



**This is the abbreviated version of the
Industrial and Technological Benefits Virtual session held on Feb 9 th, 2021.**

**Note that this document serves for your information only and the steps and procedures described in
the RFP are what bidders need to follow in order to complete the ITB portion of the proposal.**

THE INDUSTRIAL AND TECHNOLOGICAL BENEFITS POLICY

Area Detection and Identification System (ADIS)

ADIS Request for Proposals: ITB Documents



Bidders are encouraged to review the entire ADIS RFP, including the following ITB Documents:

- **ITB Bidders Instructions – Attachment 1 A to Part 4**
 - **ITB Evaluation Plan – Attachment 1 B to Part 4**
 - **ITB Terms and Conditions Acquisition – Annex D**
 - **ITB Terms and Conditions In-Service-Support- Annex D**
- (see Volume 1 attachments in RFP)
- (see Volume 2 attachments in RFP)
- (see Volume 3 attachments in RFP)

ITB Mandatory Submission Requirements



As outlined in the ADIS RFP, in order to be compliant, the Bidder is required to submit as a minimum, the following 3 (three) ITB Mandatory Bid Requirements:

1) Signed Mandatory Requirement Certificate

(See Appendix A in ITB Bidders Instructions – Attachment 1 A to Part 4)

2) ITB Plans: *(See Section 5 of ITB Bidders Instructions – Attachment 1 A to Part 4)*

- Company business Plan;
- ITB management Plan;
- Regional development Plan;
- Small and medium business development Plan;
- Gender and diversity Plan;
- Export target market overview.

3) Detailed Transaction Sheets *(See Section 5.8 in ITB Bidders Instructions– Attachment 1 A to Part 4)*

ITB Rated Criteria



There are ITB Rated Criteria found within the ADIS RFP. Bidders are encouraged to review the entire ADIS RFP, including the following ITB Documents:

- ITB Bidders Instructions – Attachment 1A to Part 4
 - ITB Evaluation Plan – Attachment 1B to Part 4
 - ITB Terms and Conditions Acquisition – Annex D (see Volume 2 attachments in RFP)
 - ITB Terms and Conditions In-Service-Support- Annex D (see Volume 3 attachments in RFP)
- } (see Volume 1 attachments in RFP)

Helpful Background Information

The following is for informational purposes only.

THE ITB POLICY

The ITB Policy is Canada's main tool to leverage long-lasting economic outcomes from defence procurement.

- ITB Policy – How to Get Involved
- ITB Policy – Model Terms & Conditions
- ITB Policy – Key Industrial Capabilities
- Regional Development Agencies (RDA) Contact Information

VALUE PROPOSITION

The Value Proposition outlines Canada's economic benefit requirements for a given project.

- The Value Proposition Guide

Available at: Canada.ca/ITB

The background of the image is a dark, industrial setting. A robotic arm is positioned in the center-right, with a bright laser beam cutting through a metal plate. This action creates a large, intense burst of light and a shower of bright orange and yellow sparks that radiate outwards, filling the lower half of the frame. The sparks are captured in motion, creating a sense of dynamic energy. The overall color palette is dominated by deep blues and blacks, contrasted by the brilliant white and yellow of the laser and sparks.

Canada