work.

**2.3** The Bidders must include a firm all-inclusive price, Delivery Duty Paid (DDP Incoterm 2010), including all delivery charges, Canadian Customs Duties and Excise Taxes, applicable taxes extra, for quantity five and up to three additional optional CASSAR systems

**2.3.1** The Contractor must complete all the fields highlighted in **green**, where applicable.

**Table 1 CASSAR SYSTEMS (Section 3.1 of the SOW)**

Deliverable Item	System Identifier/Part Number	Unit Price	Quantity	Currency	Firm Overall Cost (DDP)
CASSAR System and associated components			5 (MINIMUM)		
CASSAR System and associated components			6		
CASSAR System and associated components			7		
CASSAR System and associated components			8		

**PART C**

Delete in its entirety RFP, Annex C- Evaluation Plan, Table 1 Mandatory Criteria Compliance Matrix and insert the following:

<b>(P): Mandatory Privacy Specifications</b>					
The CASSAR system must satisfy the following privacy specifications for the Contractors' bid to be declared responsive.					
<b>P1</b>	SOW Appendix 1, Para 5.1	The system must not affect or interact with a cell phone that is connected to a commercial cellular network.	Yes Or No	<i>Must at a minimum, include a design declaration or a test report.</i>	
<b>P2</b>	SOW Appendix 1, Para 5.2	The system must not provide any identifiable personal information to the operator and any third party user.	Yes Or No	<i>Must at a minimum, include a design declaration or a test report.</i>	
<b>P3</b>	SOW Appendix 1, Para 5.3	The system must not store any information on non-target cell phones.	Yes Or	<i>Must at a minimum, include a design</i>	

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60000521448

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004  
File No. - N° du dossier  
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			No	<i>declaration or a test report.</i>	
<b>P4</b>	SOW Appendix 1, Para 5.4	The system must not be able to read or intercept any cell phone's contact lists, text messages, or voice calls.	Yes Or No	<i>Must at a minimum, include a design declaration or a test report.</i>	
<b>P5</b>	SOW Appendix 1, Para 5.5	The system must automatically erase information collected during the flight when powered off.	Yes Or No	<i>Must at a minimum, include a design declaration or a test report.</i>	