



## ADDENDUM # 1

Date: June 5, 2021

Title: Russian and English Language Training Services for  
the Embassy of Canada in Moscow, Russia

Solicitation Number: **21-190609-MOSCO-NL**

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The Department of Foreign Affairs, Trade and Development hereby amends, in accordance with this addendum, the Request for Standing Offer (RFSO) for the provision of Russian and English Language Training Services, bearing number **21-190609-MOSCO-NL**, and dated June 2, 2021. This addendum hereby forms part of the RFP and the purpose is to:

Answer questions related to the RFSO that we received.

This addendum is issued prior to receipt of offers to provide for certain revisions to and clarification of the solicitation documents.

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## QUESTIONS AND ANSWERS

- Q1.** We are a premium brand in second language education with active offices all around the globe (72 countries). We do have an office in Moscow, would you suggest that we bid via our Moscow office or Ottawa office?
- A1.** According to the RFSO, section 4.3.2, Mandatory Technical Criteria, Mandatory 1 states that: "In order to be considered responsive, the Offeror must have a physical location in Russia, Moscow to provide the training". In the RFSO, "Offeror" is a defined term. As per [2006 \(2020-05-28\) Standard Instructions - Request for Standing Offers - Goods or Services - Competitive Requirements](#), clause 04 (2008-12-12), the definition of Offeror is: "Offeror means the person or entity (or, in the case of a joint venture, the persons or entities) submitting an offer to provide goods, services or both under a call-up resulting from a standing offer. It does not include the parent, subsidiaries or other affiliates of the Offeror, or its subcontractors."

Therefore, the bidding entity would have to either have a physical address in Moscow or, submit an offer as a joint venture with another entity that does have a physical address in Moscow to pass Mandatory 1.

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED**