



National Defence

National Defence Headquarters
Ottawa, Ontario
K1A 0K2

Défense nationale

Quartier général de la Défense nationale
Ottawa (Ontario)
K1A 0K2

**SOLICITATION AMENDMENT
MODIFICATION DE
L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À :**

DLP53BidsReceiving.DAAT53Reception@forces.gc.ca

Attention: - Attention :
Martin Rhéaume, DLP 5-3 (BT038B)

Solicitation Closes - L'invitation prend fin

At - à :
2:00 PM - 14:00

On - le : 11 March 2021 – 11 mars 2021

Time Zone - Fuseau Horaire :
Eastern Standard Time (EST)
Heure normale de l'Est (HNE)

Title - Sujet SELF-CONTAINED SNOW BLOWER SOUFFLEUSE À NEIGE AUTONOME		Amendment No. - N° modif. 002
Solicitation No. N° de l'invitation W8476-216425/A	Date of Amendment Date de modification 04-03-2021	
Address enquiries to: - Adresser toute demande de renseignements à : Martin Rheume E-Mail Address - Courriel Martin.rheume@forces.gc.ca		
Destination See herein - Voir aux présentes		

Instructions: Municipal taxes are not applicable. Unless otherwise specified herein all prices quoted must include all applicable Canadian customs duties, GST/HST, excise taxes and are to be delivered Delivery Duty Paid including all delivery charges to destination(s) as indicated. The amount of the Goods and Services Tax/Harmonized Sales Tax is to be shown as a separate item.

Instructions : Les taxes municipales ne s'appliquent pas. Sauf indication contraire, les prix indiqués doivent comprendre les droits de douane canadiens, la TPS/TVH et la taxe d'accise. Les biens doivent être livrés « rendu droits acquittés », tous frais de livraison compris, à la ou aux destinations indiquées. Le montant de la taxe sur les produits et services/taxe de vente harmonisée doit être indiqué séparément.

Delivery required Livraison exigée See herein - Voir aux présentes	Delivery offered Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Person authorized to sign on behalf of Vendor/Firm (type or print): La personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie) :	
Name - Nom	Title - Titre
Signature	Date

THIS SOLICITATION AMENDMENT IS RAISED TO:

1. Provide clarification and answers to questions from potential suppliers; and
2. Modify 6.5.4 After-Sales Service.

QUESTIONS AND ANSWERS:

<p>Question 04</p>	<p>According to item 3.4 (a), a dual auger snow blower is required. Our standard snow blowers are dual helical ribbons. 1 left hand and 1 right hand helical ribbon. This item limits the bidders to Larue and RPM Tech. As you may know, these two, are just two different designs (dual helical ribbons and dual auger) with same operation capability and same lifetime.</p>
<p>Answer 04</p>	<p>DND does not consider the two “designs” to have the same performance and capability hence as per Annex A Para 3.4 (a) a dual auger snow blower is required. Furthermore, there is more than two known OEMs able to manufacture equipment that meets the technical requirement of this solicitation.</p>
<p>Question 05</p>	<p>As specified in point 4.2.3 - Initial parts kit , this approval must be done before the solicitation closes. The contractor must know exactly what parts will be required by the client and not afterwards, there is too much variable.</p>
<p>Answer 05</p>	<p>As described at Annex A Para 4.2.3, each initial parts kit must include the parts required to perform preventive maintenance on one snow blower for a period of one year in accordance with the maintenance manual for each configuration/model. This includes a complete change of all filters and filter elements.</p> <p>The initial parts kit includes all the parts that need to be changed preventively after a number of hours of use or a given period of time according to the recommendations of the manufacturer's maintenance manual. This does NOT include fluids and liquids. This does NOT include wearing parts which depend on the severity of the particular operating conditions. Normally this kit contains almost exclusively filters and filter elements and occasionally may contain belts etc., according to the manufacturer's service manual. In order to validate the list, DND will consult the maintenance manual or the maintenance schedule recommended by the manufacturer.</p> <p>See answer to question 6 for more details.</p>
<p>Question 06</p>	<p>As specified in point 4.2.3 Initial parts kit</p> <ol style="list-style-type: none"> 1. Do we have to supply hydraulic fluids, gears and coolant? 2. How many hours of use do you estimate? 200 or 500? 3. For spare parts, should we include wearing parts? Skates, edge blade, fan blades? <p>We would like to suggest using extended life coolant from a particular manufacturer: 6000 hours or 3 years minimum, after 3 years the coolant can be checked and only an additive adjustment may be necessary. This is a gesture for the environment. All engine manufacturers have this type of coolant to limit the use of hazardous products.</p>
<p>Answer 06</p>	<p>See answer to question 5 for additional details.</p>

	<p>1. The starter kit does NOT contain fluids. 2. The hours of use to be estimated are according to the warranty request, ie 500 hours. 3. Wear parts such as skates, edge blade, fan blades, which depend on the conditions of use, are NOT required in the kit unless the manufacturer recommends that these items be replaced preventively based on the hours of use or a fixed period of time of less than one year regardless of the conditions of use.</p> <p>Thank you for the proposal for a manufacturer specific (proprietary) extended life coolant. Given the current DND concept of operation, maintenance and supply chain for this equipment, it is undesirable to have proprietary lubricants and fluids in this equipment. Note that the French translation of Annex A Para 3.11 (a) is not faithful to the English version which requires fluids and lubricants to be "non-proprietary" and the French version will be amended for this procurement. We thank you for your suggestion and we will consider how we can implement this for future procurements.</p>
Question 07	<p>We meet the requirement at 100% except at item 6.5.4 After sales Service (Hall Beach NU) page 18 of 25. We do not have a dealer in that area so I would like to know from DND what is expected from our company regarding this issue. If successful, we would supply any parts required under warranty plus any/all information needed to address the issue.</p>
Answer 07	<p>There is a mistake at Article 6.5.4 of the RFP. It should have indicated the equipment delivery location which is 'CFB North Bay, ON'. Warranty/after sales service is expected to be provided close to the delivery location which in the current case is CFB North Bay. In such cases where DND moves the equipment and cannot bring back the equipment to the delivery location for warranty repairs, it is normal process that DND would only request parts and/or technical information necessary to complete warranty repairs with its own technicians. Should a part need to be send back after warranty repairs, DND would, as a minimum, ship this part back to equipment delivery location. Paragraph 6.5.4 of the RFP will be modified.</p>

THIS SOLICITATION IS HEREBY AMENDED AS FOLLOWS:

DELETE from Page 18, 6.5.4 After-Sales Service (Hall Beach, NU) entirely and REPLACE

6.5.4 After-Sales Service (North Bay, ON)

A. The following dealer(s) and/or agent(s) is(are) authorized to provide after sales service, maintenance, and warranty repairs; and a full range of repair parts for the vehicle/equipment offered:

Name: _____

Title: _____

Address: _____

Telephone: _____

E-mail: _____

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.