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Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

National Master Standing Offer (NMSO)

Offre à commandes principale et nationale (OCPN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Special Projects/Projets Spéciaux
Terrasses de la Chaudière 4th Floor
10 Wellington Street
Gatineau
Québec
K1A 0S5

Title - Sujet Guard services Services de gardiens	
Solicitation No. - N° de l'invitation EN578-210714/B	Date 2021-09-10
Client Reference No. - N° de référence du client 20210714	Amendment No. - N° modif. 002
File No. - N° de dossier 104zl.EN578-210714	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$\$ZL-104-39839	
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale 2021-08-10	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM Eastern Daylight Saving Time EDT on - le 2021-09-16 Heure Avancée de l'Est HAE	
Address Enquiries to: - Adresser toutes questions à: Cayer, Sophie	Buyer Id - Id de l'acheteur 104zl
Telephone No. - N° de téléphone (613) 858-8846 ()	FAX No. - N° de FAX () -
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required	Yes - Oui	No - Non
Accusé de réception requis	<input type="checkbox"/>	<input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

The purpose of this revision is to provide answers to supplier's questions relating to this solicitation as detailed in Section A and modify the Bid solicitation as per Section B.

SECTION A

Questions and Answers

Question 1

We understand the Government of Canada would like a standard uniform across the country. Security Guard industry falls under provincial jurisdiction for uniform requirements – The Security and Private Investigator Act in Ontario for example. Is the Government of Canada providing the uniforms to meet the provincial requirements or do companies procure uniforms that are different than standard issue to meet the Government of Canada requirements and meet the specific provincial legislation? CATSA based on the job scope and requirements does not fall under the legislation and requirements of the Security Guard Industry.

Answer 1

The Statement of work remains the same. The Suppliers are expected to procure uniforms that are different than the company's standard issue – to meet the Government of Canada requirements and meet the specific provincial legislation.

Question 2

Recognizing that significant differences exist between the Ontario and Quebec legislative requirements, specifically the Quebec Decree respecting Security Guards, which not only establishes a minimum wage for guards in Quebec (significantly higher than the Ontario minimum wage) but also includes several supplemental work premiums based on the types of role performed and the added cost of compliance through the comité paritaire. Our concern is that in order to minimize proposed bill rates (and thus increase competitiveness), an unintended consequence could be the exclusion of any Quebec work. Would it be possible for respondents to submit two sets of bill rates, one for Ontario NCR and one for Quebec NCR?

Answer 2

Canada recognizes that there are differences that exists between the Province of Ontario and Quebec's legislative requirements and Canada has reviewed your requests but the Pricing schedule remains the same. As per the Attachment 1 to Part 3 – Pricing schedule, Canada is requesting an all-inclusive fixed hourly rate for the NCR.

Question 3

On page 35, it is requested that Level 1 agents be security cleared up to Secret level. Do we understand that the reliability is acceptable or do all agents absolutely have to have a secret clearance?

Answer 3

As per section 3.1.2.1 Guards of Annex A – Statement of Work, a level 1 guard includes guards up to the level of Secret government clearance, which would include reliability status and Secret. Additionally, client requirements will dictate the level of clearance required.

Question 4

On page 35, it is requested that Level 2 agents be security cleared up to the Top Secret level. Do we understand that a secret rating is acceptable or do all agents absolutely have to have a top secret rating?

Answer 4

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EN578-210714/B
Client Ref. No. - N° de réf. du client

Amd. No. - N° de la modif.
002
File No. - N° du dossier
104zl.EN578-210714

Buyer ID - Id de l'acheteur
104zl
CCC No./N° CCC - FMS No./N° VME

As per section 3.1.2.1 Guards of Annex A – Statement of Work, a level 2 guard includes guards up to the level of Top Secret government clearance, which would include reliability status, Secret and Top Secret. Additionally, client requirements will dictate the level of clearance required.

Question 5

We understand that the Government of Canada would like the rates to include phones, radios and computers. The cost to provide these items over a short term contract or a special event (i.e. Canada Day) can be a considerable cost over a short term or a small amount of hours. Would the crown allow the proponents price out the provision of phones, radios and computers separately?

Answer 5

The pricing schedule remains the same. These items should be included in the all-inclusive fixed hourly rate(s) for each Region and/or Metropolitan area(s).

As per article 1.2.1 Determination of when to use the Standing Offer vs Supply Arrangement in PART 1 – General Information, the Standing offer should not be used for large scale event(s).

Question 6

Please confirm that any requirement for Patrols or Alarm Response is out of scope for this request for bids.

Answer 6

As per Annex A – Statement of Work, article 3.2.1 d) states “ responding to all security and emergency situations” – an alarm would be a security situation.

As per Annex A – Statement of Work, article 3.2.1.2 Preventive Patrol Guard clearly indicates a requirement for Patrols, and is therefore in-scope for this request for bids.

Question 7

Wages, cost of living and travel costs to supply personnel to remote, rural or isolated communities are significantly higher than those for more accessible/populous areas.

- a. What is the expected volume of work in remote, rural or isolated communities?
- b. Is there an hourly premium for work in remote, rural or isolated communities?
- c. Is there a policy for reimbursement of travel expenses to remote, rural or isolated communities?

Answer 7

Client requirements/needs are highly variable and we do not have an expected volume of work in these locations. As per the pricing schedule there are no premiums for these locations. In the Basis of Payment there is a possibility to reimburse for travel expenses but they must be authorized and approved in writing by the identified user.

Question 8

Suppliers will be evaluated according to the median, with Standing Offers suspended or set aside if the financial offer is above the median band.

What median is going to be used for the purposes of calculation, evaluation and determination of pre-qualification?

Answer 8

As per Attachment 2 to Part 4 – Financial Criterion, each offer will be evaluated using the total of all proposed all-inclusive fixed hourly rate(s) in accordance with the Pricing Schedule detailed in Attachment 1 to Part 3. Refer to attachment 2 to Part 4 – Financial Criterion for an example and further instructions.

Question 9

A level 2 guard... also includes up to the level of Top Secret government security clearance.

Given the level of scrutiny and background investigation required, top-secret security clearance often takes years to obtain.

- a. What is the expected volume of work for guards and supervisors with Top Secret government security clearance?
- b. Is there an hourly premium for work sites and shifts requiring Top Secret security clearance?
- c. Is there a premium for standby pay to ensure availability of guards and supervisors with Top Secret security clearance for ad-hoc, short-notice (Section 1.2.2) requests?

Answer 9

Client requirements/needs are highly variable and we do not have an expected volume of work. As per Question 7 of Solicitation amendment 001, the pricing schedule remains the same.

Question 10

3.1.2 Level of guard(s) and supervisor(s), could the Government of Canada consider 4 levels of agent considering factors of risk, knowledge and aptitude this would give more flexibility for the establishment of salary levels. Particularly considering the different tasks requested.

3.1.2 Level of guard(s) and supervisor(s), could the Government of Canada consider 4 levels of supervision considering factors of risk, knowledge and aptitude, but also considering that in different contracts several levels could be requested. This would give more flexibility to establishment of salary levels ex: a contract could require a shift supervisor (Sergeant) an assistant supervisor (lieutenant) a site supervisor (captain) or even a contract supervisor (Multisite ex G7)

3.2 Tasks 3.2.1 Applicable postal services Considering the different types of agent functions and considering that it would be difficult to establish an average price for the required equipment, could the Government of Canada consider that all required equipment be billable outside the hourly rate ? 3.2.3.2 Equipment :, working flashlights, radios, cellular phones, notebooks and computers, including batons, hand-cuffs, ballistic vests, PPE, including masks, face shields, face masks, gloves, hand sanitizer, etc.

Answer 10

Canada has reviewed your request but the Statement of work remains the same.

Furthermore as responded in Question 5 above, these items should be included in the all-inclusive fixed hourly rate(s) for each Region and/or Metropolitan area(s).

If a Client feels they need more flexibility, specific requirements etc...and they feel that their requirement does not fit under the SO then as per article 1.2.1 Determination of when to use the Standing Offer vs Supply Arrangement in PART 1 – General Information, the Standing offer should not be used and the client will be able to use the SA.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME
