



Solicitation No. T8080-200465 Advance Contract Award Notice

An ACAN is a public notice indicating to the supplier community that a department or agency intends to award a contract for goods, services or construction to a pre-identified supplier, thereby allowing other suppliers to signal their interest in bidding, by submitting a statement of capabilities. If no supplier submits a statement of capabilities that meets the requirements set out in the ACAN, on or before the closing date stated in the ACAN, the contracting officer may then proceed with the award to the pre-identified supplier.

1. TITLE

Executive Consulting Services for Rail Safety Transformation Projects

2. DEFINITION OF THE REQUIREMENT

Transport Canada (TC) promotes safe, secure, efficient and environmentally responsible transportation. TC works with other government departments and jurisdictions as well as the industry and academia to ensure that Canada's transportation system fulfills the above requirements.

In response to the Rail Safety Act Review (RSA), Rail Safety established a transformation plan that was approved by the Minister. This plan requires the initiation of multiple projects including implementing regulations and rules for Locomotive Video Voice Recorders (LVVR), Fatigue Management Regime and Enhanced Train Control (ETC). These changes will require research and consultation with the industry and manufacturers as well as recommendations made to the Director General.

The rail industry is changing significantly with a move to more automated processes. Rail Safety group has a number of initiatives that need to be implemented in order to support these industry changes. Rail Safety also needs to provide guidance to industry with respect to what expectations are when submitting proposed changes.

3. BACKGROUND

Criteria for Assessment of the Statement of Capabilities (Minimum Essential Requirements)

Objective/Requirement

TC is seeking a contractor to provide strategic management consulting services, as well as regulatory policy and technical advice to support decision making. The provision of these services is also needed to broaden management capability and provide surge capacity, as required, to the Director General and to the Rail Safety executive team.

The following requirements must be satisfied:



The Contractor must have a minimum of ten years of experience in the following areas:

- Understanding of Transport Canada's safety regulatory framework and legislation. Specifically, the consultant must have a minimum of ten years of experience in developing, managing and implementing federal transportation safety regulatory and policy action.
- Understanding in managing and focusing research and development and testing in support of transportation safety regulations and policies, particularly with respect to automated technologies and fatigue management.
- Developing risk-based guidelines and regulations that achieve safety outcomes while accounting for economic factors and transportation stakeholder considerations.

The Contractor must be fluently bilingual in both official languages English and French. Canada reserves the right to request proof of credentials.

4. DELIVERABLES

Framework for Industry when Submitting Exemption Requests

The Contractor must develop a framework that will provide guidance to industry that includes detailed information as to what is expected from Rail Safety when submitting an exemption request.

Framework for Completing Risk Assessments

The Contractor must develop a framework that will provide guidance to industry that includes detailed information as to what is expected from Rail Safety in a risk assessment that accompanies an exemption request or a notification of change.

Strategic Advice

The Contractor must provide strategic advice to the DG and executive management team on an as needed basis related to a core regulatory/oversight regime in Rail Safety and implementation. Specifically:

- Supporting a science based fatigue management regime suitable for Canadian railway operations;
- Advising on facilitating or mandating the use of enhanced train control systems to increase safety;
- Supporting the update of rail safety regulatory and legislative authorities that are consistent with government wide and departmental best practices, while minimizing cost and administrative burden upon the regulated community and maintaining regulatory alignment in keeping with the provisions of the Regulatory Cooperation Council;
- Engaging with key stakeholders when appropriate and as required by the Director General; and
- Providing ad-hoc strategic advice and analysis, broadly supporting management on an "as and when" needed basis.

The deliverables provided by the contractor must include verbal and written advice and assistance, including written reports for each of the frameworks required.



5. APPLICABILITY OF THE TRADE AGREEMENT(S) TO THE PROCUREMENT

This procurement is subject to the following trade agreements:

- Canada-Chile Free trade Agreement
- Canadian Free Trade Agreement
- Canada-Columbia Free Trade Agreement
- Canada-Panama Free Trade Agreement
- Canada-Honduras Free Trade Agreement
- Canada-Korea Free Trade Agreement

6. JUSTIFICATION FOR THE PRE-IDENTIFIED SUPPLIER

Transport Canada is using RMG Consulting Services Ltd. to fulfill its requirement as the consultant is a mechanical engineer and has 32 years of experience in the federal government, including over a decade of experience as an executive. RMG Consulting Services Ltd. has been responsible for the delivery of strategic advice to senior management and ministers on a number of sensitive and high-profile issues, including policy, regulatory, budget and trade issues, and media inquiries. RMG Consulting Services Ltd. is well versed on the approach to federal regulations and legislation for transportation safety, and has over nine years of experience in developing, managing and implementing federal transportation safety regulatory and policy action.

With extensive experience working with Motor Vehicle Standards, Research and Development in Transport Canada, the consultant was responsible for Hours of Service policy and regulations to manage and mitigate fatigue in operators of federally regulated motor carriers. RMG Consulting Services Ltd. was also responsible for research, testing, policy and regulatory initiatives for automated safety control systems, including automated emergency braking systems, electronic stability control systems, pedestrian detection systems, automatic lighting, lane keeping assistance, and other advanced automated technologies. In addition, RMG Consulting Services Ltd. has experience establishing regulations for motor vehicles and motor carriers as required under two federal legislative Acts.

7. OWNERSHIP OF INTELLECTUAL PROPERTY

Transport Canada has determined that any intellectual property arising from the performance of the work under the Contract will vest in and remain the property of Transport Canada.

8. PERIOD OF THE PROPOSED CONTRACT OR DELIVERY DATE

The proposed contract is for fifteen (15) months commencing from Contract Award.

9. COST ESTIMATE OF THE PROPOSED CONTRACT

The estimated value of the contract is \$100,050 (GST/HST extra).



10. NAME AND ADDRESS OF THE PRE-IDENTIFIED SUPPLIER

RMG Consulting Services Ltd.
9 Redberry Court
Ottawa, ON, K1B 3C6

11. SUPPLIERS' RIGHT TO SUBMIT A STATEMENT OF CAPABILITIES

Suppliers who consider themselves fully qualified and available to provide the services described in the ACAN may submit a statement of capabilities in writing to the contact person identified in this notice on or before the closing date of this notice. The statement of capabilities must clearly demonstrate how the supplier meets the advertised requirements.

12. CLOSING DATE FOR A SUBMISSION OF A STATEMENT OF CAPABILITIES

The closing date and time for accepting statements of capabilities is March 2, 2021 at 02:00 p.m. EST.

13. INQUIRIES AND STATEMENTS OF CAPABILITIES ARE TO BE DIRECTED BY EMAIL TO:

Jessica Hanschell
Transport Canada
Telephone: 613-324-1856
E-mail : jessica.hanschell@tc.gc.ca