



SHARED SERVICES CANADA
Request for Quotation for
Webcams for Canada Revenue Agency

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| Solicitation No. | 2BH073001A | Date | February 2nd, 2021 |
| Amendment No. | 001 | | |
| GCDocs File No. | 85740719 | GETS Reference No. | PW-20-00942788 |
| Client Reference No. | See herein | Requisition No. | ITPRO 53975 |

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|--|---|--|--|
| Issuing Office | Shared Services Canada 180 Kent Street, 13 th Floor Ottawa, Ontario K1P 0B5 | | |
| Contracting Authority (The Contracting Authority is the contact for all aspects of the procurement process, including questions and comments about this document) | Name | Mark Milloy | |
| | Telephone No. | 613-462-9417 | |
| | Email Address | Mark.milloy@canada.ca | |
| | Postal Address | 180 Kent Street, 13 th Floor Ottawa, Ontario K1P 0B5 | |
| Closing Date and Time | February 5 th , 2021 (referred to in this solicitation as " Solicitation Closing ") | | |
| Time Zone | Eastern Standard Time (EST) | | |
| Destination of Goods/Services | See Annex B | | |
| Invoices | To be inserted at contract award. | | |
| Email Address for Submitting your Bid by Solicitation Closing | Mark.milloy@canada.ca | | |
| Vendor Name and Signature | | | |
| Name, title of person authorized to sign (type or print) | Signature | Date | |



REQUEST FOR QUOTATION AMENDMENT NO. 001

Request for Quotation Amendment no. 001 is raised for the following reason:

- To address questions pertaining to closing date; and
 - To address questions pertaining to Annex A and B.
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Question 1

Our product is missing two technical certifications (Teams/Cisco); however, it works perfectly in all situations and with all manufacturers. We will also be able to deliver the full requested quantity on time and on budget for March 31st, 2021.

Given the physical missing certifications, will we be disqualified if we are able to fulfill on all other requirements or will a bid submission be fully evaluated on all info submitted and considered?

We can send demo units for testing and security verification ASAP.

Answer 1

The bid submission will be evaluated in accordance with Section 4 of the Solicitation. Section 4.1 states: "a bid must comply with all the requirements of the solicitation and meet all mandatory evaluation criteria to be declared compliant." The two certifications in question cannot be amended at this time. Both Microsoft and Cisco have certified that their application has exclusive control of the device and that there is no opportunity for unwanted threat vectors, such as denial of service attacks. We trust you will understand why this is critical to the client. We encourage you to pursue these certifications with the applicable OEMs. Demo units will be requested after financial evaluation.

Question 2

Would it be possible for an extension to validate the technical certifications?

Answer 2

Yes, the solicitation will be extended until February 5th, 2021.

Question 3

In Clause 1.L, page 38, where it states "Webcam must be certified by Microsoft to work with Microsoft Teams and certified by Cisco to work with Cisco WebEx conferencing services. Proof of Cisco compliance be provided in the bid. The webcam proposed must also appear on the applicable Microsoft website prior to bid closing."

Does the Webcam have to be certified by both Microsoft and Cisco to work with both Microsoft teams and Cisco WebEx conferencing services? Can the webcam be certified by either Cisco for Cisco WebEx conferencing services and/or Microsoft for Microsoft teams?

Can the webcam be certified by either Cisco or Microsoft but compatible for both Microsoft Teams and Cisco WebEx conferencing services?

If it is a Cisco webcam, does it have to appear on the applicable Microsoft website prior to bid close?

Answer 3:

Both certifications are required as both services are used in the department. As stated in Answer 1, both of these certifications are a security necessity. All webcams bid must be certified by both Microsoft and Cisco and must appear on the applicable Microsoft website prior to the close of this solicitation.

Question 4

Webcams must be certified by Microsoft to work with Microsoft Teams and certified by Cisco to work with Cisco WebEx conferencing services. Proof of Cisco compliance be provided in the bid. The webcam proposed must also appear on the applicable Microsoft website prior to bid closing:

<https://www.microsoft.com/en-ca/microsoft-teams/acrossdevices/devices/category?devicetype=3>

- Does the web camera have to be certified by both Microsoft to work with Webex Teams and by Cisco to work with Webex conferencing services ?
- Can the web camera be certified by either Cisco or Microsoft but compatible with both Microsoft Teams and Webex conferencing services?
- Does a Cisco web camera have to appear on the applicable Microsoft website prior to bid close ?

Answer 4

See answer 3.

Question 5

The previous iteration of this tender included a price sheet with built-in environmental handling fees (EHF), respective to each delivery address and its province.

Would you mind clarifying that for us? Ideally, we would prefer that you please re-publish Annex B, with built-in EHF.

Answer 5

Please see amended Annex B. Please note that as per section 3.5 Financial Bid, c): **“Provincial disposal fees:** all unit prices are exclusive of any disposal surcharge. Any provincial disposal surcharge is extra to the price and will be paid by Canada.”

Modification 1

On page 1, at “Closing Date and Time”

Delete: February 2nd, 2021 at 2:00PM

Replace with: February 5th, 2021 at 2:00PM

Modification 2

Regarding excel sheet, “2BH073001B - Annex B – List of Deliverables and Prices.xlsx”,

Delete in its entirety.

Replace with: “2BH073001B - Annex B – List of Deliverables and Prices - v2.xlsx”

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.