

Q&A#5 – W6369-21-X015 – RFP – MTCP Training and Accommodations Facility

Questions/Answers/Amendments	
Q&A Number	Questions/Answers
Question #1	Will we be able to provide accommodations only? Our hotel is a limited service hotel so we have no food and beverage facility within the hotel.
Answer #1	The successful bidder will be required to provide all of the services described in Annex "A" – Statement of Work. Bids offering partial services will not be considered.
Question #2	Do you require one organization to provide all the product and services required in the RFP?
Answer #2	Please refer to Answer #1.
Question #3	Do we have to provide training facility and room accommodation at the same premises?
Answer #3	Yes. As identified in Section 3.1.3 of Annex "A" - Statement of Work, all services must be provided at the same location.
Question #4	When is the starting date of the RFP? Are we required to commit the same price from the date of award until 2023? Can we offer price tiering to adjust the price in accordance to the duration of the customer's stay?
Answer #4	Should a contract be awarded as a result of this solicitation, the anticipated start date of the resulting contract is mid-to-end August 2021. DND will not accept price tiering. Bidders must complete the Pricing Schedule identified in Attachment 1 to Part 3 in its entirety. For each line item in the Pricing Schedule, bidders must provide an all-inclusive firm daily price per person or all inclusive firm one-way price per person.
Question #5	Would the crown be willing to grant an extension to August 2, 2021?
Answer #5	The bid solicitation closing date is hereby extended to Tuesday, 03 August 2021, 2:00 PM EDT.
Question #6	Can the crown provide information relating of the daily rate under the current contract?
Answer #6	The crown cannot disclose the daily rate of the current contract.
Question #7	Why should DND limit itself to a 3-star hotel when there are 5-star hotels that offer the same service?
Answer #7	Mandatory Technical Criteria MT2 states that the bidder must clearly demonstrate that the proposed facility has, as a minimum, a 3-star or equivalent rating as defined by http://www.canadaselect.com/en/how-we-rate . Bidders with a proposed facility that has at minimum, a 3-star or equivalent rating are eligible under Mandatory Technical Criteria MT2.

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Question #8	Can we submit a request for just hotel accommodations?
Answer #8	Please refer to Answer #1.
Question #9	Is there a specific format needed to address the RFP?
Answer #9	Please refer to PART 3 – BID PREPARATION INSTRUCTIONS of the RFP.