



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -
TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise
indicated, all other terms and conditions of the Solicitation
remain the same.

Ce document est par la présente révisé; sauf indication contraire,
les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Communication Procurement Directorate/Direction de
l'approvisionnement en communication

360 Albert St. / 360, rue Albert

12th Floor / 12ième étage

Ottawa

Ontario

K1A 0S5

Title - Sujet Christmas Lights Across Canada	
Solicitation No. - N° de l'invitation C1111-200401/A	Amendment No. - N° modif. 001
Client Reference No. - N° de référence du client C1111-20-0401	Date 2021-07-28
GETS Reference No. - N° de référence de SEAG PW-\$\$CX-036-80218	
File No. - N° de dossier cx036.C1111-200401	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Daylight Saving Time EDT on - le 2021-08-05 Heure Avancée de l'Est HAE	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Caldwell, Nina	Buyer Id - Id de l'acheteur cx036
Telephone No. - N° de téléphone (343) 542-3671 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation No. - N° de l'invitation
C1111-20-0401

Amd. No. - N° de la modif.
001

Buyer ID - Id de l'acheteur
CX036

Client Ref. No. - N° de réf. du client
C1111-20-0401

File No. - N° du dossier
C1111-20-0401

CCC No./N° CCC - FMS No./N° VME

REQUEST FOR PROPOSAL AMENDMENT NO. 001

Request for proposal amendment no. 001 is raised for the following reasons: Extension to the closing date, questions and answers, and amendments to the RFP solicitation document.

The solicitation closing date is now amended for 2 more days: New closing date August 5, 2021 @ 2:00pm EDT.

Question 1:

The number on the cover page of the invitation or solicitation is not the same as the one found at the top of each page of the RFP document. On the cover it is no. C1111-20-0401, and elsewhere in the document, no. C1111-21-0401. We assumed this last number was the correct one. Are we right? Note that the number indicated by hand in the form in Annex F, is rather that of the cover page of the call for proposals document.

Answer 1:

The correct number is C1111-20-0401.

Question 2:

On page 8, part 3, section 3.1 of the call for proposals, it is stated that "The submission must be presented in separate sections as follows: Section I, Section II, Section III...". Should we send three separate and separate documents, so three mailings, each corresponding to each of these sections, or a single mailing of a single submission document, but clearly divided into three easy-to-identify sections, Section I, II and III, is valid ?

Answer 2:

If you can fit your bid into one mailing with the 3 separate Section I, Section II, Section III, then that is fine, if the documents are too big then can be sent in 3 different mailings.

Question 3:

Is it absolutely necessary to proceed by Postel to send a submission, as requested in Part 2, section 2.2 of the RFP? Or is it still possible to use a proven file transfer system such as WeTransfer or WebCargo?

Answer 3:

Yes this is necessary as per the RFP instructions. The government of Canada networks are not able to always use other systems.

Question 4:

The insurance requirements are quite high and they seem more associated with a heavy construction contractor project, for example. In this case, we are talking more about virtual content, intellectual property, and digital material. There is no manufacturing, no frame, and all the equipment is already on

site and under other responsibility. Is it possible to revise these insurance requirements downwards, given the specific nature of the project in question?

Answer 4:

Yes, the insurance requirement is now 2M. Please see below Amendment #5.

Question 5:

With regard to Annex B (page 38 of the call for proposals document), and mainly the categories of service presented in the payment schedule of Table B.1, you say that the amounts indicated must "remain within the ranges percentage specified for one or other of the service categories ". But also that "The breakdown of prices for the categories of service must be equal to 100%". Are the indicated proportions of 25% for each grouping of service categories mandatory? If so, these 25% values do not correspond to the relative proportion and the actual relative value of the services described in each category. Should we then modify the description of each category to respect this value of 25%, or can we consider that this value of 25% is indicative and that the sec percentage may be altered? While maintaining, of course, a total of 100% for each portion of the contract (for each block of the table)? In other words, if this 25% block division is fully respected, the distribution of work will not be realistic, and some categories of service will be overpaid, while others will not be enough. The payment schedule will then not be representative of the actual progress of the work and the value of the said work. We would therefore like to be able to propose a different division of the payment percentages, more representative of the groupings of service categories, if this is possible.

Answer 4:

Removing the "Pricing" column as this does not reflect in actuality what is being requested. Those sections are there as the milestones to submit the next payment and not specific dollar values. Please see below Amendment 4.

Amendment 1:

Front Page of the French Document:

DELETE : Lumieres de Noel au Canada

INSERT : Lumières de Noël au Canada

Amendment 2:

Page 3, 1.2 SUMMARY :

DELETE : This show run nightly from early December 2021 to March 31, 2022 and have an estimated life span of 5 years.

INSERT: This show will run nightly from early December 2021 to January 7, 2022 and have an estimated life span of 5 years.

Amendment 3:

The header of the entire document :

DELETE:Solicitation No. - N° de l'invitation
C1111-21-0401

Amd. No. - N° de la modif.

Buyer ID - Id de l'acheteur
CX036Client Ref. No. - N° de réf. du client
C1111-21-0401File No. - N° du dossier
C1111-21-0401

CCC No./N° CCC - FMS No./N° VME

INSERT:Solicitation No. - N° de l'invitation
C1111-20-0401

Amd. No. - N° de la modif.

Buyer ID - Id de l'acheteur
CX036Client Ref. No. - N° de réf. du client
C1111-20-0401File No. - N° du dossier
C1111-20-0401

CCC No./N° CCC - FMS No./N° VME

Amendment 4:

At Annex B, Table B1.1, B1.2, B1.3, B1.4, B1.5:

DELETE: In its entirety.

INSERT:

B.1.1 Initial Period of the Contract

TABLE : Payment schedule for the initial period of the Contract	
Start-up Meeting and Thematic Review	25%
Presentation of first draft of concepts	
Presentation for second draft of concept, for approval	
Presentation for Final Content Approval	
Presentation Draft Lighting Design delivered to PCH	25%
Review content prior to delivery	
Final Lighting Design delivered to PCH	
integration content delivered to PCH, for loading in servers	25%
On site integration	25%
Final copies of all deliverables, video files, lighting files, audio files.	

B.1.2 First Option Period of the Contract (as applicable)

TABLE : Payment schedule for the initial period of the Contract	
Start-up Meeting and Thematic Review	25%
Presentation of first draft of concepts	
Presentation for second draft of concept, for approval	
Presentation for Final Content Approval	
Presentation Draft Lighting Design delivered to PCH	25%
Review content prior to delivery	

Final Lighting Design delivered to PCH	
integration content delivered to PCH, for loading in servers	25%
On site integration	25%
Final copies of all deliverables, video files, lighting files, audio files.	

B.1.3 Second Option Period of the Contract (as applicable)

TABLE : Payment schedule for the initial period of the Contract	
Start-up Meeting and Thematic Review	25%
Presentation of first draft of concepts	
Presentation for second draft of concept, for approval	
Presentation for Final Content Approval	
Presentation Draft Lighting Design delivered to PCH	25%
Review content prior to delivery	
Final Lighting Design delivered to PCH	
integration content delivered to PCH, for loading in servers	25%
On site integration	25%
Final copies of all deliverables, video files, lighting files, audio files.	

B.1.4 Third Option Period of the Contract (as applicable)

TABLE : Payment schedule for the initial period of the Contract	
Start-up Meeting and Thematic Review	25%
Presentation of first draft of concepts	
Presentation for second draft of concept, for approval	
Presentation for Final Content Approval	
Presentation Draft Lighting Design delivered to PCH	25%
Review content prior to delivery	
Final Lighting Design delivered to PCH	
integration content delivered to PCH, for loading in servers	25%
On site integration	25%
Final copies of all deliverables, video files, lighting files, audio files.	

B.1.5 Fourth Option Period of the Contract (as applicable)

TABLE : Payment schedule for the initial period of the Contract	
Start-up Meeting and Thematic Review	25%
Presentation of first draft of concepts	
Presentation for second draft of concept, for approval	

Presentation for Final Content Approval	
Presentation Draft Lighting Design delivered to PCH	25%
Review content prior to delivery	
Final Lighting Design delivered to PCH	
integration content delivered to PCH, for loading in servers	25%
On site integration	25%
Final copies of all deliverables, video files, lighting files, audio files.	

Amendment 5:

Annex "E":

DELETE:

INSURANCE REQUIREMENTS

E.1 COMMERCIAL GENERAL LIABILITY INSURANCE

The Contractor must obtain Commercial General Liability Insurance, and maintain it in force throughout the duration of the Contract, in an amount usual for a contract of this nature, but for not less than \$15,000,000.00 per accident or occurrence and in the annual aggregate.

INSERT:

INSURANCE REQUIREMENTS

E.1 COMMERCIAL GENERAL LIABILITY INSURANCE

The Contractor must obtain Commercial General Liability Insurance, and maintain it in force throughout the duration of the Contract, in an amount usual for a contract of this nature, but for not less than \$2,000,000.00 per accident or occurrence and in the annual aggregate.

ALL OTHER TERMS AND CONDITIONS OF THE REQUEST FOR PROPOSAL (RFP) REMAIN UNCHANGED.