



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions/Travaux  
publics et Services gouvernementaux Canada  
See herein for bid submission  
instructions/

Voir la présente pour les  
instructions sur la présentation  
d'une soumission

NA  
Ontario

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise  
indicated, all other terms and conditions of the Solicitation  
remain the same.

Ce document est par la présente révisé; sauf indication contraire,  
les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

Address enquiries to the Contracting Authority at  
cynthia.lamorie@tpsgc-pwgsc.gc.ca

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Public Works and Government Services Canada Supply  
and Services Operation  
Petawawa Procurement  
Building S-111, Rm C-114  
101 Menin Rd. Garrison Petawawa  
Petawawa  
Ontario  
K8H 2X3

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|--|--|
| <b>Title - Sujet</b> Lease Portable VHF Radio Sets<br>Location de postes radio VHF portatifs   |  |
| <b>Solicitation No. - N° de l'invitation</b><br>W0107-21M007/A   | <b>Amendment No. - N° modif.</b><br>001      |
| <b>Client Reference No. - N° de référence du client</b><br>W0107-21-M007   | <b>Date</b><br>2021-06-07                    |
| <b>GETS Reference No. - N° de référence de SEAG</b><br>PW-\$PET-907-1674   |  |
| <b>File No. - N° de dossier</b><br>PET-0-53020 (907)   | <b>CCC No./N° CCC - FMS No./N° VME</b>       |
| <b>Solicitation Closes - L'invitation prend fin</b><br><b>at - à 02:00 PM</b> Eastern Daylight Saving Time EDT<br><b>on - le 2021-06-16</b> Heure Avancée de l'Est HAE |  |
| <b>F.O.B. - F.A.B.</b>   |  |
| <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>                      |  |
| <b>Address Enquiries to: - Adresser toutes questions à:</b><br>Lamorie, Cindy  | <b>Buyer Id - Id de l'acheteur</b><br>pet907 |
| <b>Telephone No. - N° de téléphone</b><br>(613) 401-3643 ( )   | <b>FAX No. - N° de FAX</b><br>(613) 687-6656 |
| <b>Destination - of Goods, Services, and Construction:</b><br><b>Destination - des biens, services et construction:</b><br>IAW the SOW para 6                          |  |

Instructions: See Herein

Instructions: Voir aux présentes

|  |  |
|--|--|
| <b>Delivery Required - Livraison exigée</b>  | <b>Delivery Offered - Livraison proposée</b> |
| <b>Vendor/Firm Name and Address</b><br><b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>   |  |
| <b>Telephone No. - N° de téléphone</b><br><b>Facsimile No. - N° de télécopieur</b>   |  |
| <b>Name and title of person authorized to sign on behalf of Vendor/Firm</b><br><b>(type or print)</b><br><b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b><br><b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b> |  |
| <b>Signature</b>   | <b>Date</b>                                  |

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## AMENDMENT 001

### LEASE PORTABLE VHF RADIOS

This amendment is raised to answer questions regarding this Request for Proposal.

#### QUESTION 1 -

Regarding Attachment 1 to Part 4 – Evaluation Criteria, Mandatory Requirements, item 2.11 “Minimum of 10 Watt output” (page 9), and Annex “A” Statement of Work, 4. Mandatory Minimum Technical Requirements, 4.2.11 “Minimum of 10 Watt output” (page 20);

We can supply a Portable Manpack VHF Radio meeting the minimum LOS range of 10km in two options; one with at least 10 Watt output and one with 5 Watt (both meeting the mandatory LOS range). We don't fully understand the mandatory wattage requirement when the mandatory LOS range is met. The radio range does not solely depend on the wattage output but on other different factors as well such that the same range can be accomplished with different output wattage and this wattage requirement seems redundant (what vs. how). This is even further unclear when the Portable Handheld VHF Radio doesn't specify this mandatory wattage requirement and all the other requirements are similar to the Manpack ones. Furthermore, a higher output wattage radio will be more expensive, heavier, will have a shorter battery life and will emit higher RF radiation which is less safe to the soldier carrying the radio.

Please let us know if this mandatory wattage requirement can be deleted from the manpack radio mandatory technical criteria list?

#### ANSWER 1:

No. 10 Watts output is required for manpacks as it is expected that individuals will use the radio's in a non-optimal manner which will limit the theoretical LOS range. (ie. Antennas are folded, radios are close to body leading to absorption of signal, physical environment, weather, etc.)

To take into account these uncontrolled factors a minimum of 10 watts penetrating power is necessary to give greater ranges in non-optimal conditions.

To better distinguish between the two distinct radio requirements the minimum output for handheld radios would be 5 watts as the range expectations for handheld radios would be lower than manpack radios.

#### QUESTION 2a:

Regarding Annex “B”, Basis of Payment, Pricing Basis “D” Replacement Parts (page 25);

The table is not clear to us on a number of issues;

The whole Item 1 “Requirement” box content is not clear to us. What type of value is expected to be filled in for the blank ...costs less \_\_\_\_%?

#### ANSWER 2a:

The percentage discount is to be inserted into each applicable column for each year including option years.

#### QUESTION 2b.

What is item “UOI”?

**ANSWER 2b.**

Unit of Issue – in this case a percentage is requested.

**QUESTION 2c.**

How “Estimated Usage” is displayed as a “\$” value (\$50,000)?

**ANSWER 2c.**

This is the estimated dollar value DND estimates to spend annually for replacement parts.

**QUESTION 2d.**

Is this somewhat related to the Warranty requirement of “Lost or broken equipment not covered by the warranty must be replaced at a maximum cost of 75% of the cost of the equipment”? How is the value in each of the following years related to the value in the “Requirement” box? Please explain?

**ANSWER 2d.**

**DELETE:**

- 3.1.3.2 Lost or broken equipment not covered by the warranty must be replaced at a maximum cost of 75% of the cost of the equipment;
- 3.2.3.2 Lost or broken equipment not covered by the warranty must be replaced at a maximum cost of 75% of the cost of the equipment;
- 3.3.2.2 Lost or broken equipment not covered by the warranty must be replaced at a maximum cost of 75% of the cost of the equipment;

Only a percentage discount for replacement parts is required in Annex B, Pricing Basis D for each year including option years.

**QUESTION 3 –**

Regarding Part 4 – Evaluation Procedures and Basis of Selection, 4.1.2.2 Financial Evaluation (page 8); the description of the evaluated price formula is not clear to us and seem complicated with room for errors. Can you please provide a example formula in relation to the prices in the tables (A, B, C and D)?

**ANSWER 3 –**

**DELETE –**

4.1.2.2 Financial Evaluation in its entirety.

**INSERT-**

**4.1.2.2 Financial Evaluation**

For evaluation purposes only, to calculate the bidder’s evaluated price the following formula will apply:

The extended price for Pricing Basis A & B is the sum of the Bidders Firm Unit Price multiplied by the Quantity for each line item multiplied by the number of months leased for each year including option years.

Example for each line item:

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PET907  
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Bidder's Firm Unit Price multiplied by Quantity multiplied by number of months leased.

(Yr 1) \$200 X 85 x 7 months (Sept 1/21 to Mar 31/22) = \$119,000  
(Yr 2) \$200 X 85 x 12 months (Apr 1/22 to Mar 31/23) = \$204,000  
(Yr 3) \$200 X 85 x 12 months (Apr 1/23 to Mar 31/24) = \$204,000  
(Opt Yr 1) \$200 X 85 x 12 months (Apr 1/24 to Mar 31/25) = \$204,000  
(Opt Yr 2) \$200 X 85 x 12 months (Apr 1/25 to Mar 31/26) = \$204,000

Example Extended Price - \$935,000 (Yr 1 + Yr 2 + Yr 3 + Opt Yr 1 + Opt Yr2)

The extended price for Pricing Basis C is the sum of the Bidders Firm Daily Rate multiplied by the Number of Days for each line item.

Firm Daily Rate multiplied by number of days for each line item

Example Extended Price - \$400 X 2 Days = \$800

For Pricing Basis "D", the estimated usage for each year including option years must be multiplied by the percentage discount price of the Bidder to arrive at the \$ discount. The Estimated Usage less the \$ discount is the extended price.

Example Extended Price - \$50,000 multiplied by -20% discount = \$10,000. The extended price is \$50,000 (estimated Usage) - \$10,000 (\$ discount) = \$40,000

The evaluated price is the sum of all extended prices for all line items including option years.

The price of the bid will be evaluated in Canadian dollars, Applicable Taxes excluded, Delivered Duty Paid, Canadian customs and excise tax included.

#### **QUESTION 4:**

The radios delivery date is listed in the RFP as a firm date (1 September 2021) while the contract award date is not know yet and therefore not fixed. This can easily result in an unreasonable delivery requirement if the contract award is delayed. Wouldn't you be able to require instead a firm After Receipt of Order (ARO) period that would be tied to the contract award regardless of the date in order to avoid this potential problem? the same goes for 6.5.1 and 6.5.2.2.

#### **ANSWER 4:**

##### **DELETE:**

##### **6.5.1 Period of the Contract**

The period of the Contract is from 1 September 2021 to 31 March 2024 inclusive.

##### **INSERT:**

##### **6.5.1 Period of the Contract**

The period of the Contract is from Date of award to 31 March 2024 inclusive.

##### **DELETE:**

##### **6.5.2 Delivery Date – Firm Requirement**

All the deliverables (Firm Requirement) must be received on or before 1 September 2021

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PET907  
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**INSERT:**

**6.5.2 Delivery Date – Firm Requirement**

All the deliverables (Firm Requirement) must be received within sixty (60) calendar days from contract award date.

**DELETE:**

**6.5.2.2 Delivery Period – Training**

Training must be completed between 1 October 2021 and 30 November 2021.

**INSERT:**

**6.5.2.2 Delivery Period – Training**

Training must be completed within sixty (60) days of receipt of the deliverables (Firm Requirement).

**INSERT:**

**Pricing Basis “C” Training Requirement – (Virtual or Onsite Training is required for each location, not both. TA will chose the method prior to training delivery)**