



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC  
11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau, Québec K1A 0S5  
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Business Management and Consulting Services Division  
/ Division des services de gestion des affaires et de  
consultation  
Terrasses de la Chaudière 5th Floor  
Terrasses de la Chaudière 5e étage  
10 Wellington Street  
10, rue Wellington  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> RFP - New Contract - PM Resources	
<b>Solicitation No. - N° de l'invitation</b> 47419-211699/A	<b>Amendment No. - N° modif.</b> 003
<b>Client Reference No. - N° de référence du client</b> 47419-211699	<b>Date</b> 2021-06-03
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$ZG-423-39527	
<b>File No. - N° de dossier</b> 423zg.47419-211699	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> Eastern Daylight Saving Time EDT <b>on - le 2021-06-21</b> Heure Avancée de l'Est HAE	
<b>F.O.B. - F.A.B.</b>	
<b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Marcotte, Karen	<b>Buyer Id - Id de l'acheteur</b> 423zg
<b>Telephone No. - N° de téléphone</b> (613) 858-8522 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

Sollicitation No. - N° de l'invitation  
474179-211699/A  
Client Ref. No. - N° de réf. du client  
47419-211699

Amd. No. - N° de la modif.  
003  
File No. - N° du dossier  
423ZG.47419.211699

Buyer ID - Id de l'acheteur  
423ZG  
CCC No./N° CCC - FMS No./N° VME

---

**Amendment 003 is raised to:**

- **Answer the following questions; and**
  - **Amend Attachments 4.1, 4.2 and 4.3 – Technical Criteria.**
- 

**Question 3:** A Bidder has a contract with a client who uses the Bidder's resources to support their client's projects. As the Bidder is providing the resources that are performing similar/same work to that requested in the RFP to their client, please confirm that the Bidder can use this contract for MTC1-A, MTC2, and RTC2.

Clarification Question: We have a contract with a large multinational company and provide a high volume of resources (200+). Our client has a contract with a government department and uses our resources to support that contract. We would like to use the contract with our client as we are providing resources to this client.

**Answer 3:** Please see the following "Note to Bidder" that is referenced in MTC1-A, MTC2, and RTC2.

Note to Bidder: The reference Contract(s) must have been contracted with the Bidder submitting a bid for this requirement. "Bidder" means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to perform a Contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors.

**Question 4:** Reference Amendment 002 that corrected the due date.

This is a multi-stream RFP with very detailed requirements that will require a significant level of effort to count up days for resource categories and properly write up the reference projects required. We are also heading into what is traditionally the busy time of year for vacations.

Please confirm that the Crown will extend the closing date to June 30th.

**Answer 4:** The Crown confirms that the closing date remains **June 21, 2021 at 2PM, Eastern Daylight Time (EDT)** due to immediate operational needs.

**Question 5:** RE: Attachment 4.1 Technical Criteria, Workstream 1 - MTC2, Workstream 2 – MTC2, Workstream 3 – MTC2

MTC2 in each Workstream requests that vendors to provide the required information using Form M5, however, Form M5 does not appear to be included in the RFP. Can the Crown please provide vendors with a copy of Form M5?

**Answer 5:** References to wrong forms have been removed and replaced. See changes made below.

---

Sollicitation No. - N° de l'invitation  
474179-211699/A  
Client Ref. No. - N° de réf. du client  
47419-211699

Amd. No. - N° de la modif.  
003  
File No. - N° du dossier  
423ZG.47419.211699

Buyer ID - Id de l'acheteur  
423ZG  
CCC No./N° CCC - FMS No./N° VME

**In Attachments 4.1, 4.2 et 4.3 – Technical Criteria:**

**Delete in its entirety to change wrongly referenced forms. (changes are highlighted in yellow for ease of reference):**

**ATTACHMENT 4.1 TECHNICAL CRITERIA  
WORKSTREAM 1 – BUSINESS MANAGEMENT SERVICES  
PART A: MANDATORY CORPORATE EXPERIENCE – THE BIDDER**

***Note to Bidders:** A Word version of this document is available by sending a request by email to Karen.marcotte@tpsgc-pwgsc.gc.ca*

MTC#	Mandatory Technical Criteria	Bidder's Response (Reference to Substantiating Materials Included in Bid)
MTC1-A	<p><b>BIDDER'S EXPERIENCE</b></p> <p>The Bidder must demonstrate in its bid, that it has provided <b>Business Management Services</b> in the past five years as of the initial publication date of this solicitation as follows:</p> <ol style="list-style-type: none"><li>Using one reference Contract, the Bidder must demonstrate that it has provided services that are the same or similar to a Business Analyst in which one individual filling the position of a single resource has a minimum of 120 billable days for a period of one year. To demonstrate a similar resource category, the Bidder must map at least 50% of the Business Analyst's SOW tasks and deliverables of this requirement to the tasks and/or deliverables of the resource category identified in the reference contract. In the event that 50% of the tasks and deliverables results in a decimal (for example 4.5 tasks and deliverables), the number of tasks and deliverables would be rounded down (i.e. 4 tasks would be accepted as being equivalent). For the same resource category, Canada will automatically consider the referenced resource category, procured through the TBIPS contracting vehicle, to be 50% aligned with the SOW tasks and deliverables of this requirement.</li></ol> <p>The Contract identified must:</p> <ol style="list-style-type: none"><li>Have been with a single client;</li><li>Have a minimum value of \$5,000,000.00 CAD (amendments and applicable taxes included);</li></ol>	

MTC#	Mandatory Technical Criteria	Bidder's Response (Reference to Substantiating Materials Included in Bid)
	<p>c) Have an initial minimum Contract Period of one year, not including amendments; and</p> <p>d) Have been completed or ongoing in the last five years (as of the initial publication date of this solicitation).</p> <p>2. Using the same reference Contract from 1. above or a second contract, the Bidder must demonstrate that it has provided services that are the same or similar to an Business Architect in which one individual filling the position of a single resource has a minimum of 120 billable days for a period of one year. To demonstrate a similar resource category, the Bidder must map at least 50% of the Business Architect's SOW tasks and deliverables of this requirement to the tasks and/or deliverables of the resource category identified in the reference contract. In the event that 50% of the tasks and deliverables results in a decimal (for example 4.5 tasks and deliverables), the number of tasks and deliverables would be rounded down (i.e. 4 tasks would be accepted as being equivalent). For the same resource category, Canada will automatically consider the referenced resource category, procured through the TBIPS contracting vehicle, to be 50% aligned with the SOW tasks and deliverables of this requirement.</p> <p>If the Bidder identifies a second reference Contract, that Contract must meet the requirements of 1. a) to d) above.</p> <p><b>Note:</b> For the purpose of this MTC1-A criterion, a single resource is defined as one individual filling the position of that resource category.</p> <p><b>Note:</b> For the purpose of this MTC1-A criterion the term 'task' includes the deliverables identified in the SOW for the resource category. For example: If a SOW category identifies 11 tasks and 4 deliverables, the bidder must use any combination of 7 of the category's SOW tasks and deliverables to meet the 50% mapping requirement (50% of 15 = 7).</p> <p>If the Bidder's reference contract does not have a Statement of Work with a list of detailed tasks, the Bidder must provide a list of tasks performed under the reference contract that can be confirmed and validated by the Client for the reference contract. The Bidder must clearly demonstrate that the list of tasks provided maps to at least 50% of the resource category's SOW tasks and deliverables.</p> <p>3. The Bidder must provide the following information for each Contract identified:</p>	

Sollicitation No. - N° de l'invitation  
474179-211699/A  
Client Ref. No. - N° de réf. du client  
47419-211699

Amd. No. - N° de la modif.  
003  
File No. - N° du dossier  
423ZG.47419.211699

Buyer ID - Id de l'acheteur  
423ZG  
CCC No./N° CCC - FMS No./N° VME

MTC#	Mandatory Technical Criteria	Bidder's Response (Reference to Substantiating Materials Included in Bid)
	<p>a) The name of the client organization;</p> <p>b) The project name under which services were provided (if applicable);</p> <p>c) At a minimum, the client's full name and email address. Bidders are also requested to include the title of the client;</p> <p>d) The Contract number or reference number;</p> <p>e) The start and end dates for the Initial Contract Period, not including amendments;</p> <p>f) The value of the Contract (amendments and applicable taxes included);</p> <p>g) The full name of the resource, the title of the resource, and the one-year period in which the 120 billable days for the resource category identified in the reference contract was completed;</p> <p>h) A clear statement indicating whether the reference contract was procured through the TBIPS contracting vehicle; and</p> <p>i) For similar categories, the mapping of the SOW tasks and deliverables of this requirement to the tasks and/or deliverables of the resource category identified in the reference contract.</p> <p>The information listed above should be submitted using Form M1-A.</p> <p><b>Note to Bidder:</b> The reference Contract(s) must have been contracted with the Bidder submitting a bid for this requirement. "Bidder" means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to perform a Contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors.</p>	
<b>MTC1-B</b>	<p>Using the reference Contract(s) in MTC1-A, the Bidder must demonstrate in its bid that the reference Contract(s) have a cumulative total of at least 2,000 billable days for the resource categories including Business Analyst and Business Architect covering a period not more than three years.</p> <p>The Bidder must provide the following information:</p> <p>a) The start and end date of the three-year period;</p> <p>b) The title of the resource categories provided under the Contract(s);</p> <p>c) The full names of each resource provided under the Contract(s); and</p>	

Sollicitation No. - N° de l'invitation  
 474179-211699/A  
 Client Ref. No. - N° de réf. du client  
 47419-211699

Amd. No. - N° de la modif.  
 003  
 File No. - N° du dossier  
 423ZG.47419.211699

Buyer ID - Id de l'acheteur  
 423ZG  
 CCC No./N° CCC - FMS No./N° VME

MTC#	Mandatory Technical Criteria	Bidder's Response (Reference to Substantiating Materials Included in Bid)
	<p>d) The total number of days billed per resource under the Contract(s).</p> <p>The information listed above should be submitted using Form M1-B.</p>	
MTC2	<p><b>TECHNICAL ENVIRONMENT</b></p> <p>Using three separate IM/IT *projects, the Bidder must demonstrate in its bid that it has provided informatics professional services for an IM/IT system in the past five years as of the initial publication date of this solicitation. The Bidder must demonstrate that each project was executed in a technical environment of 2,000 or more users.</p> <p>*Project is defined as a series of tasks that need to be completed in order to reach a specific outcome.</p> <p>The Bidder must provide the following information for each project identified:</p> <ul style="list-style-type: none"> <li>a) The name of the client organization;</li> <li>b) The project name and the number of users the project served;</li> <li>c) At a minimum, the client's full name and email address. Bidders are also requested to include the title of the client;</li> <li>d) The Contract number or reference number under which the project was executed;</li> <li>e) The start and end dates for each project; and</li> <li>f) A description of each project identified that describes how the project served an environment of 2,000 users or more.</li> </ul> <p>The information listed above should be submitted using <b>Form M2</b>.</p> <p><b>Note to Bidder:</b> The identified projects must have been contracted with the Bidder submitting a bid for this requirement. "Bidder" means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to perform a Contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors.</p>	





RTC#	Rated Technical Criteria	Maximum Points	Points Allocation	Bidder's Response (Reference to Substantiating Materials Included in Bid)
	<p>b) Have an initial minimum value of \$1,000,000.00 (CAD) excluding applicable taxes, not including amendments;</p> <p>c) Have an initial minimum Contract Period of one year, not including amendments; and</p> <p>d) Have been completed or ongoing in the last seven years as of the initial publication date of this solicitation.</p> <p>2. The Bidder must provide the following information for each Contract identified:</p> <p>a) The name of the client organization;</p> <p>b) The project name under which services were provided (if applicable);</p> <p>c) At a minimum, the client's full name and email address. Bidders are also requested to include the title of the client;</p> <p>d) The Contract number or reference number;</p> <p>e) The start and end date of the Initial Contract Period, not including amendments;</p> <p>f) The total initial minimum value (excluding applicable taxes) of the Initial Contract Period, not including amendments;</p> <p>g) The new technology or new methodology used in the Contract; and</p> <p>h) A description of the work undertaken that includes how the work relates to providing services for the new technology or the new methodology. <b>Note to Bidder:</b> Simply stating that the Bidder worked in an environment that uses the new technology or the new methodology does not demonstrate that the bidder or its resources provided services for the new technology or the new methodology.</p> <p>The information listed above should be submitted with the bid using <b>Form R2</b>.</p> <p><b>Note to Bidder:</b> The reference Contract must have been contracted with the Bidder submitting a bid for this requirement. "Bidder" means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to</p>	<p><b>10</b></p>	<p>Five points for each reference Contract that demonstrates experience providing services for Agile Software Development to a maximum of ten points.</p>	

Solicitation No. - N° de l'invitation  
474179-211699/A  
Client Ref. No. - N° de réf. du client  
47419-211699

Amd. No. - N° de la modif.  
003  
File No. - N° du dossier  
423ZG.47419.211699

Buyer ID - Id de l'acheteur  
423ZG  
CCC No./N° CCC - FMS No./N° VME

---

RTC#	Rated Technical Criteria	Maximum Points	Points Allocation	Bidder's Response (Reference to Substantiating Materials Included in Bid)
	perform a Contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors.			
<b>Maximum Points Available:</b>			<b>50</b>	
<b>Minimum Points Required:</b>			<b>19</b>	

**ATTACHMENT 4.2 TECHNICAL CRITERIA**  
**WORKSTREAM 2 – PROJECT MANAGEMENT SERVICES**  
**PART A: MANDATORY CORPORATE EXPERIENCE – THE BIDDER**

**Note to Bidders:** A Word version of this document is available by sending a request by email to Karen.marcotte@tpsgc-pwgsc.gc.ca

MTC#	Mandatory Technical Criteria	Bidder's Response (Reference to Substantiating Materials Included in Bid)
<b>MTC1-A</b>	<p><b>BIDDER'S EXPERIENCE</b></p> <p>The Bidder must demonstrate in its bid, that it has provided <b>Project Management Services</b> in the past five years as of the initial publication date of this solicitation as follows:</p> <ol style="list-style-type: none"> <li>1. Using one reference Contract, the Bidder must demonstrate that it has provided services that are the same or similar to a Project Executive in which one individual filling the position of a single resource has a minimum of 120 billable days for a period of one year. To demonstrate a similar resource category, the Bidder must map at least 50% of the Project Executive's SOW tasks and deliverables of this requirement to the tasks and/or deliverables of the resource category identified in the reference contract. In the event that 50% of the tasks and deliverables results in a decimal (for example 4.5 tasks and deliverables), the number of tasks would and deliverables be rounded down (i.e. 4 tasks would be accepted as being equivalent). For the same resource category, Canada will automatically consider the referenced resource category, procured through the TBIPS contracting vehicle, to be 50% aligned with the SOW tasks and deliverables of this requirement.</li> </ol> <p>The Contract identified must:</p> <ol style="list-style-type: none"> <li>a) Have been with a single client;</li> <li>b) Have a minimum value of \$5,000,000.00 CAD (amendments and applicable taxes included);</li> <li>c) Have an initial minimum Contract Period of one year, not including amendments; and</li> <li>d) Have been completed or ongoing in the last five years (as of the initial publication date of this solicitation).</li> </ol> <ol style="list-style-type: none"> <li>2. Using the same reference Contract from 1. above or a second contract, the Bidder must demonstrate that it has provided services that are the same or similar to a Project Manager in</li> </ol>	

Sollicitation No. - N° de l'invitation  
 474179-211699/A  
 Client Ref. No. - N° de réf. du client  
 47419-211699

Amd. No. - N° de la modif.  
 003  
 File No. - N° du dossier  
 423ZG.47419.211699

Buyer ID - Id de l'acheteur  
 423ZG  
 CCC No./N° CCC - FMS No./N° VME

MTC#	Mandatory Technical Criteria	Bidder's Response (Reference to Substantiating Materials Included in Bid)
	<p>which one individual filling the position of a single resource has a minimum of 120 billable days for a period of one year. To demonstrate a similar resource category, the Bidder must map at least 50% of the Project Manager's SOW tasks and deliverables of this requirement to the tasks and/or deliverables of the resource category identified in the reference contract. In the event that 50% of the tasks and deliverables results in a decimal (for example 4.5 tasks and deliverables), the number of tasks would and deliverables be rounded down (i.e. 4 tasks would be accepted as being equivalent). For the same resource category, Canada will automatically consider the referenced resource category, procured through the TBIPS contracting vehicle, to be 50% aligned with the SOW tasks and deliverables of this requirement.</p> <p>If the Bidder identifies a second reference Contract, that Contract must meet the requirements of 1. a) to d) above.</p> <p><b>Note:</b> For the purpose of this MTC1-A criterion, a single resource is defined as one individual filling the position of that resource category.</p> <p><b>Note:</b> For the purpose of this MTC1-A criterion the term 'task' includes the deliverables identified in the SOW for the resource category. For example: If a SOW category identifies 11 tasks and 4 deliverables, the bidder must use any combination of 7 of the category's SOW tasks and deliverables to meet the 50% mapping requirement (50% of 15 = 7).</p> <p>If the Bidder's reference contract does not have a Statement of Work with a list of detailed tasks, the Bidder must provide a list of tasks performed under the reference contract that can be confirmed and validated by the Client for the reference contract. The Bidder must clearly demonstrate that the list of tasks provided maps to at least 50% of the resource category's SOW tasks and deliverables.</p> <p>3. The Bidder must provide the following information for each Contract identified:</p> <ul style="list-style-type: none"> <li>a) The name of the client organization;</li> <li>b) The project name under which services were provided (if applicable);</li> <li>c) At a minimum, the client's full name and email address. Bidders are also requested to include the title of the client;</li> <li>d) The Contract number or reference number;</li> </ul>	

Sollicitation No. - N° de l'invitation  
474179-211699/A  
Client Ref. No. - N° de réf. du client  
47419-211699

Amd. No. - N° de la modif.  
003  
File No. - N° du dossier  
423ZG.47419.211699

Buyer ID - Id de l'acheteur  
423ZG  
CCC No./N° CCC - FMS No./N° VME

MTC#	Mandatory Technical Criteria	Bidder's Response (Reference to Substantiating Materials Included in Bid)
	<p>e) The start and end dates for the Initial Contract Period, not including amendments;</p> <p>f) The value of the Contract (amendments and applicable taxes included);</p> <p>g) The full name of the resource, the title of the resource, and the one-year period in which the 120 billable days for the resource category identified in the reference contract was completed;</p> <p>h) A clear statement indicating whether the reference contract was procured through the TBIPS contracting vehicle; and</p> <p>i) For similar categories, the mapping of the SOW tasks and deliverables of this requirement to the tasks and/or deliverables of the resource category identified in the reference contract.</p> <p>The information listed above should be submitted using Form M1-A.</p> <p><b>Note to Bidder:</b> The reference Contract(s) must have been contracted with the Bidder submitting a bid for this requirement. "Bidder" means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to perform a Contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors.</p>	
MTC1-B	<p>Using the reference Contract(s) in MTC1-A, the Bidder must demonstrate in its bid that the reference Contract(s) have a cumulative total of at least 2,000 billable days for the resource categories including Project Executive and Project Manager covering a period not more than three years.</p> <p>The Bidder must provide the following information:</p> <p>a) The start and end date of the three-year period;</p> <p>b) The title of the resource categories provided under the Contract(s);</p> <p>c) The full names of each resource provided under the Contract(s); and</p> <p>d) The total number of days billed per resource under the Contract(s).</p>	

Solicitation No. - N° de l'invitation  
474179-211699/A  
Client Ref. No. - N° de réf. du client  
47419-211699

Amd. No. - N° de la modif.  
003  
File No. - N° du dossier  
423ZG.47419.211699

Buyer ID - Id de l'acheteur  
423ZG  
CCC No./N° CCC - FMS No./N° VME

MTC#	Mandatory Technical Criteria	Bidder's Response (Reference to Substantiating Materials Included in Bid)
	The information listed above should be submitted using Form M1-B.	
<b>MTC2</b>	<p><b>TECHNICAL ENVIRONMENT</b></p> <p>Using three separate IM/IT *projects, the Bidder must demonstrate in its bid that it has provided informatics professional services for an IM/IT system in the past five years as of the initial publication date of this solicitation. The Bidder must demonstrate that each project was executed in a technical environment of 2,000 or more users.</p> <p>*Project is defined as a series of tasks that need to be completed in order to reach a specific outcome.</p> <p>The Bidder must provide the following information for each project identified:</p> <ul style="list-style-type: none"><li>a) The name of the client organization;</li><li>b) The project name and the number of users the project served;</li><li>c) At a minimum, the client's full name and email address. Bidders are also requested to include the title of the client;</li><li>d) The Contract number or reference number under which the project was executed;</li><li>e) The start and end dates for each project; and</li><li>f) A description of each project identified that describes how the project served an environment of 2,000 users or more.</li></ul> <p>The information listed above should be submitted using <b>Form M2</b>.</p> <p><b>Note to Bidder:</b> The identified projects must have been contracted with the Bidder submitting a bid for this requirement. "Bidder" means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to perform a Contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors.</p>	





RTC#	Rated Technical Criteria	Maximum Points	Points Allocation	Bidder's Response (Reference to Substantiating Materials Included in Bid)
	<p>b) Have an initial minimum value of \$1,000,000.00 (CAD) excluding applicable taxes, not including amendments;</p> <p>c) Have an initial minimum Contract Period of one year, not including amendments; and</p> <p>d) Have been completed or ongoing in the last seven years as of the initial publication date of this solicitation.</p> <p>2. The Bidder must provide the following information for each Contract identified:</p> <p>a) The name of the client organization;</p> <p>b) The project name under which services were provided (if applicable);</p> <p>c) At a minimum, the client's full name and email address. Bidders are also requested to include the title of the client;</p> <p>d) The Contract number or reference number;</p> <p>e) The start and end date of the Initial Contract Period, not including amendments;</p> <p>f) The total initial minimum value (excluding applicable taxes) of the Initial Contract Period, not including amendments;</p> <p>g) The new technology or new methodology used in the Contract; and</p> <p>h) A description of the work undertaken that includes how the work relates to providing services for the new technology or the new methodology. <b>Note to Bidder:</b> Simply stating that the Bidder worked in an environment that uses the new technology or the new methodology does not demonstrate that the bidder or its resources provided services for the new technology or the new methodology.</p> <p>The information listed above should be submitted with the bid using <b>Form R2</b>.</p> <p><b>Note to Bidder:</b> The reference Contract must have been contracted with the Bidder submitting a bid for this requirement. "Bidder" means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to</p>	<p><b>10</b></p>	<p>a maximum of ten points.</p> <p>Five points for each reference Contract that demonstrates experience providing services for Agile Software Development to a maximum of ten points.</p>	

Sollicitation No. - N° de l'invitation  
474179-211699/A  
Client Ref. No. - N° de réf. du client  
47419-211699

Amd. No. - N° de la modif.  
003  
File No. - N° du dossier  
423ZG.47419.211699

Buyer ID - Id de l'acheteur  
423ZG  
CCC No./N° CCC - FMS No./N° VME

---

RTC#	Rated Technical Criteria	Maximum Points	Points Allocation	Bidder's Response (Reference to Substantiating Materials Included in Bid)
	perform a Contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors.			
<b>Maximum Points Available:</b>			<b>50</b>	
<b>Minimum Points Required:</b>			<b>19</b>	

**ATTACHMENT 4.3 TECHNICAL CRITERIA**  
**WORKSTREAM 3 – CYBER PROTECTION SERVICES**  
**PART A: MANDATORY CORPORATE EXPERIENCE – THE BIDDER**

**Note to Bidders:** A Word version of this document is available by sending a request by email to Karen.marcotte@tpsgc-pwgsc.gc.ca

MTC#	Mandatory Technical Criteria	Bidder's Response (Reference to Substantiating Materials Included in Bid)
MTC1-A	<p><b>BIDDER'S EXPERIENCE</b></p> <p>The Bidder must demonstrate in its bid, that it has provided <b>Cyber Protection Services</b> in the past five years as of the initial publication date of this solicitation as follows:</p> <ol style="list-style-type: none"> <li>1. Using one reference Contract, the Bidder must demonstrate that it has provided services that are the same or similar to a Privacy Impact Assessment (PIA) Specialist in which one individual filling the position of a single resource has a minimum of 120 billable days for a period of one year. To demonstrate a similar resource category, the Bidder must map at least 50% of the Privacy Impact Assessment (PIA) Specialist's SOW tasks and deliverables of this requirement to the tasks and/or deliverables of the resource category identified in the reference contract. In the event that 50% of the tasks and deliverables results in a decimal (for example 4.5 tasks and deliverables), the number of tasks and deliverables would be rounded down (i.e. 4 tasks would be accepted as being equivalent). For the same resource category, Canada will automatically consider the referenced resource category, procured through the TBIPS contracting vehicle, to be 50% aligned with the SOW tasks and deliverables of this requirement.</li> </ol> <p>The Contract identified must:</p> <ol style="list-style-type: none"> <li>a) Have been with a single client;</li> <li>b) Have a minimum value of \$2,000,000.00 CAD (amendments and applicable taxes included);</li> <li>c) Have an initial minimum Contract Period of one year, not including amendments; and</li> <li>d) Have been completed or ongoing in the last five years (as of the initial publication date of this solicitation).</li> </ol>	

MTC#	Mandatory Technical Criteria	Bidder's Response (Reference to Substantiating Materials Included in Bid)
	<p><b>Note:</b> For the purpose of this MTC1-A criterion, a single resource is defined as one individual filling the position of that resource category.</p> <p><b>Note:</b> For the purpose of this MTC1-A criterion the term 'task' includes the deliverables identified in the SOW for the resource category. For example: If a SOW category identifies 11 tasks and 4 deliverables, the bidder must use any combination of 7 of the category's SOW tasks and deliverables to meet the 50% mapping requirement (50% of 15 = 7).</p> <p>If the Bidder's reference contract does not have a Statement of Work with a list of detailed tasks, the Bidder must provide a list of tasks performed under the reference contract that can be confirmed and validated by the Client for the reference contract. The Bidder must clearly demonstrate that the list of tasks provided maps to at least 50% of the resource category's SOW tasks and deliverables.</p> <p>2. The Bidder must provide the following information for each Contract identified:</p> <ul style="list-style-type: none"> <li>a) The name of the client organization;</li> <li>b) The project name under which services were provided (if applicable);</li> <li>c) At a minimum, the client's full name and email address. Bidders are also requested to include the title of the client;</li> <li>d) The Contract number or reference number;</li> <li>e) The start and end dates for the Initial Contract Period, not including amendments;</li> <li>f) The value of the Contract (amendments and applicable taxes included);</li> <li>g) The full name of the resource, the title of the resource, and the one-year period in which the 120 billable days for the resource category identified in the reference contract was completed;</li> <li>h) A clear statement indicating whether the reference contract was procured through the TBIPS contracting vehicle; and</li> <li>i) For similar categories, the mapping of the SOW tasks and deliverables of this requirement to the tasks and/or deliverables of the resource category identified in the reference contract.</li> </ul>	

Sollicitation No. - N° de l'invitation  
474179-211699/A  
Client Ref. No. - N° de réf. du client  
47419-211699

Amd. No. - N° de la modif.  
003  
File No. - N° du dossier  
423ZG.47419.211699

Buyer ID - Id de l'acheteur  
423ZG  
CCC No./N° CCC - FMS No./N° VME

MTC#	Mandatory Technical Criteria	Bidder's Response (Reference to Substantiating Materials Included in Bid)
	<p>The information listed above should be submitted using Form M1-A.</p> <p><b>Note to Bidder:</b> The reference Contract(s) must have been contracted with the Bidder submitting a bid for this requirement. "Bidder" means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to perform a Contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors.</p>	
<b>MTC1-B</b>	<p>Using the reference Contract(s) in MTC1-A, the Bidder must demonstrate in its bid that the reference Contract(s) have a cumulative total of at least 2,000 billable days for the resource category Privacy Impact Assessment (PIA) Specialist covering a period not more than three years.</p> <p>The Bidder must provide the following information:</p> <ul style="list-style-type: none"><li>a) The start and end date of the three-year period;</li><li>b) The title of the resource categories provided under the Contract(s);</li><li>c) The full names of each resource provided under the Contract(s); and</li><li>d) The total number of days billed per resource under the Contract(s).</li></ul> <p>The information listed above should be submitted using Form M1-B.</p>	

Solicitation No. - N° de l'invitation  
474179-211699/A  
Client Ref. No. - N° de réf. du client  
47419-211699

Amd. No. - N° de la modif.  
003  
File No. - N° du dossier  
423ZG.47419.211699

Buyer ID - Id de l'acheteur  
423ZG  
CCC No./N° CCC - FMS No./N° VME

MTC#	Mandatory Technical Criteria	Bidder's Response (Reference to Substantiating Materials Included in Bid)
MTC2	<p><b>TECHNICAL ENVIRONMENT</b></p> <p>Using three separate IM/IT *projects, the Bidder must demonstrate in its bid that it has provided informatics professional services for an IM/IT system in the past five years as of the initial publication date of this solicitation. The Bidder must demonstrate that each project was executed in a technical environment of 2,000 or more users.</p> <p>*Project is defined as a series of tasks that need to be completed in order to reach a specific outcome.</p> <p>The Bidder must provide the following information for each project identified:</p> <ul style="list-style-type: none"><li>a) The name of the client organization;</li><li>b) The project name and the number of users the project served;</li><li>c) At a minimum, the client's full name and email address. Bidders are also requested to include the title of the client;</li><li>d) The Contract number or reference number under which the project was executed;</li><li>e) The start and end dates for each project; and</li><li>f) A description of each project identified that describes how the project served an environment of 2,000 users or more.</li></ul> <p>The information listed above should be submitted using <b>Form M2</b>.</p> <p><b>Note to Bidder:</b> The identified projects must have been contracted with the Bidder submitting a bid for this requirement. "Bidder" means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to perform a Contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors.</p>	

**ATTACHMENT 4.3 TECHNICAL CRITERIA**  
**WORKSTREAM 3 – CYBER PROTECTION SERVICES**  
**PART B: POINT RATED CORPORATE EXPERIENCE – THE BIDDER**

RTC#	Rated Technical Criteria	Maximum Points	Points Allocation	Bidder's Response (Reference to Substantiating Materials Included in Bid)
RTC1	<p><b>BILLABLE DAYS: PRIVACY IMPACT ASSESSMENT (PIA) SPECIALIST</b></p> <p>Using the contract(s) the Bidder referenced in response to MTC1-A and MTC1-B:</p> <ol style="list-style-type: none"> <li>The Bidder should demonstrate that the services provided by the resource in the Bidder's response to MTC1-A that is the same or similar to a Privacy Impact Assessment (PIA) Specialist, exceeds the 120 billable day minimum specified in MTC1-A. The Bidder may use one additional Contract to demonstrate that a single resource that is the same or similar to a Privacy Impact Assessment (PIA) Specialist in each contract exceeds the 120 billable day minimum specified in MTC1-A. The Bidder must demonstrate that the second Contract for this resource category meets the requirements of MTC1-A. The information for the second Contract for this resource category should be submitted using Form MTC1-A. The services must have been provided in the past five years as of the initial publication date of this solicitation.</li> </ol> <p>In situations where a resource was replaced, the Bidder must include the names of the replacement resources, the start and end dates of each resource (DD/MM/YYYY), and the respective billable days.</p> <p>For the purpose of this RCT1 criterion, a single resource is defined as one role for that resource category which multiple individuals may fill, but not simultaneously.</p> <p><b>Note to Bidder:</b> The reference Contract(s) must have been contracted with the Bidder submitting a bid for this requirement. "Bidder" means the</p>	10	<p><b>Network Security Analyst:</b></p> <ul style="list-style-type: none"> <li>• 121 days to 220 days = 2 points</li> <li>• 221 days to 320 days = 4 points</li> <li>• 321 days to 420 days = 6 points</li> <li>• 421 days to 520 days = 8 points</li> <li>• 521 days or more = 10 points</li> </ul>	

RTC#	Rated Technical Criteria	Maximum Points	Points Allocation	Bidder's Response (Reference to Substantiating Materials Included in Bid)
	<p>person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to perform a Contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors.</p>			
<b>RTC2</b>	<p><b>BIDDER EXPERIENCE WITH NEW TECHNOLOGIES AND NEW METHODOLOGIES</b></p> <p>1. Using one or more reference Contract(s) that have been completed or are ongoing in the last seven years as of the initial publication date of this solicitation, the Bidder should demonstrate that it has experience providing services for the following new technologies and new methodologies:</p> <ul style="list-style-type: none"> <li>a) Cloud technologies;</li> <li>b) User Experience (UX) Services; and</li> <li>c) Agile Software Development.</li> </ul> <p>Each Contract identified must:</p> <ul style="list-style-type: none"> <li>a) Have been with a single client;</li> <li>b) Have an initial minimum value of \$1,000,000.00 (CAD) excluding applicable taxes, not including amendments;</li> <li>c) Have an initial minimum Contract Period of one year, not including amendments; and</li> <li>d) Have been completed or ongoing in the last seven years as of the initial publication date of this solicitation.</li> </ul> <p>2. The Bidder must provide the following information for each Contract identified:</p> <ul style="list-style-type: none"> <li>a) The name of the client organization;</li> <li>b) The project name under which services were provided (if applicable);</li> <li>c) At a minimum, the client's full name and email address. Bidders are also requested to include the title of the client;</li> <li>d) The Contract number or reference number;</li> <li>e) The start and end date of the Initial Contract Period, not including amendments;</li> </ul>	<p style="text-align: center;"><b>10</b></p> <p style="text-align: center;"><b>10</b></p> <p style="text-align: center;"><b>10</b></p>	<p>Five points for each reference Contract that demonstrates experience providing services for cloud technologies to a maximum of ten points.</p> <p>Five points for each reference Contract that demonstrates experience providing services for UX Services to a maximum of ten points.</p> <p>Five points for each reference Contract that demonstrates experience providing services for Agile Software Development to a maximum of ten points.</p>	

Sollicitation No. - N° de l'invitation  
 474179-211699/A  
 Client Ref. No. - N° de réf. du client  
 47419-211699

Amd. No. - N° de la modif.  
 003  
 File No. - N° du dossier  
 423ZG.47419.211699

Buyer ID - Id de l'acheteur  
 423ZG  
 CCC No./N° CCC - FMS No./N° VME

RTC#	Rated Technical Criteria	Maximum Points	Points Allocation	Bidder's Response (Reference to Substantiating Materials Included in Bid)
	<p>f) The total initial minimum value (excluding applicable taxes) of the Initial Contract Period, not including amendments;</p> <p>g) The new technology or new methodology used in the Contract; and</p> <p>h) A description of the work undertaken that includes how the work relates to providing services for the new technology or the new methodology. <b>Note to Bidder:</b> Simply stating that the Bidder worked in an environment that uses the new technology or the new methodology does not demonstrate that the bidder or its resources provided services for the new technology or the new methodology.</p> <p>The information listed above should be submitted with the bid using <b>Form R2</b>.</p> <p><b>Note to Bidder:</b> The reference Contract must have been contracted with the Bidder submitting a bid for this requirement. "Bidder" means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to perform a Contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors.</p>			
<b>Maximum Points Available:</b>			<b>40</b>	
<b>Minimum Points Required:</b>			<b>17</b>	

**All other terms and conditions remain unchanged**

\*\*\*\*\*