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Québec  
K1A 0S5

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Security and Information Operations Division/Division  
de la sécurité et des opérations d'information  
11 Laurier St. / 11, rue Laurier  
8C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> CD-DAR - ITQ Invitation to Qualify: Cyber Defence – Decision Analysis and Response	
<b>Solicitation No. - N° de l'invitation</b> W6369-20CY06/C	<b>Amendment No. - N° modif.</b> 005
<b>Client Reference No. - N° de référence du client</b> W6369-20CY06	<b>Date</b> 2021-06-17
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$QE-049-28197	
<b>File No. - N° de dossier</b> 049qe.W6369-20CY06	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> Eastern Daylight Saving Time EDT <b>on - le 2021-07-07</b> Heure Avancée de l'Est HAE	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Wight, Patti	<b>Buyer Id - Id de l'acheteur</b> 049qe
<b>Telephone No. - N° de téléphone</b> (873) 355-3543 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> See Herein	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

N° de l'offre - Solicitation No  
W6369-20-CY06/C

N° de la modif - Amd. No.  
005

Id de l'acheteur - Buyer ID  
049qe

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**THIS SOLICITATION AMENDMENT 005 IS ISSUED TO:**

1. Provide answers bidder questions on the Invitation to Qualify.

## Table of ITQ Questions and Answers

Questions and Answers in Amendment 002		
No.	Question	Answer
1	Ref: 1.2.3 Scope of Anticipated Procurement: It is Canada's intention to have an iterative and phased approach to the implementation." Does this infer that Canada will require a development and project management approach to implementing CD-DAR (in the same approach used for Net C2 ISAC) rather than Canada procuring COTS/MOTS/GOTS security tools as a complete solution?	The CD-DAR Project's intention is to request a design and delivery of the capability based on COTS/MOTS/GOTS solutions. The solution(s) will be integrated through an iterative and phased approach by a Prime Integrator into a full and complete solution for the CD-DAR Project.
2	Does Canada anticipate that DND will act as the integrator for the CD-DAR solutions procured under contract or will industry be required to integrate them to CFNOC?	The CD-DAR capability integration within DND/CAF will be undertaken by the Prime Integrator, in coordination/direction of the PM Team.
3	Ref: Annex A, Table 1 – M1 – "FVEY Nations". Does this reference a military or government customer within US, UK, Australia, NZ or CAN or can the project reference come from a non-government entity within those FVEY nations?	"FVEY Nations" does not refer to military or government customer, but any customer within AUS, CAN, NZ, UK or US so the project reference may come from a non-government entity within one of the FVEY nations.
4	Will the Government release the documents in Word version for easier transcription for responses?	Canada will not release the documents in MS Word. Suppliers are directed to use the features of PDF software to convert the documents into editable text.
Questions and Answers in Amendment 003		
5	Ref: Annex A, Table 1 and 2. Can Canada please clarify that project references with COTS solutions within the commercial environment are acceptable as references for CD-DAR?	Canada will accept project references with COTS solutions within FVEY nations commercial environment.
6	Can Canada address a recommendation that the scope of the project references be expanded to include NATO countries as well as FVEY nations?	Canada will only consider references covering experience within FVEY nations.
7	We would like to know potential partners we should be approaching with our solution. Is it possible to provide the names of which integrators or resellers bid in the initial phase of this process? Does Canada have a list of preferred integrators that could be provided?	As this is the first phase of the CD-DAR procurement PSPC currently has no list of interested suppliers nor a list of preferred integrators to provide. This ITQ will create the source list of qualified suppliers. Suppliers who are looking for partnering opportunities are invited self identify and put their name on the List of Interested Suppliers (LIS) linked to the ITQ posting on buyandsell. Instructions for joining the list are provided on the right side of the posting under the title "Find out who is interested in this tender"
Questions and Answers in Amendment 004		
8	Can Canada please clarify the purpose of the currently posted CD-DAR RFI No W6369-20CY06/B?	The RFI W6369-20CY06/B is not currently requesting any supplier responses. This RFI will remain open after the ITQ has closed and will be used to continuously inform industry of the CD-DAR procurement process.

9	Canada has mentioned that the ITB Policy will apply to the Cyber Defence – Decision Analysis and Response project. Can Canada provide any information on the potential terms and conditions related to the ITB Policy at this time?	<p>The Industrial and Technological Benefits (ITB) Policy will apply to the Cyber Defence – Decision Analysis and Response project. The ITB Terms and Conditions (T&amp;Cs) are provided at this time for informational purposes only and are subject to change. These T&amp;Cs form the foundation on which any ITB requirement in a future CD-DAR contract may be based. ITB requirements for CD-DAR will be developed with any subsequently Qualified Suppliers, in conjunction with the ITQ engagement process. Any finalized ITB requirements specific to the CD-DAR project will be captured in a Request for Proposal for CD-DAR.</p> <p>Information on the ITB Policy, including Value Proposition can be Found at <a href="http://www.canada.ca/itb">www.canada.ca/itb</a>.</p>
<b>Questions and Answers in Amendment 005</b>		
<b>No.</b>	<b>Question</b>	<b>Answer</b>
10	<p>In order to protect the Crown and the procurement, we would like to clarify whether the definition of “entity” in section 2.2.2 of 2.2 Teaming Terminology’s reference to “association” is intended to be a reference to the defined term “association of entities”.</p> <p>“Entity” refers to any individual, corporation, partnership, firm, Joint Venture, syndicate, association, trust or other form of legal entity. (2.2.2 of 2.2 Teaming Terminology)</p> <p>"Association of Entities" means separate legal entities within a formally organized professional services network, where all members of the network operate using a common brand, with shared access to intellectual property, talent resources, integrated technology, methodology, strategies and policies across the network. It does not include unrelated affiliates of the Respondent with whom the Respondent is partnering through a Respondent Core Team or Joint Venture (as applicable). (2.2.1 of 2.2 Teaming Terminology)</p> <p>We believe and are hoping Canada’s intent was to refer to “association of entities”, as defined in section 2.2.1 of 2.2 Teaming Terminology, as this would ensure that firms with global qualifications within the Five Eyes (FVEY) Nations, which operate as separate legal entities within a formally organized professional services network, would be able to use projects to substantiate the mandatory</p>	<p>Section 3.4 of the ITQ explains how the experience of a Respondent Core Team will be evaluated for the purposes of the ITQ. “Association of entities” can submit a response to the ITQ. However, unless such response is submitted as a joint venture, one team member will need to be the “Prime Respondent”. The other members of the “association of entities” will need to be submitted as “Core Team members” .</p>

	<p>and point rated criteria which were not delivered in Canada. Not only us, but the entire industry would benefit from this modification, as it would allow respondents to leverage a broader range of global qualifications from their firm network within the FVEY nations. This also benefits Canada by enabling a more competitive process, which includes global experience of firms that operate as an association of entities in their ITQ responses, providing Canada with the best representation of respondents' qualifications and experience.</p> <p>We do not believe that Canada's intent was to be unnecessarily restrictive and that the intent was to include the term "association of entities" in the definition of "entity". Since the term "association" is not included in the list of definitions under section 2.2 Teaming Terminology and the term "association of entities" is defined under section 2.2 Teaming Terminology, but appears nowhere else in the ITQ, it is our belief that the intention was to include "association of entities" in the definition of "entity". Can Canada please confirm that an association of entities qualifies as an entity by releasing an updated version of the ITQ with this correction?</p>	
11	Can the Crown confirm that a project reference to substantiate the mandatory and point rated criteria in which the Respondent acted as both the client and the supplier is acceptable?	A project reference to substantiate the mandatory and point rated requirements in which the Respondent acted as both the client and the supplier would not be acceptable.
12	In order to help the Crown evaluate the experience and ability of the Respondents in successfully designing, developing, integrating, implementing, and delivering previous Cyber Security and Cyber Decision Analysis and Response integrated solutions, can the Crown confirm that a project reference to substantiate the mandatory and point rated criteria in which the location of work performed was within the FVEY nations, but the client contact resides outside the FVEY nations is acceptable?	A client contact for the referenced project may reside outside of the FVEY nations but as per the mandatory and point rated criteria, the project must have been completed within a FVEY nation for a FVEY customer. Interested respondents are reminded to review the security requirements in section 1.2 Security Requirements for Phase 3 – Due Diligence, Phase 4 – RFP and section 1.3 Security Requirements for Phase 5 - Contract. These Security Requirements include limiting, to varying degrees, the Draft RFP/RFP and Contract to citizens of Canada, United States, United Kingdom, Australia, or New Zealand.
13	Ref: Annex A, Table 1, Table 2. Please confirm that projects successfully implemented onto the CSNI would be compliant to the requirements that reference "within Complex IM/IT Networks of 8,000 or more Endpoints", within FVEY nations.	At this time, we can not confirm if the referenced project completed on CSNI would be compliant. As part of the submission, the Respondent must clearly demonstrate that the referenced project was completed on a large enough area of the network to meet the 8000 node requirement.
14	Pursuant to Annex B: Security Requirements, Company A (USA) individually meets all of the requisite security requirements. Company B (Canada) meets several, but not all of the requisite security requirements. Company C is the legal entity which owns both Company A and Company B. Is it acceptable to	Respondents are not required to meet the security requirements of the next phases of the procurement in order to respond to this ITQ. The required clearances may be obtained after the ITQ process. For further procurement phases any legal entity that is participating in the process must itself hold the

	Canada for the purpose of this ITQ that Company C can be identified as the Prime Respondent and the security credentials of its abovementioned holdings will be recognized in determining its compliance to the Annex B Security Requirements?	required security clearances in order access to classified information and for the legal entity to be awarded a contract. Security clearances of separate legal entities cannot be combined to meet the required security clearances.
15	We are interested in responding to the ITQ but do not currently meet the security requirements of the RFP or Contract phases. Will PSPC or DND sponsor our company to obtain the required security clearances?	Canada will only assist suppliers that have qualified under this ITQ in obtaining the required security clearances for the next phases of the procurement.
16	<p>The ITQ asks for "Open Source Intelligence (OSINT) for multi-source and multi-caveat analysis... rapid and sustained intelligence collection, and conduct deception activities. External Threat Intelligence DND/CAF should use proactive quantitative type feeds including darkweb analysis. The system must ingest reputable, sustainable and adjustable cyber Open Source Intelligence (OSINT) service feed(s)."</p> <p>This would suggest that bidders should have a demonstrable capability to produce cyber threat intelligence timely and actionable products tailored to DND. They should demonstrate knowledge of adversary and particularly attacks and compromises of DND.</p>	Experience with the capability to produce cyber threat intelligence and knowledge of adversary attacks is not limited to DND.
17	<p>Past Performance References: Under each Mandatory Criteria from Table 1 (Mandatory Technical Evaluation Criteria) and each Point Rated Evaluation Criteria from Table 2 (Point Rated Technical Evaluation Criteria), the ITQ requests the supplier to provide a reference where similar work has been successfully implemented that includes details of the networks characteristics themselves (e.g., endpoints). This kind of detail is often considered extremely sensitive, oftentimes classified, even amongst FVEYs nations because it reveals the extent and scale of network infrastructure and operations. Hence, while we are interested in preparing a response, securing permission from our existing FVEYs customers to disclose such information presents a considerable challenge.</p> <p>Would DND/CAF consider making official requests via the appropriate channels to the corresponding FVEYs partner agencies with similar capabilities to disclose (at their discretion) the current vendor landscape and associated capabilities?</p>	As part of this ITQ process DND/CAF is not considering requesting FVEY partners provide a list of suppliers capable of meeting the requirements of CD-DAR. Respondents are advised to refer to Annex A: Mandatory Evaluation Criteria, Section 2 Work on Classified Projects of the ITQ. This outlines the procedure to identify the Project experience as classified, and how the evaluation team, including Contract Authority with appropriate security clearance, will verify the work completed as specified in the criteria.
18	We notice that NATO country references were included in the draft ITQ, but removed from the issued ITQ. Is the DND/CAF able to share the reasons for removing NATO country references?	After further analysis and multiple consultations with various stakeholders, DND has decided to remove the requirement for NATO country references as it did not meet DND's requirement.

19	Would the DND/CAF consider receiving references from governments other than FVEYs or NATO participating countries?	References from non FVEY governments will not be considered as they do not meet the ITQ requirements.
20	<p>Reducing program risk by reducing complexity: CD-DAR will require a well-integrated “amalgam” of solutions from multiple providers as stated in section 4.3 of the SOR. To increase the ability to maintain a complex and comprehensive solution such as CD-DAR, we suggest that Canada rely on fewer components that need to be integrated from separate providers. By breaking down the project in smaller lots, the smaller projects can be met by well-designed, integrated solutions that carry less risk of not delivering. We believe it is important for Canada to consider that an amalgamated solution is extremely complex to integrate and deploy where the risk of delays and failure increases as the number of integrated parts increases.</p> <p>Is the quantity of individual component parts of the amalgamated solution also a consideration that DND/CAF will introduced into the Point Rated Evaluation Criteria?</p>	<p>The quantity of individual component parts of the amalgamated solution will not be introduced into the Point Rated Evaluation Criteria. Points will be allocated in accordance with the scoring criteria detailed in Table 2 of Annex A.</p>