



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St./ 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau, Québec K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise
indicated, all other terms and conditions of the Solicitation
remain the same.

Ce document est par la présente révisé; sauf indication contraire,
les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Clothing and Textiles Division / Division des vêtements
et des textiles

L'Esplanade Laurier,

East Tower 7th Floor

Tour est 7e étage

140 O'Connor, rue O'Connor,

Ottawa

Ontario

K1A 0R5

Title - Sujet OCFC2	
Solicitation No. - N° de l'invitation W8486-206245/A	Amendment No. - N° modif. 013
Client Reference No. - N° de référence du client W8486-206245	Date 2021-03-08
GETS Reference No. - N° de référence de SEAG PW-\$\$PR-756-77636	
File No. - N° de dossier pr766.W8486-206245	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Daylight Saving Time EDT on - le 2021-06-02 Heure Avancée de l'Est HAE	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Baker, Johanne	Buyer Id - Id de l'acheteur pr766
Telephone No. - N° de téléphone (613) 854-9253 ()	FAX No. - N° de FAX (613) 943-7970
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

The Solicitation Amendment #013 is raised in regards to the following:

1. The closing date of April 7, 2021, is postponed to June 2nd, 2021.
2. To provide the power point presentation that was presented to industry on January 19, 2021.
3. To add a professional service category as follow:

Statement of Work, under Article 8.4 Professional Services

INSERT

8.4.1 g) Human Factor services. Human Factor services include, but are not limited to, the following:

- 1) Conduct task analysis to ensure that requirement statements consider user performance needs and are quantifiable by procurement standards;
- 2) Conduct Integration Evaluations on new and modified clothing to ensure compatibility with existing clothing and personal equipment; and
- 3) Assist in defining standards for anthropometric data gathering in support of design and acquisition.

Annex A – Appendix 12 – Professional Services Classifications

INSERT

Insert Human Factor Specialist under **Article 2 of Appendix 12**, Professional Service category:

HUMAN FACTOR (HF) SPECIALIST	
GENERAL RESPONSIBILITIES	
The HF Specialist's minimum responsibilities include the following activities.	
General Responsibilities	<ol style="list-style-type: none">a) Consult with requirements staff to include consideration of Human Factors principles in the articulation of requirements;b) Conduct task analysis for clothing to ensure that requirement statements consider user performance needs and are quantifiable by procurement standards;c) Translate performance and user based requirements into measurable specifications;d) Preparation of technical documentation to propose solutions to Human Factors related issues;e) Conduct Integration Evaluations on new and modified clothing to ensure compatibility with existing clothing and personal equipment;f) Propose a level of user evaluation appropriate for the complexity and risk associated with a change to form, fit or function of existing pieces of clothing;g) Draft evaluation plans for requirement development or bid evaluation user trials, including defining the standards of assessment, control mechanisms to ensure valid results, and resource requirements;h) Participate in user evaluations for requirement development;

HUMAN FACTOR (HF) SPECIALIST	
	<ul style="list-style-type: none"> i) Develop questionnaires to solicit feedback from user groups on existing clothing and recommendations for improvements; j) Develop focus group plans and participate in focus groups with users to elicit feedback on clothing and recommendations for improvements; k) Compile and analyze data from questionnaires and focus groups to provide summaries and statistical analyses of user input; l) Analyze available anthropometric data to propose clothing grading to address the user population; m) Assist in defining standards for anthropometric data gathering in support of design and acquisition; and n) Conduct literature reviews of Human Factors related research and publications.
FINANCIAL RESPONSIBILITIES	
The HF Specialist must perform the following minimum Financial Services.	
Financial Responsibilities	<ul style="list-style-type: none"> a) Developing cost estimates as part of planning for activities such as user trials, focus groups, etc.
MANDATORY TECHNICAL REQUIREMENTS	
Number of years in this specific category performing activities similar to those described in this table	<ul style="list-style-type: none"> a) Junior: < 5 years of experience; and b) Senior: > 5 years of experience
Number of years of Clothing and Textile Industry experience	Desired
Reference projects required	Yes
Resume of proposed resource to be provided	Yes
Education	A university undergraduate degree in Biomedical engineering, Biomechanical engineering, kinesiology or other equivalent program related to the application of Human Factors Engineering or Human Systems Integration.
Certification	Nil
Language	Fluent in English and functional in French
The proposed HF Specialist must demonstrate experience in the activities described below. Concrete examples must be provided to demonstrate experience as listed below.	
General Experience	<ul style="list-style-type: none"> a) Completion of user task analysis related to clothing or personal equipment; b) Definition of specifications based upon performance or user based requirements; c) Participation in integration evaluations related to clothing or personal equipment; d) Development of questionnaires to solicit feedback from users on existing clothing or personal equipment and recommendations for improvements; e) Planning of focus group plans to elicit user feedback on clothing or personal equipment and recommendations for improvements; f) Data analysis to provide summaries and statistical analyses of user input; and g) The application of anthropometric data to develop clothing grading.
DESIRABLE TECHNICAL REQUIREMENTS	
Other Project Experience	<ul style="list-style-type: none"> a) Preparation of user trial evaluation plans and participation in user trial evaluations; b) Participation in focus groups with users to elicit feedback on clothing and recommendations for improvements; and c) Participation in anthropometric data gathering and/or surveys.

In the **Basis of Payment** under **article 5.1.4** replace the table with this new updated table:

Categories	Hourly rates for Year 1
Project Manager - Junior	
Project Manager - Senior	
Clothing/Textile Technologist - Junior	
Clothing/Textile Technologist - Senior	
Handwear/Knitted Footwear/Accessories Technologist – Junior	
Handwear/Knitted Footwear/Accessories Technologist – Senior	
Footwear Technologist – Junior	
Footwear Technologist - Senior	
Pattern, Design, Development and Sizing Technologist – Junior	
Pattern, Design, Development and Sizing Technologist - Senior	
Clothing and Personal Protection Equipment Design and Prototyping Technologist – Junior	
Clothing and Personal Protection Equipment Design and Prototyping Technologist - Senior	
Badges/Insignia/Ceremonial Accoutrements Technologist – Junior	
Badges/Insignia/Ceremonial Accoutrements Technologist - Senior	
Technical Writer	
Material Handler	
Data Analyst	
Human Factor Specialist - Junior	
Human Factor Specialist - Senior	

4. To answer questions from Industry:

Question 89

Can you give an example of the calculation of the financial incentive for aboriginal procurement?

Answer 89

- a. Answer to this question takes into account answer to question 90.
- b. During the year, you have procured before tax 3,000 items at \$200 each from Company X, 2,500 items at \$300 each from Company Y and 5,000 hours of seamstress services at \$15 per hour from Company Z. Company X, Y and Z are Aboriginal Businesses. For that year, Canada has incurred total costs of \$55M under this contract. The amount paid by Canada for this distribution of DND-owned inventory during the year is \$2M.
- c. $\% \text{ Aboriginal Procurement} = [(3,000 \times 200) + (2,500 \times 300) + (5,000 \times 15)] / [55,000,000 - 2,000,000] \times 100 = 1,425,000 / 53,000,000 \times 100 = \mathbf{2.688\%}$
- d. $\text{Financial Incentive} = 2.688\% / 10 \times (55,000,000 - 2,000,000) = 0.002688 \times 53,000,000 = \mathbf{\$142,500}$
- e. Because \$142,500 is less than 1% of the subject year's total costs (\$550K), and 1% is the maximum financial incentive that can be awarded, the full \$142,500 will be paid as incentive.

Question 90

The current calculation of % of Aboriginal procurement is = (Annual value of aboriginal procurement) / (Annual value of the Contract) X 100.

Given stock transfer of DND-Owned goods in the first few years of the Contract, we request that the calculation be changed to:

$(\text{Annual value of aboriginal procurement}) / [(\text{Annual value of the Contract}) - (\text{Annual value of DND-owned goods distributed})] \times 100.$

Answer 90

Canada is in agreement with the proposed formula. Therefore, the formula in the Basis of Payment at article 9.2.2 will be modified as follow:

$\text{Financial incentive (\$)} = (\% \text{ aboriginal procurement} / 10) \times [(\text{annual value of contract}) - (\text{annual value of distribution of DND-owned inventory})].$

Furthermore, the calculation at Appendix 3 of the Annex F – Performance Measurement Framework PIM 2: Aboriginal procurement will be modified as follows:

$\% \text{ Aboriginal procurement} = (\text{annual value of Aboriginal procurement}) / [(\text{annual value of contract}) - (\text{annual value of distribution of DND-owned inventory})] \times 100.$

Question 91

Given all RFP extensions, can we obtain a new timeline on Contract Award (as per Amendment 003, OCFC2 Schedule, p. 14)?

Answer 91

MILESTONE	DATE
Request for Proposal (RFP)	29 Aug 2019 – 2 June 2021
Bid Evaluation	June – August 2021
TB Submission Process	September 2021 – April 2022
Contract Award (start of Phase 1)	May 2022
Inventory transfer from 7 CFSD – Stage 1	November 2022 – May 2023
IOC – Delivery to Clothing Stores (start of Phase 2)	May 2023
Inventory transfer from 25 CFSD – Stage 2	May – August 2023
Inventory transfer from current DND suppliers or DND depots – Stage 3	May 2023 – June 2026
FOC – Delivery to both Clothing Stores and direct to members (start of Phase 3)	May 2024

Question 92

Annex B, 2.4.3: As the delay may be solely due to Canada finalizing the Contract Amendment, would it be possible to change the clause to add that the firm unit prices will be applicable retroactively following a delay caused by Canada?

Answer 92

Canada has considered your request however the requirement remains the same.

Question 93

What has driven the change to now require submittal of bi-monthly invoices?
Would Canada consider modifying the requirement to allow the Contractor to submit invoices on a monthly or bi-monthly basis as it chooses?

Answer 93

Canada has considered your request, however the requirement remains the same. The Contractor must submit invoices bi-monthly (twice a month) as per 7.11.1 of Amendment #010.

Question 94

1. While supportive of allowing a renegotiation of Firm Unit Prices and Hourly Rates after the 5th, 10th and 15th anniversaries, how will Canada prevent unreasonable increases during these renegotiations (eg, bidding unreasonably low prices/rates for first five years to win the contract, and then making it up over the remaining 15 years)?
2. Please confirm there will be no adjustments to the Management Fee after the 5th, 10th and 15th anniversaries.

Answer 94

Canada is still reviewing this question and will provide an answer in the next amendment.

Question 95

Why is there now only 1 point allocated to in-house manufacturing (previously there was an additional point available for in-house manufacturing experience for the public sector)? Doesn't this defeat the concept of Canadian content and sovereign capability?

Answer 95

Canada is committed to fostering its aboriginal businesses. As such, OCFC2 now requires that an Aboriginal procurement plan be part of the bidder's submission. Evaluation points were reallocated to ensure that this requirement is highlighted. Although only one point is now allocated to in-house manufacturing, Canada believes that it is not contrary to its intent to promote Canadian content and sovereign capability. The winning bidder must still meet the Canadian content requirements, and this requirement can be met not only through in-house manufacturing but also by using the Canadian textile and apparel supply chain.

Question 96

Please explain why significant additional Performance Standards and Acceptable Quality Levels have been introduced?

Throughout the Performance Management Framework, Canada has the right to unilaterally make changes (eg, to the KPIs, SPMs, PIMs) without the Contractor's consent. Can changes to the Performance Management Framework be negotiated in good faith between both parties instead? Would Canada consider holding a working group to discuss potential changes to the Performance Management Framework in more detail?

Answer 96

Additional Performance Standards and Acceptable Quality Levels have been introduced to provide more clarity and transparency into Canada's goals and objectives. Moreover, this further ensures that the Performance Measurement Framework (PMF) is defined to achieve an ongoing optimal balance of Performance, Value for Money, Flexibility and Economic Benefits.

It is Canada's intent that the performance assessment be a collaborative undertaking between Canada and the winning bidder. As per article 3.4 of the PMF, the Contractor may recommend changes to the metrics and the process; however, it is Canada's sole discretion to implement those changes as Canada deems appropriate.

Question 97

Please provide/confirm the current estimate of the number of pallets of DND inventory that will be shipped to the Contractor, ideally broken down by Stage 1, Stage 2 and Stage 3. Given the project slippage, is Stage 3 still expected to conclude by 2023?

Answer 97

Estimate as of January 14, 2021: Stage 1 – 1,840 pallets; Stage 2 – 920 pallets;

Stage 3 will need to be assessed closer to the date. With the project slippage, Stage 3 may continue to take place until 2026.

Question 98

Can the Joint Venture with a US firm for this project? Or is the request that all Joint Venture's remain Canadian owned businesses. Please confirm.

Answer 98

As indicated in the Request for Proposal Section 3.5.3, "The Bidder must certify at the time of bid closing that it is Canadian owned and controlled, or owned and controlled by foreign nationals from Canada's Five Eyes allies, or a combination of them." A joint venture with a US firm, is therefore acceptable.

Question 99

A question about submission protocol, is there any indication on what method is preferred?

Answer 99

Canada is still reviewing this question and will provide an answer in the next amendment.

All other terms and conditions of the solicitation remain the same.

A proposal already submitted may be amended prior to closing time by sending the amended correspondence to Bid Receiving, the envelope/fax bearing the Request for proposal No. W8486-206245/A and the closing date of June 2nd, 2021.



National
Defence

Défense
nationale

OFFICE OF THE DEPUTY MINISTER

DGLEPM/DSSPM



CANADIAN
ARMED FORCES

OCFC2 Industry Day

C2VCO

Session d'information pour l'industrie

19 January 2021

19 janvier 2021

Canada



PURPOSE / BUT

- Provide an overview of the current OCFC2 status, plan, and schedule;
 - Provide clarifications on the amendments published through Amendment 10; and
 - Provide the opportunity for industry to seek clarification and provide feedback to the Government of Canada.
- Fournir un aperçu du statut, plan et horaire du C2VCO;
 - Fournir des clarifications sur les modifications publiées jusqu'à Modification 10; et
 - Donner l'occasion à l'industrie de demander des éclaircissements et de fournir des commentaires au gouvernement du Canada.



OCFC2 OVERVIEW / SOMMAIRE C2VCO

Type	Performance-based with a Rolling Wave approach.	Basé sur la performance avec approche de période mobile.
Duration Durée	6 firm years and 14 x 1-year options if satisfactory performance.	6 ans fermes et 14 x options d'un an si performance satisfaisante.
Total # of items # total d'articles	1227 items <ul style="list-style-type: none">• CADPAT™ Apparel (51)• Non-CADPAT™ Apparel (120)• Badges, nameplates and insignias (992)• Footwear (39)• Soldier's personal equipment (25)	1227 articles <ul style="list-style-type: none">• Vêtements DCamC (51)• Vêtements non-DCamC (120)• Badges, épinglettes et insignes (992)• Chaussures (39)• Équipement personnel de soldat (25)
Scope Portée	<ul style="list-style-type: none">• Complete supply chain management for OCF and selected personal equipment (i.e., sleeping systems and load carriage equipment).• Related professional services• Ancillary services	<ul style="list-style-type: none">• Gestion complète de la chaîne logistique pour les VCO et certains équipements personnels (systèmes de couchage et équipement de transport de charge).• Services professionnels connexes• Services auxiliaires



SPECIAL PROVISIONS

PROVISIONS SPÉCIALES

- Surge requirement procurement.
- Managed choice provision.
- Ad hoc procurement.
- Advertise DND requirements on a public site.
- Consultations/communication between the Technical Authorities and manufacturers/supply chain for technical requirements.
- Approvisionnement des besoins d'envergure.
- Choix géré.
- Approvisionnement Ad Hoc.
- Annonce des besoins du MDN sur site public.
- Consultations / communication entre les autorités techniques et les fabricants / la chaîne d'approvisionnement concernant les exigences techniques.



APPROACH / APPROCHE

- Phased Approach
 - Phase 1 – Transition.
 - Phase 2 – Delivery to clothing stores.
 - Phase 3 – Online ordering capability for delivery to individual CAF members.
 - Phase 4 – Transition out.
- DND inventory to be transferred from the 2 Depots.
- Approche par phases
 - Phase 1 – Transition.
 - Phase 2 – Livraison aux magasins d'habillement.
 - Phase 3 – Commande en ligne pour livraison aux membres individuels des FAC.
 - Phase 4 – Transition de sortie.
- Inventaire du MDN à transférer des 2 dépôts.



SCHEDULE / CALENDRIER

MILESTONE	JALON	DATE
RFP closes	Fermeture des sollicitations	7 Apr 21
Bid Evaluation complete	Évaluation des soumissions complétée	Jun 21
TB Submission Process	Processus de soumission au CT	Jul 21-Feb 22
Contract Award (start of Ph 1)	Attribution du contrat (début Ph 1)	Mar 22
Inventory transfer – Stage 1	Transfert d’inventaire – Stage 1	Sep 22-Mar 23
IOC - Delivery to Clothing Stores (Ph 2)	IOC – Livraison au magasins d’habillement (Ph 2)	Mar 23
Inventory transfer – Stage 2	Transfert d’inventaire – Stage 2	Mar-Jun 23
Inventory transfer - Stage 3	Transfert d’inventaire – Stage 3	Mar 23-Jun 25
FOC - Delivery to both Clothing Stores and direct to members (Ph 3)	FOC – Livraison aux magasins d’habillement et directement aux membres (Ph 3)	Mar 24



INCLUSION OF ABORIGINAL BUSINESSES

INCLUSION D'ENTREPRISES AUTOCHTONES

- Canada will use OCFC2 to foster aboriginal industry and encourages bidders to liaise with indigenous businesses to explore ways to include them in the supply chain.
- [Procurement Strategy for Aboriginal Businesses](#)¹
- [Indigenous Business Directory](#)²
- Canada utilisera C2VCO afin de stimuler l'industrie autochtone et encourager les soumissionnaires à contacter des entreprises autochtones afin d'explorer des façons de les inclure dans la chaîne logistique.
- [Stratégie d'approvisionnement auprès des entreprises autochtones](#)³
- [Répertoire des entreprises autochtones](#)⁴

1. <https://www.aadhc-aandc.gc.ca/eng/1354798736570/1354798836012>

2. <https://www.sac-isc.gc.ca/rea-ibd>

3. <https://www.aadhc-aandc.gc.ca/fra/1354798736570/1354798836012>

4. <https://www.sac-isc.gc.ca/REA-IBD/fra/recomposer>



ABORIGINAL PROCUREMENT PLAN (APP) PLAN D'ACQUISITION AUTOCHTONE (PAA)

- To foster Aboriginal businesses, an APP is required in the proposal.
- The APP must outline the steps that the Bidder plans to incorporate aboriginal businesses in its supply chain.
- The APP is a rated technical requirement.
- As part of the reporting requirements, the Contractor will be required to provide an Aboriginal Procurement Report at the end of the contract year where it will identify the value of the aboriginal procurement it undertook for the reporting period.
- Afin de stimuler les entreprises autochtones, un PAA est requis lors de la soumission.
- Le PAA doit indiquer les étapes que le soumissionnaire planifie afin d'incorporer des entreprises autochtones dans la chaîne logistique.
- Le PAA est un critère technique coté.
- Parmi les rapports requis, le contracteur devra fournir le rapport d'approvisionnement autochtone à la fin de l'année contractuelle où la valeur d'acquisition autochtone pour la période de rapport sera identifiée.



PERFORMANCE INCENTIVE METRICS

MESURES INCITATIVES FINANCIÈRES

- Continuous Improvement proposals
 - Implementation of recommended contract performance improvement including cost savings initiatives
 - Assessed as part of the yearly performance assessment
- Aboriginal Procurement Incentive
 - Inclusion of Aboriginal Businesses in Contractor's supply chain
 - Financial incentive is included in the Basis of Payment
- Amélioration continue
 - Mise en oeuvre d'initiatives d'amélioration continue et d'économies de coûts.
 - Évalué lors de l'évaluation de la performance annuelle.
- Mesures incitatives d'approvisionnement autochtone
 - Intégration d'entreprises autochtones dans la chaîne logistique du contracteur.
 - Mesure incitative financière incluse dans la Base des Paiements.



BASIS OF PAYMENT CHANGES CHANGEMENTS À LA BASE DES PAIEMENTS

- As part of the contract governance review, the Basis of Payment will be subject to periodic review
 - En lien avec la revision de la gouvernance contractuelle, la Base des Paiements sera révisée périodiquement.
- The Proposal must include a breakdown of the proposed Management Fee (MF)
 - La soumission doit inclure la répartition du frais de gestion soumis.
- Introduction of Financial Incentive Payments
 - Continuous Improvement Incentives
 - Aboriginal Procurement Incentives
 - Introduction des mesures incitatives financières.
 - Amélioration continue.
 - Mesures incitatives d'approvisionnement autochtone.

QUESTIONS