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11 Laurier St.\11, rue Laurier

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Technology-Enabled Business Transformation Team
7→XY/Transformation des activités sur la technologie /
7→ XY

Terrasses de la Chaudière 4th Floo

10 Wellington Street

Gatineau

Québec

K1A 0S5

Title - Sujet DPM Service Delivery - NON-PSAB Services de transformation et de prestations numériques	
Solicitation No. - N° de l'invitation B9220-220010/A	Amendment No. - N° modif. 004
Client Reference No. - N° de référence du client B9220-220010	Date 2021-09-02
GETS Reference No. - N° de référence de SEAG PW-\$\$XY-001-39846	
File No. - N° de dossier 001xy.B9220-220010	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Daylight Saving Time EDT on - le 2021-10-05 Heure Avancée de l'Est HAE	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Cardinal, France	Buyer Id - Id de l'acheteur 001xy
Telephone No. - N° de téléphone (613) 218-9269 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This amendment is issued to publish questions and answers and make modifications to the Bid Solicitation.

1. Questions and Answers

Question 1

Regarding Q/A # 1 from Amd. 1: Prohibiting the use of similar resource categories for WS1M-2 and WS1R-1 will severely restrict competition—for example, many well-qualified bidders with large TSPS contracts involving the provision of similar or virtually equivalent services could be unable to get past the second mandatory.

In Q/A 24 of Amd. 2, Canada has approved the addition of non-TBIPS contracts from other levels of government to demonstrate billed days for WS1M-2 and WS2M-2, provided the Bidder can map to 75% of the tasks for the resource categories identified in TBIPS Stream 5 Project Management Services. We have the following questions about this:

1. Will Canada also accept non-TBIPS contracts from the federal government under vehicles such as the TSPS, since TSPS also contains a Project Management stream with numerous categories with the same titles? The mapping of 75% of the tasks to federal TSPS contracts should prove to be a better match for this procurement type than similar mappings for Crown, provincial, or municipal contracts.
2. Further, contracts on a different TBIPS category that demonstrate the provision of 75% of the target category tasks are likely a better match than even resources contracted in the same TBIPS category in many cases (since generally only 50% similarity is required in demonstrated years of category-relevant experience in order to onboard). We respectfully ask Canada to reconsider the answers to date re: WS1M-2 and WS1R-1 and allow for demonstrated equivalencies with other TBIPS categories, provided bidders can map to 75% of the tasks for the resource categories identified in TBIPS Stream 5 Project Management Services.

Answer 1

Refer to Answer 6 of Solicitation Amendment 003.

Question 2

With respect to the requirements for Billed Days (WS1M-2, WS2M-2), will Canada accept work performed under non-TBIPS private sector contracts to demonstrate billed days, provided the resource categories for the billed days are the same category and map to 75% of the tasks for the resource categories identified in TBIPS Stream 5 Project Management Services?

Answer 2

Refer to Answer 6 of Solicitation Amendment 003.

Question 3

In Amendment 2, WS1-R4 for the Change Management Consultant was changed from a Master's Degree to a Bachelor's Degree and the scoring criteria was amended as follows: No Bachelor's Degree = 0 points / Bachelor's Degree = 10 points / Maximum points available = 10 points

The way the criteria was amended implies a Master's Degree is no longer accepted. Please confirm a Master's degree will still be accepted for 10/10 points.

Answer 3

Canada confirms that a Master's Degree is still accepted for 10/10 points for WS1-R4, Change Management Consultant.

Please see section 2 below.

Question 4

In amendment #003 Question 1,2,4,6 received clarification that Same or Similar contracts are sufficient to satisfy the requirement of WS1M-2 or WS1R-1. In Amendment #002 Questions 21 referenced if there would be flexibility to allow for Private sector clients and was denied.

Private sector clients that run projects over 15Million have strong frameworks and process in place to ensure the proper delivery of qualified resources for the highly technical work that is needed for success.

With the updates/changes in Amendment 3, would the Crown reconsider and allow contract references from a Private Sector client for workstream 1 (WS1M-1), if the Same or Similar positions are mapped to 90% of the tasks for the resource categories identified in the section 8.0 of Annex A - Statement of Work?

Answer 4

Canada will not accept contract references from Private Sector for Workstream 1 for WS1M-1, WS1M-2, and WS1-R1.

Criteria WS1M-1, WS1M-2, and WS1-R1 will remain unchanged.

Question 5

Reference Amendment 003, Answers 1, 2, 4, and 6 – The GOC is now allowing mapping for 'same or similar' resource categories for WS1/M-2 and R-1. It stands to reason that, logically, the same should also apply to WS 2. Please confirm and, if not, provide a detailed justification?

Answer 5

The request has been reviewed and the requirement will remain unchanged. A detailed justification will be published next week.

Question 6

Given that our bid was at a standstill until receipt of Amendment 003 that now allows mapping of 'same or similar' categories for WS1, in all fairness we request a two-week extension of the submission date to Oct. 12, 2021. Please advise.

Answer 6

Canada will extend the solicitation closing date to October 5th, 2021.

2. Correction and modifications to Bid Solicitation

2.1 At Attachment 4.2 Core Resources Technical Criteria, 2.1 Workstream 1 , Change Management Consultant Level 3

DELETE: criterion R4 in its entirety;

INSERT: criterion R4 as follows:

R4	<p>The Bidder should demonstrate that the proposed resource has a Bachelor's or higher Degree from an accredited Canadian University, or equivalent, in business administration or public administration. For equivalency please refer to: http://www.cicic.ca/2/home.canada</p> <p>To demonstrate above, a copy of the degree must be provided with the bid.</p>	<p>No Degree = 0 points Bachelor or higher Degree = 10 points</p> <p>Maximum points available = 10 points</p>
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ALL OTHER TERMS AND CONDITIONS OF THE BID SOLICITATION REMAIN UNCHANGED