



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC  
11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau, Québec K1A 0S5  
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Business Management and Consulting Services Division  
/ Division des services de gestion des affaires et de  
consultation  
Terrasses de la Chaudière 5th Floor  
Terrasses de la Chaudière 5e étage  
10 Wellington Street  
10, rue Wellington  
Gatineau  
Québec  
K1A 0S5

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|--|---|
| <b>Title - Sujet</b> RFP - New Contract - PM Resources   |   |
| <b>Solicitation No. - N° de l'invitation</b><br>47419-211699/A   | <b>Amendment No. - N° modif.</b><br>010     |
| <b>Client Reference No. - N° de référence du client</b><br>47419-211699  | <b>Date</b><br>2021-06-18                   |
| <b>GETS Reference No. - N° de référence de SEAG</b><br>PW-\$\$ZG-423-39527   |   |
| <b>File No. - N° de dossier</b><br>423zg.47419-211699  | <b>CCC No./N° CCC - FMS No./N° VME</b>      |
| <b>Solicitation Closes - L'invitation prend fin</b><br><b>at - à 02:00 PM</b> Eastern Daylight Saving Time EDT<br><b>on - le 2021-06-25</b> Heure Avancée de l'Est HAE |   |
| <b>F.O.B. - F.A.B.</b>   |   |
| <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>                                 |   |
| <b>Address Enquiries to: - Adresser toutes questions à:</b><br>Marcotte, Karen   | <b>Buyer Id - Id de l'acheteur</b><br>423zg |
| <b>Telephone No. - N° de téléphone</b><br>(613) 858-8522 ( )   | <b>FAX No. - N° de FAX</b><br>( ) -         |
| <b>Destination - of Goods, Services, and Construction:</b><br><b>Destination - des biens, services et construction:</b>  |   |

**Instructions: See Herein**

**Instructions: Voir aux présentes**

|  |  |
|--|--|
| <b>Delivery Required - Livraison exigée</b>  | <b>Delivery Offered - Livraison proposée</b> |
| <b>Vendor/Firm Name and Address</b><br><b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>   |  |
| <b>Telephone No. - N° de téléphone</b><br><b>Facsimile No. - N° de télécopieur</b>   |  |
| <b>Name and title of person authorized to sign on behalf of Vendor/Firm</b><br><b>(type or print)</b><br><b>Nom et titre de la personne autorisée à signer au nom du fournisseur/<br/>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b> |  |
| <b>Signature</b>   | <b>Date</b>                                  |

Sollicitation No. - N° de l'invitation  
474179-211699/A  
Client Ref. No. - N° de réf. du client  
47419-211699

Amd. No. - N° de la modif.  
010  
File No. - N° du dossier  
423ZG.47419.211699

Buyer ID - Id de l'acheteur  
423ZG  
CCC No./N° CCC - FMS No./N° VME

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**Amendment 010 is raised to:**

**1. Answer the following questions:**

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**Question 39:** It is typical for RFPs of this nature to request a bidder demonstrate its capability and strength through their experience in delivering a larger number of quality resources on a given contract, especially when the requirements of the RFP ask for experience on contracts that have a value of \$5M or greater. In this RFP, the current RTC1 requirement in each Workstream request the opposite. It is written to favour bidders who have been providing a single resource consistently over the past 5 years or a resource who has had to replace a resource (potentially over and over again) over a sequential period. These scenarios do not accurately reflect a bidder's capability to deliver similar relevant wide-ranging professional services like those for large RFPs; whereas a better reflection is the ability for a bidder to provide a higher volume of resources simultaneously over a period of time. For example, a bidder proving experience supplying five Business Analyst resources simultaneously shows the same or better capability than a bidder proving experience supplying one resource for four years. Given this, in addition to allowing bidders to demonstrate the delivery of a resource in a single resource category over a sequential period, will you also allow bidders to demonstrate experience providing a number of resources simultaneously in the same resource category on a contract?

**Answer 39:** MTC1-B of all workstreams states "the Bidder must demonstrate in its bid that the reference Contract(s) have a cumulative total of at least 2,000 billable days for the resource categories covering a period not more than three years."

**Question 40:** UX design services are typically services involving specialized activities that are conducted at the outset of a project and may be a pre-condition to proceeding with any major design initiative. Given the context of their role in projects will the Crown please revisit its response to Question 27 and accept contract values that include amendments for RTC2 on all workstreams?

**Answer 40:** Each contract identified must have an initial minimum value of \$1,000,000.00 (CAD) excluding applicable taxes, not including amendments.

**Question 41:** In Amendment 7 (June 15), question 29 stated: "Workstream 3, MTC1-B states that the Bidder must demonstrate 2,000 billable days for the PIA Specialist. The 2,000 hours requested for the other two Workstreams can be attained by combining two contract references for two resource categories, whereas in this Workstream, only one contract reference and resource category can contribute to the hours. This seems to have been addressed in the related Rated requirement (RTC1) where there is a requirement for fewer hours for maximum points; however, the hours for the Mandatory remains at the higher number. For consistency, we respectfully request that the Crown reduce the number of hours for the PIA Specialist to 1,000 hours for Workstream 3 MTC1-B in order to address these disparities."

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The answer to question 29 referred to the number of contracts to be used for the requirement, which unfortunately does not address the question. We respectfully request that the Crown re-address this question in the next amendment.

**Answer 41:** The criteria in MTC1-B will not be amended for Workstream 3.

**All other terms and conditions remain unchanged**