



## Annex “A” – Request for Information (RFI) Questions for Industry

Respondents are invited to submit their response to the RFI by answering the questions below.

Questions	
<b>RFI and Procurement Framework</b>	
<b>Q1</b>	<p>Is the information described in Part 3 of the RFI clear and reasonable?</p> <p><i>Factors to consider: understanding the key steps of the process, the procurement framework, the difference in the proposed CFP launch scenarios, understanding how to participate, etc.</i></p>
<b>A1</b>	
<b>Q2</b>	<p>Would you consider applying to the Invitation to Qualify (ITQ) as described in the RFI? Please explain what would make your organization want to apply (or not) and why?</p>
<b>A2</b>	
<b>Q3</b>	<p>Is there information you feel should be brought to Canada’s attention that hasn’t been mentioned in the proposed framework? Are there any show stoppers, for you as an organization, which you would like to identify to Canada?</p>
<b>A3</b>	



<b>Scenario 1 – Rapid Launch (refer to Part 3.2)</b>	
<b>Q4</b>	Is this scenario feasible for your organization?
<b>A4</b>	
<b>Q5</b>	What would make this scenario desirable?
<b>A5</b>	
<b>Q6</b>	What are any issues, if applicable, that you foresee with this scenario?
<b>A6</b>	
<b>Q7</b>	Are there modifications you would like to propose to make this scenario align with your business operations?
<b>A7</b>	
<b>Q8</b>	In your opinion, would this scenario fit the purpose of the classified stream listed in Part 1.2 of the RFI?
<b>A8</b>	



<b>Scenario 2 – Deferred Launch (refer to Part 3.2)</b>	
<b>Q9</b>	Is this scenario feasible for your organization?
<b>A9</b>	
<b>Q10</b>	What would make this scenario desirable?
<b>A10</b>	
<b>Q11</b>	What are any issues, if applicable, that you foresee with this scenario?
<b>A11</b>	
<b>Q12</b>	Are there modifications you would like to propose to make this scenario align with your business operations?
<b>A12</b>	
<b>Q13</b>	In your opinion, would this scenario fit the purpose of the classified stream listed in Part 1.2 of the RFI?
<b>A13</b>	



<b>Other</b>	
<b>Q14</b>	If the IDEaS program pursues any of the proposed CFP launch scenarios, are there concerns around favoring one set of innovators over others? If so, are there modifications you would like to propose to mitigate this?
<b>A14</b>	
<b>Q15</b>	Do you have another potential CFP launch scenario to propose to resolve the issues you identified to the question above?
<b>A15</b>	
<b>Organization and Security</b>	
<b>Q16</b>	Please identify the size of your organization from the following :
<b>A16</b>	<ol style="list-style-type: none"><li>1. Small Business (1 to 99 employees)</li><li>2. Medium Business (100 to 499 employees)</li><li>3. Large Business (500 employees or more)</li><li>4. Other (<i>please describe</i>)</li></ol>



<b>Q17</b>	Please identify your type of organization from the following:
<b>A17</b>	<ol style="list-style-type: none"><li>1. Academia</li><li>2. For profit</li><li>3. Not-for-Profit organization</li><li>4. Association</li><li>5. Other (<i>please describe</i>)</li></ol>
<b>Q18</b>	Please identify which of the following PWGSC security clearances are already held by your organization:
<b>A18</b>	<ol style="list-style-type: none"><li>1. Personnel</li><li>2. Organization</li><li>3. Facility (document safeguarding)</li><li>4. None of the above</li></ol>
<b>Q19</b>	Has your organization worked for the public sector where your organization was required to meet security requirements under contracts of a classified nature? If so, please specify which Canadian federal safety or security department(s) or any other federal department(s).
<b>A19</b>	
<b>Domains (refer to Part 3.4)</b>	
<b>Q20</b>	Which domain(s) could your organization provide solutions for? Please identify all domains where your organization has capacity to develop solutions.
<b>A20</b>	<ol style="list-style-type: none"><li>1. Under water warfare</li><li>2. Cloud-based data fusion and automation</li><li>3. Space sensor payloads</li><li>4. Counter Explosive Threat (CET)</li><li>5. Defeating Radio Controlled Improvised Explosive Devices (RC-IED)</li><li>6. Counter-Uninhabited Aerial Systems (C-UAS)</li><li>7. Soldier Systems Integration</li></ol>



<b>Q21</b>	From the domains identified in Question 20, please identify and rank your top 5 domains, in order of preference, from 1 to 5 (1 being most preferred).
<b>A21</b>	1. 2. 3. 4. 5.
<b>Q22</b>	Under the domain(s) for which your organization could provide solutions, how would you qualify your level of expertise, and experience (e.g., examples of experience, projects, number of years).
<b>A22</b>	