



RETURN BIDS TO:

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Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St., / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Informatics Professional Services - EL Division/Services
professionnels en informatique - division EL

Terrasses de la Chaudière 4th Floor

10 Wellington Street

Gatineau

Québec

K1A 0S5

Title - Sujet Informatics Professional Services	
Solicitation No. - N° de l'invitation 24062-200714/A	Amendment No. - N° modif. 006
Client Reference No. - N° de référence du client 24062-200714	Date 2021-05-03
GETS Reference No. - N° de référence de SEAG PW-\$\$EL-637-39350	
File No. - N° de dossier 637el.24062-200714	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Daylight Saving Time EDT on - le 2021-05-06 Heure Avancée de l'Est HAE	
F.O.B. - F.A.B.	
Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Bitsene, Marlene	Buyer Id - Id de l'acheteur 637el
Telephone No. - N° de téléphone (613) 858-9976 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

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24062-200714

Amd. No. - N° de la modif.
006
File No. - N° du dossier
637el. 24062-200714

Buyer ID - Id de l'acheteur
637el
CCC No./N° CCC - FMS No./N° VME

BID SOLICITATION # 24062-200714/A

**FOR CONTRACT AGAINST A SUPPLY ARRANGEMENT FOR TASK-
BASED INFORMATICS PROFESSIONAL SERVICES (TBIPS)**

A.1 ERP APPLICATION/SOFTWARE ARCHITECT – LEVEL 2, LEVEL 3

A.2 ERP FUNCTIONAL ANALYST – LEVEL 2, LEVEL 3

A.8 ERP SYSTEM ANALYST – LEVEL 3

P.5 PROJECT EXECUTIVE – LEVEL 3

P.9 PROJECT MANAGER – LEVEL 2, LEVEL 3

B.7 BUSINESS TRANSFORMATION ARCHITECT – LEVEL 3

I.1 DATA CONVERSION SPECIALIST – LEVEL 3

FOR

TREASURY BOARD OF CANADA SECRETARIAT (TBS)

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The Request for Proposal (RFP) Amendment 006 is raised to answer questions received from Bidders.

QUESTIONS AND ANSWERS

Question 19

RE: AM2 QA 12 – As a supplier of ERP services under TBIPS since its inception we do not believe that the 60-40 evaluation criteria is in TBS's best interest. By emphasizing price over technical merit, less qualified Bidders are encouraged to submit low rates. This is highly problematic for ERP professional services where any resource with the caliber of skills and depth of experience that TBS needs is in demand and will not be compelled to work for lower rates. So TBS will end up with a Bidder that either cannot fill the roles or will provide resources who cannot effectively perform the work. Both scenarios certainly do not represent good value and will not provide the outcome TBS must have. We also point out that we can think of no recent TBIPS for ERP services (SAP, PeopleSoft etc.) where the evaluation criteria was other than 70% technical 30% financial which further demonstrates the need to stress expertise over price. To do otherwise risks going against a history of success and the realities of the ERP services market.

Answer 19

AMENDMENT

At Page 26 of the Solicitation, 4.4 (a) (ii) Basis of Selection, the following change applies:

DELETE:

(ii) The responsive bid that obtains the highest Total Bidder Score will be recommended for award of a contract. For any given Bidder, the greatest possible Total Technical Score is 60 while the greatest possible Total Financial Score is 40.

(A) Calculation of Total Technical Score: the Total Technical Score will be computed for each responsive bid by converting the Technical Score obtained for the point rated technical criteria using the following formula, rounded to two decimal places

Technical Score x 60 = Total Technical Score

Maximum Technical Points (Bidders, please refer to the maximum technical points at Attachment 4.1)

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(B) Calculation of Total Financial Score: the Total Financial Score will be computed for each responsive bid by converting the Financial Score obtained for the financial evaluation using the following formula rounded to two decimal places:

Financial Score x 40 = Total Financial Score
Total Maximum Points Assigned (Bidders, please refer to the total maximum points assigned).

(C) Calculation of the Total Bidder Score: the Total Bidder Score will be computed for each responsive bid in accordance with the following formula:

Total Technical Score + Total Financial Score = Total Bidder Score

INSERT:

(ii) The responsive bid that obtains the highest Total Bidder Score will be recommended for award of a contract. For any given Bidder, the greatest possible Total Technical Score is **70** while the greatest possible Total Financial Score is **30**.

(A) Calculation of Total Technical Score: the Total Technical Score will be computed for each responsive bid by converting the Technical Score obtained for the point rated technical criteria using the following formula, rounded to two decimal places

Technical Score x **70** = Total Technical Score
Maximum Technical Points (Bidders, please refer to the maximum technical points at Attachment 4.1)

(B) Calculation of Total Financial Score: the Total Financial Score will be computed for each responsive bid by converting the Financial Score obtained for the financial evaluation using the following formula rounded to two decimal places:

Financial Score x **30** = Total Financial Score
Total Maximum Points Assigned (Bidders, please refer to the total maximum points assigned).

(C) Calculation of the Total Bidder Score: the Total Bidder Score will be computed for each responsive bid in accordance with the following formula:

Total Technical Score + Total Financial Score = Total Bidder Score

ALL OTHER TERMS AND CONDITIONS OF THE RFP REMAIN UNCHANGED

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Question 20

There is no requirement to present a team of resources and no criteria that measures a Bidder's ability to provide ERP resources for an ERP HR project in a timely manner. We recommend that TBS add a requirement that demonstrates a Bidder's ability to on-board no less than 10 ERP resources in a 60-day period using only one contract, covering at least 3 of 7 of the required categories providing for services for an ERP HR project within the last 3 years. This will ensure that the Bidder can meet TBS's needs and mitigate the risk of interrupted service and/or project delays.

Answer 20

Bidders' capability to provide multiple simultaneous resources is taken into consideration under the point-rated criterion R.1.3. Bench Strength on page 97 of the solicitation. The Solicitation remains unchanged.