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publics et Services gouvernementaux Canada  
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Voir la présente pour les  
instructions sur la présentation  
d'une soumission

NA

Ontario

## Revision to a Request for Supply Arrangement - Révision à une demande pour un arrangement en matière d'approvisionnement

The referenced document is hereby revised; unless  
otherwise indicated, all other terms and conditions of  
the Solicitation remain the same.

Ce document est par la présente révisé; sauf  
indication contraire, les modalités de l'invitation  
demeurent les mêmes.

## Comments - Commentaires

## Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

## Issuing Office - Bureau de distribution

Public Works and Government Services / Travaux  
publics et services gouvernementaux  
Kingston Procurement  
Des Acquisitions Kingston  
86 Clarence Street, 2nd floor  
Kingston  
Ontario  
K7L 1X3

<b>Title - Sujet</b> Collective Military Training Collective Military Training roleplayers and facilities		
<b>Solicitation No. - N° de l'invitation</b> W6399-21J415/A		<b>Date</b> 2021-08-17
<b>Client Reference No. - N° de référence du client</b> W6399-21J415		<b>Amendment No. - N° modif.</b> 001
<b>File No. - N° de dossier</b> KIN-1-56070 (519)	<b>CCC No./N° CCC - FMS No./N° VME</b>	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$KIN-519-8447		
<b>Date of Original Request for Supply Arrangement</b>		2021-08-04
<b>Date de demande pour un arrangement en matière d'app. originale</b>		
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> Eastern Daylight Saving Time EDT <b>on - le 2021-08-20</b> Heure Avancée de l'Est HAE		
<b>Address Enquiries to: - Adresser toutes questions à:</b> Choquette, Herb		<b>Buyer Id - Id de l'acheteur</b> kin519
<b>Telephone No. - N° de téléphone</b> (613) 449-8446 ( )		<b>FAX No. - N° de FAX</b> (613) 545-8067
<b>Delivery Required - Livraison exigée</b>		
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> As specified in resulting RFP		
<b>Security - Sécurité</b> This revision does not change the security requirements of the solicitation. Cette révision ne change pas les besoins en matière de sécurité de l'invitation.		

Instructions: See Herein

Instructions: Voir aux présentes

<b>Acknowledgement copy required</b>	<b>Yes - Oui</b>	<b>No - Non</b>
<b>Accusé de réception requis</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

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## Bidders' Questions and Responses from Canada

Question 1: Could you extend the tender closing date by 3 weeks?

Response 1: We are not extending the closing date for the Request for Supply Arrangement (RFSA). Once it closes, we will post it back on [www.buyandsell.gc.ca](http://www.buyandsell.gc.ca) for one year. The RFSA is used to prequalify bidders for future requests for proposals (RFPs). We will evaluate the responses to the RFSA within two weeks of receiving them. We have found if we extend the bid closing for a long time we don't get any responses until the day it closes. So we post it for a short period of time and then repost it again after the 1<sup>st</sup> closing date.

Question 2: To evaluate the potential offerings, can training be conducted virtually for Category 5 Cyber?

Response 2: Certain elements or effects within Category 5 - Cyber could be delivered virtually, for instance sub-para 1) effects could potentially be delivered virtually, however; sub-para 2) effects would most likely have to be delivered non-virtually.

Question 3: To evaluate the potential offerings, can training be delivered by a non-Canadian employee for Category 5 Cyber. E.g. part of 5-eyes countries?

Response 3: Elements of Category 5 – Cyber, could be delivered by a FVEY citizen as long as he/she held the requisite security clearances specified in the Request for Proposal (RFP) to conduct the work.

Question 4: Are there any restrictions on the locations for the specified facilities?

Response 4: The facilities must be located within Canada or the United States of America. The RFP may specify climate restrictions.

Question 5. In the Statement of Work, Categories 1, 2, 6, 7 and 8 state "The contractor must be capable of providing..." whereas the Mandatory Technical Criteria in Annex C state "The bidder must have ...".

Question 5a. Does this mean that the bidder must own all the specified facilities and equipment?

Response 5a: The bidder may either own or rent the facilities and equipment.

Question 5b. Would demonstrating that the bidder has previously provided the specified facilities and equipment in support of a training exercise be sufficient to comply with the specified requirements?

Response 5b: Yes, that would be sufficient.

Question 6. In the Aviation Exercise Effect Category, the evaluation criteria for sub-categories 3.2 – 3.4 specify that "The bidder must have... qualified personnel" but the SOW does not have any aircrew or qualified personnel requirements specified. Are qualified personnel required to be provided and if so, what qualifications are required?

Response 6: Within Category 3: Aviation Exercise Effects, qualified aircrew are required. Qualification requirements are laid out in the Statement of Work in Category 3: Aviation Exercise Effects, para 1), a), i), 11-18.

Question 7. For the Marine Exercise Effects category, are there any minimum number of vessels, specific types or locations required to be met. Are there any personnel qualification requirements?

Response 7: There are no minimum number of vessels required. There are no specific types of small boats/vessels required other than that they must be usable to facilitate observer/controller functions and safety functions. Regarding larger vessels (cargo/merchant/yachts) they must be of a size to allow for it to be used as a vessel of interest for counter-terrorism operations. These could be of various sizes. Regarding personnel/crew requirements and qualifications, they would be required to meet national/provincial regulations required to pilot the vessel in use. The details will be specified in future RFPs.

Question 8. For the Cyber Exercise Effects category, are there any minimum number or types of specially configured vehicles, office / mobile IT, and other Internet of Things devices required to be met?

Response 8: There is no minimum number of specially configured vehicles, office / mobile IT and other Internet of Things devices. Keeping within the security classification of this document, there are no specific cyber effects we are looking for. That being said, follow-on classified RFPs will more fully lay out the requirements for each specific training event.

Question 9. For Category 7, the mandatory criteria specifies "the bidder must be capable of providing Education and Learning Specialists to provide advice and support across the JELC. The bidder must provide the Curriculum Vitae (CV) (to include experience supporting exercise planning and conduct) for at least one education and learning specialist."

This currently reads as providing 1 x CV for the Learning Designer labour category under the Education and Learning section. Was this intended to read a CV for at least one specialist in each of the labour categories in each of the sections listed in Category 7?

Response 9: Please provide 1x CV for a Learning Designer and at least 1x CV for each type of subject matter expert as stated in amended mandatory technical criteria for Category 7.

Note to Bidders: When a training event is required the prequalified Supply Arrangement Holders will be emailed Requests for Proposals which specify the categories of training required and specific details regarding the training events. Security requirements will be included in the RFP.

Solicitation No. - N° de l'invitation  
W6399-21J415/A  
Client Ref. No. - N° de réf. du client  
W6399-21-J415

Amd. No. - N° de la modif.  
01  
File No. - N° du dossier  
KIN-1-56070

Buyer ID - Id de l'acheteur  
KIN519  
CCC No./N° CCC - FMS No./N° VME

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**ANNEX “C”, Mandatory Technical Criteria**

Criteria	Categories
7	<b>Subject Matter Experts (Category 7)</b>
	<b>Insert:</b> The Bidder must provide at least 1x CV for each type of subject matter expert.