



Date: August 25, 2021

Title: Variable Refrigerant Volume (VRV-II) System Replacements, New Delhi, India

Solicitation Number: 21-176374

The following Questions & Answers is in link with the solicitation document mentioned above.

Questions & Answers # 1

- Q1.** “The Tender Form (RFP, Section “III”, TF1) does not identify the salvage value of the old equipment. Is there a requirement to show the salvage value with the Tender submission?”
- A1.** The Bidders are not required to show the specific salvage value for the old equipment however it is expected that to be competitive with pricing, the salvage value of the old equipment is deducted from the Bidder’s equipment price on the Tender Form.
- Q2.** “The “Validity of Proposal” (RFP, Section “IV”, GI6) notes 90 days for contract award by the Government of Canada (GoC). Is there any provision for Bidders’ protection of equipment price increases during this 90 day period? Will the GoC reimburse the successful Bidder for any equipment price increases during the period between bid submission and contract award?”
- A2.** The GoC is not able to provide such reimbursement or protection from equipment price increases. It is noted however that the 90-day proposal validity for contract award is “worst-case” and that contracts such as this one are typically awarded within 30 days.
- Q3.** “The provision of 50% advance payment is for equipment but when can the labour portion of the work be invoiced?”
- A3.** Labour can be invoiced after each 30 days period of project work. Invoices for work during the 30 days prior will be processed within 30 days following receipt of the invoice. Refer to “Time of Payment” (Contract, Section “II”, TP4).
- Q4.** “Table 1 (Contract, Annex A – Existing Equipment) indicates 3 VRV systems that have only a single (1) indoor unit associated with the outdoor unit. This is likely not accurate as more than a single indoor unit must be served by an outdoor unit on the system. Please check and confirm the number of indoor units associated with each of the 3 systems currently showing only 1 indoor unit for each – i.e. systems 1, 2 & 6 as listed in Table 1.”
- A4.** The accuracy of Table 1 and the single indoor units shown for systems 1, 2 & 6 will be investigated and clarified. An amended Table 1 will be issued with the corrected information when available.



Q5. “Does the Project Manager in M4 and M5 (RFP, Section “II” – Evaluation and Basis of Selection, 2.1) have to be an employee of the company?”

A5. No, the Project Manager can be a sub-consultant.
