



## **Advance Contract Award Notice (ACAN)**

An ACAN is a public notice intended to inform the supplier community that a department or agency intends to award a contract for goods, services or construction to a pre-selected supplier, allowing other suppliers to indicate their interest in bidding by submitting a statement of capabilities. If no supplier submits a statement of capabilities that meets the requirements set out in the ACAN, by the closing date indicated in the ACAN, the contracting officer may proceed to award the contract to the pre-qualified supplier.

### **1. Definition of Requirement**

The Canada Border Services Agency (CBSA) must provide training to some one thousand (1000) officers each year. As such, the CBSA requires shooting facilities and multi-purpose rooms that can be rented for approximately one hundred and sixty-two (162) days per year.

The work will include the following:

#### **1.1 Objectives**

The Canada Border Services Agency (CBSA) requires the rental of a shooting facility for the firearms training of its officers and a gym for the use of force training of its officers.

#### **1.2 Background**

CBSA officers must qualify by completing a CBSA-approved shooting course to maintain their firearms accreditation. Every three years, they must qualify in use of force scenarios to maintain their tool-carrying accreditation.

#### **1.3 Reference Material**

Will be provided upon request

#### **1.4 Tasks and Deliverables**

- To provide the services related to the shooting range, including the booking of a classroom, gym and access to restrooms and kitchen (including a fridge and microwaves) when dates are booked for Agency activities. The size of the training and lunchrooms must allow the 2 meters distancing and Covid-19 strict sanitary measures for a capacity of 8 participants.

#### **1.5 Constraints**

- Indoor facilities must meet acceptable standards of airflow velocity and displacement at the start of the contract and annually. Shooting range air velocity and air movement testing criteria must respect standards described in APPENDIX D - CBSA Range Standard.
- Indoor facilities must be available year round
- Facilities must be available for rental for full (8 hours) or partial (4 hours) days.
- Facilities must allow instructors to pass behind shooters.

#### **1.6 Support provided by Canada**

The CBSA intends to use all the range owner's facilities.

CBSA will use its own firearms, ammunition and targets.

The CBSA will inspect facilities as part of the annual approval process to ensure that they continue to meet CBSA health and safety standards for shooting ranges.



## 2. **Criteria for assessing the statement of capabilities (minimum essential requirements)**

Interested suppliers must demonstrate through a Statement of Capabilities that they meet the requirements below.

- Facilities must be located in the greater Montréal area
- The facility must have a minimum of eight (8) firing lanes measuring 25 metres from the firing line to the target support (excluding bullet recovery systems)
- The range must allow for the discharge of 9mm (9 x 19) 147 grain lead hollow point and 9mm (9 x 19) 147 grain reduced hazard (non-lead) encapsulated lead core bullets, as well as the use of silhouette targets, protective vests and service cases
- Facilities must allow for lateral movement, parallel to the bullet barrier, as well as movement at an angle of approximately 45 degrees to the bullet barrier
- Facilities must have a separate classroom with an integrated projector
- The facility must have a multi-purpose room to accommodate floor mats for up to 12 participants and 3 instructors. This room must be large enough to accommodate automobile bodies and screens as well as the ability to shoot simunitions.
- The facilities must have a eating-area and drinking water
- A covid cleaning service must be provided by the supplier between sessions.
- Have an outdoor area with an accessible garage / hangar for vehicle extraction training
- Indoor facilities must meet shooting range air velocity and air movement testing criteria at the start of the contract and annually. Acceptable air velocity and displacement standards are described in APPENDIX D - CBSA Range Standard.
- Indoor facilities must be available year round
- Facilities must be available for rental for full (8 hours) or partial (4 hours) days.
- Facilities must allow instructors to pass behind the shooters.
- The range must be located within 80 km of our offices at 400 Place d'Youville, so that it is a central area for the majority of our armed officers in the Montreal area and they can travel on the same day.

## 3. **Applicability of Trade Agreements to the Contract**

This contract is subject to the following trade agreements:

- Canadian Free Trade Agreement (CFTA)
- The Canada-Chile Free Trade Agreement
- The Comprehensive and Progressive Trans-Pacific Partnership (CPTPP) Agreement
- Canada-Colombia Free Trade Agreement
- Canada-European Union Comprehensive Economic and Trade Agreement (CETA)
- Canada - Honduras Free Trade Agreement
- Canada - Korea Free Trade Agreement
- North American Free Trade Agreement (NAFTA)
- Canada/USA
- Canada/Mexico
- Canada-Panama Free Trade Agreement
- Canada-Peru Free Trade Agreement
- Canada-Ukraine Free Trade Agreement
- World Trade Organization Agreement on Government Procurement (WTO-AGP)

## 4. **Set aside under the Procurement Strategy for Aboriginal Business**

This procurement is not set aside for Aboriginal suppliers.

## 5. **Comprehensive Land Claims Agreement**



This contract is not subject to a Comprehensive Land Claims Agreement.

**6. Justification for using a pre-qualified supplier**

The pre-qualified supplier meets all of the minimum essential requirements set out in this ACAN.

Supplier is located within an 80 km radius

**7. Exception to the *Government Contracts Regulations***

The following exception to the [Government Contracts Regulations](#) is listed for this contract under paragraph 6(d) cases where the contract can only be performed by one person.

**8. Exclusions or reasons for limited tendering**

The following exceptions or reasons for limited tendering are invoked under the following agreements:

- World Trade Organization Agreements on Government Procurement (WTO-AGP) - Article XV(1)(b);
- Canada-European Union Comprehensive Economic and Trade Agreement (CETA) - Article 19.2(1)(b)(ii).
- Canada-Ukraine Free Trade Agreement (CUFTA) - Article 10.13, section b (ii)
- The Comprehensive and Progressive Trans-Pacific Partnership Agreement (CPTPP) - section 15.3 (c)

**9. Period of the proposed contract or date(s) of performance**

The proposed contract period is from the date of contract award to July 1, 2021 plus four (4) additional one (1) year option periods under the same terms and conditions.

**10. Estimated cost of the proposed contract**

The value of the initial contract period is \$90,764.00 (plus applicable taxes) plus 4 option periods at an estimated price of \$90,764.00 for a potential total value of \$453,820.00 (plus applicable taxes).

**11. Name and address of pre-selected supplier**

It is anticipated that a service contract will be awarded to the following contractor

**9219-0115 Québec Inc.**  
1790 J.-A.-Roy Street  
Joliette, Qc J6E 9H6

**12. Suppliers' Right to Submit a Statement of Capabilities**

Suppliers who consider themselves fully qualified and capable of providing the services described in this ACAN may submit a statement of capabilities in writing to the contact person named in this ACAN, no later than the closing date and time of this ACAN. The statement of capabilities must clearly demonstrate how the supplier meets the requirements submitted.

**13. Closing date for submission of Statements of Capabilities**

Statements of Capabilities will be accepted until May 31, 2021 at 2:00 (**Eastern Daylight Time**).



**14. Enquiries and submission of Statements of Capabilities**

Enquiries and Statements of Capabilities should be sent to :

Name: Nathalie Gervais  
Title: Senior Contracting Officer  
Department: Canada Border Services Agency, Screening Branch  
Directorate: Strategic Sourcing and Materiel Management Division  
Address: 50 Place de la Cité, Sherbrooke, (Québec) J1H 5K2

Telephone: 819-574-8150  
E-mail address: [CBSA-ASFC\\_Solicitations-Demandes\\_de\\_soumissions@cbsa-asfc.gc.ca](mailto:CBSA-ASFC_Solicitations-Demandes_de_soumissions@cbsa-asfc.gc.ca)