

**Solicitation No. – N° de l'invitation**  
HT372-192532/B

**Amd. No – N° de la modif.**

**Buyer ID – Id de l'acheteur**  
152XL

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**File No. – N° du dossier**  
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**CCC No./ N° CCC – FMS No/ N° VME**

## **ANNEX B**

### **BASIS OF PAYMENT**

#### **1. Financial Response**

All prices must be provided in Canadian dollars exclusive of any applicable taxes.

The detailed financial proposal consists of the following all-inclusive price components:

1. A firm fixed price for Work under Phase 1 of Annex A - Statement of Work to Develop and Deliver a Prototype Solution. The price for this Work is set at: \$100,000.00 CAD, applicable taxes extra.
2. A firm fixed price for the initial requirement of user licenses.
3. A firm fixed price for the implementation of the solution under Phase 2 of Annex A – Statement of Work to Develop and Deliver the Full Solution.
4. A firm fixed price for optional additional licenses during implementation period under Phase 2 of Annex A - Statement of Work to Develop and Deliver the Full Solution.
5. A firm fixed price for optional for additional licenses post implementation period under Phase 2 of Annex A - Statement of Work to Develop and Deliver the Full Solution.
6. A firm fixed price for optional solution maintenance and support services under Phase 2 of Annex A - Statement of Work for Managed Service Solution Licenses.
7. A firm fixed price for optional Solution hosting services under Phase 2 of Annex A – Statement of Work to Develop and Deliver the Full Solution.
8. A firm fixed per diem rate for optional professional services under Phase 2 for Task Authorized Professional Service.
9. A firm fixed per diem rate for optional training services under Phase 2 for Task Authorized Training Services.

## BASIS OF PAYMENT TABLES

<b>PRICING TABLE 1 (PT 1)</b>		
<b>PROTOTYPE SOLUTION (PS) FOR CAPABILITY AND USABILITY ASSESSMENT (CUA)</b>		
<p>Firm All-Inclusive Price (applicable taxes extra) for the Work described in Phase 1 Prototype Solution of the Statement of Work in Annex A, including granting Access to 25 User Licenses which includes all Solution usage rights grants, Software Documentation, Warranty, Hosting and, waivers, non-disclosure agreements, or other releases to Canada for purposes of conducting the CUA assessment, for up to 25 User Licenses to use the Prototype Solution for Capability and Usability Assessment purposes during the initial contract period:</p>		
<b>Item # (A)</b>	<b>Description (B)</b>	<b>Firm All-Inclusive Lot Price (C)</b>
1	All deliverables associated with Phase 1, including the Prototype Solution in accordance with Annex A – Statement of Work.	100 000 \$
<b>PT1: Total Evaluated Bid Price (Sum of C1) =C1</b>		<b>100 000 \$</b>

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**PRICING TABLE 2 (PT 2)**

**INITIAL REQUIREMENT OF USER LICENSES  
FIRM ALL-INCLUSIVE PRICE (CAD \$)**

Firm All-Inclusive Price (applicable taxes extra) for the provision of 200 User Licenses which includes all Solution usage rights grants, Software Documentation, Warranty, Hosting and Maintenance and Support, waivers, non-disclosure agreements, and other releases to Canada for up to 200 Users.

<b>Item # (A)</b>	<b>Description (B)</b>	<b>Firm All-Inclusive Lot Price (C)</b>
1	200 Perpetual User Licenses to use the Solution.	\$ _____
<b>PT2: Total Evaluated Bid Price (Sum of C2) =C2</b>		\$ _____

<b>PRICING TABLE 3 (PT3)</b>		
<b>IMPLEMENTATION OF SOLUTION</b>		
<p>Firm All-Inclusive Price (applicable taxes extra) for the Work described in Appendix B – Full Solution Requirements of Annex A – Statement of Work., Including configuration, Data Migration, training, updated training material, Software Documentation, Warranty, Hosting and Maintenance and Support, waivers, non-disclosure agreements, and other releases to Canada.</p>		
<b>Item # (A)</b>	<b>Description (B)</b>	<b>Firm All-Inclusive Lot Price (C)</b>
1	All deliverables associated with Appendix B – Full Solution Requirements of Annex A – Statement of Work. The milestone payments for the Full Solution are listed below.	\$ _____
<b>PT3: Total Evaluated Bid Price (Sum of C3) = C3</b>		<b>\$</b>

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**PRICING TABLE 4 (PT4)**

**OPTIONAL GRANT FOR ADDITIONAL  
USER LICENSES  
DURING IMPLEMENTATION PERIOD**

Firm All-Inclusive Price in CAD (applicable taxes extra)

<b>Item (A)</b>	<b>Description (B)</b>	<b>Price per User (C)</b>	<b>Number of Users (D)</b>	<b>Extended Price for Evaluation Purpose (E) = ((C) X (D))</b>
1	User Licenses as per Annex A-SOW	\$ _____	100	\$ _____
<b>PT4: Total Evaluated Bid Price (Sum of prices under (E)) = C4</b>				\$ _____
Note: For evaluation purpose, 100 is the estimated number of users by period.				

<b>PRICING TABLE 5 (PT5)</b>				
<b>OPTIONAL GRANT PER ADDITIONAL USER LICENSES POST IMPLEMENTATION PERIOD</b>				
Firm All-Inclusive Price in CAD (applicable taxes extra)				
<b>Item #a - #b (A)</b>	<b>Description (B)</b>	<b>Price per Additional User (C)</b>	<b>Additional Users (D)</b>	<b>Extended Price for Evaluation Purpose (E) = ((C) X (D))</b>
1	Option Year 1: Additional User Licenses as per Annex A-SOW	\$ _____	100	\$ _____
2	Option Year 2: Additional User Licenses as per Annex A-SOW	\$ _____	100	\$ _____
3	Option Year 3: Additional User Licenses as per Annex A-SOW	\$ _____	100	\$ _____
4	Option Year 4: Additional User Licenses as per Annex A-SOW	\$ _____	100	\$ _____
5	Option Year 5: Additional User Licenses as per Annex A-SOW	\$ _____	100	\$ _____
6	Option Year 6: Additional User Licenses as per Annex A-SOW	\$ _____	100	\$ _____
7	Option Year 7: Additional User Licenses as per Annex A-SOW	\$ _____	100	\$ _____
8	Option Year 8: Additional User Licenses as per Annex A-SOW	\$ _____	100	\$ _____
9	Option Year 9: Additional User Licenses as per Annex A-SOW	\$ _____	100	\$ _____
<b>PTA5: Total Evaluated Bid Price (Sum of prices under (E) ÷ 9) = C5</b>				\$ _____
Note: For evaluation purpose, 100 is the estimated number of additional users by period.				

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**PRICING TABLE 6 (PT6)**

**OPTIONAL  
SOLUTION MAINTENANCE AND SUPPORT SERVICES**

Firm All-Inclusive Price in CAD (applicable taxes extra)

<b>Item (A)</b>	<b>Description For the provision of NICEMS Maintenance and Support Services. (B)</b>	<b>Lot Price (C)</b>	<b>Yearly Total Price (D)</b>
1	Option Year 1: Solution Maintenance and Support Services	\$ _____	\$ _____
2	Option Year 2: Solution Maintenance and Support Services	\$ _____	\$ _____
3	Option Year 3: Solution Maintenance and Support Services	\$ _____	\$ _____
4	Option Year 4: Solution Maintenance and Support Services	\$ _____	\$ _____
5	Option Year 5: Solution Maintenance and Support Services	\$ _____	\$ _____
6	Option Year 6: Solution Maintenance and Support Services	\$ _____	\$ _____
7	Option Year 7: Solution Maintenance and Support Services	\$ _____	\$ _____
8	Option Year 8: Solution Maintenance and Support Services	\$ _____	\$ _____
9	Option Year 9: Solution Maintenance and Support Services	\$ _____	\$ _____
<b>PT6: Total Evaluated Bid Price (Sum of all prices under (D)) = C6</b>			\$ _____

<b>PRICING TABLE 7 (PT7)</b>			
<b>OPTIONAL SOLUTION HOSTING SERVICES</b>			
Firm All-Inclusive Price in CAD (applicable taxes extra) for the ongoing hosting costs of the NICEMS as described in Appendix B – Full Solution Requirements under Annex A – Statement of Work.			
<b>Item (A)</b>	<b>Description For the provision of NICEMS Hosting Services. (B)</b>	<b>Lot Price (C)</b>	<b>Yearly Total Price (D)</b>
1	Option Year 1: Solution Hosting Services	\$ _____	\$ _____
2	Option Year 2: Solution Hosting Services	\$ _____	\$ _____
3	Option Year 3: Solution Hosting Services	\$ _____	\$ _____
4	Option Year 4: Solution Hosting Services	\$ _____	\$ _____
5	Option Year 5: Solution Hosting Services	\$ _____	\$ _____
6	Option Year 6: Solution Hosting Services	\$ _____	\$ _____
7	Option Year 7: Solution Hosting Services	\$ _____	\$ _____
8	Option Year 8: Solution Hosting Services	\$ _____	\$ _____
9	Option Year 9: Solution Hosting Services	\$ _____	\$ _____
<b>PT7: Total Evaluated Bid Price (Sum of all prices under (D)) = C7</b>			\$ _____

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(a) **Optional Professional Services**

- (i) The Bidder must identify any potential Professional Services resource categories and associated per diem rates, as applicable. The following table is for the Bidder to input their per-diem rates for each resource as per article 4.1. Statement of Work. The Bidder may add additional categories as necessary.
- (ii) The Bidder must provide a description of each Professional Services Resource Category listed in Table 8.
- (iii) For purposes of evaluation, the average of all per diem rates submitted by a Bidder will be calculated by the sum of all per diems divided by the total number of proposed professional service resources.

PRICING TABLE 8 (PT8)												
OPTIONAL PROFESSIONAL SERVICES – via Task Authorizations												
Firm all-inclusive per diem rates (CDN \$) for Optional Professional Services to be provided on an as-and-when requested basis described in Annex A –Statement of Work and in accordance with the Task Authorization Process:												
Item #	Resource Category	Initial Contract Period	Option Period 1	Option Period 2	Option Period 3	Option Period 4	Option Period 5	Option Period 6	Option Period 7	Option Period 8	Option Period 9	Average Per Diem Rate
(A)	(B)	Firm All-Inclusive Per Diem Rate (C)	Firm All-Inclusive Per Diem Rate (D)	Firm All-Inclusive Per Diem Rate (E)	Firm All-Inclusive Per Diem Rate (F)	Firm All-Inclusive Per Diem Rate (G)	Firm All-Inclusive Per Diem Rate (H)	Firm All-Inclusive Per Diem Rate (I)	Firm All-Inclusive Per Diem Rate (J)	Firm All-Inclusive Per Diem Rate (K)	Firm All-Inclusive Per Diem Rate (L)	Sum of Columns C to K divided by 9 (M)
1		\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
2		\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
3		\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
4		\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

5		\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
<b>Total Evaluated Bid Price = (Sum of Column M divided by total number of Resources) * 100 = C8</b> <b>(Applicable Taxes Excluded):</b>												
<b>Note:</b> Bidders to enter per diem rate for each category and period.												
<b>Note:</b> For evaluation purposes, 100 represents the estimated Level of Effort.												

**(b) Optional Training Services**

- (i) The Bidder must identify as-and-when requested Training Services per diem rates below. This following table is for the Bidder to input their per-diem rates for each resource as per article 4.2. Statement of Work. The Bidder may add additional categories as necessary.
- (ii) The Bidder must provide a description of the Training Services listed in Table 9.
- (iii) For purposes of evaluation, the average of all per diem rates submitted by a Bidder will be calculated by the sum of all per diems divided by the total number of proposed training service resources.

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**PRICING TABLE 9 (PT9)**

**OPTIONAL TRAINING SERVICES – via Task Authorizations**

Firm all-inclusive per diem rates (CDN \$) for Optional Training Services to be provided on an as-and-when requested basis described in Annex A –Statement of Work and in accordance with the Task Authorization Process:

Item #	Resource Category	Initial Contract Period	Option Period 1	Option Period 2	Option Period 3	Option Period 4	Option Period 5	Option Period 6	Option Period 7	Option Period 8	Option Period 9	Average Per Diem Rate
		Firm All-Inclusive Per Diem Rate (C)	Firm All-Inclusive Per Diem Rate (D)	Firm All-Inclusive Per Diem Rate (E)	Firm All-Inclusive Per Diem Rate (F)	Firm All-Inclusive Per Diem Rate (G)	Firm All-Inclusive Per Diem Rate (H)	Firm All-Inclusive Per Diem Rate (I)	Firm All-Inclusive Per Diem Rate (J)	Firm All-Inclusive Per Diem Rate (K)	Firm All-Inclusive Per Diem Rate (L)	Sum of Columns C to K divided by 9 (M)
1		\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

**Total Evaluated Bid Price = (Sum of Column M divided by total number of Resources) \* 100 = C9**

**(Applicable Taxes Excluded):**

\$ \_\_\_\_\_

**Note:** Bidders to enter per diem rate for each category and period.

**Note:** For evaluation purposes, 100 represents the estimated Level of Effort.

**Table: Schedule of milestone Payments**

<b>Milestone #</b>	<b>Description of Deliverable</b>	<b>Delivery Date</b>	<b>% of Total Contract Price</b>
<b>1.</b>	<b>Initial Meeting</b>		
	Complete the following administrative task: <ul style="list-style-type: none"> <li>1 Phase 2 - Full Solution Kick-off Meeting as described in section 3.2 c, i</li> </ul>	1 week from award date of Contract Amendment to Exercise Phase 2 Work Option	<b>0%</b>
<b>2.</b>	<b>Monthly Progress Updates</b>		
	Deliver the following: <ul style="list-style-type: none"> <li>Contractor Engagement and Progress Update Sessions, including Progress Reports, digital copy as described in section 3.2 c iii) (G)</li> </ul>	Monthly after award date of Contract Amendment to Exercise Phase 2 Work Option	<b>0%</b>
<b>3.</b>	<b>Solution Planning Phase</b>		
	Deliver the following administrative items: <ul style="list-style-type: none"> <li>1 approved Project Implementation Plan, digital copy as described in section 3.2 c ii) (A) 3)</li> <li>1 approved Project Schedule, digital copy as described in section 3.2 c ii) (A) 3) II</li> <li>1 approved Risk Registry, digital copy as described in section 3.2 c iii) (C)</li> <li>1 approved Project Status Reporting Plan, digital copy as described in section 3.2 c ii) (B)</li> </ul>	3 weeks from award date of Contract Amendment to Exercise Phase 2 Work Option	<b>0%</b>
<b>4.</b>	<b>Portal Prototype Demonstration</b>		
	Deliver the following non-administrative item: <ul style="list-style-type: none"> <li>1 Prototype On Portal Staged Demonstration as described in section 3.2 c ii) (A) 4)</li> </ul>	As depicted in the approved Project Schedule	<b>10%</b>
<b>5.</b>	<b>Solution Preliminary Execution Phase</b>		

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<b>Milestone #</b>	<b>Description of Deliverable</b>	<b>Delivery Date</b>	<b>% of Total Contract Price</b>
	Deliver the following administrative items: <ul style="list-style-type: none"><li>• 1 approved Solution Testing and Quality Management Plan, digital copy as described in section 3.2 c ii) (I)</li><li>• 1 approved Business Intelligence Plan as described in section 3.2 c ii) (J)</li><li>• 1 Final Technical Infrastructure Design, digital copy as described in section 3.2 c ii) (C)</li></ul>	As depicted in the approved Project Schedule	<b>0%</b>
<b>6.</b>	<b>Solution Execution Phase 1</b>		
	Deliver the following non-administrative item: <ul style="list-style-type: none"><li>• 1 Full Solution Staged Demonstration Stage 1 as described in section 3.2 c ii) (A) 5) I</li></ul>	As depicted in the approved Project Schedule	<b>10%</b>
	Deliver the following administrative items: <ul style="list-style-type: none"><li>• 1 approved Solution Test Report (for Full Solution Staged Demonstration Stage 1), digital copy as described in section 3.2 c ii) (I) 8)</li><li>• 1 approved Requirements Compliance Document (for Full Solution Staged Demonstration Stage 1), digital copy as described in section 3.2 c iii) (A)</li></ul>	As depicted in the approved Project Schedule	<b>0%</b>
<b>7.</b>	<b>Solution Execution Phase 2</b>		
	Deliver the following non-administrative item: <ul style="list-style-type: none"><li>• 1 Full Solution Staged Demonstration Stage 2 as described in section 3.2 c ii) (A) 5) II</li></ul>	As depicted in the approved Project Schedule	<b>10%</b>

Milestone #	Description of Deliverable	Delivery Date	% of Total Contract Price
	Deliver the following administrative items: <ul style="list-style-type: none"> <li>• 1 approved Solution Test Report (for Full Solution Staged Demonstration Stage 2), digital copy as described in section 3.2 c ii) (I) 8)</li> <li>• 1 approved Requirements Compliance Document (for Full Solution Staged Demonstration Stage 2), digital copy as described in section 3.2 c iii) (A)</li> </ul>	As depicted in the approved Project Schedule	<b>0%</b>
<b>8.</b>	<b>Solution Execution Phase 3</b>		
	Deliver the following non-administrative item: <ul style="list-style-type: none"> <li>• 1 Full Solution Staged Demonstration Stage 3 as described in section 3.2 c ii) (A) 5) III</li> </ul>	As depicted in the approved Project Schedule	<b>10%</b>
	Deliver the following administrative items: <ul style="list-style-type: none"> <li>• 1 approved Solution Test Report (for Full Solution Staged Demonstration Stage 3), digital copy as described in section 3.2 c ii) (I) 8)</li> <li>• 1 approved Requirements Compliance Document (for Full Solution Staged Demonstration Stage 3), digital copy as described in section 3.2 c iii) (A)</li> </ul>	As depicted in the approved Project Schedule	<b>0%</b>
<b>9.</b>	<b>Solution Execution Phase 4</b>		
	Deliver the following non-administrative item: <ul style="list-style-type: none"> <li>• 1 Full Solution Staged Demonstration Stage 4 as described in section 3.2 c ii) (A) 5) IV</li> </ul>	As depicted in the approved Project Schedule	<b>10%</b>

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<b>Milestone #</b>	<b>Description of Deliverable</b>	<b>Delivery Date</b>	<b>% of Total Contract Price</b>
	Deliver the following administrative items: <ul style="list-style-type: none"><li>• 1 approved Solution Test Report (for Full Solution Staged Demonstration Stage 4), digital copy as described in section 3.2 c ii) (I) 8)</li><li>• 1 approved Requirements Compliance Document (for Full Solution Staged Demonstration Stage 4) digital copy as described in section 3.2 c iii) (A)</li></ul>	As depicted in the approved Project Schedule	<b>0%</b>
<b>10.</b>	<b>Solution Execution Phase 5</b>		
	Deliver the following non-administrative item: <ul style="list-style-type: none"><li>• 1 Full Solution Staged Demonstration Stage 5 as described in section 3.2 c ii) (A) 5) V</li></ul>	As depicted in the approved Project Schedule	<b>10%</b>
	Deliver the following administrative items: <ul style="list-style-type: none"><li>• 1 approved Solution Test Report (for Full Solution Staged Demonstration Stage 5), digital copy as described in section 3.2 c ii) (I) 8)</li><li>• 1 approved Requirements Compliance Document (for Full Solution Staged Demonstration Stage 5), digital copy as described in section 3.2 c iii) (A)</li><li>• 1 approved Deployment Plan, digital copy as described in section 3.2 c ii) (F)</li><li>• 1 approved Data Migration Plan, digital copy as described in section 3.2 c ii) (E)</li><li>• 1 approved Training Plan, digital copy as described in section 3.2 c ii) (K)</li></ul>	As depicted in the approved Project Schedule	<b>0%</b>
<b>11.</b>	<b>Solution Training Phase</b>		

<b>Milestone #</b>	<b>Description of Deliverable</b>	<b>Delivery Date</b>	<b>% of Total Contract Price</b>
	Deliver the following non-administrative item: <ul style="list-style-type: none"> <li>1 approved Solution Administrator Training as described in section 3.2 c v)</li> </ul>	As depicted in the approved Project Schedule	<b>5%</b>
	Deliver the following administrative item: <ul style="list-style-type: none"> <li>1 approved Training Materials, digital copy as described in section 3.2 c iii) (E)</li> </ul>	As depicted in the approved Project Schedule	<b>0%</b>
<b>12.</b>	<b>Solution Delivery</b>		
	Deliver the following non-administrative items: <ul style="list-style-type: none"> <li>1 approved Data Migration as described in section 3.2 c iv)</li> <li>Approved Full Solution Delivery – Go live in production environment</li> </ul>	As depicted in the approved Project Schedule	<b>5%</b>
	Deliver the following administrative items: <ul style="list-style-type: none"> <li>1 approved Maintenance and Support Plan, digital copy as described in section 3.2 c ii) (G)</li> <li>1 approved Solution Support Documentation, digital copy as described in section 3.2 c iii) (D)</li> <li>1 approved Backup and Disaster Recovery Plan, digital copy as described in section 3.2 c ii) (H)</li> <li>1 approved Exit Strategy, digital copy as described in section 3.2 c iii) (B)</li> </ul>	As depicted in the approved Project Schedule	<b>0%</b>
<b>13.</b>	<b>Solution Acceptance</b>		
	Deliver the following administrative item: <ul style="list-style-type: none"> <li>1 approved Project Closeout Report, digital copy as described in section 3.2 c iii) (F)</li> </ul>	As depicted in the approved Project Schedule	<b>0%</b>
	Deliver the following: <ul style="list-style-type: none"> <li>Reach acceptance of the Solution in accordance with Article 7.25 entitled Inspection and Acceptance in the RFP</li> </ul>	As depicted in the approved Project Schedule	<b>30%</b>

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**Note:**

The payment schedule is based on approval of milestones reached throughout the contract, as outlined in the table below.

All deliverables described herein must be accounted for in the milestones; however, precise milestone details may be subject to negotiation prior to inclusion in the final project plan.

All references are to Appendix A of the SOW.

<b>PRICING TABLE 10 (PT10)</b>
<b>CALCULATION OF TOTAL BID PRICE</b>

<b>Item # (A)</b>	<b>DESCRIPTION (B)</b>	<b>All-Inclusive Lot Price (CAD \$) (C)</b>
1	Table 1- PROTOTYPE SOLUTION (PS) FOR CAPABILITY AND USABILITY ASSESSMENT (CUA)	\$ _____
2	Table 2 – INITIAL REQUIREMENT OF PERPETUAL LICENSES	\$ _____
3	Table 3- IMPLEMENTATION OF SOLUTION	\$ _____
4	Table 4- OPTIONAL GRANT FOR ADDITIONAL USER LICENSES DURING IMPLEMENTATION PERIOD	\$ _____
5	Table 5- OPTIONAL GRANT FOR ADDITIONAL USER LICENSES POST IMPLEMENTATION PERIOD	\$ _____
6	Table 6- OPTIONAL SOLUTION MAINTENANCE AND SUPPORT SERVICES	\$ _____
7	Table 7 – OPTIONAL SOLUTION HOSTING SERVICES	\$ _____
8	Table 8 - OPTIONAL PROFESSIONAL SERVICES – via Task Authorizations	\$ _____
9	Table 9 – OPTIONAL TRAINING SERVICES – via Task Authorizations	\$ _____
<b>TOTAL FOR EVALUATION PURPOSES</b> (Sum of C1-C9, Items 1-9)  <b>(Applicable Taxes Excluded)</b>		\$ _____