Public Works and Government Services Canada | Travaux publics et Services gouvernementaux Canada

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SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

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K1A 0S5

Title - Sujet Tactical Power System (TPS)	
Solicitation No. - N° de l'invitation W8476-206276/B	**Amendment No. - N° modif.** 009
Client Reference No. - N° de référence du client W8476-206276	**Date** 2021-09-09
GETS Reference No. - N° de référence de SEAG PW-$$QF-121-27522	
File No. - N° de dossier 125qf.W8476-206276	**CCC No./N° CCC - FMS No./N° VME**
Solicitation Closes - L'invitation prend fin **at - à** 02:00 PM Eastern Standard Time EST **on - le** 2021-12-31 Heure Normale du l'Est HNE	
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes **Plant-Usine:** ☐ **Destination:** ☐ **Other-Autre:** ☑	
Address Enquiries to: - Adresser toutes questions à: Paul Lacoursiere, Paul	**Buyer Id - Id de l'acheteur** 125qf
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Canada

TACTICAL POWER SYSTEM (TPS)
Letter of Interest (LOI)
W8476-206276

Amendment #9 is raised to provide the power point presentation from the Industry One on One meetings.

Please contact:

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Serving GOVERNMENT, Serving CANADIANS.

Tactical Power System (TPS) Project: One on One Presentations

July 2021

Public Works and Government Services Canada

Travaux publics et Services gouvernementaux Canada

Canada

Agenda

1) Opening remarks /Introduction of GoC personnel - PSPC
2) Operational Considerations – PD
3) Project Management Considerations– PM
4) Technical Considerations - TA
5) Economic Benefits - ISED
6) Industry led Presentation
7) Q&A
8) Closing remarks - PSPC

Government of Canada Team

PSPC

Contracting Authority (CA) – **Paul Lacoursiere**

DND

- Project Director (PD)- **Maj Don Parker**
- Project Manager (PM) - **David Rutkay**
- Systems Engineer - **Kamal El Salfiti**
- Equipment Manager Team (EMT)- **MWO Greg Telford**
- Procurement and Finance Manager - **Joe Martines**

ISED

- Industrial and Technological Benefits (ITB) – **Eric Macfarlane**

- **Fairness Monitor (FM) Ted Pender**

PSPC Comments

- Who we are
- What we do
- Comments on Fairness monitor.

Operational Considerations

Capability Deficiency

- There are over 50 fleets of nearly 3000 generators (<60kW) of varying power within the CAF.
- Current in-service electrical generation equipment is based on old technology, is not interoperable, and is increasingly costly to maintain.
- Many units purchase or rent Commercial off the Shelf (COTS) equipment that cannot be sustained by National Procurement and the CAF supply system.
- Current generators cannot achieve previous Defence Energy and Environment Strategy (DEES) to “Reduce petroleum-generated electrical energy consumption in deployed camps by 50% by 2030” or 2021 target of “85% energy efficiency in major deployed camps by 2023”.

Tactical Scenarios

Domestic (Disaster Relief)

- Aid to Civil Power (e.g. Refugees in Quebec)
- Fires
- Flooding
- Earthquakes

A woman walks past a downed hydro pylon near St-Constant, Que. just south of Montreal, after one of the worst ice

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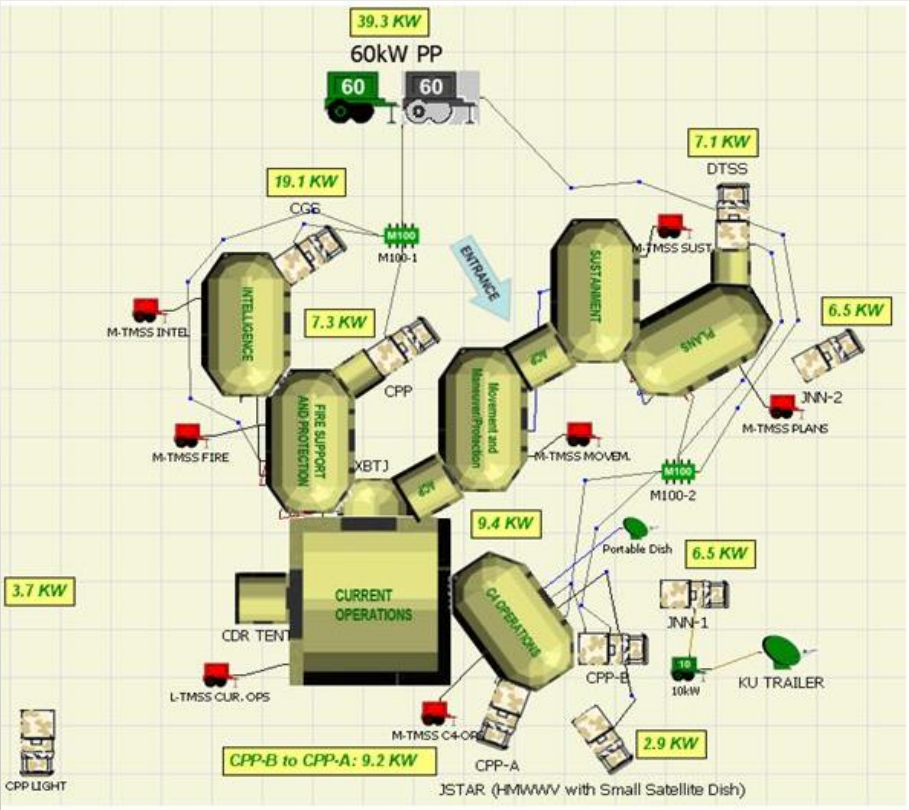
Expeditionary

- Mobile Combat Operations
- Humanitarian/Disaster Relief



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Expeditionary

- (Potentially) Austere FOBs - No fixed infrastructure/few amenities)
- NOT Camps

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Training

- Local/low Level Training
- Ex MAPLE RESOLVE
- International Training

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Requirement

- The CAF requires an efficient, modernized electrical power generation and distribution system for tactically deployed forces on operations and training.

  "Replace the general purpose generators <60 kW with something better"

- Approved Option: New generators plus energy storage and micro-grids

- Business Outcomes:
  - Increased reliability;
  - Increased efficiency;
  - Reduced environmental impact; and
  - Increased sustainability.

Scope

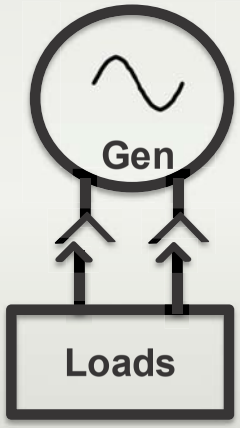
- Various generators (up to 60kW). Two ‘divisions’ (small/large)
- Energy Storage Unit (ESU) devices (small/large)
- Distribution systems (large)
- Power Management Modules/software (large)
- Integrated Logistics Support (ILS)
- In Service Support (ISS)
- Minor Construction in Support of Equipment if required (not discussed further)

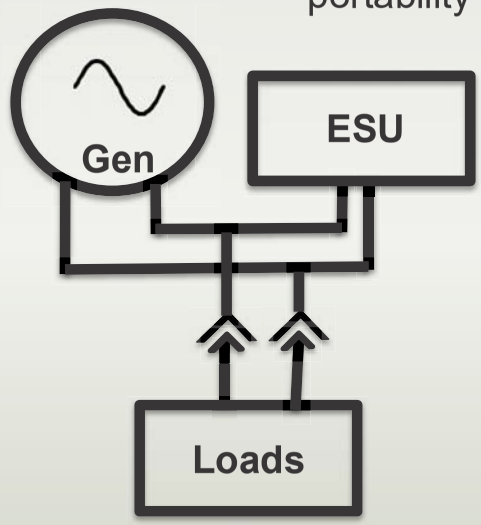
- Note: Metrics of existing loads/use are not strong

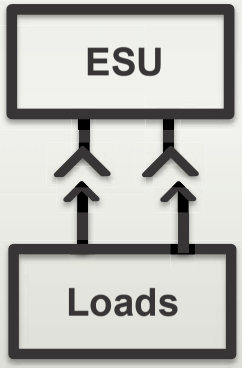
Small (120V, 1ph, 60Hz)

NEMA 5-15 or 5-20 user receptacle

The small ESU must be a physically separate component to allow sharing between users and portability







Most Common
Traditional use.

Some Systems Power during refuel/maint/etc + absorb surges for limited periods.

Infrequent Use
Genset cannot be (or is not) used. Charged from genset or shore power earlier.

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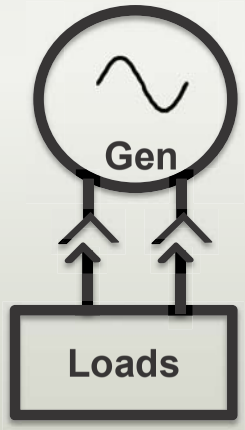
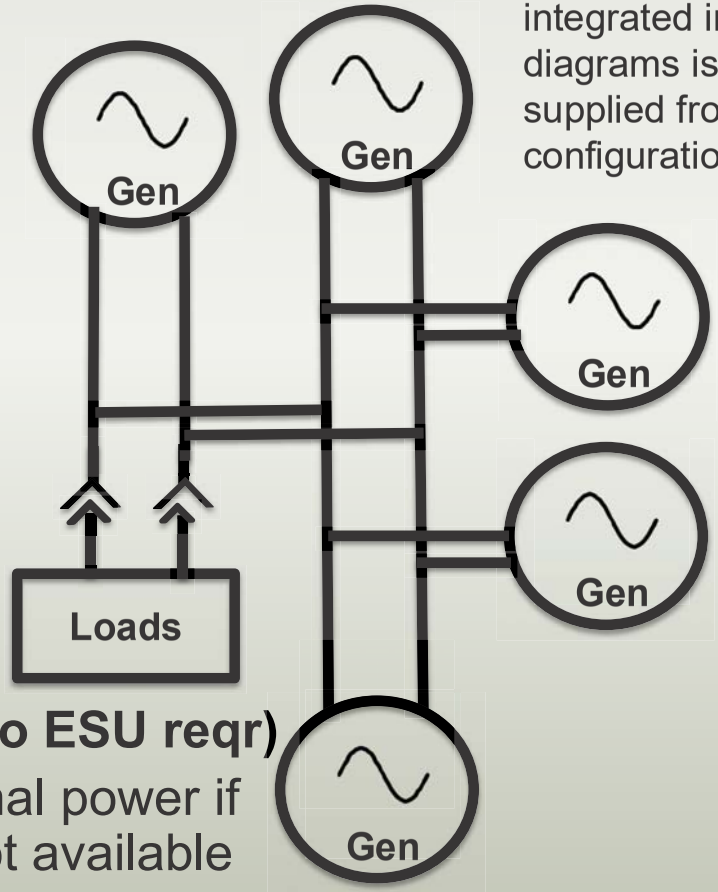
Large (pg 1/2)

(120/208V, 3ph, 60Hz plus 220/380V, 3ph, 50Hz) pin/sleeve connectors

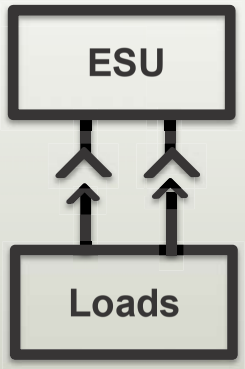
The large ESU may be stand-alone or integrated into a core genset. Intent of diagrams is to depict where power is supplied from, not dictate physical configuration.



Some Systems
(traditional)



Synch (no ESU reqr)
Additional power if ESU not available



Rare, but possible

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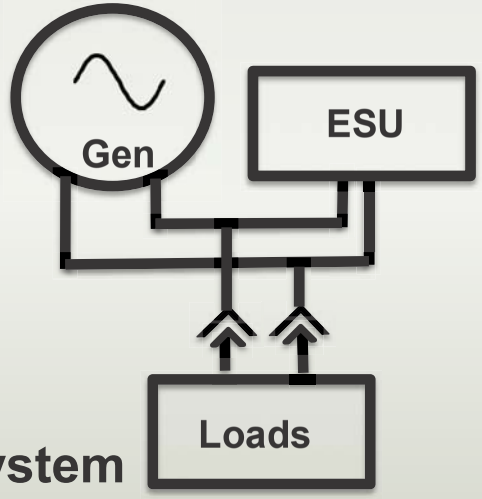
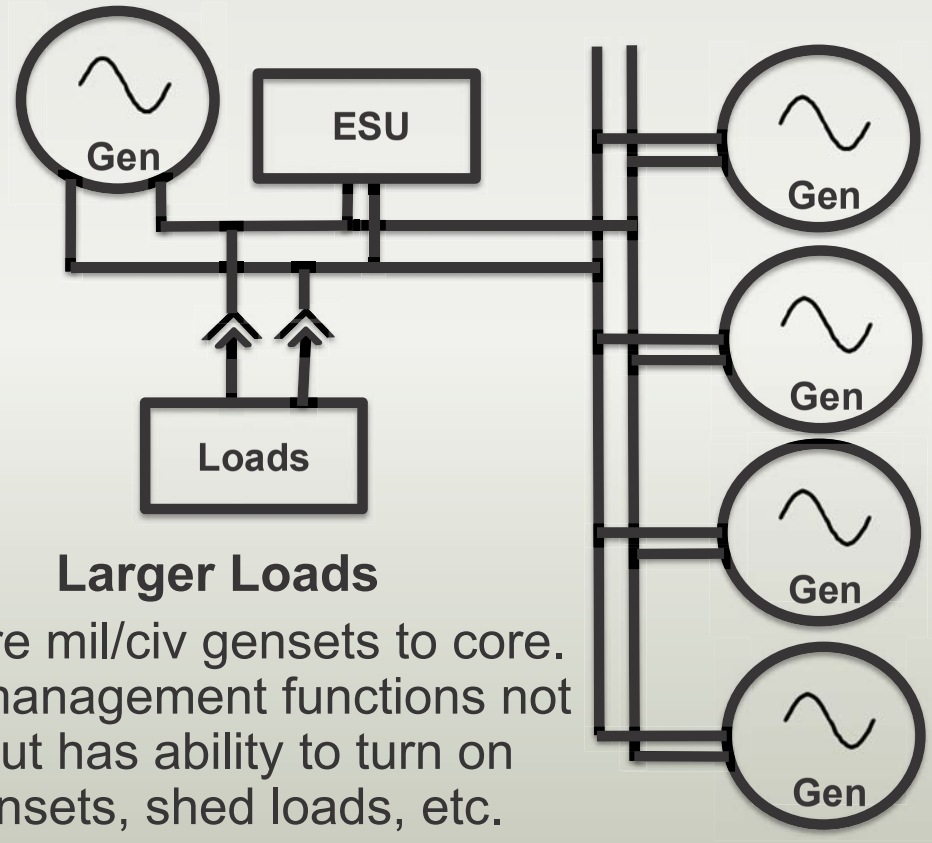
Large (pg 2/2)

(120/208V, 3ph, 60Hz plus 220/380V, 3ph, 50Hz) pin/sleeve connectors



Core System

Power during refuel/maint + absorb surges for limited periods + allow genset to cycle. Mid-size genset.



Larger Loads

Add more mil/civ gensets to core. Power management functions not shown but has ability to turn on addn gensets, shed loads, etc.

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Project Manager's Comments

Fixed Budget Approach (FBA)

- Aim is to Optimize the mix of Generators & Energy Storage Units (ESUs) to provide best overall capability
- One reason for the Extensive equipment listed in the recent price survey
- The requested pricing information is critical to provide confidence in the analysis of the fielding options

Request For Information (RFI)

- Next significant information release by the project
- Will be based upon the approved Fielding Option
- Pricing information will be required for cost validation s part of the Project Approval Process

Project Manager's Comments (cont'd)

In-Service Support (ISS)

- Currently conducting Option Analysis as part of the Sustainment Business Case Analysis (SBCA)
- Based on initial analysis, Commercial participation may include:
  - Technical investigations when tasked
  - Design changes when tasked
  - 4th line Repair & Overhaul
  - Obsolescence Management
  - 1st/2nd line repair option in remote/isolated locations
  - ESU maintenance could go from 1st to 4th line directly
- Final conclusions will be reflected in the RFI

Technical Authority's Comments

- Request For Information (RFI)
- Next significant information release by the project:
  - Annex A - Acquisition SOW;
    - Appendix AA to Annex A – Requirement Verification Matrix (RVM);
    - Appendix AB to Annex A – Contract Data Requirement List (CDRL);
    - Appendix AC to Annex A – Data Item Description (DID);
    - Appendix AD to Annex A – Engineering Drawing and Data List;
    - Appendix AE to Annex A – Technical Publications; and
    - Appendix AF to Annex A – Fielding Plan.

  - Annex I – In-Service Support (ISS) SOW;

Technical Authority's Comments Continued

– Next significant information release by the project:

- Annex B – Bid Evaluation Plan;
  - Appendix BA to Annex B – Technical Bid Evaluation; and
  - Appendix BB to Annex B – Third Party Verification Plan.

Economic Benefits

Eric Macfarlane
ITB Branch (ISED)

Economic Benefits

- If a National Security Exception (NSE) is invoked, Canada intends to apply the Industrial and Technological Benefits (ITB) Policy, including Value Proposition (VP), to leverage economic benefits.

- The ITB-VP is rated and weighted during the evaluation and requires the winning contractor to undertake economic activities in Canada equal to the contract price (either project-related or indirect undertakings).

- Feedback from industry will help inform the ITB-VP approach to ensure it maximizes opportunities and aligns with TPS requirements.

Questions to Industry on ITB-VP

- To what extent can TPS project-related activities (Direct Work) be undertaken in Canada for both the acquisition and sustainment?

- The ITB-VP normally includes a mandatory minimum of 15% of contract price for work with Small and Medium Businesses (SMBs) for either direct or unrelated undertakings. Are there opportunities to incentivize work with SMBs beyond 15% of contract price?

- Canada expects that there are opportunities to leverage this procurement to build capacity in clean technologies. Are there other sectors or Key Industrial Capabilities (KICs)* that relate to this procurement that the ITB-VP should incentivize investments in?

- What R&D opportunities should Canada incentivize that are linked to the TPS technical requirements or in related defence and commercial sectors?

*The 16 KICs identified by Canada and their definitions are provided at this link: https://www.ic.gc.ca/eic/site/086.nsf/eng/h_00175.html

Closing Remarks