



## RETURN BIDS TO:

## RETOURNER LES SOUMISSIONS À:

Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions Travaux  
publics et Services gouvernementaux Canada  
See herein for bid submission  
instructions/

Voir la présente pour les  
instructions sur la présentation  
d'une soumission

NA  
Alberta

## Revision to a Request for a Standing Offer

## Révision à une demande d'offre à commandes

Regional Individual Standing Offer (RISO)

Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless  
otherwise indicated, all other terms and conditions of  
the Offer remain the same.

Ce document est par la présente révisé; sauf  
indication contraire, les modalités de l'offre demeurent  
les mêmes.

### Comments - Commentaires

THIS DOCUMENT CONTAINS A SECURITY  
REQUIREMENT.

### Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

### Issuing Office - Bureau de distribution

Public Works and Government Services  
Canada/Travaux publics et Services  
gouvernementaux Canada  
Harry Hays Building (HHB)  
Room 759, 220-4th Avenue SE  
Calgary  
Alberta  
T2G 4X3

<b>Title - Sujet</b> Dishwasher Detergent	
<b>Solicitation No. - N° de l'invitation</b> W0142-21X013/A	<b>Date</b> 2021-02-08
<b>Client Reference No. - N° de référence du client</b> W0142-21X013	<b>Amendment No. - N° modif.</b> 002
<b>File No. - N° de dossier</b> CAL-0-43098 (140)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$CAL-140-7164	
<b>Date of Original Request for Standing Offer</b> 2021-01-05 <b>Date de la demande de l'offre à commandes originale</b>	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> Mountain Standard Time MST <b>on - le 2021-02-16</b> Heure Normale des Rocheuses HNR	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Saboungi, Rana	<b>Buyer Id - Id de l'acheteur</b> cal140
<b>Telephone No. - N° de téléphone</b> (403) 680-8394 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> See herein	
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

This amendment is being raised to answer the following questions and make the following changes for solicitation W0142-21X013/A:

## **1. Questions and Answers**

### **Question 1**

Please advise of the current equipment in place at each location (Dishwashing systems, chemical dispensing systems, hand soap dispensers) (Brands, Models, quantities).

### **Answer 1**

#### **Combined mess B436 (CFB Suffield)**

1 Dishwasher it is a HOBART  
Model: CLPS86ER  
Serial: 85-1095455

ECOLAB SOIL-A-WAY Controller, Serial: SAW TIME COND(attached to dishwasher)

Dishwasher – 1x chemical dispenser

Chemical room - 1x dispenser at the mop room by the dishwasher.

Pot room – 1x dispenser for sanitizer, 1x dispenser for detergent and 1 Chemical dispenser for grease trap

Mop station – 1 x dispenser

#### **Crowfoot (BATUS)**

1 Dishwasher it is a HOBART  
Model: CLPS86ER  
Serial: 85-1095455

ECOLAB SOIL-A-WAY Controller, Serial: SAW TIME COND(attached to dishwasher)

1x Chemical dispenser

### **Wainwright**

#### **Site : WO's &SGT's Mess**

Oasis dispensers	2	Housekeeping / Mop area
Pathways	1	Greasetrap
Fun Pump	1	Manual sink
Soil a away	1	Dishwasher

#### **Site: Food Services Combined Mess Kitchen**

Mikrospray C5		
Complete	1	Cart washing area
Soil a way	1	FT 900 Dishwasher
Oasis dispensers	3	Small sink
Oasis dispensers	1	Power wash sink

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Pathways	1	Greasetrap - doorway
Oasis dispensers	3	Mop room
Pathways	1	Greasetrap - Hood #4
Pathways	1	Greasetrap - Hood #5
Pathways	1	Greasetrap - Workarea #2
Soap dispenser	1	Handsink - Hood #2
Pathways	1	Greasetrap - Workarea #3
Soap dispenser	1	Hay box hand wash sink
Pathways	1	Haybox Greasetrap
Oasis dispensers	2	Haybox - wash sink
Soil a way	1	CL44e Dishwasher

**Please note that quantities are subject to change.**

## Question 2

What are the additional equipment requirements (chemical dispensing system(s), spray bottles, pumps, hand soap dispensers). Please include quantities per location.

## Answer 2

The level we currently have fulfills our needs in the kitchen and we do not need additional units.

## Question 3

Do they require us to provide chemical dilution stations (loan equipment) for sinks, grease traps, mop and bottle fill stations? If so provide a list of locations that require.

## Answer 3

Yes, we will require chemical dilution stations. We need them so the chemicals are being used at the proper PPM to be effective in there uses.

The locations we need them:

### Combined mess B436 (CFB Suffield) and Crowfoot (BATUS)

- One in the dish room attached to the dishwasher for wash and rinse chemicals used by the machine
- One in the mop room for floor cleaning chemical.
- 3 in the pot room
  - o 1 for the pan soap
  - o 1 for the low temp sanitizer chemical
  - o 1 for the drain guard chemical
- One in the chemical room for bottle filling

## Wainwright

### Site : WO's &SGT's Mess

Oasis dispensers 2 Housekeeping / Mop area

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Pathways	1	Greasetrap
Fun Pump	1	Manual sink
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**Site: Food Services Combined Mess Kitchen**

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Pathways	1	Greasetrap - Workarea #3
Soap dispenser	1	Hay box hand wash sink
Pathways	1	Haybox Greasetrap
Oasis dispensers	2	Haybox - wash sink
Soil a way	1	CL44e Dishwasher

**Please note that quantities are subject to change.**

**Question 4**

Will you accept stand-alone bottles of hand soap that don't require a dispenser for line #21: Hand Soap 6 x 750 ml.

**Answer 4**

We want to keep it as a dispenser type, that way there is no contact with the item when washing your hands. The only contact with the dispenser is to fill it, pump bottles will not work for the amount of clients that we deal with on a daily bases.

**Question 5**

We see 4 locations at CFB Suffield. Is delivery to each location at CFB Suffield or to one location on the Base?

**Answer 5**

Delivery is required directly to the kitchen placing the order.

**Question 6**

Is a signature required? Is there a specific window for delivery? Are there any other specific delivery requirements?

**Answer 6**

Delivery Mon-Fri between 0730-1500h is acceptable. Signature required to the point that the order can be inspected to ensure the bill of lading matches what was ordered.

**Question 7**

Are you able to indicate the average size of orders placed? Are orders under \$50 placed?

**Answer 7**

Orders are over \$500. Averaging \$1000-\$1500.

**Question 8**

For Part D – Discount: Can a bidder provide a range of discounts ie. X% - Y% recognizing that some subcategories within the dishwashing supplies may have pricing that is more Market sensitive

**Answer 8**

One discount is to be provided for this section.

**Question 9**

Can you clarify what is meant by 'minor servicing'?

**Answer 9**

To have the company come in to provide inspection and maintenance on the equipment, adjusting the chemical to ensure proper ppm, maintaining and replacing parts and to regularly inspect the ensure proper function.

2. On Page 24 of 32, Annex “B” – Basis of Payment

DELETE in its entirety

REPLACE with

ANNEX "B"

BASIS OF PAYMENT

Dishwashing and other cleaning supplies are required for government owned commercial dishwashing machines (Hobart, Moyer, and Stero) in various locations at CFB Suffield, Ralston AB including: Bldg 436 Combined Mess Kitchen, Bldg 241 Crowfoot Kitchen, and Bldg 588 Excon Cookhouse (accessed via Crowfoot) as well as at 3 CDSB Garrison Wainwright.

All products shall include shipping charges FOB destination. If the consignee requests an item, which is not, specified herein, your price is to be in accordance with the lowest prices charged to your most favored customer for like quality and quantity of product on the date of delivery. You hereby certify that the prices charged under this method of supply will be computed in accordance with the same accounting principles applicable to the prices shown herein.

- o GST is excluded from the prices quoted herein.
- o GST is to be shown as a separate item on any invoice.
- o Prices are FOB Destination.
- o Annual Estimated Usage is for evaluation purposes only and does not constitute a guarantee on behalf of Canada.

A. Dishwasher Detergents

Item/Product	Annual Estimated Usage	Requested Format	Offered Format	Firm Price Year 1 (April 1, 2021 to March 31, 2022)	Firm Price Option Year 1 (April 1, 2022 to March 31, 2023)	Firm Price Option Year 2 (April 1, 2023 to March 31, 2024)	Extended Price
1 Concentrated Liquid Wash for industrial/commercial dishwashing systems.	172	5 gal pail		\$_____/pail	\$_____/pail	\$_____/pail	\$_____/pail
2 Concentrated Liquid Wash for industrial/commercial dishwashing systems.	50	4 x 1 gal pail		\$_____/pail	\$_____/pail	\$_____/pail	\$_____/pail

3	Concentrated Liquid <b>hard water</b> Wash for industrial/commercial dishwashing systems.	60	5 gal pail		\$ _____/pail	\$ _____/pail	\$ _____/pail
4	Concentrated Liquid Rinse for industrial/commercial dishwashing systems	138	4.5 gal pail		\$ _____/pail	\$ _____/pail	\$ _____/pail
5	Concentrated <b>hard water</b> Liquid Rinse for industrial/commercial dishwashing systems	70	5 gal pail		\$ _____/pail	\$ _____/pail	\$ _____/pail
6	Manual hand-washing washing detergent	178	4 x 1 gal		\$ _____/gal	\$ _____/gal	\$ _____/gal
7	Cutlery and Dish pre-soak liquid	27	4 x 1 gal		\$ _____/gal	\$ _____/gal	\$ _____/gal
8	Liquid concentrated cleaner for pots and pans	50	5 gal pail		\$ _____/pail	\$ _____/pail	\$ _____/pail
9	Liquid concentrated cleaner for pots and pans - heavy duty	100	2 x 2 gal		\$ _____/gal	\$ _____/gal	\$ _____/gal
10	Bleach Concentrate	30	4 x 4 L		\$ _____/4L	\$ _____/4L	\$ _____/4L
11	Bleach Alternative for disinfecting and cleaning	67	4 x 1 L		\$ _____/L	\$ _____/L	\$ _____/L
12	Scale Remover, for use in dishwashing machines to dissolve light to medium lime build up, with surfactants and emulsifiers to penetrate and take off lime and other difficult deposits	82	4 x 1 gal		\$ _____/gal	\$ _____/gal	\$ _____/gal
13	Sanitizer for manual 3 sink pot washing system For use in <b>hard water</b> - additive for pots and sinks	80	4 x 1 gal		\$ _____/gal	\$ _____/gal	\$ _____/gal
14	Sanitizer for manual 3 sink	80	4 x 1 gal		\$ _____/gal	\$ _____/gal	\$ _____/gal

Buyer ID - Id de l'acheteur  
call40  
CCC No./N° CCC - FMS No./N° VME

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Solicitation No. - N° de l'invitation  
W0142-21X013/A  
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W0142-21X013

Amd. No. - N° de la modif.  
001  
File No. - N° du dossier  
CAL-0-43098

Buyer ID - Id de l'acheteur  
cal140  
CCC No./N° CCC - FMS No./N° VME

## B. Inspection and Servicing – CFB Suffield

Item	Description	Estimated Usage	Firm Price Year 1 (April 1, 2021 to March 31, 2022)	Firm Price Option Year 1 (April 1, 2022 to March 31, 2023)	Firm Price Option Year 2 (April 1, 2023 to March 31, 2024)	Extended Price
1.	<b>Service call, including first hour of on-site, productive labour including travel and transportation costs.</b>					
a	During regular working hours, 07:30 - 16:00, Monday to Friday	1 call	\$_____/call	\$_____/call	\$_____/call	\$_____/call
b	Outside regular working hours, 16:00 - 07:30, Monday b through Friday	1 call	\$_____/call	\$_____/call	\$_____/call	\$_____/call
c	Outside regular working hours, weekends and statutory holidays	1 call	\$_____/call	\$_____/call	\$_____/call	\$_____/call

## C. Inspection and Servicing – CFB Wainwright

Item	Description	Estimated Usage	Firm Price Year 1 (April 1, 2021 to March 31, 2022)	Firm Price Option Year 1 (April 1, 2022 to March 31, 2023)	Firm Price Option Year 2 (April 1, 2023 to March 31, 2024)	Extended Price
1.	<b>Service call, including first hour of on-site, productive labour including travel and transportation costs.</b>					
a	During regular working hours, 07:30 - 16:00, Monday to Friday	1 call	\$_____/call	\$_____/call	\$_____/call	\$_____/call
b	Outside regular working hours, 16:00 - 07:30, Monday b through Friday	1 call	\$_____/call	\$_____/call	\$_____/call	\$_____/call
c	Outside regular working hours, weekends and statutory holidays	1 call	\$_____/call	\$_____/call	\$_____/call	\$_____/call

## D. Discount:

Any items not listed above but appearing in the Offeror's published price list will be charged in accordance with the Offeror's current published price list price at time of ordering less a discount of \_\_\_\_%.

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W0142-21X013/A  
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W0142-21X013

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001  
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CAL-0-43098

Buyer ID - Id de l'acheteur  
ca1140  
CCC No./N° CCC - FMS No./N° VME

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**E. Loaned Equipment:**

Any equipment to be loaned to DND will be charged in accordance with the Offeror's current published price list price at time of loan less a discount of \_\_\_\_\_ %

Equipment to be loaned includes but is not limited to dispensers and chemical dilution stations. Quantity is subject to change throughout the duration of the Standing Offer.

***ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.***