

Questions and Answers from the Bidder's Conference

Q7: Please confirm that, at the Request for Proposal (RFP) stage, there is no technical component for evaluation.

A7: There is no technical evaluation carried out at the RFP stage.

Q8: The RFP seems to evaluate Suppliers based on construction and design services, which means Suppliers likely need to submit Design-Build projects, but do they need to partner with design-firms or can they leave it open?

A8: Canada is not dictating the type of example projects that need to be provided, just that they need to appropriately address the mandatory criteria. The Mandatory criteria examines the role of a Project Manager organizing and leading other services so the example projects need to effectively demonstrate the Supplier's experience doing this. It doesn't matter what type of firm the Supplier is as long as they have the experience Canada is looking for.

Q9: If the Supplier had engaged a specific designer in their example projects, would the Supplier have to carry the same designer for this Request for Supply Arrangement?

A9: No, they would not necessarily need to carry this designer.

Q10: The Supply Arrangement will be valid within the National Capital Region. If a parent company has two different companies, subsidiaries or affiliates each registered either in Quebec or Ontario, can either provincial company be used to deliver the work anywhere within the National Capital Region?

A10: Canada will issue Supply Arrangements to qualified Suppliers. "Supplier" is defined at Article 04 of the Standard Instructions - Request for Supply Arrangements - Goods or Services, incorporated within the Request for Supply Arrangement at Section 2.1. Request for proposals (RFPs) will be issued to all the Suppliers of the appropriate Supply Arrangement. Suppliers can then determine how best to assemble a team for the work, to remain in compliance with applicable Provincial laws and regulations. Should a Supplier be successful in the RFP process, a contract will be issued to that Supplier. If the Parent company would rather have the provincial companies, subsidiaries or affiliates receive the future contracts directly, then the two provincial companies should each apply to be qualified on the Supply Arrangement. Only Suppliers who have been issued a Supply Arrangement can respond to RFPs.

Q11: The projects will take place in the National Capital Region. There are different requirements to work in Quebec and Ontario. If the Supplier wishes to do work in only one province will this be a problem for submitting a Request for Supply Arrangement, or is that an issue for the RFP stage?

A11: This would be an issue for the RFP stage. Firms desiring to do work in only one of the two provinces can still submit for a Supply Arrangement.

Q12: What is the start date of the construction schedule?

A12: At this stage Canada is only issuing the Request for Supply Arrangement (RFSA) to create Supply Arrangements with qualified suppliers. After Supply Arrangements are issued, as and when required, Canada will issue RFPs to Supply Arrangement holders. The desired project delivery schedule will be stipulated in each RFP.

Q13: Are all projects in Ottawa?

A13: All projects will be within the National Capital Region (Ottawa and Gatineau).

Q14: What is Canada's target date to get the RFSA established?

A14: Fall 2021

Q15: Will all bidders that earn over 70/100 on the point rated criteria qualify for a supply arrangement or will Canada limit the number of qualified bidders?

A15: All Suppliers who pass the mandatory requirement and achieve a 70/100 or more on the point rated criteria, will be issued a Supply Arrangement. There is no limit to the number of Supply Arrangement holders.

Q10: If companies partner to secure a spot on the RFSA, can they compete independently on the resulting RFPs?

A10: No. The resulting partnership becomes the Supplier. "Supplier" is defined at Article 04 of the Standard Instructions - Request for Supply Arrangements - Goods or Services, incorporated within the Request for Supply Arrangement at Section 2.1. This Supplier will be evaluated and will be issued a Supply Arrangement if they comply with the mandatory and pass the point rated requirements.

Q17: Regarding epost, how far in advance do Suppliers need to register?

A17: Suppliers need to send a message to the Bid Receiving Unit no later than six (6) days in advance of the RFSA closing date. Please see instructions found in the Bidder's Conference Package ([ABES.PROD.PW_GB.B009.E80295.ATTA009.PDF](#)).

Q18: Does a Supplier's proposal need to be submitted six (6) days in advance of the closing date via epost?

A18: No, proposals will need to be submitted by 2pm EDT on the closing date.

Q19: If Suppliers communicate with the Bid Receiving Unit, do they have to submit a proposal?

A19: No, if a Supplier decides not to submit a bid, they will just let the deadline pass, without penalty.

Q20: What volume of work is expected to come through this RFSA?

A20: Please see Part 1.2 of the RFSA. Canada is in the process of modernizing workplaces and has multiple projects in varying stages of approval and development. Canada expects modernization design and construction work to start next fiscal year. This said, there may be one or more fit-up projects identified to start later this fiscal year.