



**SHARED SERVICES CANADA**  
**Request for Quotation for**

**2-Port KVM Switches for the Department of National Defence**

Solicitation No.	2BH195275A	Date	September 1 <sup>st</sup> 2021
Amendment No.	002		
GCDocs File No.	100526754	GETS Reference No.	PW-21-00966444
Client Reference No.	W6399-22-LH60 47795	Requisition No.	66538

Issuing Office	Shared Services Canada 180 Kent Street, 13 <sup>th</sup> Floor Ottawa, Ontario K1P 0B5		
Contracting Authority (The Contracting Authority is the contact for all aspects of the procurement process, including questions and comments about this document)	Name	Alyssa Brook	
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Closing Date and Time	2:00PM – Thursday, September 9 <sup>th</sup> 2021 “ <b>Solicitation Closing</b> ”)		
Time Zone	Eastern Daylight Time (EDT)		
Destination of Goods/Services	Multiple. See Annex C.		
Invoices	To be inserted at contract award.		
Email Address for Submitting your Bid by Solicitation Closing	alyssa.brook@ssc-spc.gc.ca		
<b>Vendor Name and Signature</b>			
Name, title of person authorized to sign (type or print)	Signature	Date	



**REQUEST FOR QUOTATION AMENDMENT NO. 002**

Request for Quotation Amendment no. 002 is raised for the following reason:

- To address questions pertaining to the KVM specifications;
  - To modify the excel 2BH195275A attachment C – Substantiation of Technical Compliance and the excel 2BH195275A- Annex B – List of Deliverables and Prices.
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**Question 1**

With reference to ANNEX A– STATEMENT OF REQUIREMENT item j) & k);

Will Canada consider removing the CAC support requirement( for both computer & console) to allow more qualified suppliers propose a product?

**Answer 1**

Yes, required to support new PKI initiatives DND is rolling out.

**Question 2**

With reference to ANNEX A– STATEMENT OF REQUIREMENT item h);

Will Canada accept a KVM switch Supporting UHD 4K resolutions up to 3840x2160 @ 30 Hz?

**Answer 2**

Yes, requirement will be revised to 3840x2160@30Hz.

**Question 3**

Is integrated cabling required as you have requested a combo port for the monitors?

**Answer 3**

Integrated Cabling is not required.

**Question 4**

Do you require Common Criteria Certification from Canada or the USA's NIAP Certification; as their certification dates are different? Common Criteria Certification is valid for Protection Profile 3.0 through 2024; whereas NIAP Certification is currently only for Protection Profile 4.0.

**Answer 4**

Certification requirement will be revised to NIAP 4.0 and include Common Criteria Certification Protection Profile 3.0.

**Question 5**

Please advise if HDMI or DISPLAYPORT combo cables are preferred for the KVM cables to be supplied with these units.

**Answer 5**

DisplayPort Cables are preferred.

**Question 6**

In the SOR for this RFQ, on page 38, it indicates that the product must be assembled in North America or Israel. This clause is a rather limiting in being able to provide what is being asked for. Can you confirm please if this is a firm requirement?

**Answer 6**

Yes, this is a firm requirement.

**Question 7**

Are you sure that you are in need of a product with integrated cables? Our products with integrated cables do not have CAC or 4k@60Hz support, but more importantly, the universal connector with DP and HDMI. Being from Canada, do you want Common Criteria Certification from Canada or the USA's NIAP Certification; as their cert dates are different. CC Cert is valid for PP3.0 through 2024; where as NIAP Cert is now only for PP4.0. Currently we are typically quoting our NIAP 4.0 products.

Also, due to supply constraints, we would not be able to meet the 30 day delivery requirement. We are currently quoting 90+ days for delivery once we receive a PO. We would have a better idea of delivery times once the PO is received due to the high demand.

**Answer 7**

Please refer to Q & A # 2, 3, 4 & Modification 003.

**Question 8**

With respect to the SOR, it states that:

n) Must include all necessary cables to connect two devices & CAC devices (Dongles will not be accepted). Cables must be a minimum 6 foot. Cable must approved by the KVM manufacturer and must be TAA Compliant.

We have bid on these KVM RFQ's in the past and typically the cables are listed as a separate item in the List of Deliverables and Prices as they are a separate product regardless of the OEM.

Can you please clarify this? Are the cables required, and if so should they not be listed in the List of Deliverables and Prices including quantity? Or are you seeking one singular price including both items? Typically 1 KVM requires 2 sets of cables per unit, as mentioned in the SOR (all necessary cables to connect two devices).

**Answer 8**

Yes, please see "2BH195275A – Annex B – List of Deliverables and Prices (with options) –V.2".

**Modification 002**

On page 38 of the Solicitation, ANNEX A– STATEMENT OF REQUIREMENT (SOR)

**Delete in its entirety.**

**Replace with:**

All secure KVM switches must be approved and appear on the NIAP 4.0 approved list (<https://www.niap-ccevs.org/Profile/Info.cfm?PPID=368&id=368>) or Common Criteria Certification Protection Profile 3.0 (<https://www.commoncriteriaportal.org/>) before the close of this bid solicitation.

- a) 2 Port Universal KVM (supporting the connections of 2 devices) single head (DisplayPort and HDMI connected monitors) with cabling for Video (DisplayPort or HDMI), keyboard, mouse and audio & CAC support.
- b) NIAP Protection Profile 4.0 Certified or Protection Profile 3.0 (proof of certification must be included in the bid response)
- c) No Shared Resources (data path isolation between systems and networks)
- d) Audio device security (diode)
- e) Display Plug and play Protection
- f) Unidirectional Optical Data Diodes
- g) Secure & Dedicated Keyboard / Mouse Ports
- h) Resolution support of 4K @30hz
- i) Must support two device connections
- j) Console Ports: 1 x DisplayPort/HDMI combo port (Monitors), USB Type A (Mouse and Keyboard) 3.5mm jack (Audio) & USB Type A (CAC support) – (Dongles will not be accepted),
- k) 2 x Computer Ports: 1 x DisplayPort/HDMI Combo port (Monitors), USB Type B (Mouse & Keyboard), 3.5mm jack (Audio) & USB Type B (CAC support) – (Dongles will not be accepted)
- l) Chassis must be a tamper-proof design
- m) KVM must be assembled in North America or Israel
- n) Must include all necessary cables to connect two devices & CAC devices (Dongles will not be accepted). Cables must be a minimum 6 foot. Cable must approved by the KVM manufacturer and must be TAA Compliant.
- o) Warranty – 3 years service and parts

**Modification 003**

On page 14 of the solicitation, at 5.10 Delivery Date, a);

**Delete:** All Firm Deliverables must be received on or before 30 federal government working days from Contract award.

**Insert:** All Firm Deliverables must be received on or before 30 federal government working days from Contract award, however the global pandemic has resulted in supply chain and logistics constraints and may cause significant delays in the delivery of the order.

**Modification 004**

Regarding Excel attachment “2BH195275A – Annex B – List of Deliverables and Prices (with options)”,

**DELETE in its entirety and REPLACE with** “2BH195275A – Annex B – List of Deliverables and Prices (with options) –V.2”

**Modification 005**

Regarding Excel attachment “2BH195275A – Attachment C – Substantiation of Technical Compliance”,

**DELETE in its entirety and REPLACE with** “2BH195275A – Attachment C – Substantiation of Technical Compliance –V.2

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.**