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Bid Receiving - PWGSC / Réception des soumissions -  
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**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Information Products/Produits d'information  
L'Esplanade Laurier,  
East Tower 7th Floor  
140 O'Connor, Street  
Ottawa  
Ontario  
K1A 0R5

<b>Title - Sujet</b> Electronic Medical PointofCare Tool	
<b>Solicitation No. - N° de l'invitation</b> W6369-21A003/B	<b>Amendment No. - N° modif.</b> 001
<b>Client Reference No. - N° de référence du client</b> W6369-21A003	<b>Date</b> 2021-09-13
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$PI-035-80339	
<b>File No. - N° de dossier</b> pi035.W6369-21A003	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> Eastern Daylight Saving Time EDT <b>on - le 2021-09-23</b> Heure Avancée de l'Est HAE	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Henry(pi035), Katelyn	<b>Buyer Id - Id de l'acheteur</b> pi035
<b>Telephone No. - N° de téléphone</b> (343) 550-0484 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**Amendment 001** is raised to address the following:

- To respond to questions received during the solicitation period;
- To include a version of the RFP with functional hyperlinks and Table of Contents under "Attachments" on the solicitation page; and
- To revise the solicitation accordingly; as applicable.

### **Questions and Answers**

#	Question	Response
1	To properly evaluate and assess the RFP and formulate questions around the standard instruction clauses, can we have a <u>four week extension</u> for solicitation # W6369-21A003/B?	Due to operational requirements, DND will not provide an extension to Solicitation #W6369-21A003.
2	<p>Under Standard Instructions Clauses and Conditions, (Section 2.1 on page 6 of 42), the link underscored as "2003" is not functional. Can you activate the link or provide a web address?</p> <p>Also, regarding "Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract", are the instructions, clauses and conditions of the bid solicitation negotiable? Can we submit our deviations and exceptions as part of the question and answer period, or can we submit them as part of our bid response?</p>	<p>The direct link is as follows:  <a href="https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual/1/2003/25">https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual/1/2003/25</a></p> <p>Note that Bidders are also able to search the SACC Manual to find relevant clauses by clicking on the hyperlink included in the first paragraph of Section 2.1 and then clicking the link titled "Find a SACC Manual Item by ID Number" located near the top of the page text.</p> <p>As stated in Section 3.1 of the RFP, "Any bid containing additional terms and conditions, licensing terms, licensing agreements, <b><u>and/or proposed modifications to the terms and conditions already set out in this RFP</u></b>, will be considered non-responsive. Furthermore, conditional bids (i.e., <b><u>any bid that contains statements implying that the bid is conditional on modification of these clauses, or containing terms and conditions that purport to supersede these clauses</u></b>), will be considered non-responsive."</p> <p>To reiterate the above statement, <b><u>NO</u></b> modifications to this RFP will be accepted. Any bids containing proposed modifications to this RFP will be declared non-responsive.</p>
3	Typically, organizations offer their own specific subscription and license terms. These documents explain user access and protect their unique solutions. To increase participation in the solicitation, will CFHS review an organization's subscription and license terms during the Q&A portion of the RFP bid.	As stated in Section 3.1 of the RFP, " <b><u>Any bid containing additional terms and conditions, licensing terms, licensing agreements</u></b> , and/or proposed modifications to the terms and conditions already set out in this RFP, will be considered non-responsive. Furthermore, conditional bids (i.e., <b><u>any bid that contains statements implying that the bid is conditional on modification of these clauses, or</u></b>

	<p>If yes, how do we send proprietary subscription and license terms to CFHS for review and consideration in a non-public facing format?</p>	<p><b><u>containing terms and conditions that purport to supersede these clauses</u></b>), will be considered non-responsive.”</p> <p>To reiterate, <b><u>NO</u></b> additional terms and conditions, licensing terms, and / or licensing agreements will be accepted. Any bid containing such documentation will be considered non-responsive.</p>
4	<p>To increase compliant bid responses, we request the following modifications to mandatory requirements 6.2.1 and 6.3.1 on page 24 of 42:</p> <p>6.2.1 The Tool must require periodic on-site revalidation of authorized users, minimum annually and maximum <b>semi-annually 90 days</b>, to ensure users who have left CFHS do not maintain off-site access. (M10)</p> <p>6.3.1 The mobile Tool must require periodic on-site revalidation of authorized users, minimum annually and maximum <b>semi-annually 90 days</b>, to ensure users who have left CFHS do not maintain mobile access. (M11)</p>	<p>DND cannot agree to this request for operational reasons. Deployed personnel may not have the option to re-validate within the proposed time period.</p>
5	<p>To increase compliant bid responses, we request the following modifications to Asset Requirement 7.5 Machine translated interfaces on pages 24 and 39:</p> <p>7.5 Machine translated interfaces, content pages, and/or handouts will <b>not</b> be accepted for these asset criteria. <b>(A13 and A14)</b>,</p> <p>(This aligns with industry standards and prevents a lag in content translations.)</p>	<p>These modifications are not acceptable to DND.</p>
6	<p>On page 40, In section 3: Financial Evaluation, CFHS is clearly requesting a firm price per user for the pricing table. This license format and price model is a different license option than a typical institutional license that can be offered to healthcare organizations. Can you clarify the actual type of license that CFHS is seeking?</p> <p><b>a. Seat license model</b> with a clear price per user program at exactly 840 users who access the decision support solution using username and password, whether onsite or offsite (mobile application or offsite computer). You can add new users through acquisition of a new seat at the contracted per/person rate.</p>	<p>DND is looking for <b>Option b. Institution-wide model</b>.</p> <p>There are currently 148 Physicians, 136 Physician Assistants, 249 Nurses, and another 307 medical personnel within our organization. Numbers can fluctuate minimally through the year.</p> <p>In addition, please see modifications to the solicitation below.</p>

	<p><b>b. Institution-wide model</b>, which allows access to all clinical users (approximately 840 +/- 60) having access on an institution-wide platform through the organizations' network (IP authentication without username and password while onsite). Users will still need username and password for offsite access (mobile application and on offsite computers). It is priced per organization versus price per user.</p> <ul style="list-style-type: none"> <li>Please respond to these questions below only if the answer to the type of license you are seeking is <b>an institution-wide platform</b>, which covers all 840+/-60 clinical users:             <ul style="list-style-type: none"> <li>Can you provide the number of physicians, physician assistants, nurse practitioners, and residents that are employed by CFHS?</li> <li>Can you adjust the price table on page 40 to reflect a price per organization model versus a price per person model?</li> </ul> </li> </ul>	
7	<p>Section 4.3 "CONSIDERATION OF ADDITIONAL TERMS IN TOP-RANKED BID (FOLLOWING FINANCIAL EVALUATION)" is referenced in the Bid Document's Table of Contents, but is missing from the body of the document itself. Can you please provide an updated document that includes Section 4.3?</p>	<p>Section 4.3, "Consideration of Additional Terms in Top-Ranked Bid (following financial evaluation) <b><u>is not, and will not be, included</u></b> in this RFP.</p> <p><b>An updated version of the RFP document is included under the "Attachments" header of the solicitation web page.</b></p>
8	<p>Can we provide a list of exceptions to Standard Instructions, Clauses and Conditions and our own License Agreement for consideration?</p>	<p>As stated in Section 3.1 of the RFP, "Any bid containing additional terms and conditions, licensing terms, licensing agreements, and/or proposed modifications to the terms and conditions already set out in this RFP, will be considered non-responsive. Furthermore, conditional bids (i.e., any bid that contains statements implying that the bid is conditional on modification of these clauses, or containing terms and conditions that purport to supersede these clauses), will be considered non-responsive."</p> <p>To reiterate, <b><u>NO</u></b> additional terms and conditions, licensing terms, licensing agreements, and/or proposed modifications to the terms and conditions of the RFP will be accepted. Any bid containing such documentation will be considered non-responsive.</p>
9	<p>Several of the links in the RFP document do not work. For example: 7.11 Insurance Requirements SACC Manual clause G1005C (2016-01-28) Insurance. Can you provide an updated document with workable links?</p>	<p>The direct link is as follows:  <a href="https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual/5/G/G1005C/3">https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual/5/G/G1005C/3</a></p>

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		<p>Note that Bidders are also able to search the SACC Manual to find relevant clauses by clicking on the hyperlink included in the first paragraph of Section 2.1 and then clicking the link titled "Find a SACC Manual Item by ID Number" located near the top of the page text.</p> <p><b>An updated version of the RFP document is included under the "Attachments" header of the solicitation web page.</b></p>
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### Solicitation Revisions

1. **DELETE** Annex B – Basis of Payment, in its entirety.

**INSERT:**

#### **ANNEX B**

#### **BASIS OF PAYMENT**

Item No.	Table 1 Initial Deliverables Description	Total Price
1	Medical Evidence-Based Point-of-Care Information Tool – Institutional Subscription for 840 clinicians +/- 30 clinicians	
SUB-TOTAL :		
Tax (if applicable) :		
TOTAL :		
IDENTIFY CURRENCY :		

#### **Option Year One – 2022-2023**

Item No.	Table 2 Optional Deliverables Description	Total Price
1	Medical Evidence-Based Point-of-Care Information Tool – Institutional Subscription for 840 clinicians +/- 30 clinicians	
SUB-TOTAL :		
Tax (if applicable) :		
TOTAL :		
IDENTIFY CURRENCY :		

#### **Option Year Two – 2023-2024**

Item No.	Table 3 Optional Deliverables Description	Total Price
1	Medical Evidence-Based Point-of-Care Information Tool – Institutional Subscription for 840 clinicians +/- 30 clinicians	
SUB-TOTAL :		
Tax (if applicable) :		
TOTAL :		

<b>IDENTIFY CURRENCY :</b>	
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<b>Option Year Three – 2024-2025</b>		
<b>Item No.</b>	<b>Table 4 Optional Deliverables Description</b>	<b>Total Price</b>
1	Medical Evidence-Based Point-of-Care Information Tool – <b>Institutional</b> <b>Subscription for 840 clinicians +/- 30 clinicians</b>	
<b>SUB-TOTAL :</b>		
<b>Tax (if applicable) :</b>		
<b>TOTAL :</b>		
<b>IDENTIFY CURRENCY :</b>		

<b>Option Year Four – 2025-2026</b>		
<b>Item No.</b>	<b>Table 5 Optional Deliverables Description</b>	<b>Total Price</b>
1	Medical Evidence-Based Point-of-Care Information Tool – <b>Institutional</b> <b>Subscription for 840 clinicians +/- 30 clinicians</b>	
<b>SUB-TOTAL :</b>		
<b>Tax (if applicable) :</b>		
<b>TOTAL :</b>		
<b>IDENTIFY CURRENCY :</b>		

2. **DELETE** Section 3 – Financial Evaluation, of Annex D – Evaluation Criteria, in its entirety.

**INSERT:**

### **3. FINANCIAL EVALUATION**

PSPC will conduct the financial evaluation based on the methodology detailed below.

Neither the responsive bid that receives the highest number of points nor the one that proposed the lowest price will necessarily be accepted. The responsive bid with the highest combined rating of Technical Merit and Price will be recommended for award of a contract.

The calculation of the Financial Bid will be conducted based on the following formula:  
**(sum of sub-totals in tables 1 through 5) / number of points scored = price per point**

Bidders must complete tables 1 through 5 below, with their **firm institutional price, applicable tax and total with currency identified**. For purposes of the Financial Bid, Bidders may reproduce these tables in their entirety in order to complete.

<b>Item No.</b>	<b>Table 1 Initial Deliverables Description</b>	<b>Total Price</b>
1	Medical Evidence-Based Point-of-Care Information Tool – <b>Institutional</b> <b>Subscription for 840 clinicians +/- 30 clinicians</b>	
<b>SUB-TOTAL :</b>		
<b>Tax (if applicable) :</b>		
<b>TOTAL :</b>		
<b>IDENTIFY CURRENCY :</b>		

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Option Year One – 2022-2023		
Item No.	Table 2 Optional Deliverables Description	Total Price
1	Medical Evidence-Based Point-of-Care Information Tool – Institutional Subscription for 840 clinicians +/- 30 clinicians	
SUB-TOTAL :		
Tax (if applicable) :		
TOTAL :		
IDENTIFY CURRENCY :		

Option Year Two – 2023-2024		
Item No.	Table 3 Optional Deliverables Description	Total Price
1	Medical Evidence-Based Point-of-Care Information Tool – Institutional Subscription for 840 clinicians +/- 30 clinicians	
SUB-TOTAL :		
Tax (if applicable) :		
TOTAL :		
IDENTIFY CURRENCY :		

Option Year Three – 2024-2025		
Item No.	Table 4 Optional Deliverables Description	Total Price
1	Medical Evidence-Based Point-of-Care Information Tool – Institutional Subscription for 840 clinicians +/- 30 clinicians	
SUB-TOTAL :		
Tax (if applicable) :		
TOTAL :		
IDENTIFY CURRENCY :		

Option Year Four – 2025-2026		
Item No.	Table 5 Optional Deliverables Description	Total Price
1	Medical Evidence-Based Point-of-Care Information Tool – Institutional Subscription for 840 clinicians +/- 30 clinicians	
SUB-TOTAL :		
Tax (if applicable) :		
TOTAL :		
IDENTIFY CURRENCY :		