
CANADA MORTGAGE AND HOUSING CORPORATION

Questions and Answers for RFI-000379

1. **Q:** Could you please provide an indication of when CMHC intends to release the RFP?

A: We have not finalized our timeline but are targeting late Q2 / Q3 2021.

2. **Q:** What is an approximate/ball-park date when CMHC intends to be live on the new solution?

A: We have not finalized our timeline but are targeting Q1 / Q2 2022.

3. **Q:** Is submitting a response to this RFI a pre-requisite for being considered to participate in the RFP?

A: Responding to the RFI is not a prerequisite for participation in the RFP. We will be using the responses to help us define requirements that are part of the eventual RFP.

4. **Q:** Given that March 31st is the Public Sector year end, and quarter-end for many of the software vendors that might respond to this RFI, can the submission date be moved to April 7, 2021?

A: No extension is planned at this time. Interested respondents are recommended to provide what information they are able to be March 31st.

5. **Q:** Typically, Data lakes aggregates all data, is the plan to modify Data lake to send disaggregate data into the new planning tool? what type of data are you storing in Data Lake? i.e. Financial data relevant for planning? If yes, please give examples

A: The CMHC data lake is intended to be the long-term aggregator of all data for the organization - both financial and non-financial. At present, only portions of CMHC's financial data are available in the enterprise data lake, though this will expand over time. Further details can / will be provided as part of the RFP phase. As part of the RFI, interested respondents are recommended to provide examples of their typical integration patterns / architecture in client organizations - which may or may not include use of an enterprise data lake.

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6. **Q:** Will financial consolidation information be required in your planning models? If yes, can you please outline where the financial consolidated data is stored and reported in your current landscape?

A: The consolidated financial plan and forecast would be required to be in the financial forecasting and planning tool. Currently, data is stored in the SAP Business Planning and Consolidation tool and Excel.

7. **Q:** Which access control and compliance software are you using in your current ERP System?

A: Further detail on these capabilities will be provided as part of the RFP phase. Respondents are encouraged to provide typical approaches to access control and compliance as part of their description of their solution's architecture.

8. **Q:** Do you currently have a provisioning tool to access CMHC systems? If so, which tool is it??

A: Further detail on these capabilities will be provided as part of the RFP phase. Respondents are encouraged to provide typical approaches to system access / provisioning as part of their description of their solution's architecture.

9. **Q:** Is there an opportunity to simplify your current landscape as part of the long- term strategy in order to reduce TOC

A: CMHC believes that one of the benefits of procuring a FP&A tool will be the simplification of its environment. Respondents may include details on the typical savings / reduction in total cost of ownership their clients experience through implementation of their solution.

10. **Q:** Regarding section 6. Acquisition Strategy of the RFI, what is the approximate timeline for the three “Stages” after the submissions to the RFI have been completed? When would CMHC like to have this application procured and implemented by?

A: CMHC's current intent is to complete system selection and implementation planning in 2021, with implementation commencing in 2022. These timelines are subject to change however based on the information received as part of the RFI and changes in CMHC's own plans / priorities.

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11. **Q:** Is the ask for this specifically around a technology or tool that is intended to be implemented as part of this work, or a broader FP&A transformation? Are you looking for a vendor and technology product or a partner to act as a system integrator?

A: As part of this RFI we are primarily interested in details pertaining to the procurement of a new FP&A technology and the associated implementation. A broader transformation of FP&A is not in-scope for this RFI, though may be considered at a future date.

12. **Q:** Can you give us an idea of users, as this plays a part in the time and cost of an implementation? A planning implementation for a small business versus a fortune 500 customers varies quite a bit. Additionally, while it may not impact estimate significantly or at all, an understanding of hierarchy structure and the number of depts, approval levels etc. always tends to help. That said, I am sure these details will be specified in any RFP.

A: We are a Crown Corporation with approximately 2,000 employees across nine Sectors (Divisions). Further detail on the number of users will be provided as part of the RFP phase. Respondents are encouraged to provide typical approaches to approval levels and segregation of duties in their responses. Our website: <https://www.cmhc-schl.gc.ca/> contains relevant reporting and information on our activities.