



National Defence

Défense nationale

National Defence Headquarters  
Ottawa, Ontario  
K1A 0K2

Quartier général de la Défense nationale  
Ottawa (Ontario)  
K1A 0K2

**REQUEST FOR PROPOSAL  
DEMANDE DE PROPOSITION**

**AMENDMENT NO. 003  
N° DE LA MODIFICATION 003**

**RETURN BIDS TO:  
RETOURNER LES SOUMISSIONS À :**

Email: [John.Caldwell@forces.gc.ca](mailto:John.Caldwell@forces.gc.ca)

Courriel: [John.Caldwell@forces.gc.ca](mailto:John.Caldwell@forces.gc.ca)

**Proposal To: National Defence Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein, or attached hereto, the goods and services listed herein and on any attached sheets at the price(s) set out therefore.

**Proposition à : Défense nationale Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens et services énumérés ici et sur toute feuille ci-annexée, au(x) prix indiqué(s).

**Comments – Commentaires**

**Solicitation Closes –  
L'invitation prend fin**

At: – à : 14h00  
Time Zone: Eastern Time (ET)  
Fuseau horaire : Heure de l'Est (HE)

On: – le :09 February 2021  
09 février 2021

<b>Title – Titre</b> .338 Lapua Magnum Armour Piercing Incendiary Sniper Cartridge	<b>Solicitation No. – N° de l'invitation</b> W8476-206308/A
<b>Date of Amendment – Date de modification</b> 26 January 2021	
<b>Address Enquiries to: – Adresser toutes questions à :</b> John Caldwell (by Email to <a href="mailto:john.caldwell@forces.gc.ca">john.caldwell@forces.gc.ca</a> )	
<b>Telephone No. – N° de telephone</b> By Email	<b>FAX No. – N° de fax</b> By Email
<b>Destination</b> See Annex B to Part 6 – Basis of Payment Voir les détails en annexe B de la partie 6 – Base de paiement	

**Instructions: Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a separate item.**

**Instructions : Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés « rendu droits acquittés », tous frais de livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente harmonisée doit être indiqué séparément.**

<b>Delivery Required – Livraison exigée</b> See herein: Voir ici:
<b>Vendor Name and Address – Raison sociale et adresse du fournisseur</b>
<b>Name and title of person authorized to sign on behalf of vendor (type or print) – Nom et titre de la personne autorisée à signer au nom du fournisseur (caractère d'imprimerie)</b>  Name – Nom _____ Title – Titre _____  Signature _____ Date _____

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## **Request for Proposal – Department of National Defence (DND) Requirement – .338 Lapua Magnum Armour Piercing Incendiary Sniper Ammunition**

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The subject Request for Proposal, (RFP), is amended as detailed below. This amendment to the RFP includes the following:

- Publication of questions submitted by bidders and answers to the submitted questions; and,
- Modifications to the Request for Proposal.

### **1.0 Questions and Answers**

Question 3: In the solicitation, it is stated that the ammunition will be tested in accordance with the criteria outlined in the MCMOPI. However, the .338 Lapua Magnum cartridge is not included in the MCMOPI, as it is a CIP cartridge. Can you please elaborate on the MCMOPI standards that you would like the ammunition tested to?

Answer 3: The waterproof test in section 27 of the MCMOPI is the only test procedure from the MCMOPI called up in the performance specification (Annex A-2, at paragraph 5.8.8). This test is not specific to any caliber and is required as part of the Bidder's response to this RFP (Mandatory Requirement 19 Annex A to Attachment 1).

Question 4: For temperature testing of ammunition, if you cool the cartridge and then feed it into a weapon stored at ambient temperature a layer of ice can form. We believe that it is safer to cool the weapon and the cartridge together, for testing. Can you please advise if this is an acceptable method for low temperature testing?

Answer 4: Yes. Conducting extreme temperature firing with the weapon platform conditioned to the same temperature would be acceptable.

### **2.0 Modifications to the Request for Proposal**

**2.1 REFERENCE:** Solicitation Closing Time and Date, Page 1 of the RFP

**DELETE:** "At: – à : 14h00  
Time Zone: Eastern Time (ET)  
Fuseau horaire : Heure de l'Est (HE)  
On: – le : 02 February 2021  
02 février 2021 "

**INSERT:** "At: – à : 14h00  
Time Zone: Eastern Time (ET)  
Fuseau horaire : Heure de l'Est (HE)

On: – le : 09 February 2021  
09 février 2021 "

**2.2 REFERENCE:** Annex A-2, Performance Specification - .338 Lapua Magnum Armour Piercing Incendiary Sniper Cartridge, Section 4.1.1

**DELETE:** The following text, in its entirety:

- “4.1.1 Unless otherwise stated, the most recent version of the documents listed below, at the time of Contract award, form part of this Performance Specification when specifically referenced in the text. All other document references are to be considered supplemental information only. Unless otherwise specified, the issue, amendment and version of documents effective for this Contract will be those in effect at Contract award. The Contractor must bring to the attention of Canada, through the Contract Authority, all inconsistencies between the Performance Specification and the documents attached in the Annexes and referenced in this document. In the event of conflict between the content of this Performance Specification and the referenced documents, the following order of precedence applies:
- a. Applicable Canadian laws and regulations;
  - b. The Contract;
  - c. Content of the Statement of Work (Annex A-1) and appendices;  
and,
  - d. This performance specification and appendices.”

**INSERT:** The following text, as a replacement for the above deletion:

- “4.1.1 Unless otherwise stated, the most recent version of the documents listed below, at the time of Contract award, form part of this Performance Specification, to the extent specified herein, when specifically referenced in the text. All other document references are to be considered supplemental information only. Unless otherwise specified, the issue, amendment and version of documents effective for this Contract will be those in effect at Contract award. The Contractor must bring to the attention of Canada, through the Contract Authority, all inconsistencies between the Performance Specification and the documents attached in the Annexes and referenced in this document. In the event of conflict between the content of this Performance Specification and the referenced documents, the following order of precedence applies.”
- a. Applicable Canadian laws and regulations;
  - b. The Contract;
  - c. Content of the Statement of Work (Annex A-1) and appendices;  
and,
  - d. This performance specification and appendices.”

**ALL OTHER TERMS, CONDITIONS AND REQUIREMENTS OF THIS REQUEST FOR PROPOSAL REMAIN UNCHANGED**