

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À :

Transport Canada /Transports Canada
 Attention: Barbara Gorman
 Email/Courriel: barbara.gorman@tc.gc.ca

SOLICITATION AMENDMENT
MODIFICATION DE LA SOLLICITATION

Comments – Commentaires

Proposal To: Transport Canada

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out thereof.

On behalf of the Bidder, by signing below, I confirm that I have read the entire bid solicitation including the documents incorporated by reference into the bid solicitation and I certify that:

1. The Bidder considers itself and its products able to meet all the mandatory requirements described in the bid solicitation;
2. This bid is valid for the period requested in the bid solicitation;
3. All the information provided in the bid is complete, true and accurate; and
4. If the Bidder is awarded a contract, it will accept all the terms and conditions set out in the resulting contract clauses included in the bid solicitation.

Proposition à : Transports Canada

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexées, au(x) prix indiqué(s).

En apposant ma signature ci-après, j'atteste, au nom du soumissionnaire, que j'ai lu la demande de propositions (DP) en entier, y compris les documents incorporés par renvoi dans la DP et que :

1. le soumissionnaire considère qu'il a les compétences et que ses produits sont en mesure de satisfaire les exigences obligatoires décrites dans la demande de soumissions;
2. cette soumission est valide pour la période exigée dans la demande de soumissions ;
3. tous les renseignements figurant dans la soumission sont complets, véridiques et exacts; et
4. si un contrat est attribué au soumissionnaire, ce dernier se conformera à toutes les modalités énoncées dans les clauses concernant le contrat subséquent et comprises dans la demande de soumissions.

Title – Sujet	
Informatics Professional Services / Services informatiques professionnels	
Solicitation No. – N° de l'invitation	Date
T8080-200133-1	May 21 2021 / 21 mai 2021
Client Reference No. – N° référence du client	
GETS Reference No. – N° de référence de SEAG	
Solicitation Closes	Time Zone
L'invitation prend fin	Fuseau horaire
at – à	02 :00 PM – 14h00
on – le	June 2, 2021 / 2 juin 2021
Eastern Daylight Time (EDT) Heure Avancé de l'Est (HAE)	
F.O.B. - F.A.B.	
Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address inquiries to – Adresser toute demande de renseignements à :	
email/Courriel : barbara.gorman@tc.gc.ca	
Area code and Telephone No.	
Code régional et N° de téléphone	
343-550-2175	Email: barbara.gorman@tc.gc.ca
Destination – of Goods, Services, and Construction:	
Destination – des biens, services et construction	
National Capital Region	
Instructions: See Herein	
Instructions : Voir aux présentes	
Delivery required -Livraison exigée	Delivery offered -Livraison proposée
See Herein – Voir aux présentes	
Jurisdiction of Contract: Province in Canada the Bidder wishes to be the legal jurisdiction applicable to any resulting contract (if other than as specified in solicitation)	
Compétence du contrat : Province du Canada choisie par le soumissionnaire et qui aura les compétences sur tout contrat subséquent (si différente de celle précisée dans la demande)	
Vendor/firm Name and Address	
Raison sociale et l'adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone	
e-mail - courriel	
Name and title of person authorized to sign on behalf of Vendor/firm (type or print)	
Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

QUESTIONS AND ANSWERS AND AMENDMENTS RFP

File: T8080-200133-1

Initiative: Informatics Professional Services

RFP Issued: May 4, 2021

RFP Closed: June 2, 2021 02:00 PM

THIS SOLICITATION AMENDMENT IS RAISED TO:

1. Provide clarification and answers to questions from potential suppliers.

Number	Questions/Answers/Amendments
Question 13	<p>Corporate Mandatory Criteria MTC2 states that the description and reference must include “7. The number of B.7 Business Transformation Architects, B.6 Business System Analyst or B.3 Business Consultant Resource - Level 3 simultaneously or consecutively provided concurrently over 12 consecutive months where at least three fifths of the resources were Level 3,” however nowhere else in the requirement does it request that Bidders must provide specific resources for the referenced contracts.</p> <p>Would Transport Canada please confirm that this section is not required for MTC2 and remove it from the requirement?</p>
Answer 13	See Amendment 4
Question 14	<p>For Corporate Evaluation Criterium MTC2 – The requirement is requesting vendors to provide a contract that demonstrates its experience in providing services in at least 1 of the following emerging technologies using an agile methodology: a) Artificial Intelligence; b) Augmented Reality; c) Blockchain; d) Biometrics; or e) Internet of Things</p> <p>In order to be accepted (compliant) vendors contract must be: 1. have been with a single client; 2. have been awarded within the past 3 years prior to the solicitation closing date; 3. have an initial minimum value of \$1,000,000.00 (CAD) excluding applicable taxes; 4. have an initial minimum Contract Period of one year;</p> <p>Transport Canada then lists what the vendor must provide from an information standpoint to meet that criteria. In the list of what the vendor must provide #7 asks for The number of B.7 Business Transformation Architects, B.6 Business System Analyst or B.3 Business Consultant Resource - Level 3 simultaneously or consecutively provided concurrently over 12 consecutive months where at least three fifths of the resources were Level 3.</p> <p>This statement does not align with corporate criteria for emerging technologies contract and no information for minimum number of resource required is provided in the “To be accepted” section of the requirement.</p> <p>Can Transport Canada please clarify if #7 line should be removed from this requirement? If Transport Canada does not wish to remove #7, can they clarify that they require a contract displaying the emerging technologies that also provide service design resources simultaneously or consecutively provided concurrently over a 12 month period. Please also provide the number of resources that are needed to be accepted (compliant).</p>
Answer 14	See Answer 13

Number	Questions/Answers/Amendments
Question 15	Given the complexity of the bid requirements in the subject solicitation, the volume of other Federal Government solicitations currently undergoing competition, the Victoria Day holiday occurring during the solicitation period, and the ongoing adjustments and accommodations in regards to COVID-19; including remote work, and reduced hours and staff, we respectfully request a two (2) week extension of the closing date to June 10, 2021. Please advise
Answer 15	See Amendment 6
Question 16	<p>The Basis of Selection defined in <i>Section 4.4.1</i> of the RFP indicates that, for the pricing score, the evaluation will be made against a lower band limit to the value of -20% of the Median Rate. Bidders with rates lower than the lower band limit will be financial evaluated using the per diem equal to the Median. Transport Canada had used this same basis of selection in its current Omnibus I contract vehicle and have a contract with less desirable rates than anticipated and has experienced project delays related to these rates (with higher resource turnover). Transport Canada is in competition with all other Government Departments (OGD's) for consulting resources, and those departments who are using all options available to them to increase their chances to attain more desirable contract rates, are attracting the desired resources, and experiencing less risk of project delays and non-delivery.</p> <p>With the description of the of work that Transport Canada is aiming achieve with this awarded contract, and the resources they are seeking with knowledge in emerging technologies (Block Chain, AI, Internet of Things, etc.), we believe that it is in Transport Canada's best interest to amend the Basis of Selection and Financial Evaluation to match those of OGD's by including an upper and lower Band of -10% to +30% and awarding 0 points to bidders with per diem rates outside of this range, to mitigate low rate risks and apply an aptly designed pricing evaluation methodology. This recommended evaluation method was used for the current Transport Omnibus II contract vehicle, and provided a positive change to improved rates over Omnibus I contract awards. PSPC has also been recommending the inclusion of Median Band ratio of -10% to +30, as it will significantly increase the ability for Transport Canada to award a contract with competitive rates. Please Advise.</p>
Answer 16	See Answer 3
Question 17	Given the complexity of this RFP and the Victoria Day long weekend scheduled during the bid period, would TC extend the bid deadline by two weeks?
Answer 17	See Amendment 6
Question 18	MTC2 reduces the allowable contract award date from five years in MTC1 to three years. Our relevant contract award date is a few months over the three year period. We would have met the requirement for the initial recent issuance of the RFP which was subsequently cancelled and reissued as this current opportunity. Can you therefore amend the three year timeframe to 3.5 years for MTC2?
Answer 18	See Answer 1
Question 19	MTC1 requires that the reference align to the "technologies identified in Annex A - Statement of Work". There are no technologies specifically identified in Annex A - Statement of Work. Could TC please clarify this requirement.

Number	Questions/Answers/Amendments
Answer 19	See answer 5
Question 20	<p>The mandatory and rated corporate criteria require references with 3 specific resource categories:</p> <ul style="list-style-type: none"> ○ B.7 Business Transformation Architects, ○ B.6 Business System Analyst, or ○ B.3 Business Consultant Resource - Level 3 <p>The resource level requirements clearly state that other categories can be used, so long as it meets this requirement: "The Project must demonstrate that the Resource provided fifty percent (50%) or more of tasks identified in the Task Authorization – Statement of Work."</p> <p>Can TC confirm that this also applies to the corporate criteria and that other categories can be used, so long as the work performed within the contract includes 50% or more of the tasks identified in the SOW?</p>
Answer 20	See Answer 5 and 11
Question 21	RTC2 requires a maximum of four reference contracts. Can you clarify whether this requirement can be met with 4 task authorizations from within a single contract or whether it needs to be task authorizations from 4 separate contracts?
Answer 21	Canada confirms RTC2 requires contract(s).
Question 22	MTC1 requires that the contract value must be \$1M CDN exclusive of taxes and (contract) amendments. Given the rarity of initial \$1M contract period, and the fact that the work for many initial contracts is extended through option periods, can you change the requirement from \$1M to \$500K? Should that not be acceptable can you allow option years and/or contract amendments to be included in the amount?
Answer 22	Canada will not amend MTC1.

ALL OTHER TERMS AND CONDITION REMAIN THE SAME